

Monthly Indicators



May 2019

At this point in the year, we are getting a good sense for how the housing market is likely to perform for the foreseeable future. And although it is not a particularly exciting forecast, it is a desirable one. Markets across the country are regulating toward a middle ground between buyers and sellers. While it remains true that sales prices are running higher and that inventory options are relatively low, buyers are beginning to find wiggle room at some price points and geographies.

New Listings were down 15.1 percent for single family homes and 20.3 percent for Condo/TIC/Coop properties. Pending Sales decreased 10.2 percent for single family homes but increased 12.8 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 4.9 percent to \$1,697,500 for single family homes but decreased 0.7 percent to \$1,249,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 4.8 percent for single family units and 20.7 percent for Condo/TIC/Coop units.

An extended trend of low unemployment, higher wages and favorable mortgage rates has been a terrific driver of housing stability in recent years. What is different about this year so far is that prices are not rising as quickly. Some of the hottest Western markets are even cooling slightly, while some Northeast markets are achieving a state of recovery after a decade of battling back from recession. As a whole, the selling season is looking fairly stable across the nation.

Monthly Snapshot

+ 4.9%

- 0.7%

+ 1.1%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

| | |
|--------------------------------------|----|
| Single Family Activity Overview | 2 |
| Condo/TIC/Coop Activity Overview | 3 |
| New Listings | 4 |
| Pending Sales | 5 |
| Sold Listings | 6 |
| Median Sales Price | 7 |
| Average Sales Price | 8 |
| Days on Market Until Sale | 9 |
| Inventory of Active Listings | 10 |
| % of Properties Sold Over List Price | 11 |
| % of List Price Received | 12 |
| Housing Affordability Ratio | 13 |
| Months Supply of Inventory | 14 |
| All Properties Activity Overview | 15 |
| Activity by District | 16 |

Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

| Key Metrics | Historical Sparkbars | 5-2018 | 5-2019 | Percent Change | YTD 2018 | YTD 2019 | Percent Change |
|---|----------------------|-------------|--------------------|----------------|-------------|--------------------|----------------|
| New Listings | | 271 | 230 | - 15.1% | 1,216 | 1,085 | - 10.8% |
| Pending Sales | | 275 | 247 | - 10.2% | 942 | 911 | - 3.3% |
| Sold Listings | | 249 | 234 | - 6.0% | 841 | 844 | + 0.4% |
| Median Sales Price | | \$1,618,888 | \$1,697,500 | + 4.9% | \$1,615,000 | \$1,600,000 | - 0.9% |
| Avg. Sales Price | | \$2,020,490 | \$2,147,560 | + 6.3% | \$2,025,614 | \$2,064,986 | + 1.9% |
| Days on Market | | 20 | 22 | + 10.0% | 22 | 27 | + 22.7% |
| Active Listings | | 405 | 373 | - 7.9% | -- | -- | -- |
| % of Properties Sold Over List Price | | 84.7% | 79.9% | - 5.7% | 79.3% | 74.4% | - 6.2% |
| % of List Price Received | | 119.5% | 113.5% | - 5.0% | 117.7% | 111.6% | - 5.2% |
| Affordability Ratio | | 30 | 30 | 0.0% | 30 | 31 | + 3.3% |
| Months Supply | | 2.1 | 2.0 | - 4.8% | -- | -- | -- |

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

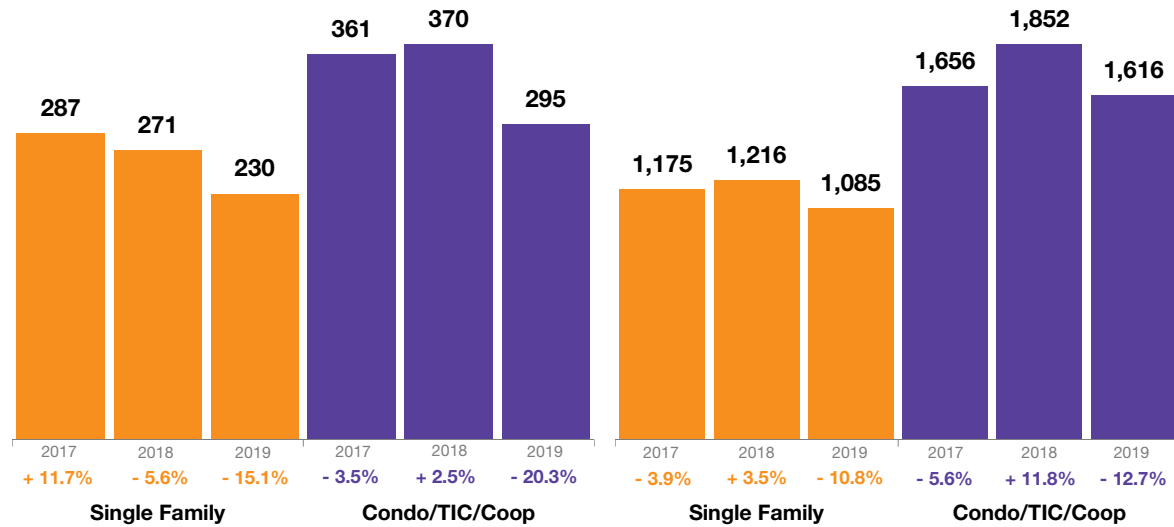
| Key Metrics | Historical Sparkbars | 5-2018 | 5-2019 | Percent Change | YTD 2018 | YTD 2019 | Percent Change |
|---|----------------------|-------------|--------------------|----------------|-------------|--------------------|----------------|
| New Listings | | 370 | 295 | - 20.3% | 1,852 | 1,616 | - 12.7% |
| Pending Sales | | 297 | 335 | + 12.8% | 1,324 | 1,296 | - 2.1% |
| Sold Listings | | 312 | 329 | + 5.4% | 1,248 | 1,188 | - 4.8% |
| Median Sales Price | | \$1,257,500 | \$1,249,000 | - 0.7% | \$1,215,000 | \$1,200,000 | - 1.2% |
| Avg. Sales Price | | \$1,399,046 | \$1,340,145 | - 4.2% | \$1,346,516 | \$1,334,135 | - 0.9% |
| Days on Market | | 27 | 29 | + 7.4% | 32 | 37 | + 15.6% |
| Active Listings | | 723 | 574 | - 20.6% | -- | -- | -- |
| % of Properties Sold Over List Price | | 67.6% | 65.3% | - 3.4% | 59.9% | 56.6% | - 5.5% |
| % of List Price Received | | 108.4% | 107.4% | - 0.9% | 106.9% | 105.1% | - 1.7% |
| Affordability Ratio | | 44 | 47 | + 6.8% | 46 | 49 | + 6.5% |
| Months Supply | | 2.9 | 2.3 | - 20.7% | -- | -- | -- |

New Listings

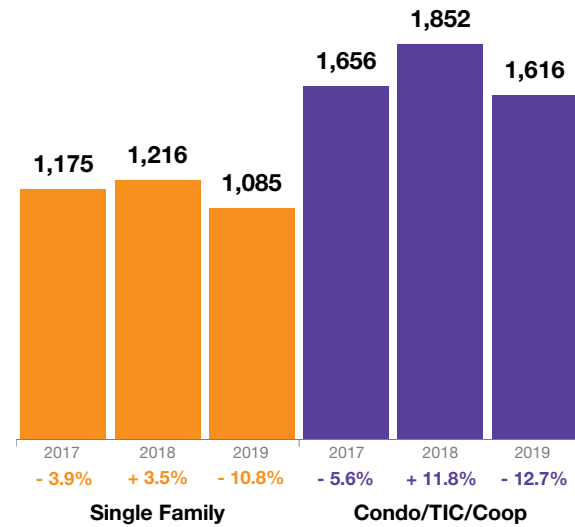
A count of the properties that have been newly listed on the market in a given month.



