



Monthly Indicators

January 2022

The 2022 real estate market begins where 2021 left off, in which existing home sales reached their highest level since 2006, with the National Association of REALTORS® reporting sales were up 8.5% compared to the previous year as homebuyers rushed to take advantage of historically low mortgage rates. Home sales would've been even greater were it not for soaring sales prices and a shortage of homes for sale in many markets, forcing a multitude of buyers to temporarily put their home purchase plans on hold.

New Listings were down 28.4 percent for single family homes and 33.4 percent for Condo/TIC/Coop properties. Pending Sales decreased 19.4 percent for single family homes and 16.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 4.1 percent to \$1,640,000 for single family homes and 2.6 percent to \$1,100,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 53.6 percent for single family units and 60.9 percent for Condo/TIC/Coop units.

For many buyers, 2022 marks a new opportunity to make their home purchase dreams a reality. But it won't be without its challenges. Inventory of existing homes was at 910,000 at the start of the new year, the lowest level recorded since 1999, according to the National Association of REALTORS®, and competition remains fierce. Affordability continues to decline, as inflation, soaring sales prices, and surging mortgage interest rates reduce purchasing power. The sudden increase in rates and home prices means buyers are paying significantly more per month compared to this time last year, which may cause sales to slow as more buyers become priced out of the market.

Monthly Snapshot

+ 4.1%	+ 2.6%	+ 10.2%
One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		257	184	- 28.4%	257	184	- 28.4%
Pending Sales		170	137	- 19.4%	170	137	- 19.4%
Sold Listings		161	128	- 20.5%	161	128	- 20.5%
Median Sales Price		\$1,575,000	\$1,640,000	+ 4.1%	\$1,575,000	\$1,640,000	+ 4.1%
Avg. Sales Price		\$1,945,877	\$1,986,955	+ 2.1%	\$1,945,877	\$1,986,955	+ 2.1%
Days on Market		36	37	+ 2.8%	36	37	+ 2.8%
Active Listings		593	323	- 45.5%	--	--	--
% of Properties Sold Over List Price		57.8%	76.6%	+ 32.5%	57.8%	76.6%	+ 32.5%
% of List Price Received		105.3%	117.8%	+ 11.9%	105.3%	117.8%	+ 11.9%
Affordability Ratio		36	32	- 11.1%	36	32	- 11.1%
Months Supply		2.8	1.3	- 53.6%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		530	353	- 33.4%	530	353	- 33.4%
Pending Sales		292	244	- 16.4%	292	244	- 16.4%
Sold Listings		270	181	- 33.0%	270	181	- 33.0%
Median Sales Price		\$1,072,500	\$1,100,000	+ 2.6%	\$1,072,500	\$1,100,000	+ 2.6%
Avg. Sales Price		\$1,211,039	\$1,327,055	+ 9.6%	\$1,211,039	\$1,327,055	+ 9.6%
Days on Market		70	63	- 10.0%	70	63	- 10.0%
Active Listings		1,597	932	- 41.6%	--	--	--
% of Properties Sold Over List Price		21.9%	37.6%	+ 71.7%	21.9%	37.6%	+ 71.7%
% of List Price Received		98.7%	101.0%	+ 2.3%	98.7%	101.0%	+ 2.3%
Affordability Ratio		63	56	- 11.1%	63	56	- 11.1%
Months Supply		6.4	2.5	- 60.9%	--	--	--

