

# Monthly Indicators



## September 2019

With the kids back in school and the weather cooling, the housing market begins its annual cooldown as well. Nationally, buyer and seller activity remained strong, buoyed by low mortgage rates and a strong economy. The market fundamentals suggest no significant changes from recent trends, other than the seasonally tempered pace we see this time of year. As we move into the final three months of 2019, buyers will find fewer homes coming on the market, but also less competition for those homes.

New Listings were down 23.7 percent for single family homes but increased 0.2 percent for Condo/TIC/Coop properties. Pending Sales increased 2.1 percent for single family homes and 2.7 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.3 percent to \$1,550,000 for single family homes and 14.8 percent to \$1,320,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 18.8 percent for single family units but was up 6.1 percent for Condo/TIC/Coop units.

In Washington there are discussions around a broad overhaul of the housing finance system, including the re-privatization of Fannie Mae and Freddie Mac and reforms to federal agencies involved with financing substantial portions of the mortgages made every year. Many of these policy conversations and eventual changes will take months or years to be implemented and their impact is not yet clear. While Halloween decorations are beginning to adorn homes around the country, the real estate market this fall is looking far from scary.

## Monthly Snapshot

**+ 3.3%**      **+ 14.8%**      **+ 5.7%**

One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types
---	--	--

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16



# Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>New Listings</b>		338	<b>258</b>	- 23.7%	2,307	<b>2,065</b>	- 10.5%
<b>Pending Sales</b>		193	<b>197</b>	+ 2.1%	1,675	<b>1,640</b>	- 2.1%
<b>Sold Listings</b>		147	<b>123</b>	- 16.3%	1,602	<b>1,544</b>	- 3.6%
<b>Median Sales Price</b>		\$1,500,000	<b>\$1,550,000</b>	+ 3.3%	\$1,601,000	<b>\$1,600,500</b>	- 0.0%
<b>Avg. Sales Price</b>		\$1,818,786	<b>\$2,090,909</b>	+ 15.0%	\$1,962,598	<b>\$2,044,035</b>	+ 4.1%
<b>Days on Market</b>		24	<b>28</b>	+ 16.7%	21	<b>26</b>	+ 23.8%
<b>Active Listings</b>		591	<b>484</b>	- 18.1%	--	--	--
<b>% of Properties Sold Over List Price</b>		81.0%	<b>74.8%</b>	- 7.7%	81.6%	<b>77.2%</b>	- 5.4%
<b>% of List Price Received</b>		115.3%	<b>112.8%</b>	- 2.2%	117.4%	<b>113.0%</b>	- 3.7%
<b>Affordability Ratio</b>		31	<b>34</b>	+ 9.7%	29	<b>33</b>	+ 13.8%
<b>Months Supply</b>		3.2	<b>2.6</b>	- 18.8%	--	--	--

# Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

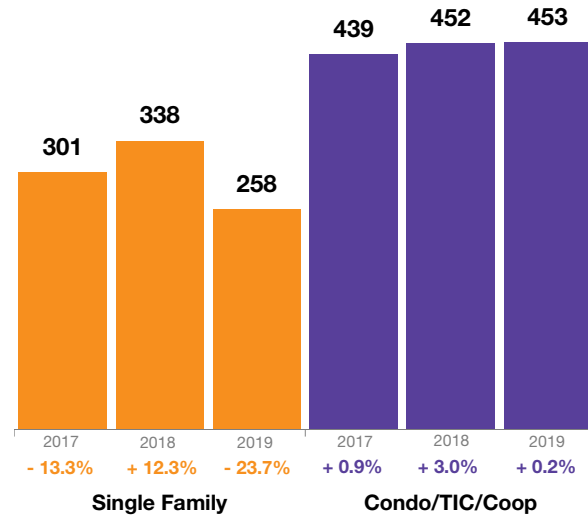
Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>New Listings</b>		452	<b>453</b>	+ 0.2%	3,236	<b>3,086</b>	- 4.6%
<b>Pending Sales</b>		219	<b>225</b>	+ 2.7%	2,324	<b>2,184</b>	- 6.0%
<b>Sold Listings</b>		183	<b>188</b>	+ 2.7%	2,267	<b>2,098</b>	- 7.5%
<b>Median Sales Price</b>		\$1,150,000	<b>\$1,320,000</b>	+ 14.8%	\$1,200,000	<b>\$1,229,000</b>	+ 2.4%
<b>Avg. Sales Price</b>		\$1,255,936	<b>\$1,445,979</b>	+ 15.1%	\$1,325,519	<b>\$1,358,285</b>	+ 2.5%
<b>Days on Market</b>		30	<b>34</b>	+ 13.3%	31	<b>35</b>	+ 12.9%
<b>Active Listings</b>		849	<b>840</b>	- 1.1%	--	--	--
<b>% of Properties Sold Over List Price</b>		63.4%	<b>59.6%</b>	- 6.0%	61.5%	<b>59.6%</b>	- 3.1%
<b>% of List Price Received</b>		106.5%	<b>105.3%</b>	- 1.1%	106.8%	<b>105.7%</b>	- 1.0%
<b>Affordability Ratio</b>		47	<b>47</b>	0.0%	45	<b>51</b>	+ 13.3%
<b>Months Supply</b>		3.3	<b>3.5</b>	+ 6.1%	--	--	--

# New Listings

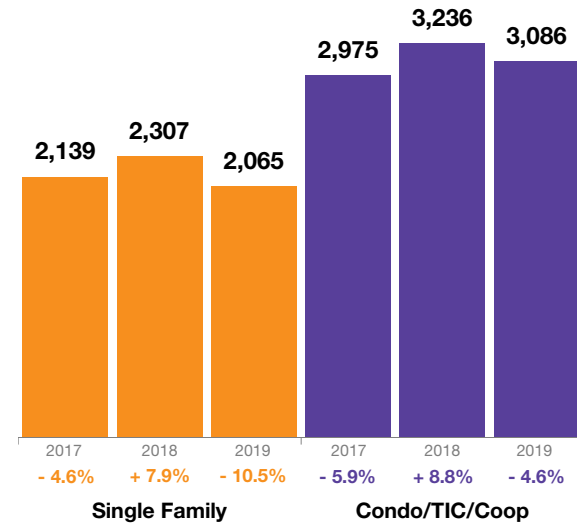
A count of the properties that have been newly listed on the market in a given month.



## September

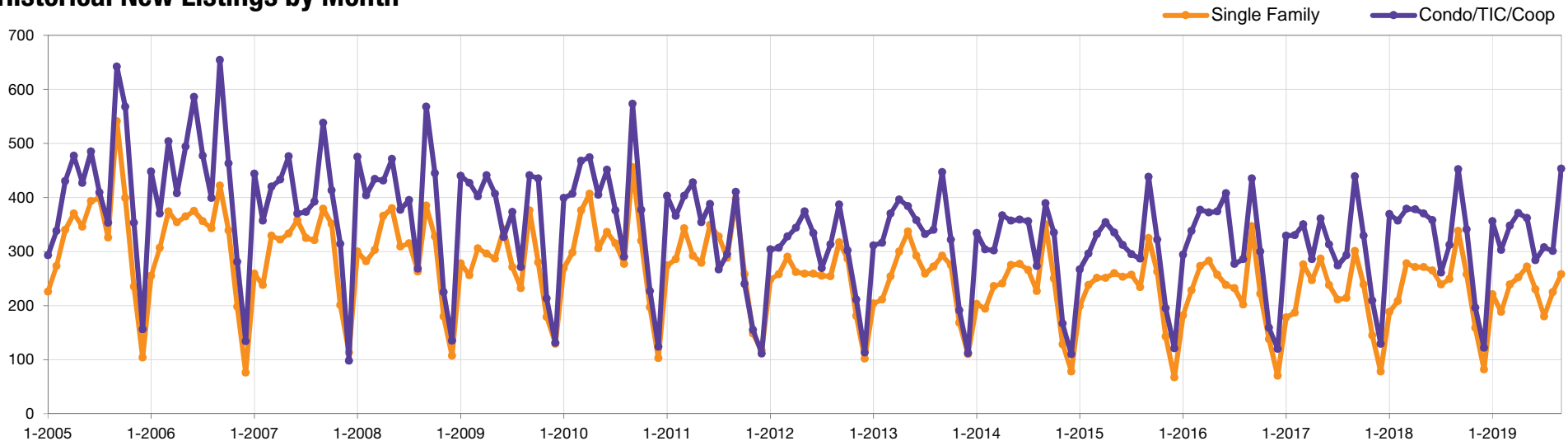


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	258	+7.9%	341	+3.6%
Nov-2018	159	+9.7%	196	-6.2%
Dec-2018	82	+5.1%	122	-5.4%
Jan-2019	221	+17.6%	356	-3.5%
Feb-2019	188	-9.6%	303	-15.1%
Mar-2019	239	-14.0%	348	-8.2%
Apr-2019	252	-7.0%	371	-1.9%
May-2019	272	+0.4%	362	-2.2%
Jun-2019	230	-13.2%	284	-20.7%
Jul-2019	180	-24.7%	308	+18.0%
Aug-2019	225	-9.6%	301	-3.5%
<b>Sep-2019</b>	<b>258</b>	<b>-23.7%</b>	<b>453</b>	<b>+0.2%</b>
12-Month Avg	214	-7.4%	312	-4.0%