May

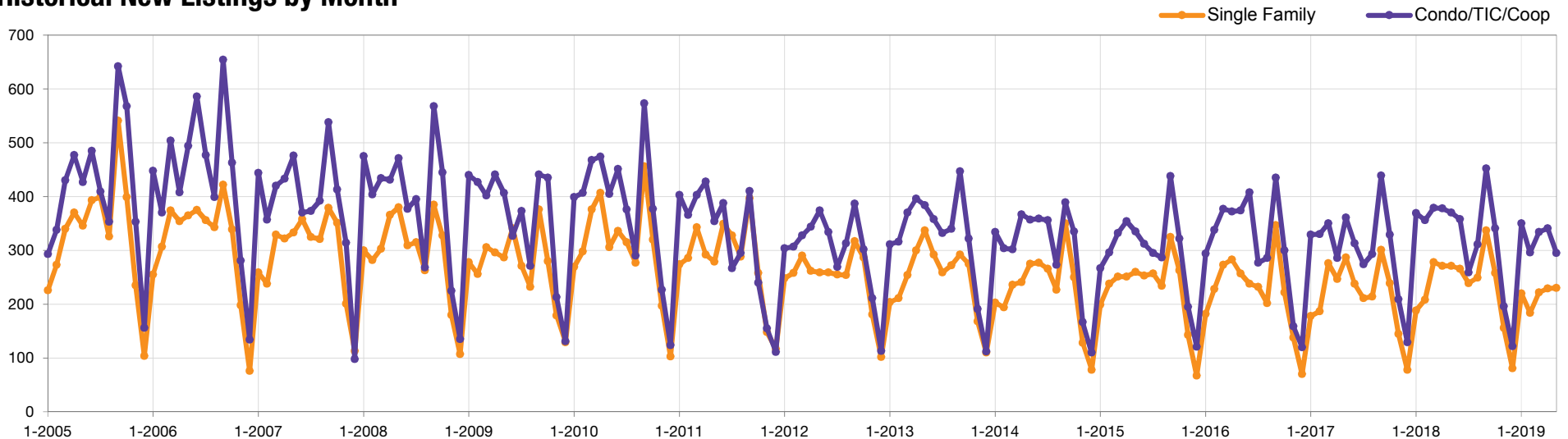


Year to Date



| New Listings | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 266 | +11.8% | 358 | +14.4% |
| Jul-2018 | 239 | +13.3% | 259 | -5.5% |
| Aug-2018 | 249 | +16.4% | 311 | +6.1% |
| Sep-2018 | 337 | +12.0% | 452 | +3.0% |
| Oct-2018 | 258 | +7.9% | 341 | +3.6% |
| Nov-2018 | 156 | +7.6% | 196 | -6.2% |
| Dec-2018 | 81 | +3.8% | 122 | -5.4% |
| Jan-2019 | 220 | +17.0% | 350 | -5.1% |
| Feb-2019 | 184 | -11.5% | 296 | -16.9% |
| Mar-2019 | 222 | -20.1% | 334 | -11.9% |
| Apr-2019 | 229 | -15.5% | 341 | -9.8% |
| May-2019 | 230 | -15.1% | 295 | -20.3% |
| 12-Month Avg | 223 | +1.1% | 305 | -4.8% |

Historical New Listings by Month



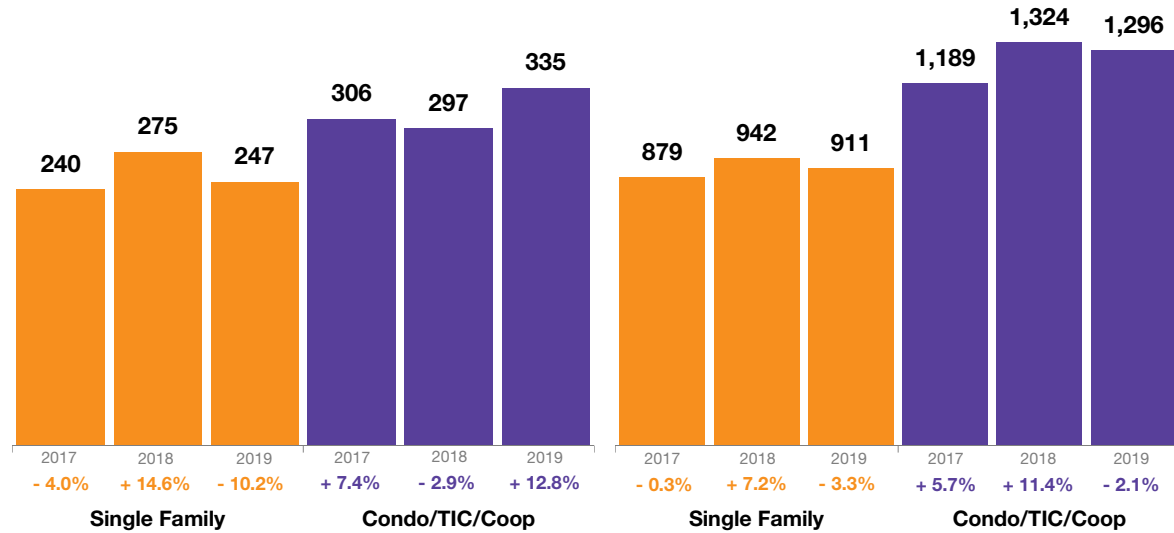
Pending Sales

A count of the properties on which offers have been accepted in a given month.



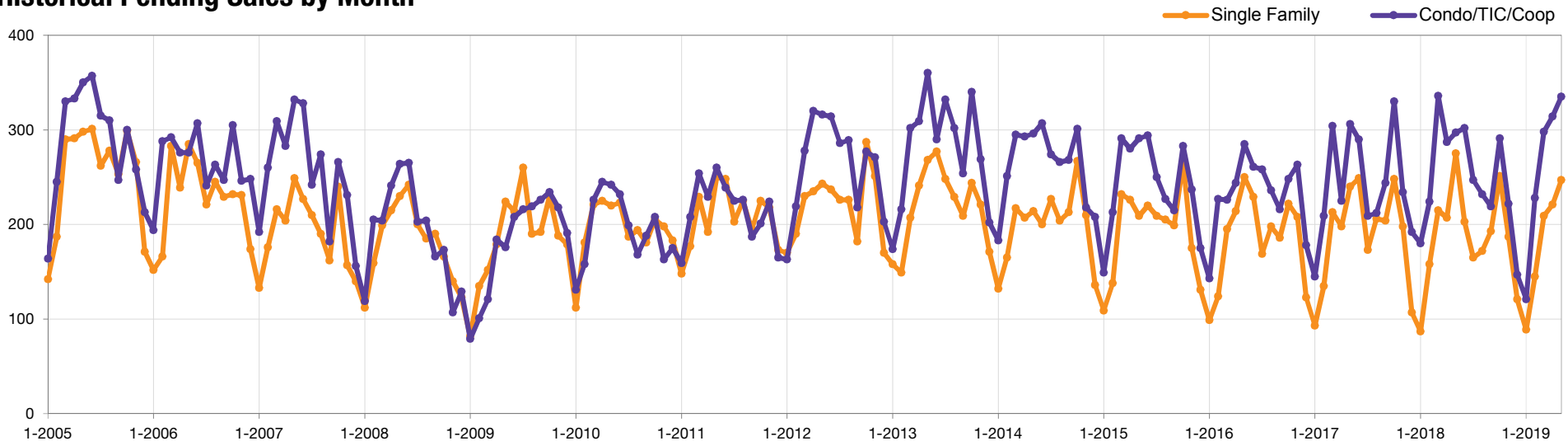
May

Year to Date



| Pending Sales | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 203 | -18.5% | 302 | +4.1% |
| Jul-2018 | 165 | -4.6% | 247 | +18.2% |
| Aug-2018 | 172 | -16.5% | 232 | +9.4% |
| Sep-2018 | 193 | -5.4% | 219 | -10.2% |
| Oct-2018 | 251 | +1.2% | 291 | -11.8% |
| Nov-2018 | 187 | -5.6% | 222 | -5.1% |
| Dec-2018 | 121 | +13.1% | 147 | -23.4% |
| Jan-2019 | 89 | +2.3% | 121 | -32.8% |
| Feb-2019 | 145 | -8.2% | 228 | +1.8% |
| Mar-2019 | 209 | -2.8% | 298 | -11.3% |
| Apr-2019 | 221 | +6.8% | 314 | +9.4% |
| May-2019 | 247 | -10.2% | 335 | +12.8% |
| 12-Month Avg | 184 | -5.3% | 246 | -2.6% |

Historical Pending Sales by Month

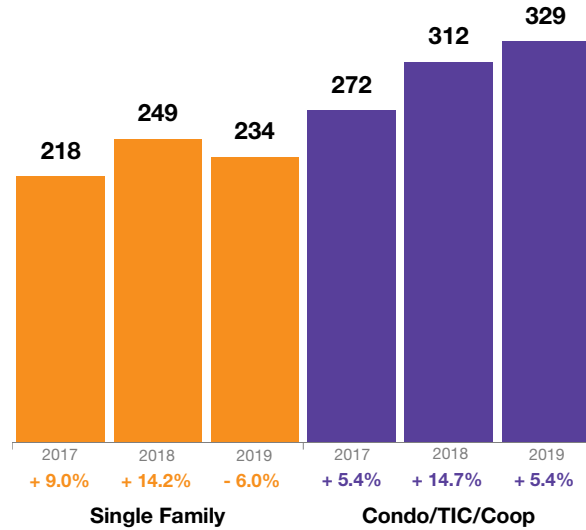


Sold Listings

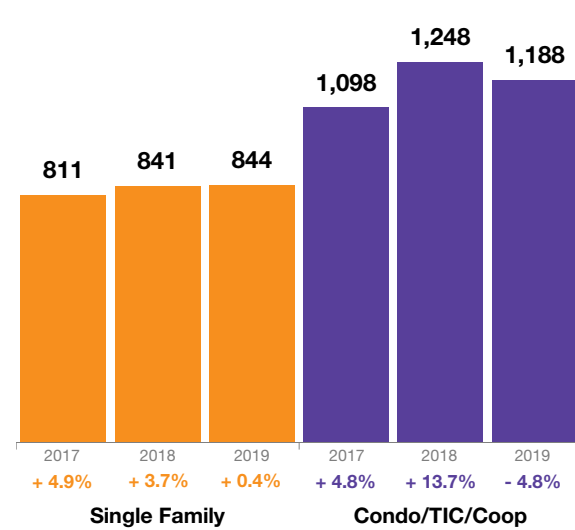
A count of the actual sales that closed in a given month.