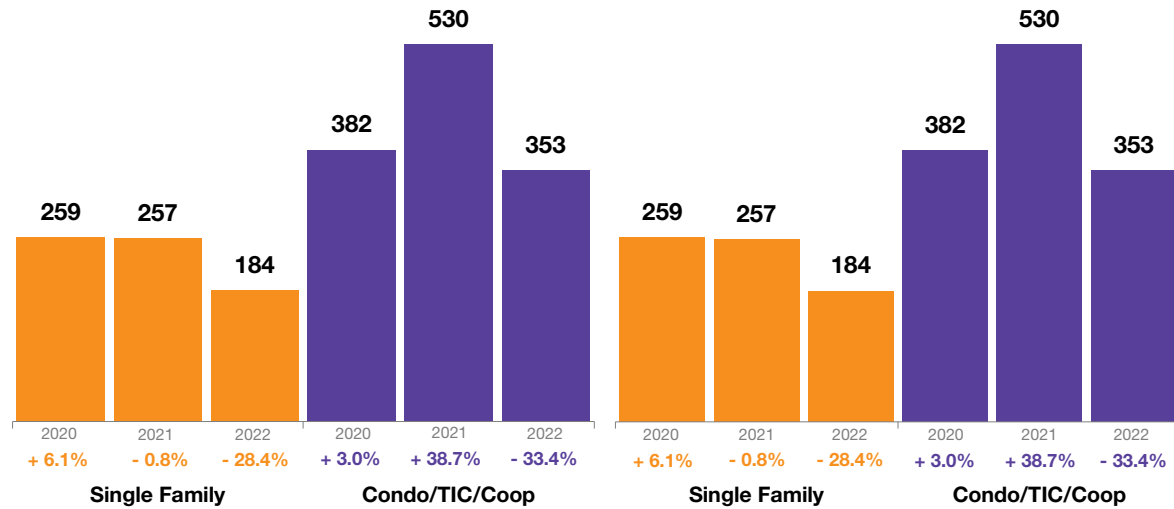
New Listings

A count of the properties that have been newly listed on the market in a given month.



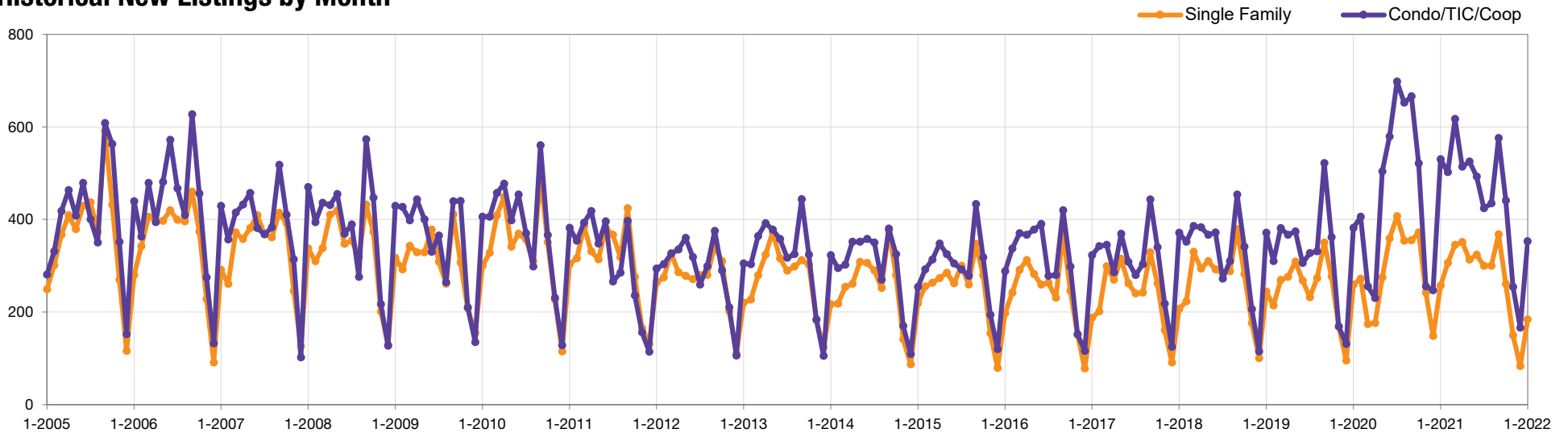
January

Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	306	+12.5%	502	+23.6%
Mar-2021	345	+98.3%	617	+142.0%
Apr-2021	351	+99.4%	514	+123.5%
May-2021	313	+13.8%	525	+4.2%
Jun-2021	324	-9.7%	493	-14.9%
Jul-2021	300	-26.3%	424	-39.3%
Aug-2021	300	-15.3%	435	-33.3%
Sep-2021	368	+3.7%	576	-13.5%
Oct-2021	261	-29.8%	441	-15.4%
Nov-2021	150	-38.0%	254	-0.4%
Dec-2021	83	-43.9%	166	-32.8%
Jan-2022	184	-28.4%	353	-33.4%
12-Month Avg	274	-3.1%	442	-4.4%