## Historical New Listings by Month



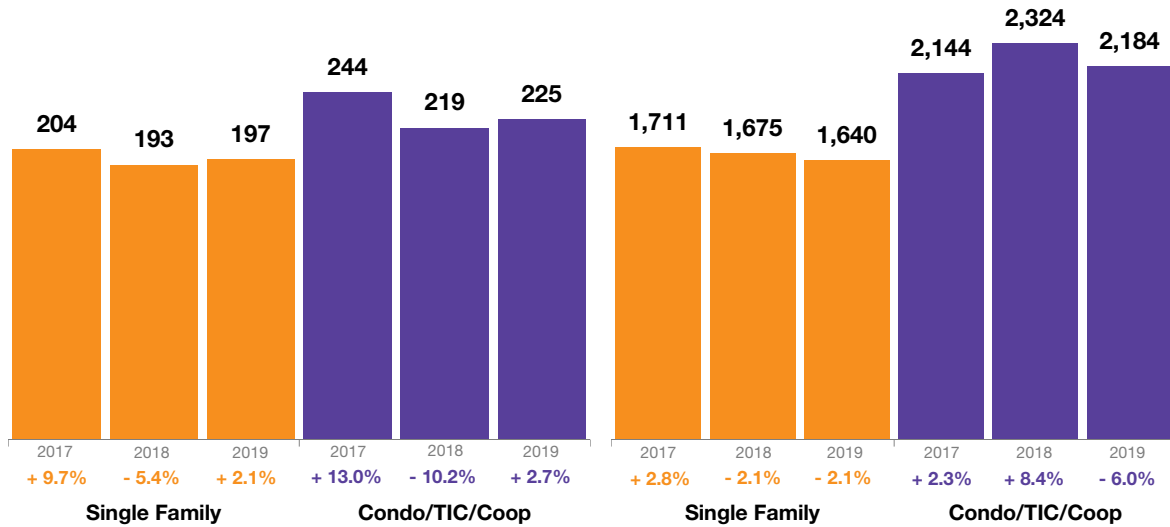
# Pending Sales

A count of the properties on which offers have been accepted in a given month.



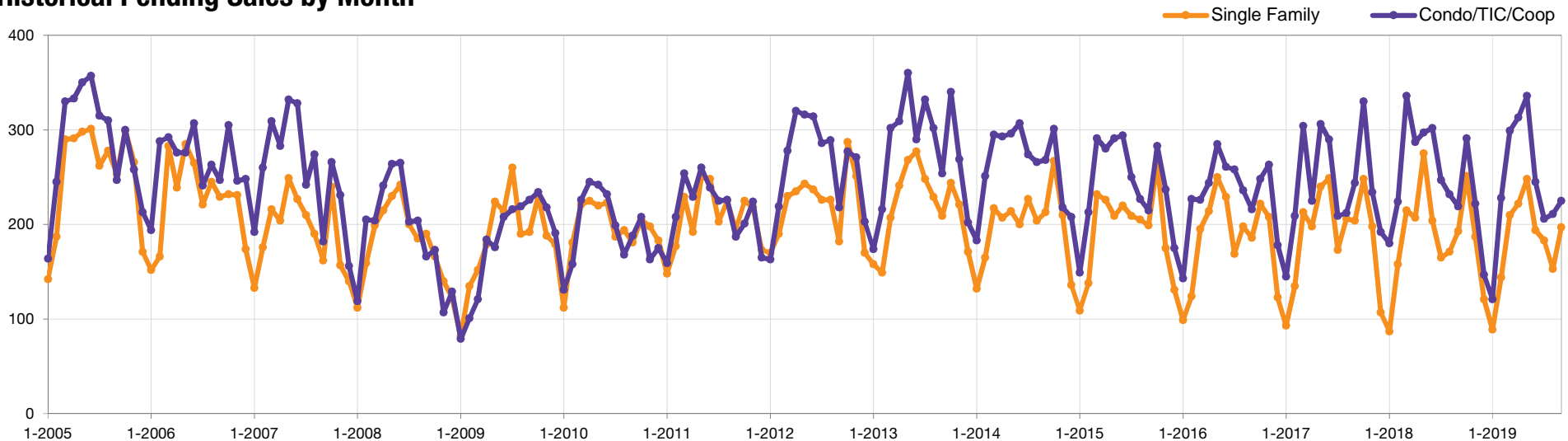
## September

## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	251	+1.2%	291	-11.8%
Nov-2018	187	-5.6%	222	-5.1%
Dec-2018	121	+13.1%	147	-23.4%
Jan-2019	89	+2.3%	121	-32.8%
Feb-2019	144	-8.9%	228	+1.8%
Mar-2019	210	-2.3%	299	-11.0%
Apr-2019	222	+7.2%	313	+9.1%
May-2019	248	-9.8%	336	+13.1%
Jun-2019	194	-4.9%	245	-18.9%
Jul-2019	183	+10.9%	206	-16.6%
Aug-2019	153	-10.5%	211	-9.1%
<b>Sep-2019</b>	<b>197</b>	<b>+2.1%</b>	<b>225</b>	<b>+2.7%</b>
12-Month Avg	183	-1.3%	237	-7.7%

## Historical Pending Sales by Month

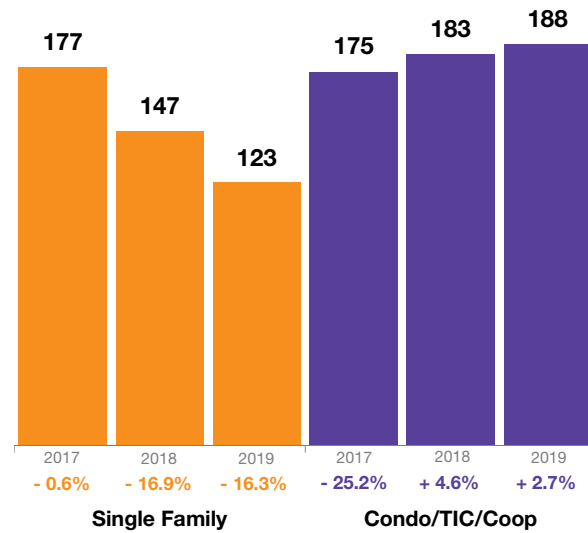


# Sold Listings

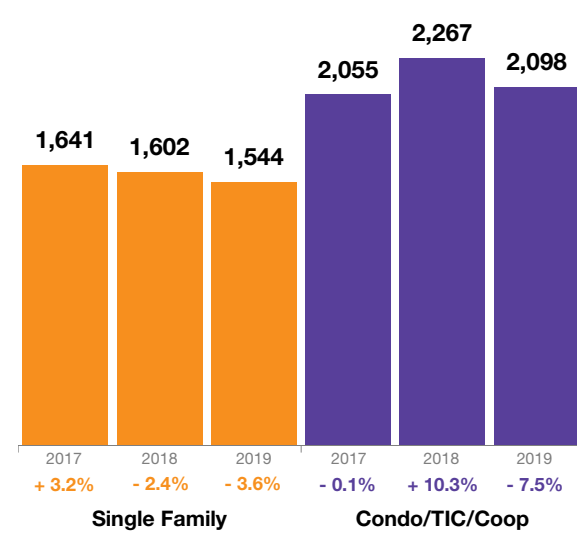
A count of the actual sales that closed in a given month.