May

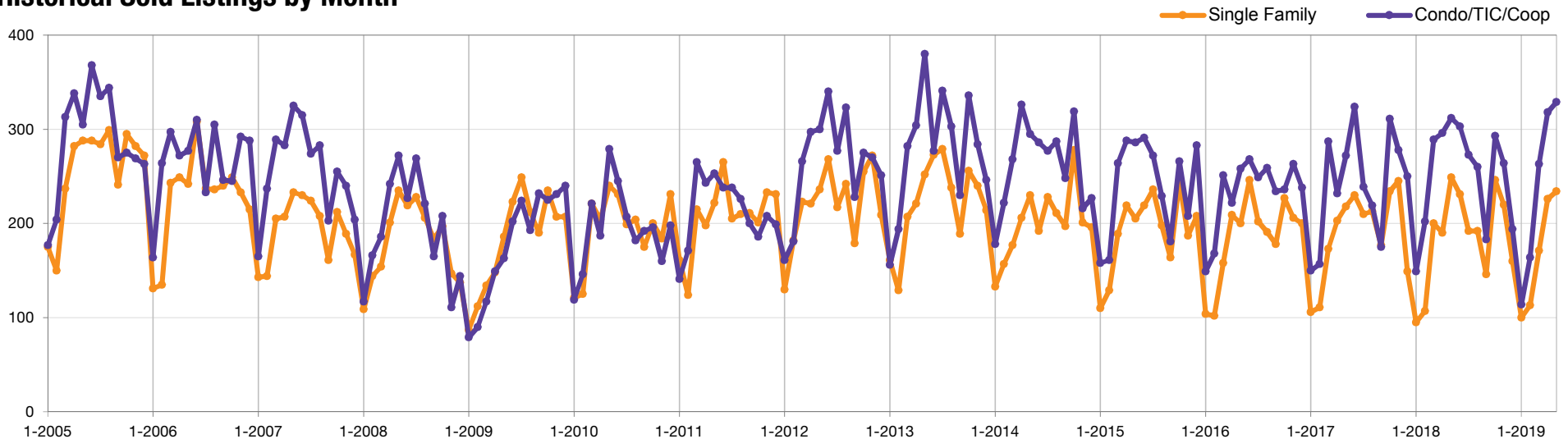


Year to Date



| Sold Listings | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 231 | +0.4% | 303 | -6.5% |
| Jul-2018 | 192 | -8.6% | 273 | +14.2% |
| Aug-2018 | 192 | -9.9% | 260 | +18.7% |
| Sep-2018 | 146 | -17.5% | 183 | +4.6% |
| Oct-2018 | 246 | +5.1% | 293 | -5.8% |
| Nov-2018 | 220 | -10.2% | 264 | -5.0% |
| Dec-2018 | 160 | +7.4% | 194 | -22.4% |
| Jan-2019 | 100 | +5.3% | 114 | -23.5% |
| Feb-2019 | 113 | +5.6% | 164 | -18.8% |
| Mar-2019 | 171 | -14.5% | 263 | -9.0% |
| Apr-2019 | 226 | +18.9% | 318 | +7.4% |
| May-2019 | 234 | -6.0% | 329 | +5.4% |
| 12-Month Avg | 186 | -3.0% | 247 | -2.8% |

Historical Sold Listings by Month

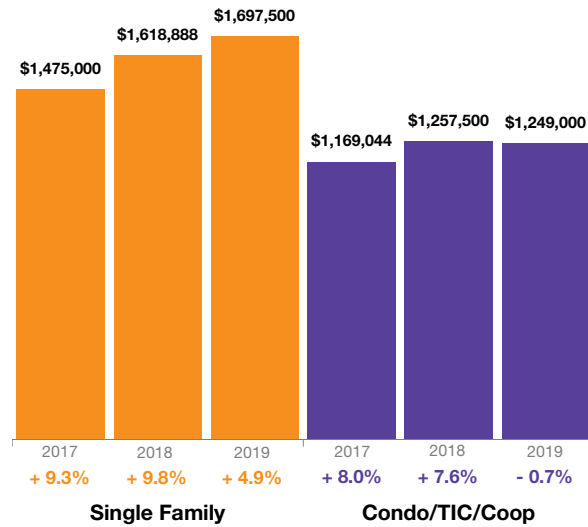


Median Sales Price

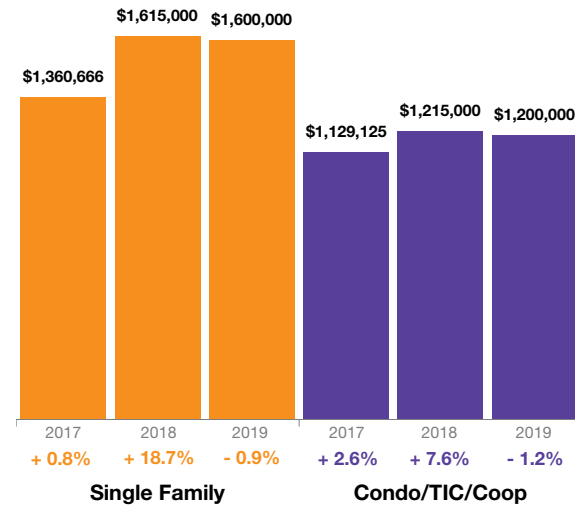
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



May



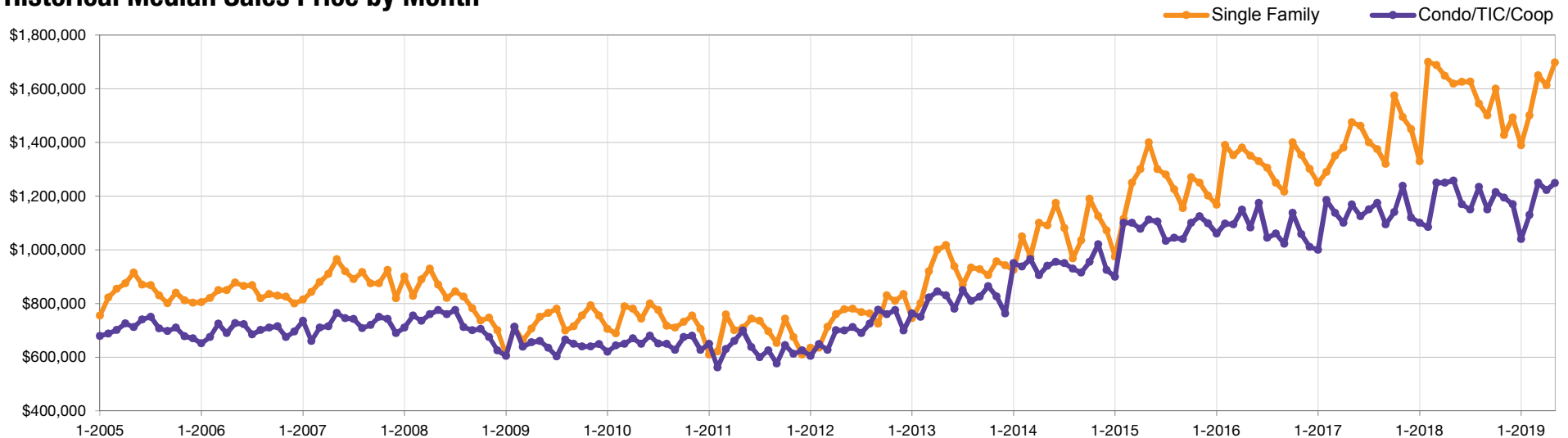
Year to Date



| Median Sales Price | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|--------------------|--------------------|-----------------------|--------------------|-----------------------|
| Jun-2018 | \$1,625,000 | +11.2% | \$1,170,000 | +4.0% |
| Jul-2018 | \$1,626,250 | +16.2% | \$1,150,000 | 0.0% |
| Aug-2018 | \$1,544,000 | +12.3% | \$1,234,400 | +5.1% |
| Sep-2018 | \$1,500,000 | +13.6% | \$1,150,000 | +5.0% |
| Oct-2018 | \$1,600,000 | +1.6% | \$1,215,000 | +6.6% |
| Nov-2018 | \$1,427,500 | -4.5% | \$1,193,625 | -3.5% |
| Dec-2018 | \$1,492,500 | +2.9% | \$1,170,000 | +4.5% |
| Jan-2019 | \$1,389,000 | +4.4% | \$1,040,000 | -5.5% |
| Feb-2019 | \$1,500,000 | -11.8% | \$1,130,000 | +4.1% |
| Mar-2019 | \$1,650,000 | -2.2% | \$1,250,000 | 0.0% |
| Apr-2019 | \$1,612,500 | -2.2% | \$1,222,500 | -2.2% |
| May-2019 | \$1,697,500 | +4.9% | \$1,249,000 | -0.7% |
| 12-Month Avg* | \$1,575,000 | +5.0% | \$1,200,000 | +2.1% |