Historical New Listings by Month



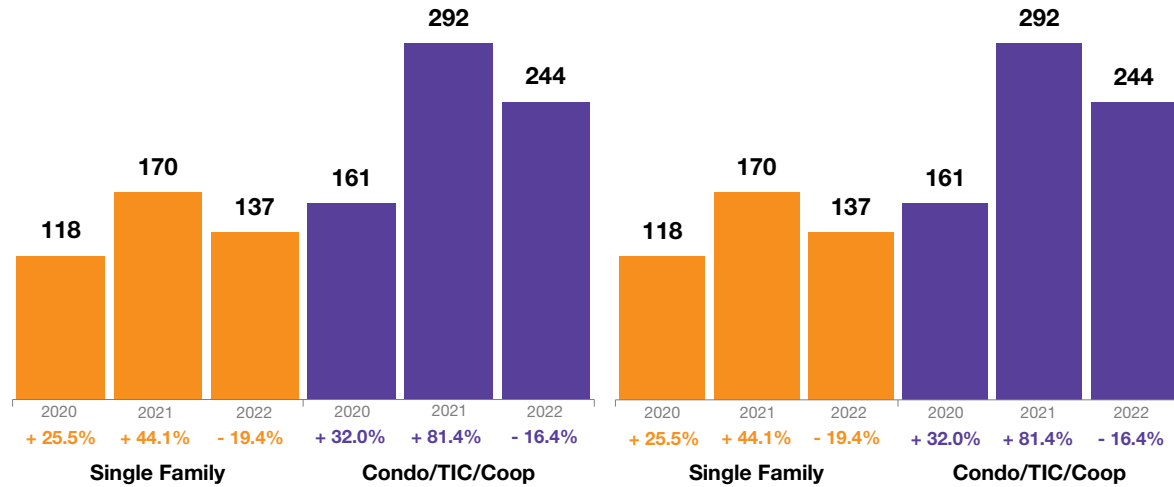
Pending Sales

A count of the properties on which offers have been accepted in a given month.



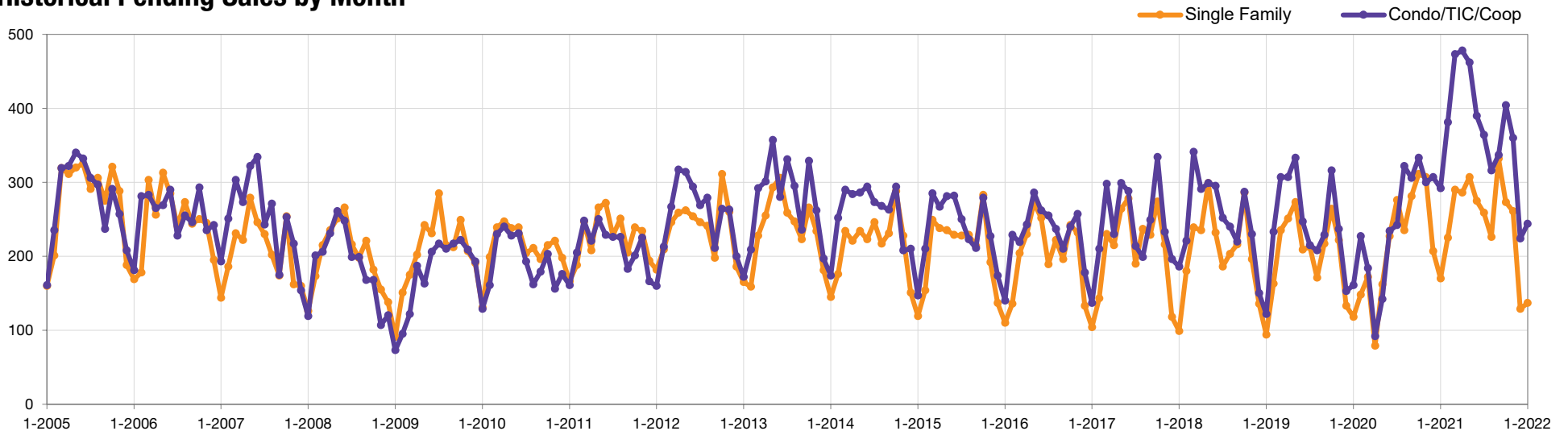
January

Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	225	+52.0%	381	+67.8%
Mar-2021	290	+68.6%	473	+157.1%
Apr-2021	286	+262.0%	478	+419.6%
May-2021	307	+89.5%	462	+225.4%
Jun-2021	275	+21.1%	390	+66.7%
Jul-2021	259	-6.2%	364	+50.4%
Aug-2021	226	-3.8%	316	-1.9%
Sep-2021	332	+18.1%	337	+10.1%
Oct-2021	273	-12.2%	404	+21.3%
Nov-2021	261	-15.0%	360	+20.0%
Dec-2021	129	-37.7%	224	-27.0%
Jan-2022	137	-19.4%	244	-16.4%
12-Month Avg	250	+16.5%	369	+48.7%