## September

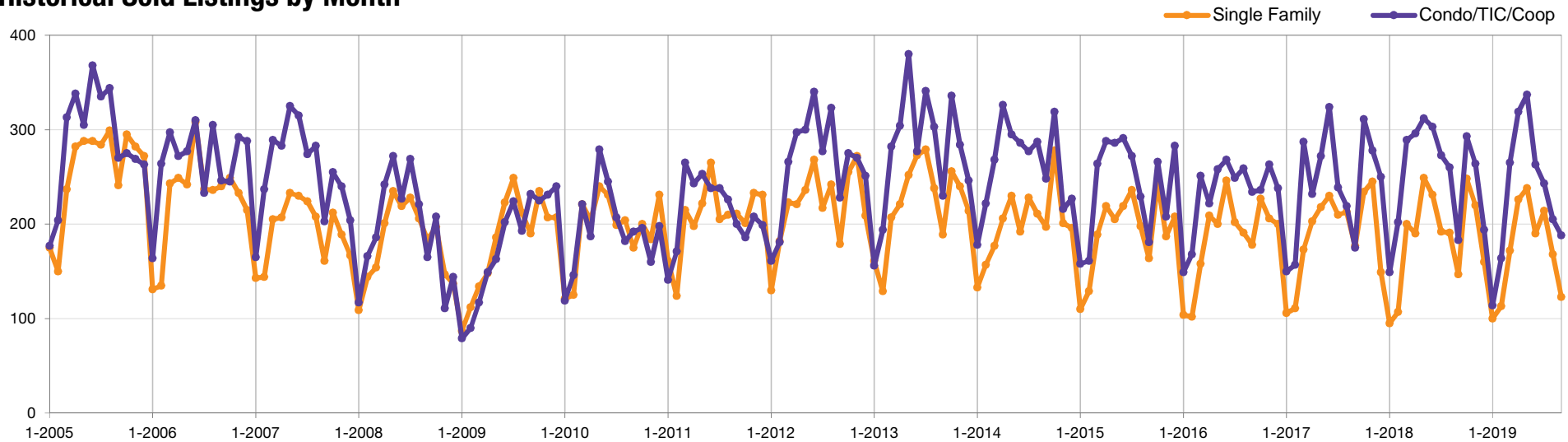


## Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	248	+6.0%	293	-5.8%
Nov-2018	220	-10.2%	264	-5.0%
Dec-2018	160	+7.4%	194	-22.4%
Jan-2019	100	+5.3%	114	-23.5%
Feb-2019	113	+5.6%	164	-18.8%
Mar-2019	172	-14.0%	265	-8.3%
Apr-2019	226	+18.9%	319	+7.8%
May-2019	238	-4.4%	337	+8.0%
Jun-2019	190	-17.7%	263	-13.2%
Jul-2019	214	+11.5%	243	-11.0%
Aug-2019	168	-12.0%	205	-21.2%
<b>Sep-2019</b>	<b>123</b>	<b>-16.3%</b>	<b>188</b>	<b>+2.7%</b>
12-Month Avg	181	-2.6%	237	-8.3%

## Historical Sold Listings by Month

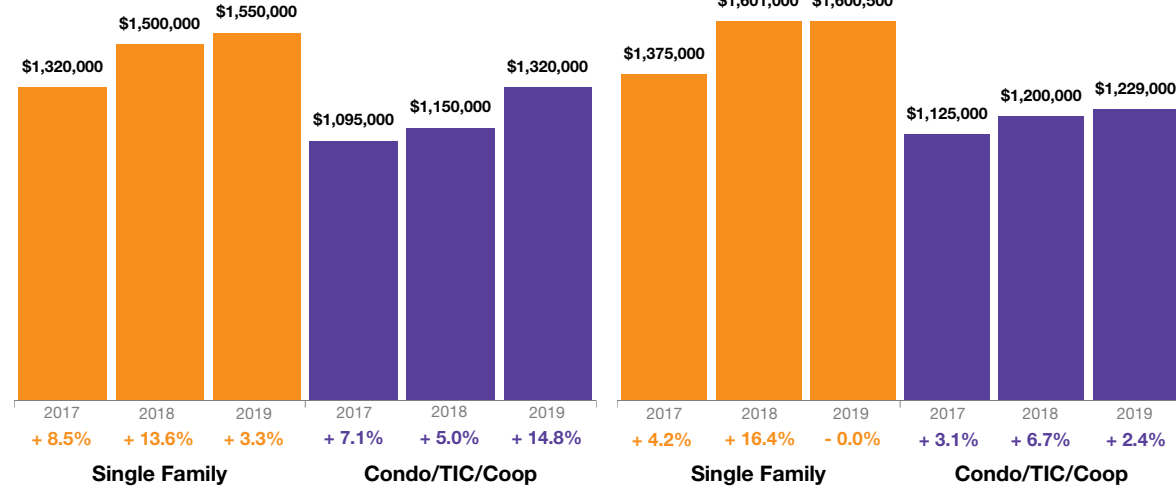


# Median Sales Price

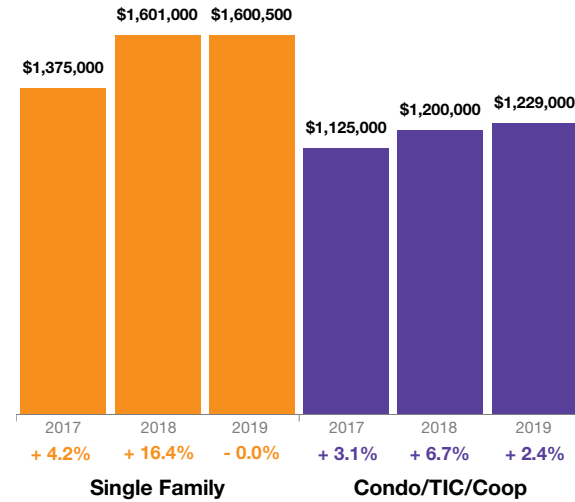
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## September



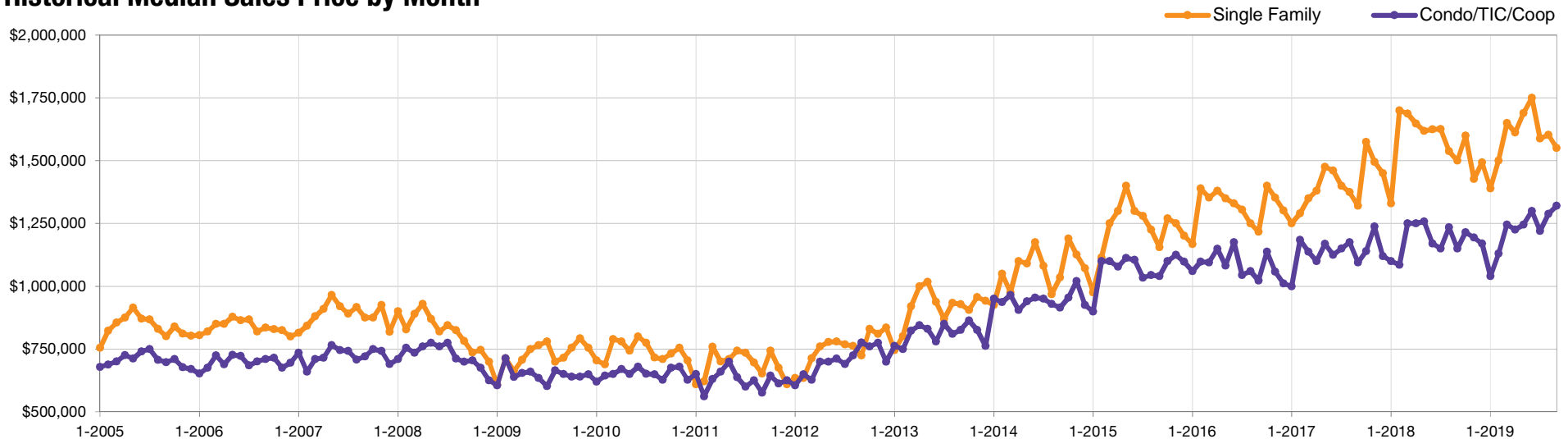
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	\$1,600,000	+1.6%	\$1,215,000	+6.6%
Nov-2018	\$1,427,500	-4.5%	\$1,193,625	-3.5%
Dec-2018	\$1,492,500	+2.9%	\$1,170,000	+4.5%
Jan-2019	\$1,389,000	+4.4%	\$1,040,000	-5.5%
Feb-2019	\$1,500,000	-11.8%	\$1,130,000	+4.1%
Mar-2019	\$1,650,000	-2.2%	\$1,245,000	-0.4%
Apr-2019	\$1,612,500	-2.2%	\$1,225,000	-2.0%
May-2019	\$1,690,000	+4.4%	\$1,245,000	-1.0%
Jun-2019	\$1,750,000	+7.7%	\$1,300,000	+11.1%
Jul-2019	\$1,588,000	-2.4%	\$1,220,000	+6.1%
Aug-2019	\$1,602,500	+4.2%	\$1,288,000	+4.3%
<b>Sep-2019</b>	<b>\$1,550,000</b>	<b>+3.3%</b>	<b>\$1,320,000</b>	<b>+14.8%</b>
12-Month Avg*	\$1,598,750	+1.3%	\$1,220,000	+2.1%