* Median Sales Price for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

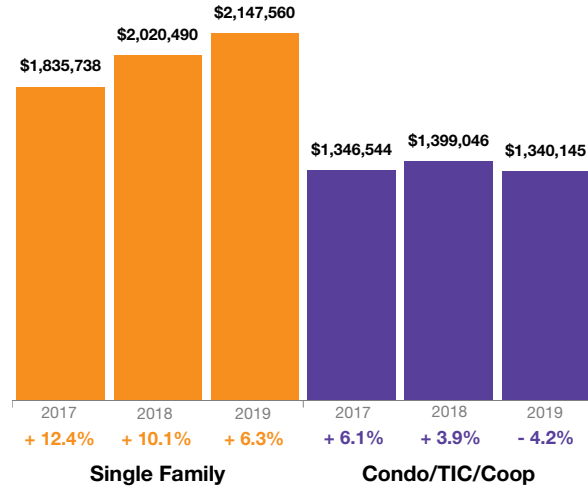


Average Sales Price

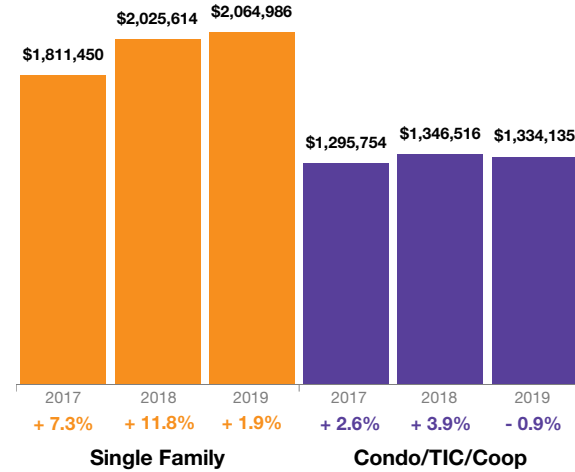
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



May



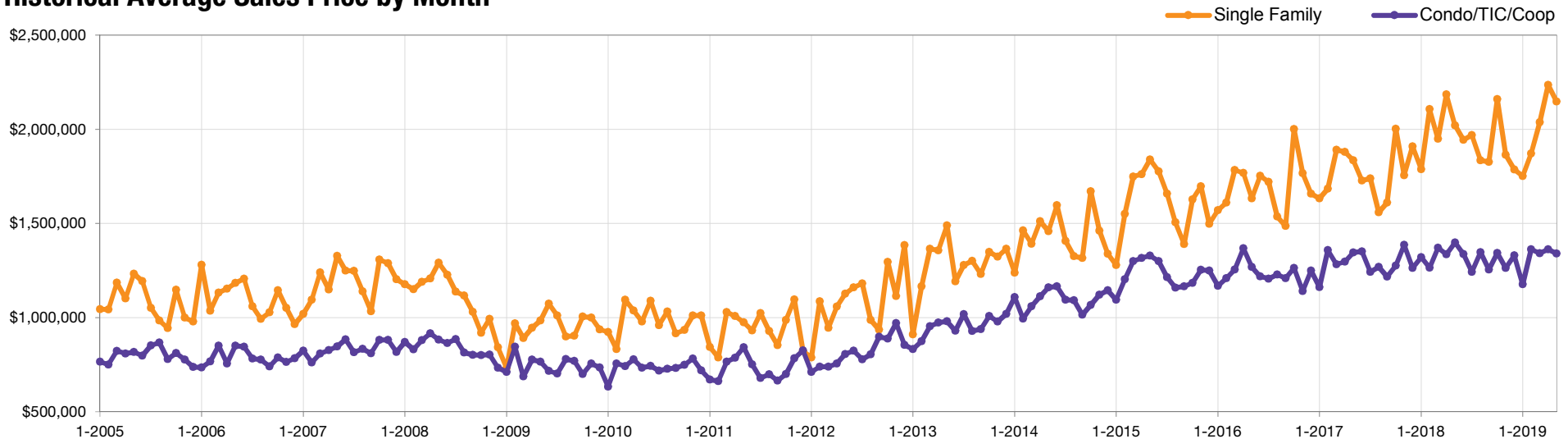
Year to Date



| Avg. Sales Price | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|------------------|--------------------|-----------------------|--------------------|-----------------------|
| Jun-2018 | \$1,943,346 | +12.5% | \$1,337,494 | -1.0% |
| Jul-2018 | \$1,969,483 | +13.3% | \$1,242,275 | -0.1% |
| Aug-2018 | \$1,834,962 | +17.6% | \$1,347,161 | +6.1% |
| Sep-2018 | \$1,826,997 | +13.4% | \$1,255,936 | +3.2% |
| Oct-2018 | \$2,160,394 | +7.9% | \$1,343,310 | +5.3% |
| Nov-2018 | \$1,864,335 | +6.2% | \$1,263,347 | -8.9% |
| Dec-2018 | \$1,786,072 | -6.4% | \$1,329,973 | +5.2% |
| Jan-2019 | \$1,751,963 | -2.0% | \$1,177,310 | -10.9% |
| Feb-2019 | \$1,871,058 | -11.2% | \$1,363,140 | +7.8% |
| Mar-2019 | \$2,037,898 | +4.5% | \$1,341,515 | -2.2% |
| Apr-2019 | \$2,235,456 | +2.3% | \$1,363,076 | +2.1% |
| May-2019 | \$2,147,560 | +6.3% | \$1,340,145 | -4.2% |
| 12-Month Avg* | \$1,979,533 | +6.7% | \$1,316,626 | +0.1% |

* Avg. Sales Price for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month



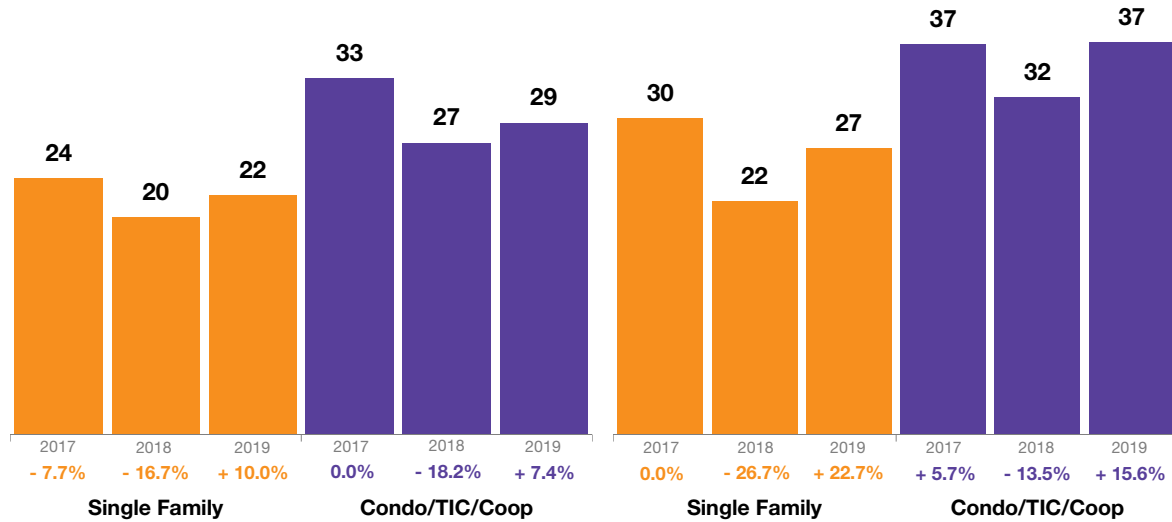
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