Historical Pending Sales by Month

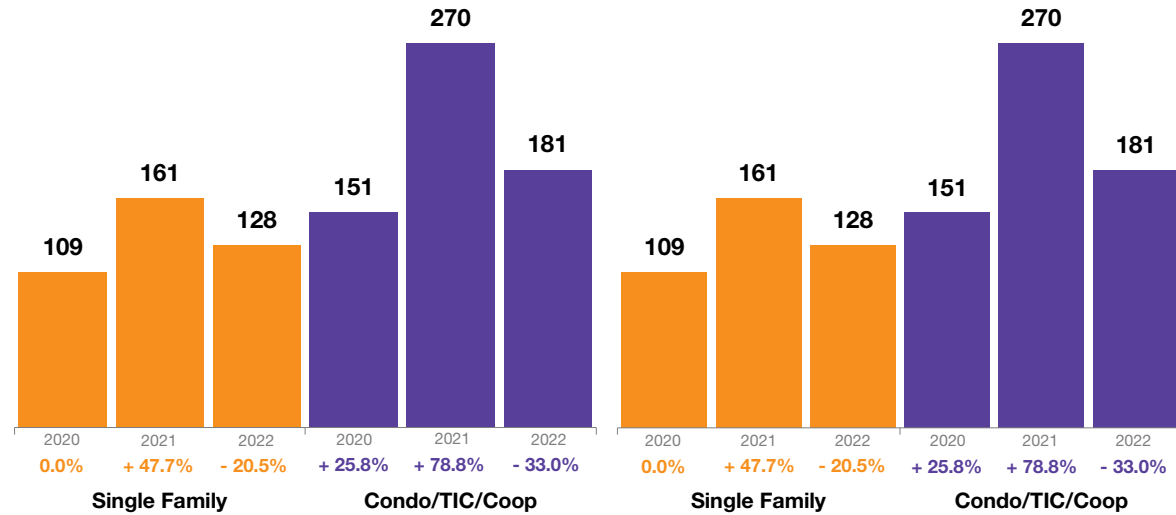


Sold Listings

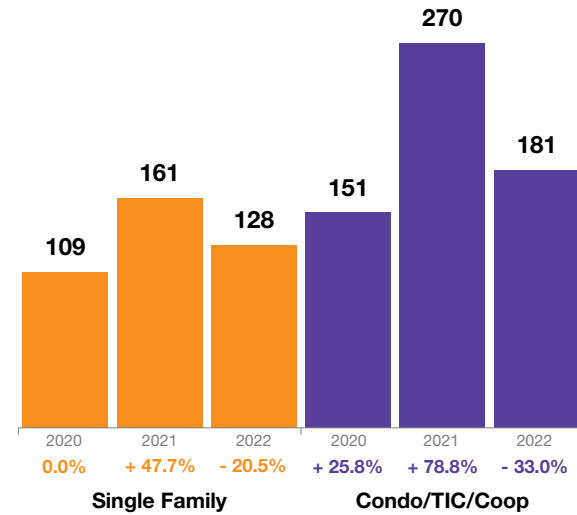
A count of the actual sales that closed in a given month.