\* Median Sales Price for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical Median Sales Price by Month

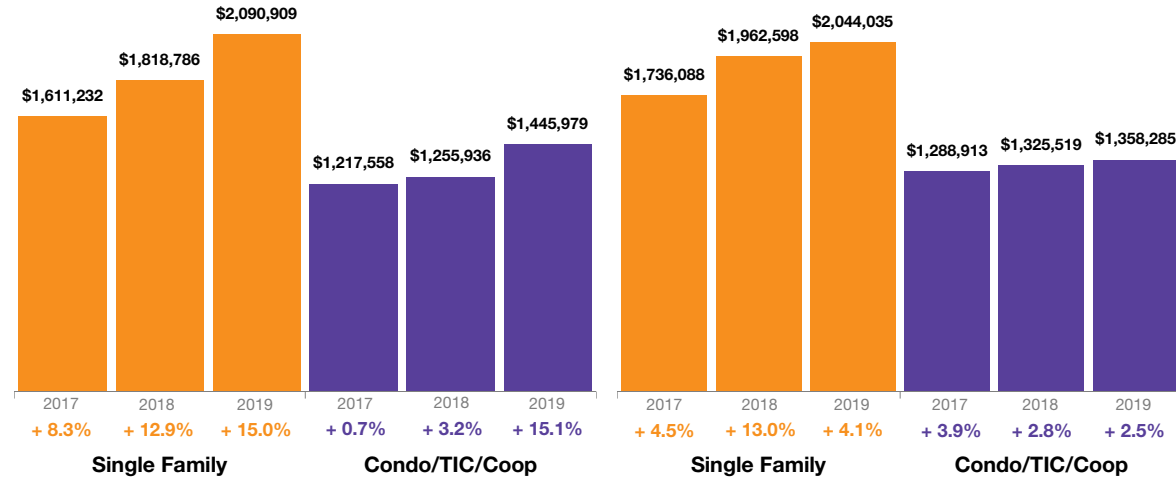


# Average Sales Price

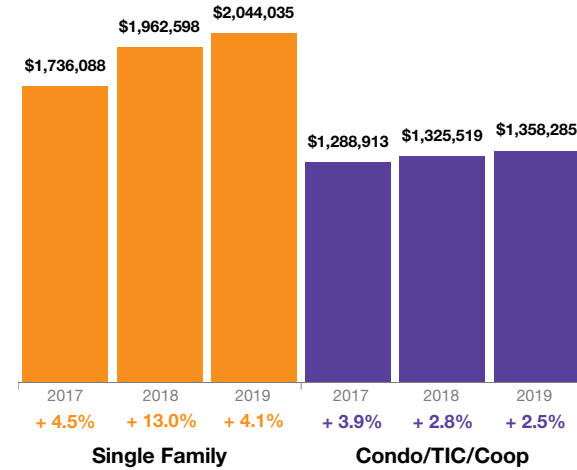
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## September



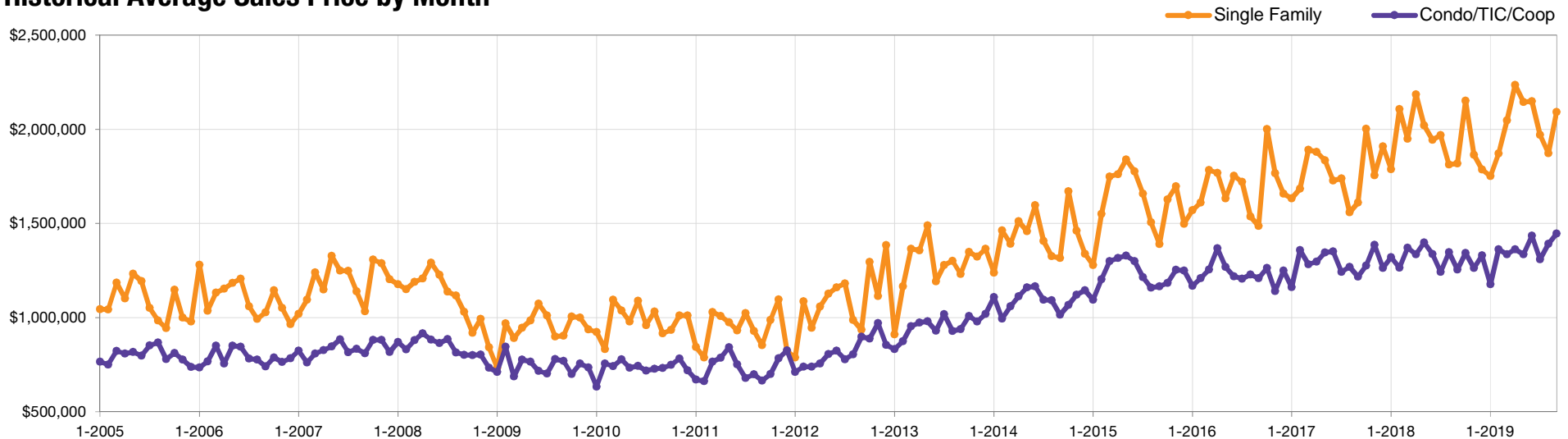
## Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	\$2,152,125	+7.5%	\$1,343,310	+5.3%
Nov-2018	\$1,864,335	+6.2%	\$1,263,347	-8.9%
Dec-2018	\$1,786,072	-6.4%	\$1,329,973	+5.2%
Jan-2019	\$1,751,963	-2.0%	\$1,177,310	-10.9%
Feb-2019	\$1,871,058	-11.2%	\$1,363,140	+7.8%
Mar-2019	\$2,046,399	+5.0%	\$1,335,673	-2.6%
Apr-2019	\$2,235,456	+2.3%	\$1,363,254	+2.1%
May-2019	\$2,145,231	+6.2%	\$1,335,560	-4.5%
Jun-2019	\$2,148,466	+10.6%	\$1,435,714	+7.3%
Jul-2019	\$1,970,277	+0.0%	\$1,309,126	+5.4%
Aug-2019	\$1,872,478	+3.3%	\$1,392,411	+3.4%
<b>Sep-2019</b>	<b>\$2,090,909</b>	<b>+15.0%</b>	<b>\$1,445,979</b>	<b>+15.1%</b>
12-Month Avg*	\$2,019,172	+4.1%	\$1,346,020	+1.9%

\* Avg. Sales Price for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical Average Sales Price by Month





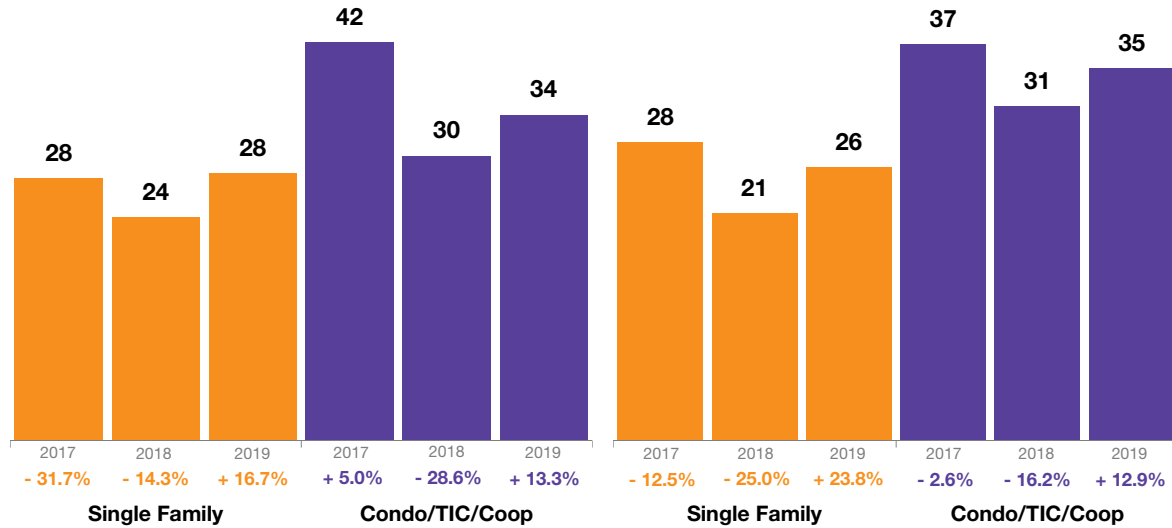
# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