May

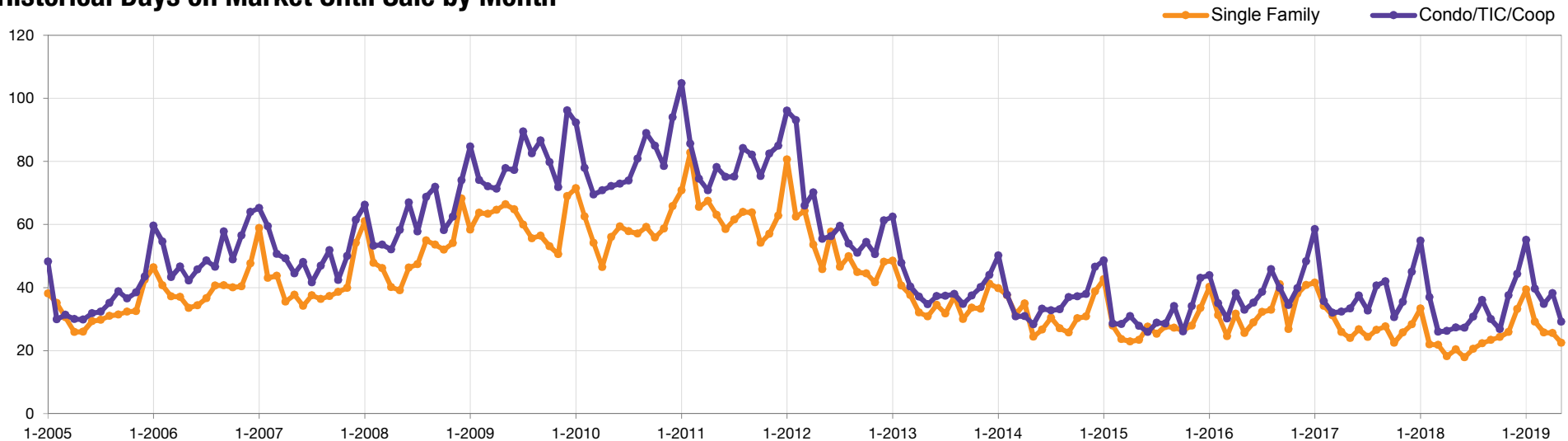
Year to Date



| Days on Market | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 18 | -33.3% | 27 | -27.0% |
| Jul-2018 | 21 | -12.5% | 31 | -6.1% |
| Aug-2018 | 22 | -18.5% | 36 | -12.2% |
| Sep-2018 | 23 | -17.9% | 30 | -28.6% |
| Oct-2018 | 24 | +9.1% | 27 | -12.9% |
| Nov-2018 | 26 | 0.0% | 38 | +8.6% |
| Dec-2018 | 33 | +17.9% | 44 | -2.2% |
| Jan-2019 | 39 | +18.2% | 55 | 0.0% |
| Feb-2019 | 29 | +31.8% | 40 | +8.1% |
| Mar-2019 | 26 | +18.2% | 35 | +34.6% |
| Apr-2019 | 26 | +44.4% | 38 | +46.2% |
| May-2019 | 22 | +10.0% | 29 | +7.4% |
| 12-Month Avg* | 25 | +2.0% | 34 | -1.6% |

* Days on Market for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

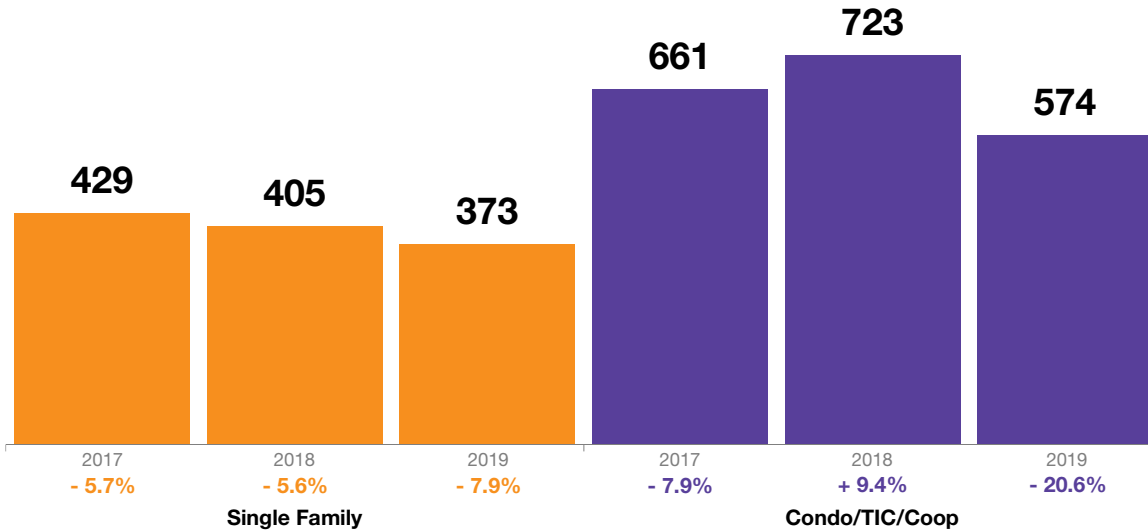


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



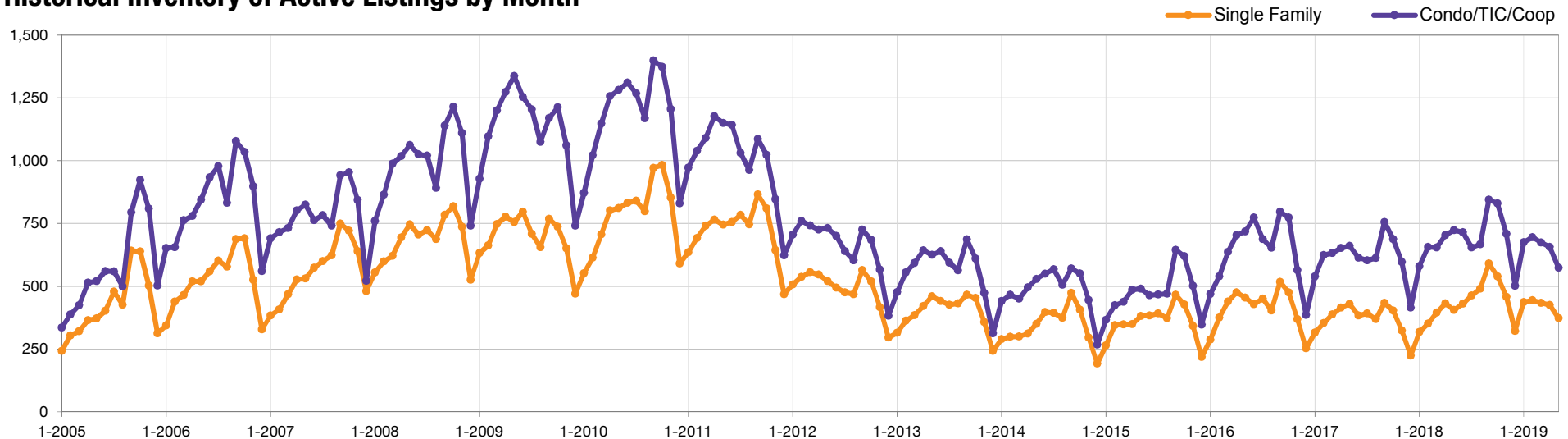
May



| Active Listings | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 431 | +12.2% | 715 | +16.4% |
| Jul-2018 | 463 | +18.1% | 654 | +8.5% |
| Aug-2018 | 490 | +32.8% | 667 | +9.0% |
| Sep-2018 | 590 | +35.9% | 845 | +11.8% |
| Oct-2018 | 539 | +33.7% | 830 | +20.6% |
| Nov-2018 | 458 | +41.4% | 709 | +18.8% |
| Dec-2018 | 322 | +43.8% | 502 | +21.0% |
| Jan-2019 | 437 | +37.4% | 675 | +16.4% |
| Feb-2019 | 444 | +26.5% | 695 | +5.9% |
| Mar-2019 | 434 | +9.9% | 674 | +3.1% |
| Apr-2019 | 425 | -1.6% | 656 | -6.7% |
| May-2019 | 373 | -7.9% | 574 | -20.6% |
| 12-Month Avg* | 451 | +22.0% | 683 | +7.8% |