January

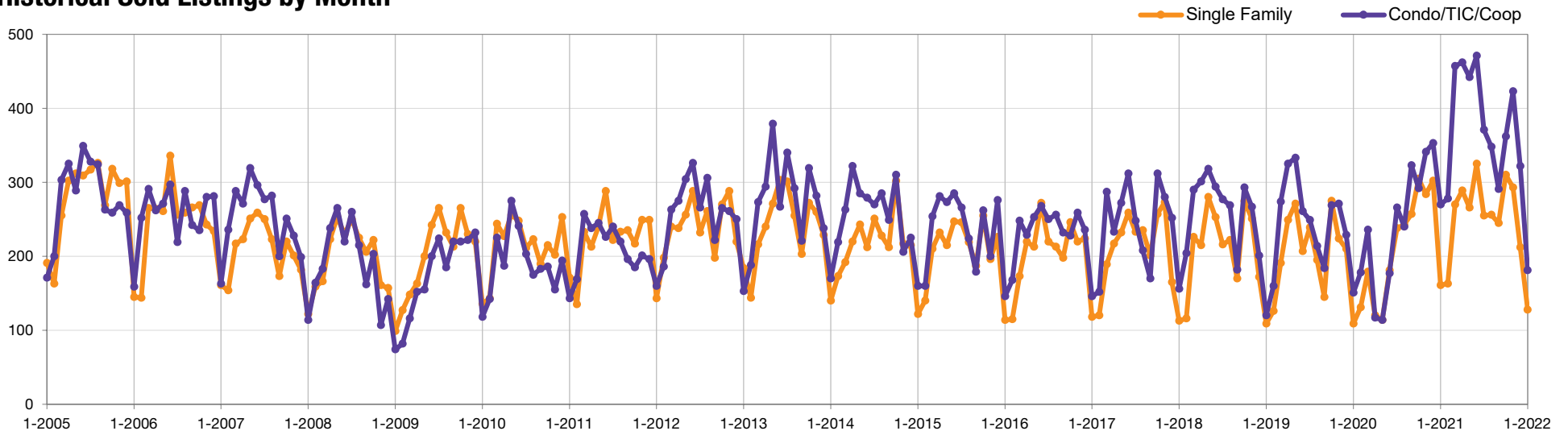


Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	163	+24.4%	278	+56.2%
Mar-2021	270	+50.8%	457	+93.6%
Apr-2021	289	+140.8%	462	+294.9%
May-2021	266	+133.3%	442	+287.7%
Jun-2021	325	+79.6%	471	+166.1%
Jul-2021	255	+7.1%	371	+39.5%
Aug-2021	256	+5.3%	348	+45.0%
Sep-2021	245	-4.7%	291	-9.9%
Oct-2021	310	+1.6%	362	+24.0%
Nov-2021	293	+3.2%	423	+24.0%
Dec-2021	212	-29.8%	322	-8.8%
Jan-2022	128	-20.5%	181	-33.0%
12-Month Avg	251	+19.8%	367	+51.6%

Historical Sold Listings by Month

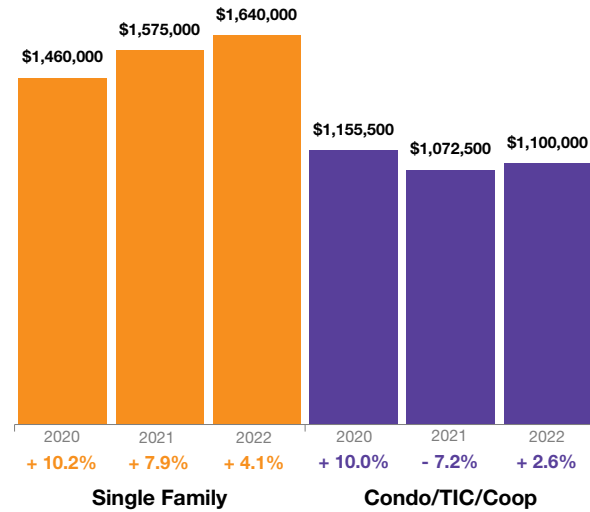


Median Sales Price

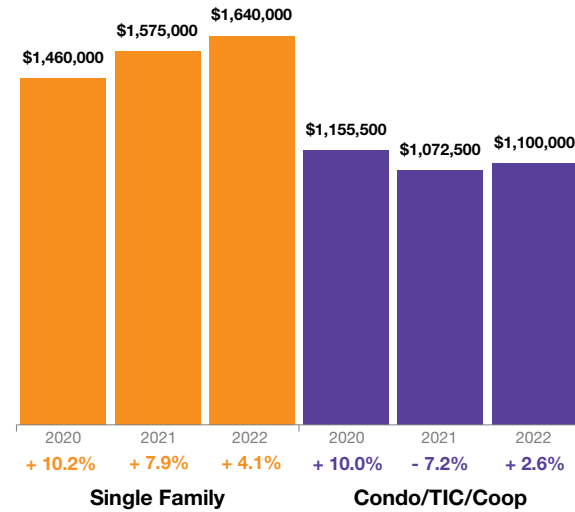
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



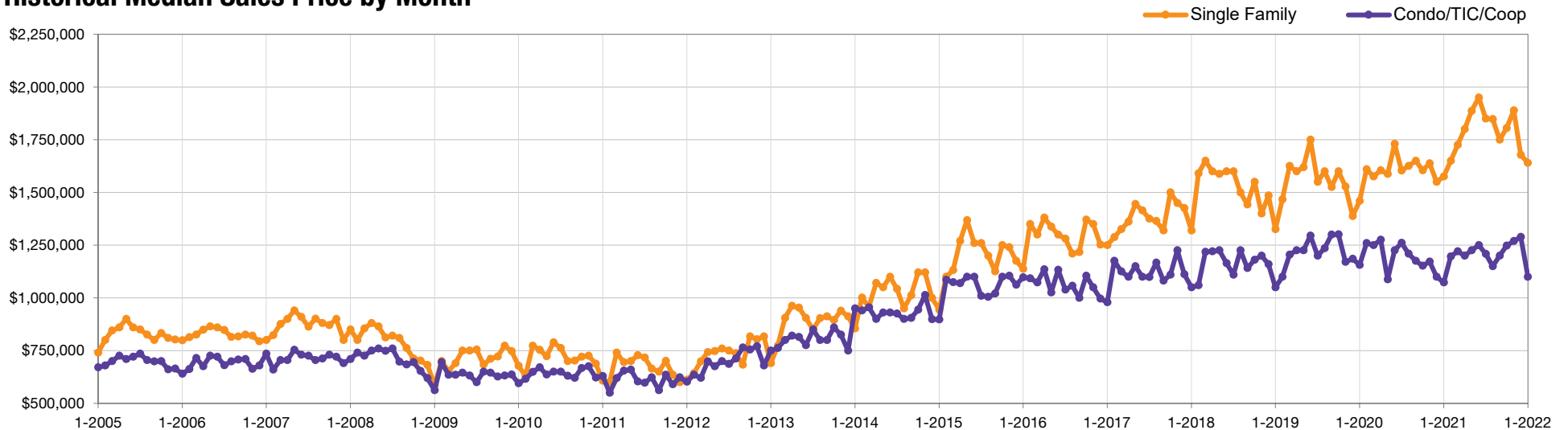
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	\$1,650,000	+2.5%	\$1,196,500	-5.0%
Mar-2021	\$1,725,000	+9.5%	\$1,221,184	-2.3%
Apr-2021	\$1,800,000	+12.1%	\$1,200,000	-5.9%
May-2021	\$1,886,500	+18.8%	\$1,225,000	+12.6%
Jun-2021	\$1,950,000	+12.7%	\$1,250,000	+2.0%
Jul-2021	\$1,850,000	+15.3%	\$1,208,000	-4.2%
Aug-2021	\$1,847,500	+13.7%	\$1,150,000	-5.0%
Sep-2021	\$1,750,000	+6.1%	\$1,200,000	+2.1%
Oct-2021	\$1,805,000	+12.5%	\$1,247,000	+8.2%
Nov-2021	\$1,888,888	+15.4%	\$1,270,000	+8.4%
Dec-2021	\$1,677,500	+8.2%	\$1,289,500	+17.2%
Jan-2022	\$1,640,000	+4.1%	\$1,100,000	+2.6%
12-Month Avg*	\$1,810,000	+12.4%	\$1,220,000	+3.5%