## September

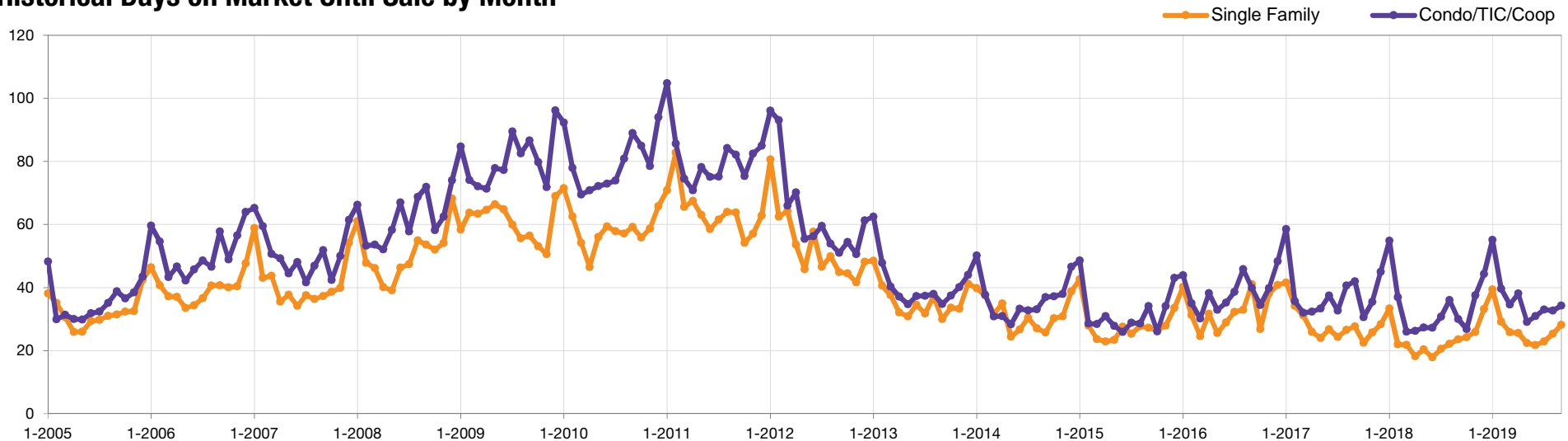
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	24	+9.1%	27	-12.9%
Nov-2018	26	0.0%	38	+8.6%
Dec-2018	33	+17.9%	44	-2.2%
Jan-2019	39	+18.2%	55	0.0%
Feb-2019	29	+31.8%	40	+8.1%
Mar-2019	26	+18.2%	35	+34.6%
Apr-2019	26	+44.4%	38	+46.2%
May-2019	22	+10.0%	29	+7.4%
Jun-2019	22	+22.2%	31	+14.8%
Jul-2019	23	+9.5%	33	+6.5%
Aug-2019	25	+13.6%	33	-8.3%
<b>Sep-2019</b>	<b>28</b>	<b>+16.7%</b>	<b>34</b>	<b>+13.3%</b>
12-Month Avg*	26	+16.2%	35	+6.9%

\* Days on Market for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical Days on Market Until Sale by Month

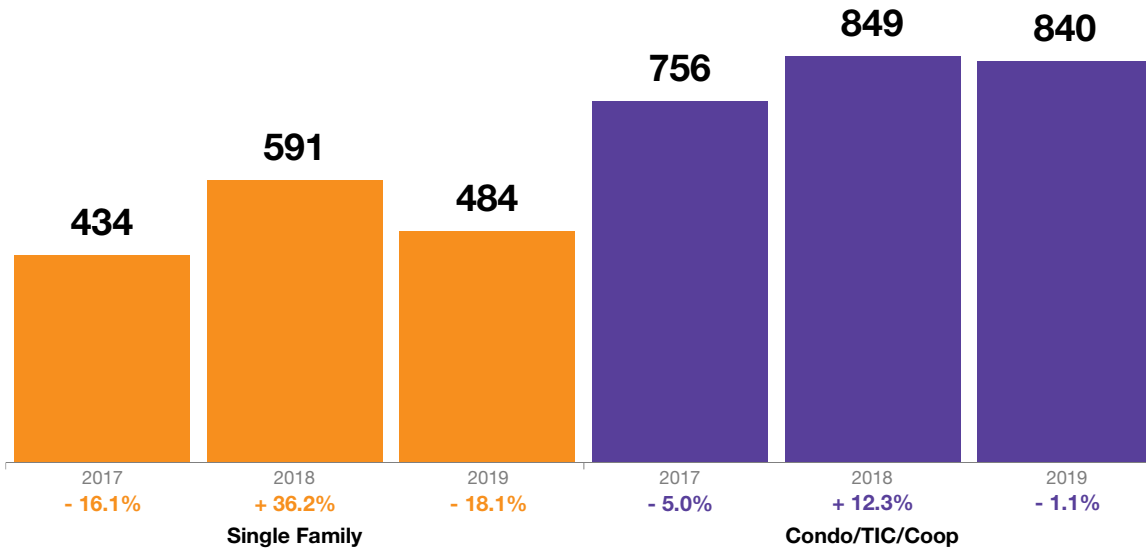


# Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



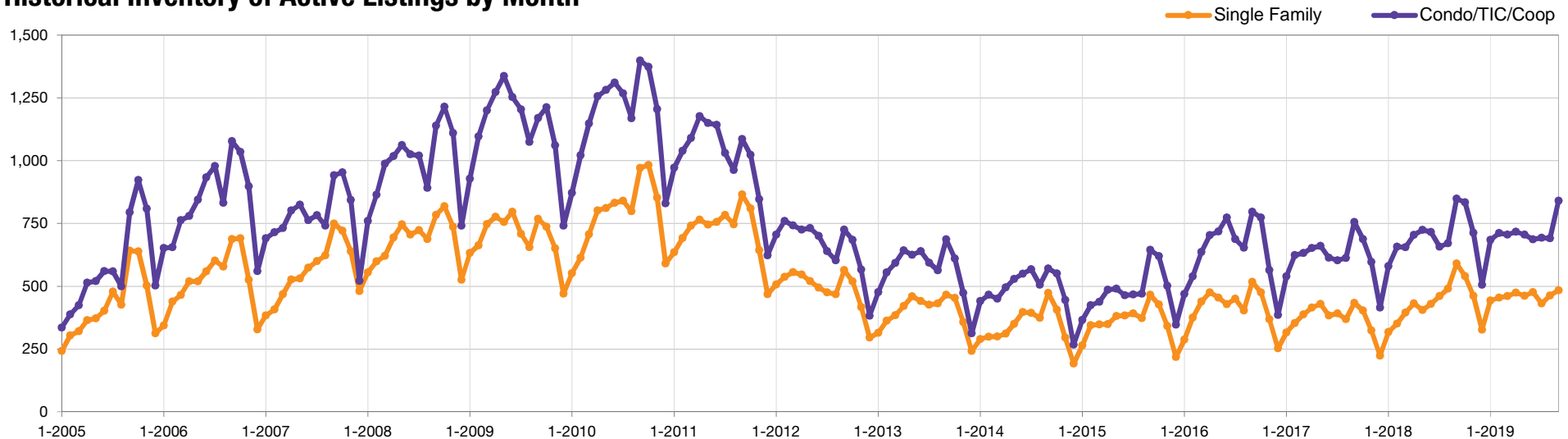
## September



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	540	+34.0%	834	+21.2%
Nov-2018	462	+42.6%	713	+19.4%
Dec-2018	327	+46.0%	506	+21.9%
Jan-2019	443	+39.3%	685	+18.1%
Feb-2019	455	+29.6%	712	+8.4%
Mar-2019	461	+16.7%	705	+7.6%
Apr-2019	474	+9.7%	717	+1.8%
May-2019	462	+14.1%	705	-2.6%
Jun-2019	477	+11.2%	687	-4.1%
Jul-2019	432	-6.3%	693	+5.5%
Aug-2019	463	-5.5%	691	+3.0%
<b>Sep-2019</b>	<b>484</b>	<b>-18.1%</b>	<b>840</b>	<b>-1.1%</b>
12-Month Avg*	457	+13.6%	707	+7.3%

\* Active Listings for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical Inventory of Active Listings by Month