* Active Listings for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

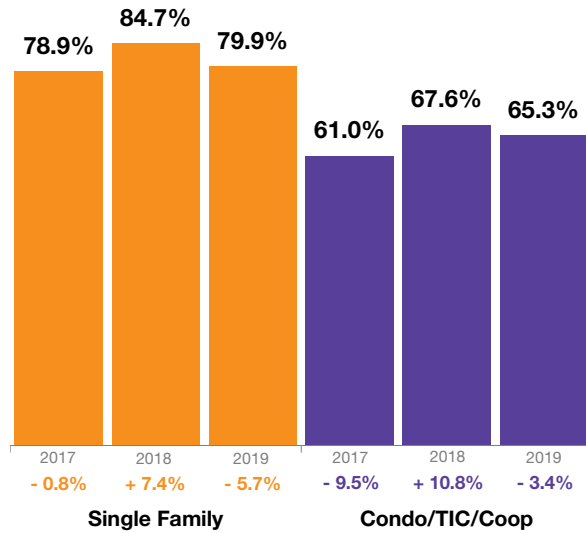


% of Properties Sold Over List Price

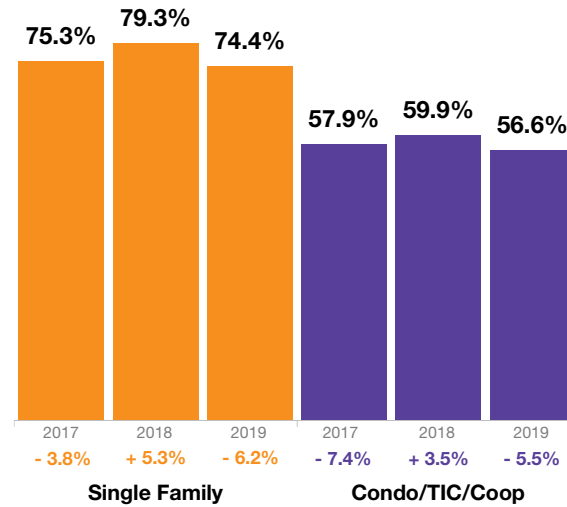


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

May



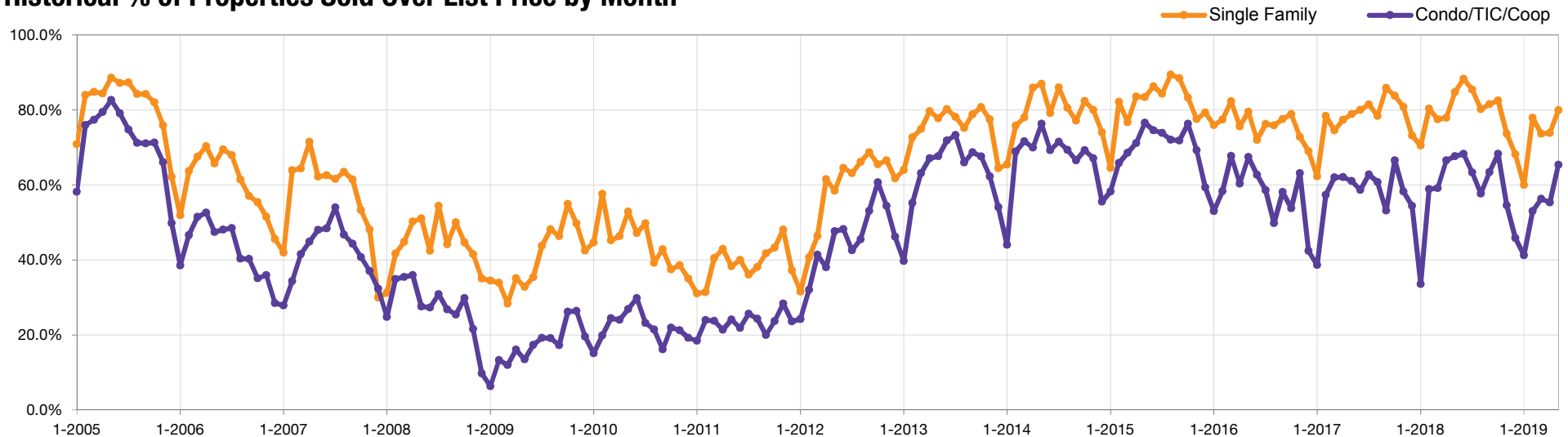
Year to Date



| % of Properties Sold Over List Price | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|--------------------------------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 88.3% | +10.4% | 68.3% | +16.6% |
| Jul-2018 | 85.4% | +4.9% | 63.4% | +1.0% |
| Aug-2018 | 80.2% | +2.3% | 57.7% | -4.9% |
| Sep-2018 | 81.5% | -5.1% | 63.4% | +19.4% |
| Oct-2018 | 82.5% | -1.6% | 68.3% | +2.6% |
| Nov-2018 | 73.6% | -8.9% | 54.5% | -6.5% |
| Dec-2018 | 68.1% | -7.0% | 45.9% | -15.6% |
| Jan-2019 | 60.0% | -14.9% | 41.2% | +22.6% |
| Feb-2019 | 77.9% | -3.1% | 53.0% | -10.0% |
| Mar-2019 | 73.7% | -4.9% | 56.3% | -4.9% |
| Apr-2019 | 73.9% | -5.1% | 55.3% | -17.0% |
| May-2019 | 79.9% | -5.7% | 65.3% | -3.4% |
| 12-Month Avg | 78.1% | -2.6% | 59.2% | -0.9% |

* % of Properties Sold Over List Price for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

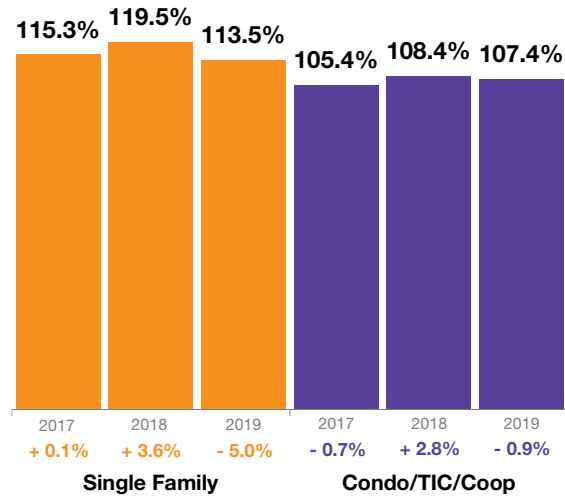


% of List Price Received

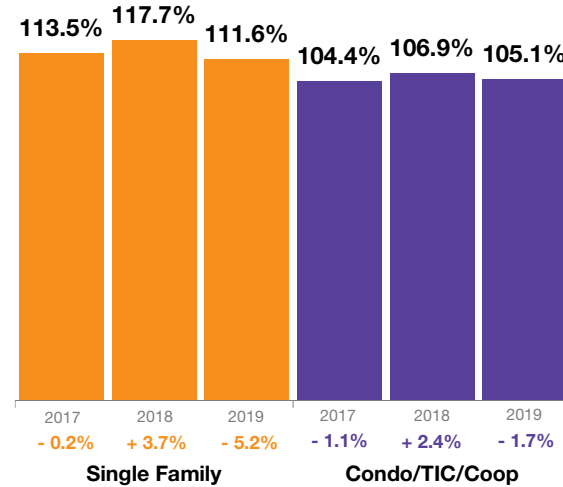


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

May



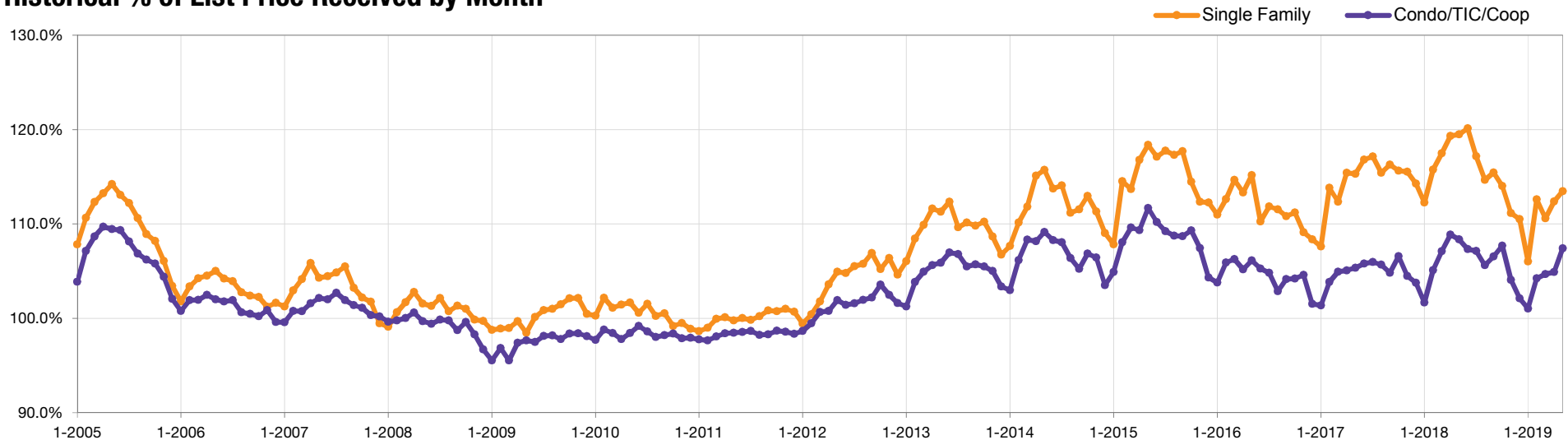
Year to Date



| % of List Price Received | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|--------------------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 120.1% | +2.8% | 107.3% | +1.4% |
| Jul-2018 | 117.2% | +0.1% | 107.1% | +1.0% |
| Aug-2018 | 114.7% | -0.6% | 105.6% | -0.1% |
| Sep-2018 | 115.4% | -0.8% | 106.5% | +1.6% |
| Oct-2018 | 114.0% | -1.4% | 107.7% | +1.0% |
| Nov-2018 | 111.2% | -3.7% | 104.1% | -0.4% |
| Dec-2018 | 110.5% | -3.3% | 102.1% | -1.6% |
| Jan-2019 | 106.0% | -5.6% | 101.0% | -0.7% |
| Feb-2019 | 112.6% | -2.8% | 104.2% | -0.9% |
| Mar-2019 | 110.6% | -5.9% | 104.7% | -2.2% |
| Apr-2019 | 112.4% | -5.8% | 104.9% | -3.7% |
| May-2019 | 113.5% | -5.0% | 107.4% | -0.9% |
| 12-Month Avg* | 113.6% | -2.5% | 105.6% | -0.3% |