* Median Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Median Sales Price by Month

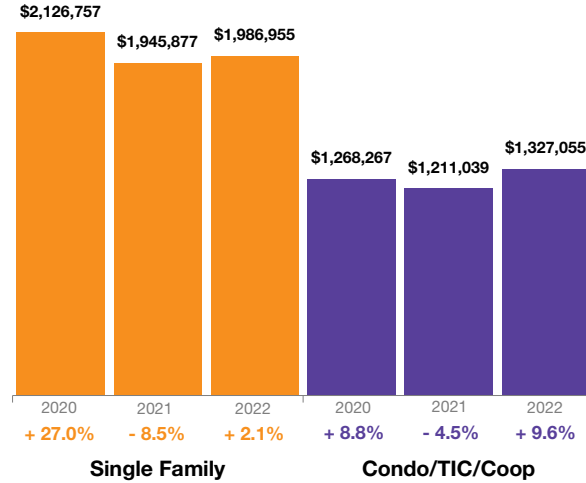


Average Sales Price

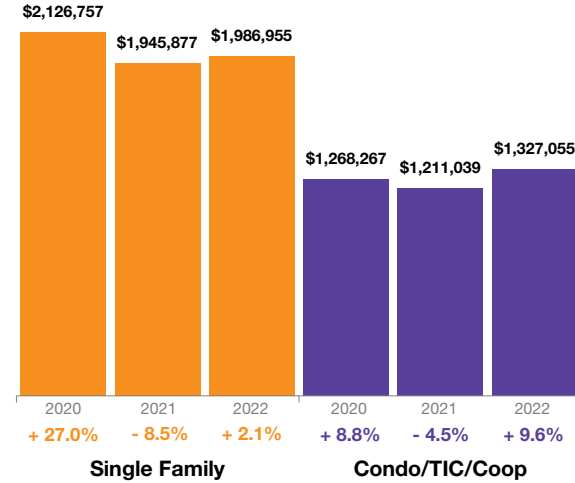
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