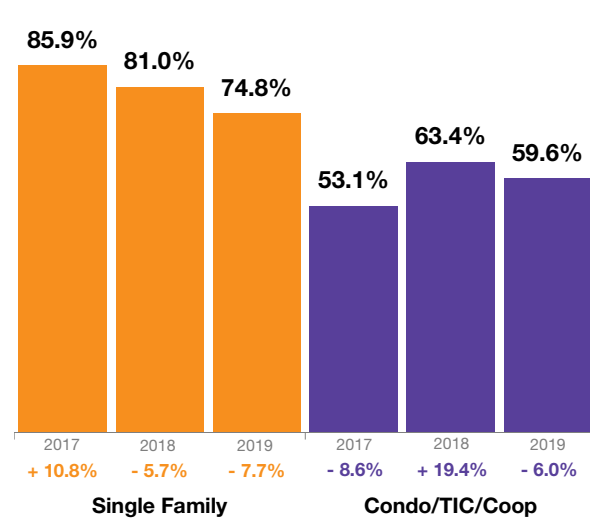


# % of Properties Sold Over List Price

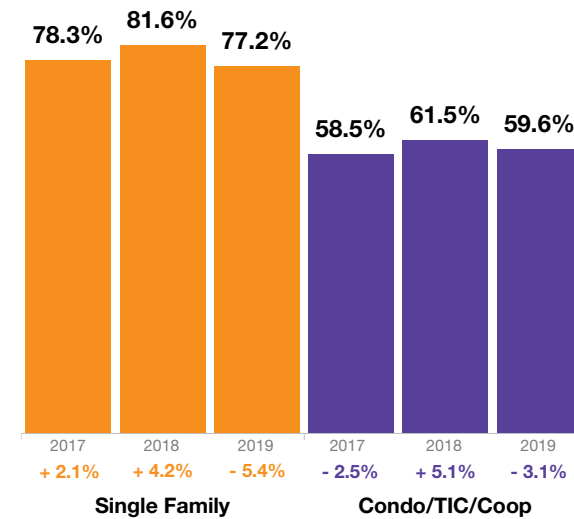


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

## September



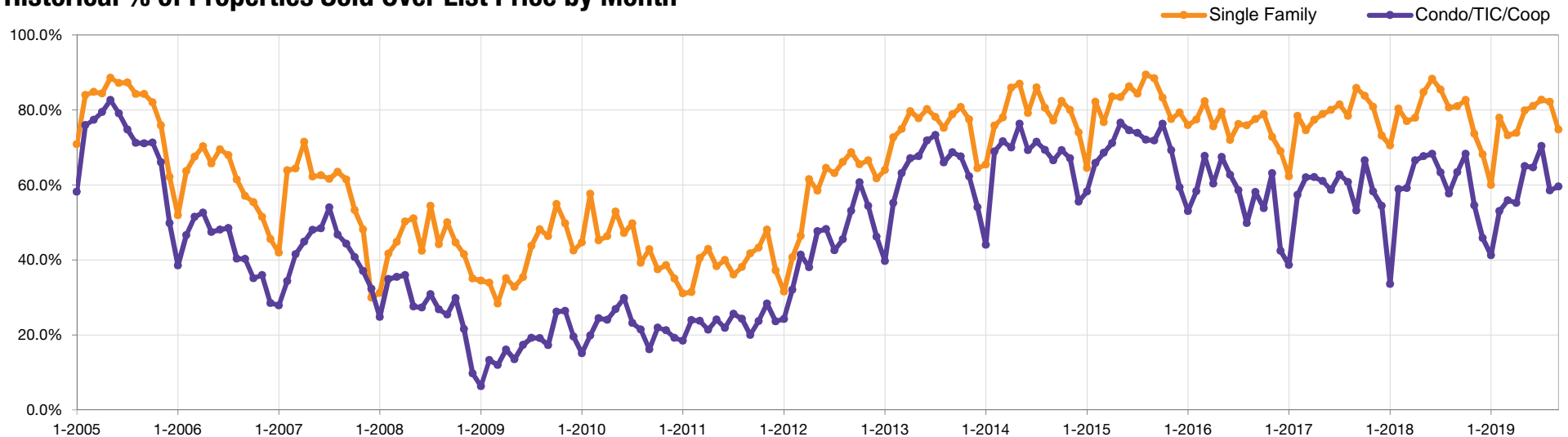
## Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	82.7%	-1.3%	68.3%	+2.6%
Nov-2018	73.6%	-8.9%	54.5%	-6.5%
Dec-2018	68.1%	-7.0%	45.9%	-15.6%
Jan-2019	60.0%	-14.9%	41.2%	+22.6%
Feb-2019	77.9%	-3.1%	53.0%	-10.0%
Mar-2019	73.3%	-4.8%	55.8%	-5.7%
Apr-2019	73.9%	-5.1%	55.2%	-17.1%
May-2019	79.8%	-5.8%	65.0%	-3.8%
Jun-2019	81.1%	-8.2%	64.6%	-5.4%
Jul-2019	82.7%	-3.2%	70.4%	+11.0%
Aug-2019	82.1%	+1.9%	58.5%	+1.4%
<b>Sep-2019</b>	<b>74.8%</b>	<b>-7.7%</b>	<b>59.6%</b>	<b>-6.0%</b>
12-Month Avg	76.8%	-5.4%	59.1%	-3.4%

\* % of Properties Sold Over List Price for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical % of Properties Sold Over List Price by Month

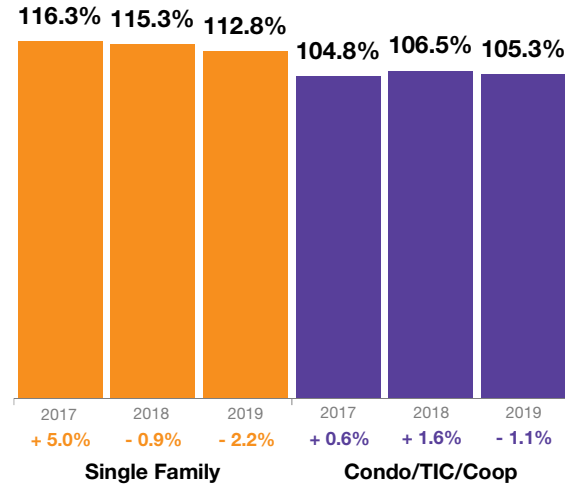


# % of List Price Received

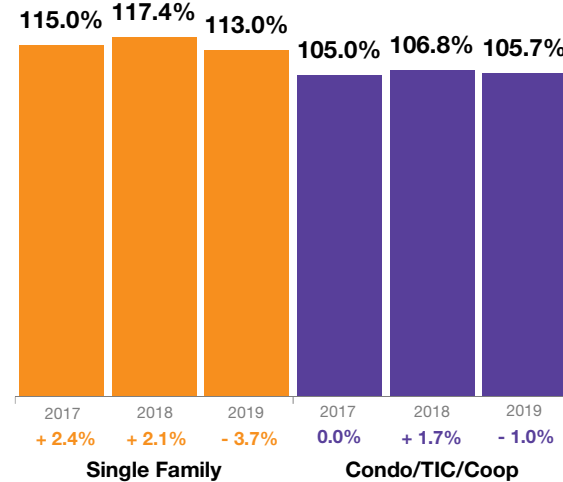


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## September



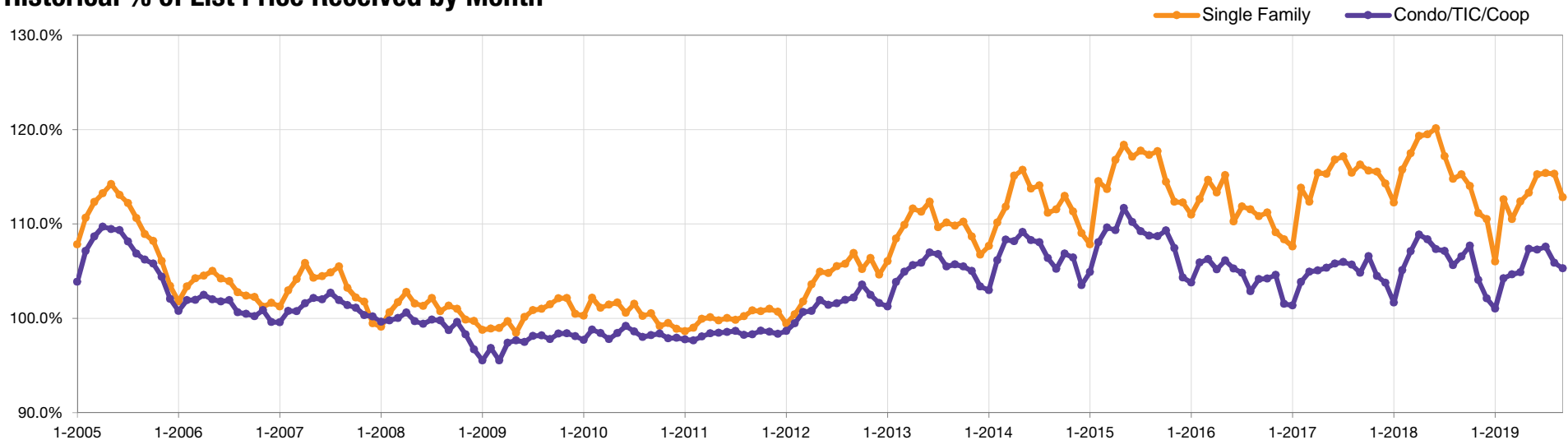
## Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	114.0%	-1.4%	107.7%	+1.0%
Nov-2018	111.2%	-3.7%	104.1%	-0.4%
Dec-2018	110.5%	-3.3%	102.1%	-1.6%
Jan-2019	106.0%	-5.6%	101.0%	-0.7%
Feb-2019	112.6%	-2.8%	104.2%	-0.9%
Mar-2019	110.5%	-6.0%	104.7%	-2.2%
Apr-2019	112.4%	-5.8%	104.9%	-3.7%
May-2019	113.3%	-5.2%	107.4%	-0.9%
Jun-2019	115.3%	-4.0%	107.3%	0.0%
Jul-2019	115.4%	-1.5%	107.6%	+0.5%
Aug-2019	115.3%	+0.4%	105.9%	+0.3%
<b>Sep-2019</b>	<b>112.8%</b>	<b>-2.2%</b>	<b>105.3%</b>	<b>-1.1%</b>
12-Month Avg*	112.8%	-3.4%	105.5%	-0.7%