* % of List Price Received for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical % of List Price Received by Month

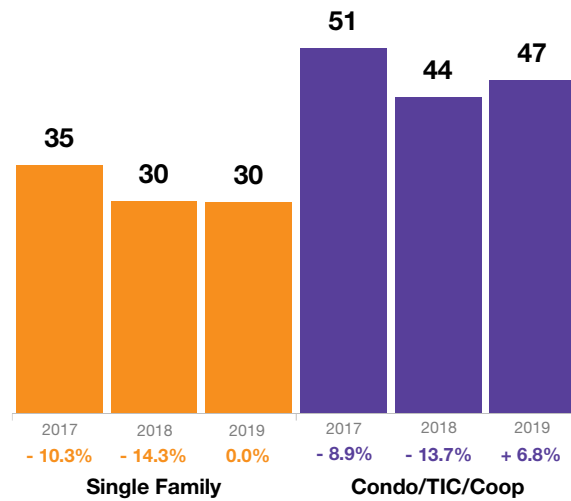


Housing Affordability Ratio

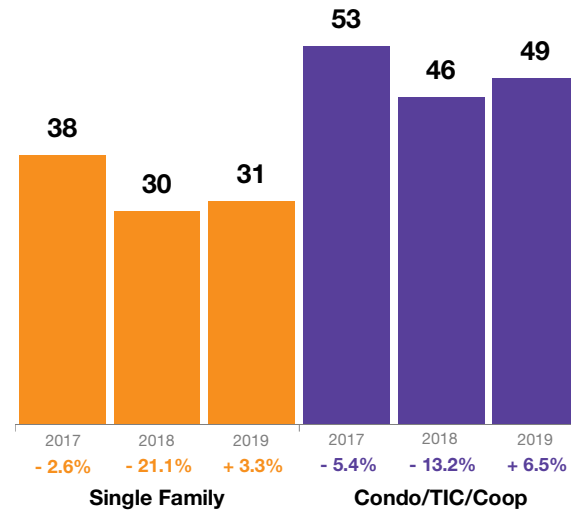


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

May



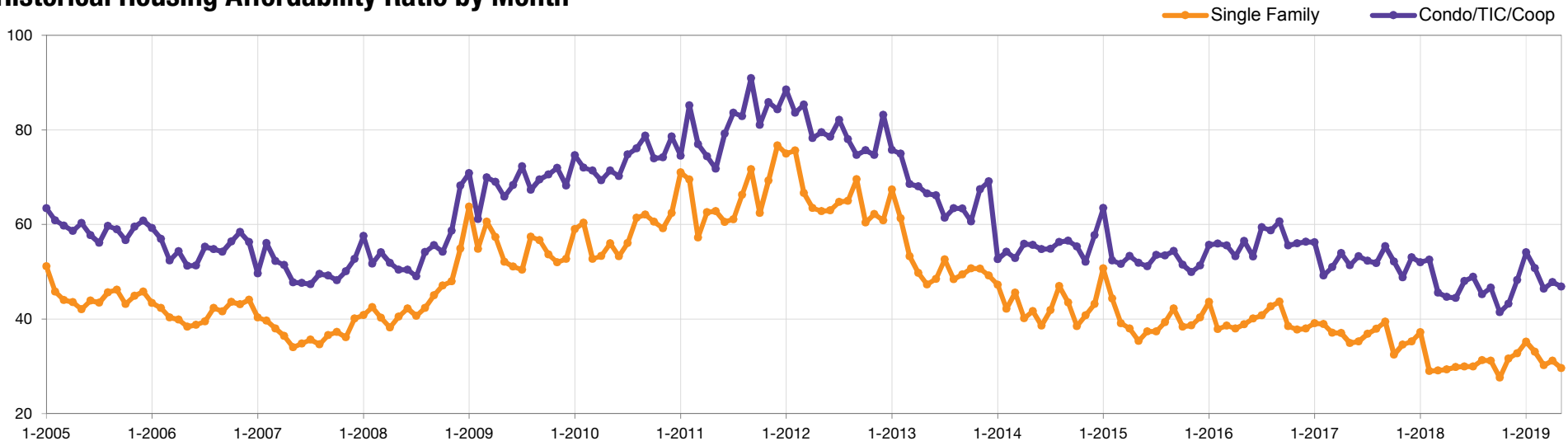
Year to Date



| Affordability Ratio | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|---------------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 30 | -14.3% | 48 | -9.4% |
| Jul-2018 | 30 | -18.9% | 49 | -5.8% |
| Aug-2018 | 31 | -18.4% | 45 | -13.5% |
| Sep-2018 | 31 | -20.5% | 47 | -14.5% |
| Oct-2018 | 28 | -12.5% | 41 | -21.2% |
| Nov-2018 | 32 | -8.6% | 43 | -12.2% |
| Dec-2018 | 33 | -5.7% | 48 | -9.4% |
| Jan-2019 | 35 | -5.4% | 54 | +3.8% |
| Feb-2019 | 33 | +13.8% | 51 | -3.8% |
| Mar-2019 | 30 | +3.4% | 46 | 0.0% |
| Apr-2019 | 31 | +6.9% | 48 | +6.7% |
| May-2019 | 30 | 0.0% | 47 | +6.8% |
| 12-Month Avg* | 31 | -11.4% | 34 | -6.9% |