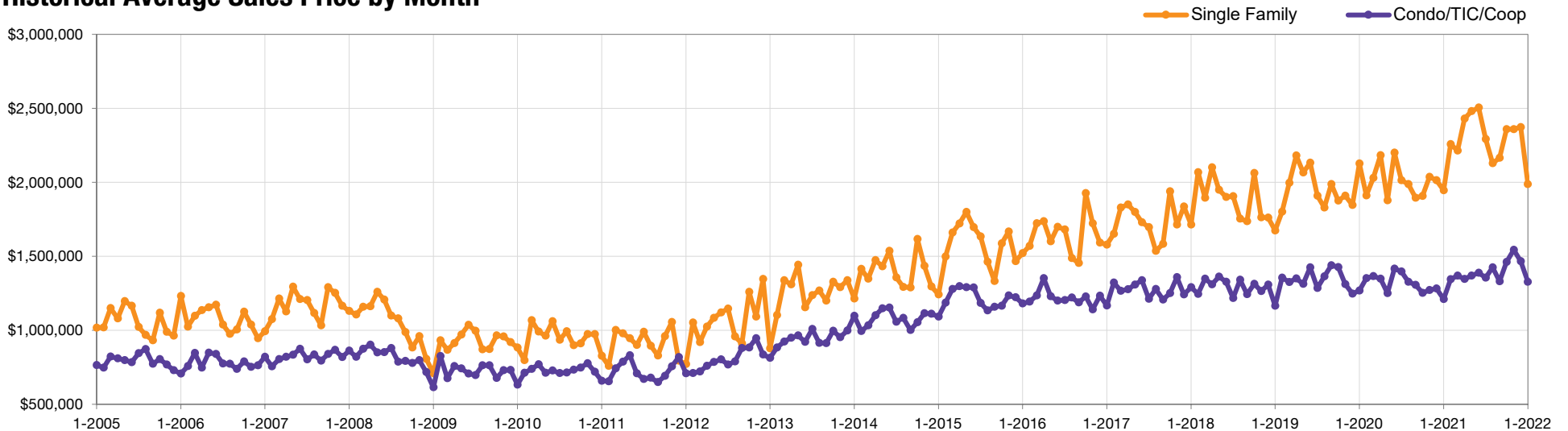
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	\$2,257,454	+18.2%	\$1,344,643	-0.5%
Mar-2021	\$2,214,726	+9.2%	\$1,369,434	+0.2%
Apr-2021	\$2,430,795	+11.3%	\$1,347,315	-0.0%
May-2021	\$2,479,992	+32.1%	\$1,369,209	+9.4%
Jun-2021	\$2,504,876	+13.8%	\$1,388,929	-1.9%
Jul-2021	\$2,292,230	+13.8%	\$1,355,128	-3.0%
Aug-2021	\$2,128,296	+7.1%	\$1,425,053	+7.4%
Sep-2021	\$2,165,489	+14.2%	\$1,330,272	+1.9%
Oct-2021	\$2,359,157	+23.7%	\$1,460,761	+16.6%
Nov-2021	\$2,359,605	+15.9%	\$1,543,572	+21.4%
Dec-2021	\$2,373,627	+17.9%	\$1,467,566	+14.5%
Jan-2022	\$1,986,955	+2.1%	\$1,327,055	+9.6%
12-Month Avg*	\$2,318,178	+16.2%	\$1,397,853	+6.8%

* Avg. Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Average Sales Price by Month



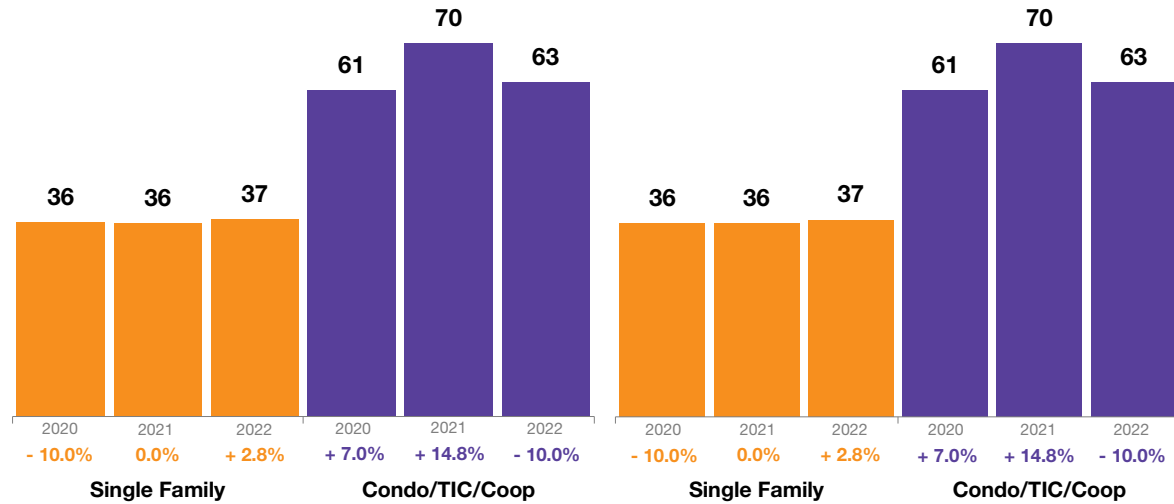
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