\* % of List Price Received for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical % of List Price Received by Month

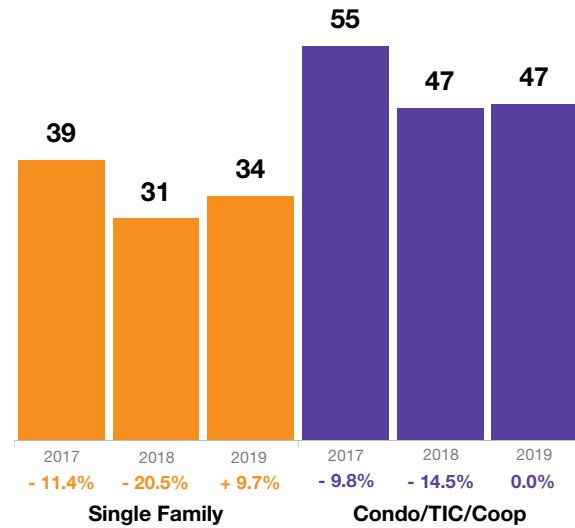


# Housing Affordability Ratio

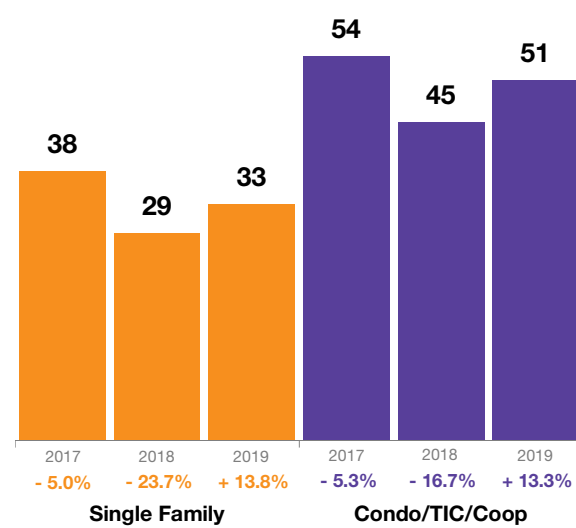


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## September



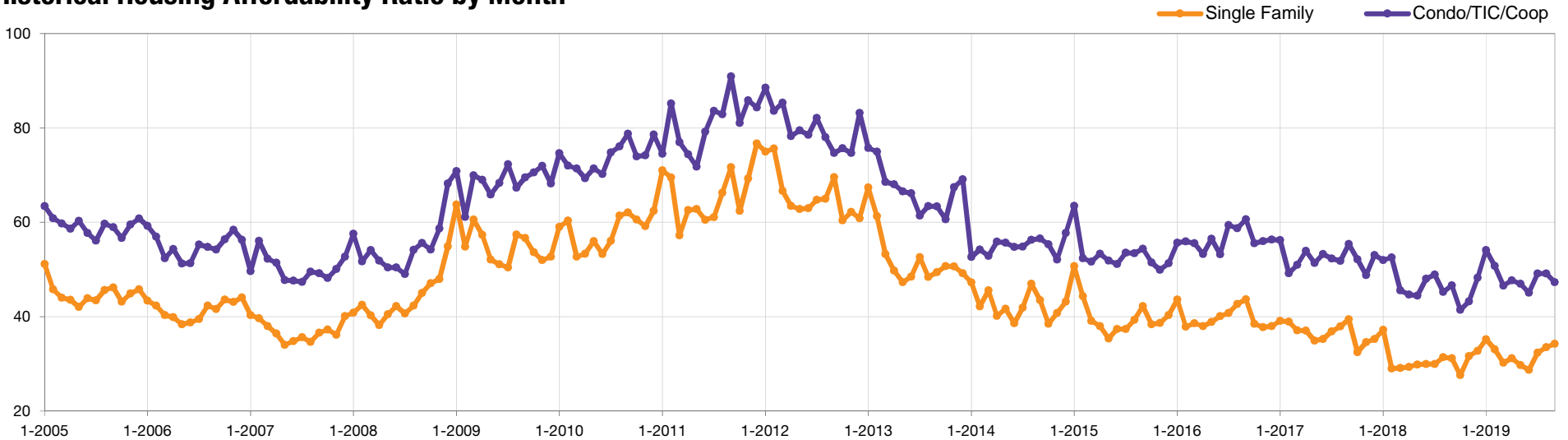
## Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	28	-12.5%	41	-21.2%
Nov-2018	32	-8.6%	43	-12.2%
Dec-2018	33	-5.7%	48	-9.4%
Jan-2019	35	-5.4%	54	+3.8%
Feb-2019	33	+13.8%	51	-3.8%
Mar-2019	30	+3.4%	47	+2.2%
Apr-2019	31	+6.9%	48	+6.7%
May-2019	30	0.0%	47	+6.8%
Jun-2019	29	-3.3%	45	-6.3%
Jul-2019	32	+6.7%	49	0.0%
Aug-2019	34	+9.7%	49	+8.9%
<b>Sep-2019</b>	<b>34</b>	<b>+9.7%</b>	<b>47</b>	<b>0.0%</b>
12-Month Avg*	32	+7.5%	32	-3.1%

\* Affordability Ratio for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

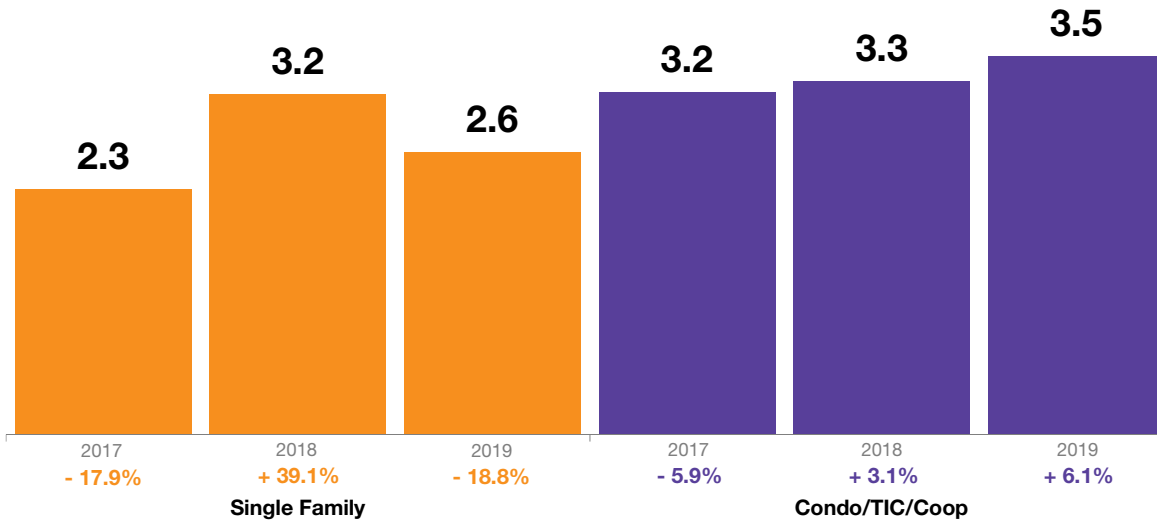
## Historical Housing Affordability Ratio by Month



# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

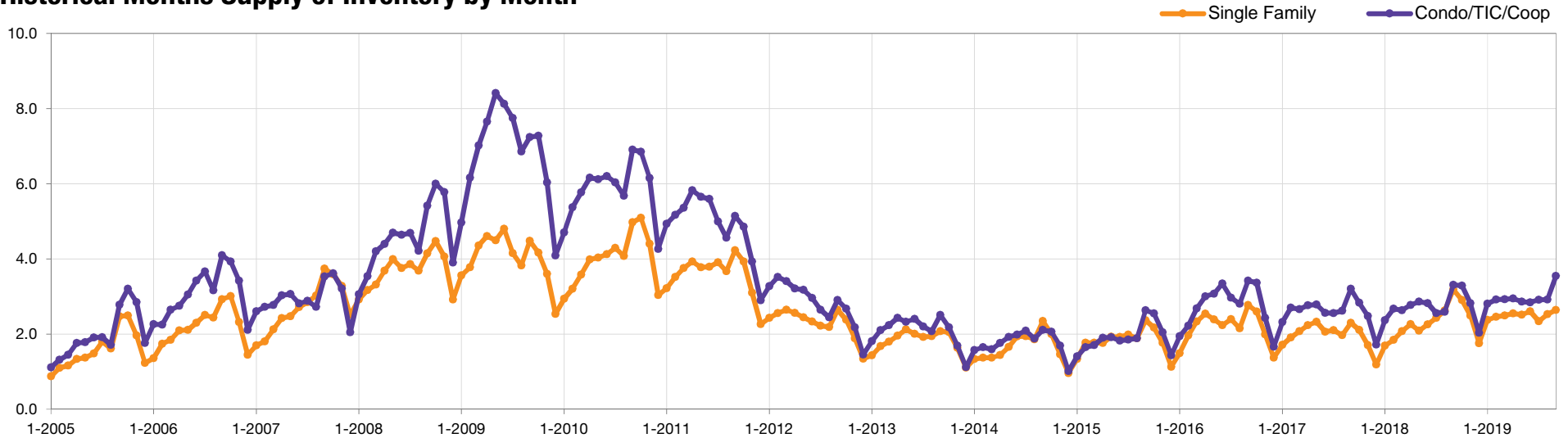
## September



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2018	2.9	+38.1%	3.3	+17.9%
Nov-2018	2.5	+47.1%	2.8	+12.0%
Dec-2018	1.8	+50.0%	2.0	+17.6%
Jan-2019	2.4	+41.2%	2.8	+16.7%
Feb-2019	2.5	+38.9%	2.9	+7.4%
Mar-2019	2.5	+19.0%	2.9	+11.5%
Apr-2019	2.5	+8.7%	2.9	+3.6%
May-2019	2.5	+19.0%	2.9	0.0%
Jun-2019	2.6	+13.0%	2.8	0.0%
Jul-2019	2.3	-4.2%	2.9	+11.5%
Aug-2019	2.5	-3.8%	2.9	+11.5%
<b>Sep-2019</b>	<b>2.6</b>	<b>-18.8%</b>	<b>3.5</b>	<b>+6.1%</b>
12-Month Avg*	2.5	+16.5%	2.9	+10.1%

\* Months Supply for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# All Properties Activity Overview

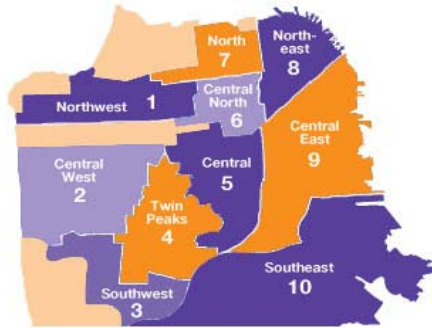


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>New Listings</b>		790	<b>711</b>	- 10.0%	5,543	<b>5,151</b>	- 7.1%
<b>Pending Sales</b>		412	<b>422</b>	+ 2.4%	3,999	<b>3,824</b>	- 4.4%
<b>Sold Listings</b>		330	<b>311</b>	- 5.8%	3,869	<b>3,642</b>	- 5.9%
<b>Median Sales Price</b>		\$1,325,000	<b>\$1,400,000</b>	+ 5.7%	\$1,350,000	<b>\$1,380,000</b>	+ 2.2%
<b>Avg. Sales Price</b>		\$1,506,660	<b>\$1,701,048</b>	+ 12.9%	\$1,589,308	<b>\$1,649,004</b>	+ 3.8%
<b>Days on Market</b>		27	<b>32</b>	+ 18.5%	27	<b>31</b>	+ 14.8%
<b>Active Listings</b>		1,440	<b>1,324</b>	- 8.1%	--	--	--
<b>% of Properties Sold Over List Price</b>		71.2%	<b>65.6%</b>	- 7.9%	69.8%	<b>67.1%</b>	- 3.9%
<b>% of List Price Received</b>		110.4%	<b>108.3%</b>	- 1.9%	111.2%	<b>108.8%</b>	- 2.2%
<b>Affordability Ratio</b>		36	<b>37</b>	+ 2.8%	34	<b>38</b>	+ 11.8%
<b>Months Supply</b>		3.3	<b>3.2</b>	- 3.0%	--	--	--

# Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -
<b>Single Family</b>															
1 SF District 1	50	39	-22.0%	10	8	-20.0%	\$2,667,865	\$2,050,000	-23.2%	23	29	+26.1%	3.2	2.6	-18.8%
2 SF District 2	67	58	-13.4%	36	26	-27.8%	\$1,435,000	\$1,377,500	-4.0%	20	28	+40.0%	2.1	1.8	-14.3%
3 SF District 3	32	32	0.0%	11	11	0.0%	\$1,225,000	\$1,300,000	+6.1%	31	15	-51.6%	2.4	2.7	+12.5%
4 SF District 4	79	47	-40.5%	20	13	-35.0%	\$1,772,500	\$1,680,000	-5.2%	28	22	-21.4%	3.0	1.8	-40.0%
5 SF District 5	102	78	-23.5%	14	18	+28.6%	\$1,986,360	\$3,100,000	+56.1%	33	20	-39.4%	3.9	2.7	-30.8%
6 SF District 6	13	18	+38.5%	3	1	-66.7%	\$1,515,000	\$1,125,000	-25.7%	38	12	-68.4%	3.7	5.4	+45.9%
7 SF District 7	46	48	+4.3%	5	12	+140.0%	\$6,200,000	\$4,100,000	-33.9%	59	48	-18.6%	5.5	5.6	+1.8%
8 SF District 8	19	20	+5.3%	2	1	-50.0%	\$4,123,500	\$805,000	-80.5%	10	8	-20.0%	7.8	9.6	+23.1%
9 SF District 9	78	64	-17.9%	12	7	-41.7%	\$1,550,000	\$1,600,000	+3.2%	16	39	+143.8%	3.9	3.3	-15.4%
10 SF District 10	105	80	-23.8%	34	26	-23.5%	\$991,000	\$1,144,000	+15.4%	16	32	+100.0%	2.7	2.2	-18.5%
<b>Condo/TIC/Coop</b>															
1 SF District 1	43	49	+14.0%	9	6	-33.3%	\$1,600,000	\$1,037,500	-35.2%	26	37	+42.3%	3.0	3.9	+30.0%
2 SF District 2	13	15	+15.4%	2	4	+100.0%	\$1,189,500	\$1,257,500	+5.7%	26	22	-15.4%	3.0	3.6	+20.0%
3 SF District 3	8	12	+50.0%	1	3	+200.0%	\$700,000	\$1,325,000	+89.3%	12	95	+691.7%	2.7	3.9	+44.4%
4 SF District 4	21	20	-4.8%	2	2	0.0%	\$1,380,000	\$740,250	-46.4%	62	11	-82.3%	4.5	3.9	-13.3%
5 SF District 5	94	100	+6.4%	25	25	0.0%	\$1,550,000	\$1,580,000	+1.9%	18	23	+27.8%	2.5	2.9	+16.0%
6 SF District 6	76	64	-15.8%	14	22	+57.1%	\$1,167,500	\$1,255,000	+7.5%	19	31	+63.2%	3.2	2.9	-9.4%
7 SF District 7	82	76	-7.3%	17	30	+76.5%	\$1,425,000	\$1,692,500	+18.8%	26	19	-26.9%	3.3	2.9	-12.1%
8 SF District 8	185	153	-17.3%	38	27	-28.9%	\$1,016,500	\$1,220,000	+20.0%	32	61	+90.6%	4.4	3.9	-11.4%
9 SF District 9	301	320	+6.3%	69	66	-4.3%	\$1,030,000	\$1,285,000	+24.8%	33	33	0.0%	3.2	3.8	+18.8%
10 SF District 10	26	31	+19.2%	6	3	-50.0%	\$795,000	\$750,000	-5.7%	66	62	-6.1%	3.4	5.0	+47.1%