* Affordability Ratio for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

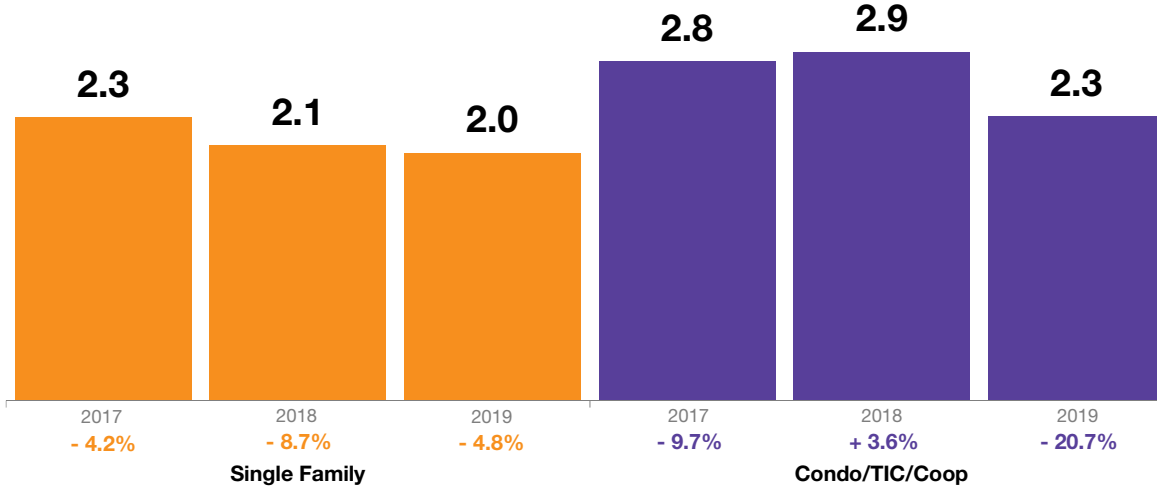


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



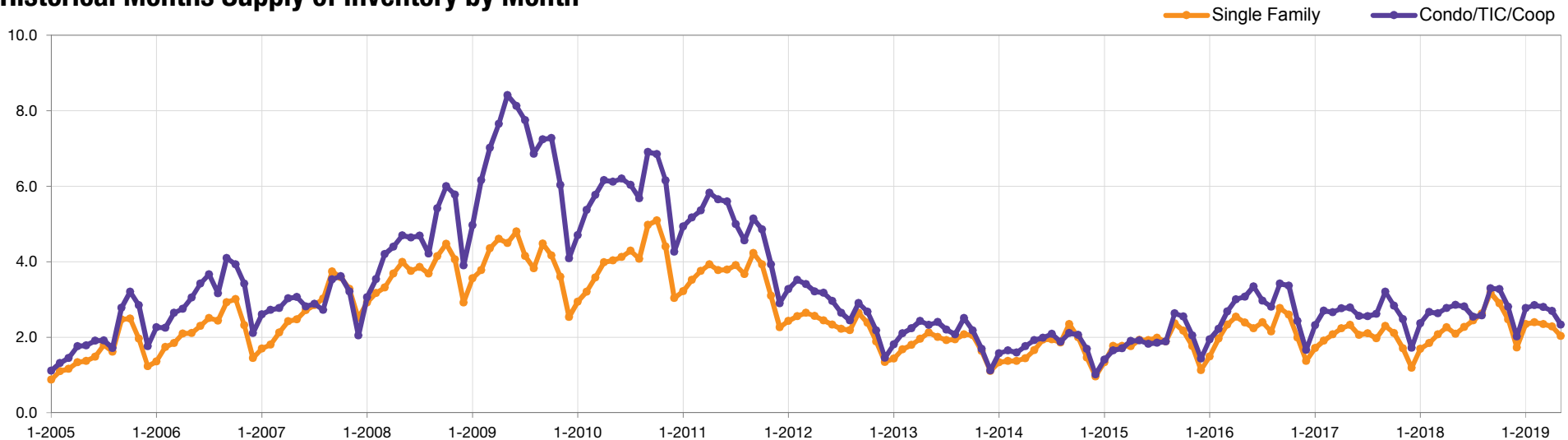
May



| Months Supply | Single Family | Year-Over-Year Change | Condo/TIC/Coop | Year-Over-Year Change |
|-----------------|---------------|-----------------------|----------------|-----------------------|
| Jun-2018 | 2.3 | +9.5% | 2.8 | +7.7% |
| Jul-2018 | 2.4 | +14.3% | 2.5 | -3.8% |
| Aug-2018 | 2.6 | +30.0% | 2.6 | 0.0% |
| Sep-2018 | 3.2 | +39.1% | 3.3 | +3.1% |
| Oct-2018 | 2.9 | +38.1% | 3.3 | +17.9% |
| Nov-2018 | 2.5 | +47.1% | 2.8 | +12.0% |
| Dec-2018 | 1.7 | +41.7% | 2.0 | +17.6% |
| Jan-2019 | 2.3 | +35.3% | 2.8 | +16.7% |
| Feb-2019 | 2.4 | +33.3% | 2.8 | +3.7% |
| Mar-2019 | 2.3 | +9.5% | 2.8 | +7.7% |
| Apr-2019 | 2.3 | 0.0% | 2.7 | -3.6% |
| May-2019 | 2.0 | -4.8% | 2.3 | -20.7% |
| 12-Month Avg* | 2.4 | +24.0% | 2.7 | +4.8% |

* Months Supply for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

| Key Metrics | Historical Sparkbars | 5-2018 | 5-2019 | Percent Change | YTD 2018 | YTD 2019 | Percent Change |
|---|----------------------|-------------|--------------------|----------------|-------------|--------------------|----------------|
| New Listings | | 641 | 525 | - 18.1% | 3,068 | 2,701 | - 12.0% |
| Pending Sales | | 572 | 582 | + 1.7% | 2,266 | 2,207 | - 2.6% |
| Sold Listings | | 561 | 563 | + 0.4% | 2,089 | 2,032 | - 2.7% |
| Median Sales Price | | \$1,385,000 | \$1,400,000 | + 1.1% | \$1,360,000 | \$1,355,500 | - 0.3% |
| Avg. Sales Price | | \$1,674,874 | \$1,675,731 | + 0.1% | \$1,619,911 | \$1,637,697 | + 1.1% |
| Days on Market | | 24 | 26 | + 8.3% | 28 | 33 | + 17.9% |
| Active Listings | | 1,128 | 947 | - 16.0% | -- | -- | -- |
| % of Properties Sold Over List Price | | 75.2% | 71.4% | - 5.1% | 67.7% | 64.0% | - 5.5% |
| % of List Price Received | | 113.3% | 109.9% | - 3.0% | 111.2% | 107.8% | - 3.1% |
| Affordability Ratio | | 34 | 35 | + 2.9% | 35 | 36 | + 2.9% |
| Months Supply | | 2.5 | 2.2 | - 12.0% | -- | -- | -- |

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

| | Active Listings | | | Sold Listings | | | Median Sales Price | | | Days on Market | | | Months Supply | | |
|-----------------------|-----------------|--------|--------|---------------|--------|---------|--------------------|-------------|--------|----------------|--------|---------|---------------|--------|---------|
| | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - |
| Single Family | | | | | | | | | | | | | | | |
| 1 SF District 1 | 31 | 28 | -9.7% | 27 | 22 | -18.5% | \$2,100,000 | \$2,520,000 | +20.0% | 25 | 23 | -8.0% | 2.1 | 1.8 | -14.3% |
| 2 SF District 2 | 46 | 47 | +2.2% | 41 | 43 | +4.9% | \$1,600,000 | \$1,695,000 | +5.9% | 15 | 19 | +26.7% | 1.3 | 1.5 | +15.4% |
| 3 SF District 3 | 28 | 26 | -7.1% | 23 | 11 | -52.2% | \$1,228,200 | \$1,305,000 | +6.3% | 23 | 16 | -30.4% | 2.0 | 2.2 | +10.0% |
| 4 SF District 4 | 50 | 29 | -42.0% | 43 | 35 | -18.6% | \$1,850,000 | \$1,685,000 | -8.9% | 17 | 21 | +23.5% | 1.8 | 1.1 | -38.9% |
| 5 SF District 5 | 73 | 56 | -23.3% | 26 | 28 | +7.7% | \$2,325,000 | \$2,875,000 | +23.7% | 19 | 28 | +47.4% | 2.8 | 2.1 | -25.0% |
| 6 SF District 6 | 11 | 14 | +27.3% | 3 | 4 | +33.3% | \$4,300,000 | \$3,177,500 | -26.1% | 31 | 22 | -29.0% | 3.4 | 3.4 | 0.0% |
| 7 SF District 7 | 34 | 30 | -11.8% | 9 | 15 | +66.7% | \$6,050,000 | \$4,150,000 | -31.4% | 23 | 43 | +87.0% | 3.8 | 3.5 | -7.9% |
| 8 SF District 8 | 12 | 18 | +50.0% | 3 | 5 | +66.7% | \$3,564,875 | \$4,600,000 | +29.0% | 82 | 27 | -67.1% | 4.5 | 7.9 | +75.6% |
| 9 SF District 9 | 57 | 53 | -7.0% | 27 | 28 | +3.7% | \$1,630,000 | \$1,505,000 | -7.7% | 18 | 15 | -16.7% | 2.6 | 2.7 | +3.8% |
| 10 SF District 10 | 63 | 72 | +14.3% | 47 | 43 | -8.5% | \$1,100,000 | \$1,150,000 | +4.5% | 22 | 23 | +4.5% | 1.5 | 2.0 | +33.3% |
| Condo/TIC/Coop | | | | | | | | | | | | | | | |
| 1 SF District 1 | 25 | 22 | -12.0% | 16 | 14 | -12.5% | \$1,117,500 | \$1,447,500 | +29.5% | 16 | 27 | +68.8% | 2.0 | 1.6 | -20.0% |
| 2 SF District 2 | 5 | 5 | 0.0% | 4 | 4 | 0.0% | \$1,242,500 | \$1,315,000 | +5.8% | 8 | 18 | +125.0% | 1.4 | 1.3 | -7.1% |
| 3 SF District 3 | 5 | 6 | +20.0% | 3 | 5 | +66.7% | \$1,380,000 | \$1,220,000 | -11.6% | 31 | 50 | +61.3% | 1.9 | 1.9 | 0.0% |
| 4 SF District 4 | 17 | 7 | -58.8% | 5 | 13 | +160.0% | \$760,000 | \$879,000 | +15.7% | 13 | 40 | +207.7% | 4.1 | 1.3 | -68.3% |
| 5 SF District 5 | 95 | 49 | -48.4% | 47 | 51 | +8.5% | \$1,500,000 | \$1,455,000 | -3.0% | 18 | 16 | -11.1% | 2.7 | 1.3 | -51.9% |
| 6 SF District 6 | 65 | 52 | -20.0% | 31 | 34 | +9.7% | \$1,329,000 | \$1,187,500 | -10.6% | 36 | 19 | -47.2% | 2.5 | 2.4 | -4.0% |
| 7 SF District 7 | 65 | 39 | -40.0% | 31 | 26 | -16.1% | \$1,555,555 | \$2,125,000 | +36.6% | 16 | 33 | +106.3% | 2.6 | 1.6 | -38.5% |
| 8 SF District 8 | 168 | 145 | -13.7% | 41 | 46 | +12.2% | \$1,130,000 | \$1,090,000 | -3.5% | 32 | 40 | +25.0% | 4.1 | 3.4 | -17.1% |
| 9 SF District 9 | 254 | 212 | -16.5% | 126 | 129 | +2.4% | \$1,250,000 | \$1,185,000 | -5.2% | 31 | 31 | 0.0% | 2.7 | 2.4 | -11.1% |
| 10 SF District 10 | 24 | 37 | +54.2% | 8 | 7 | -12.5% | \$690,250 | \$800,000 | +15.9% | 46 | 27 | -41.3% | 2.9 | 6.3 | +117.2% |