January

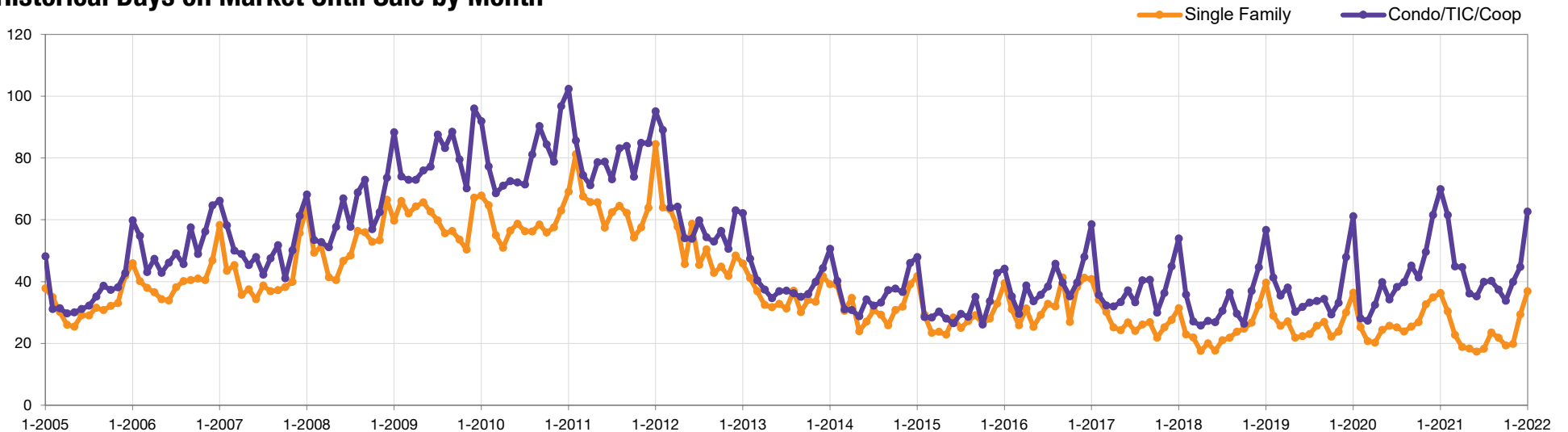
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	30	+20.0%	62	+121.4%
Mar-2021	23	+9.5%	45	+66.7%
Apr-2021	19	-5.0%	45	+40.6%
May-2021	18	-25.0%	36	-10.0%
Jun-2021	17	-34.6%	35	+2.9%
Jul-2021	18	-28.0%	40	+5.3%
Aug-2021	24	0.0%	40	0.0%
Sep-2021	22	-12.0%	37	-17.8%
Oct-2021	19	-29.6%	34	-17.1%
Nov-2021	20	-39.4%	40	-20.0%
Dec-2021	29	-17.1%	45	-27.4%
Jan-2022	37	+2.8%	63	-10.0%
12-Month Avg*	22	-20.4%	42	-5.8%

* Days on Market for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

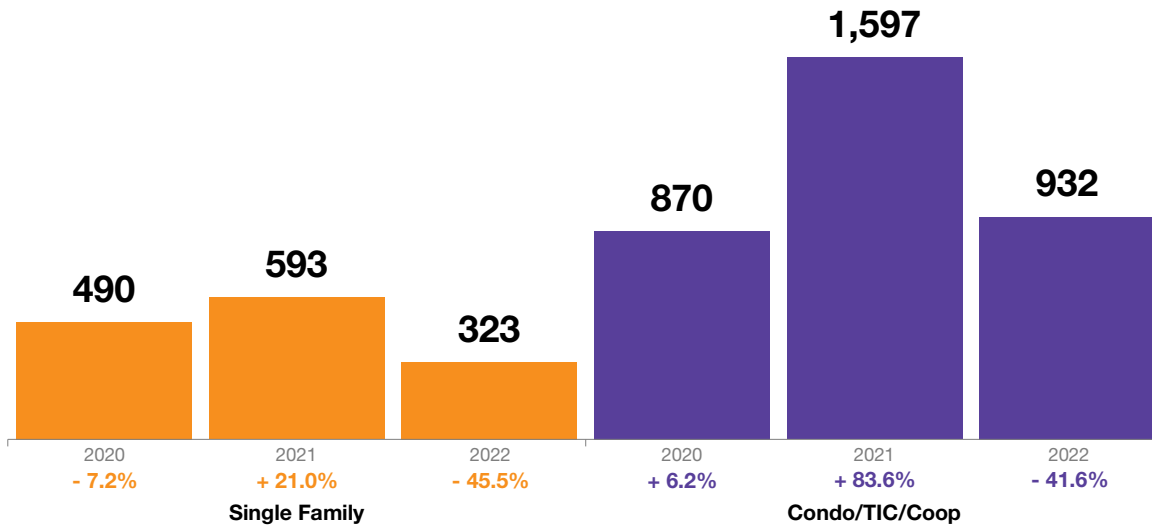


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



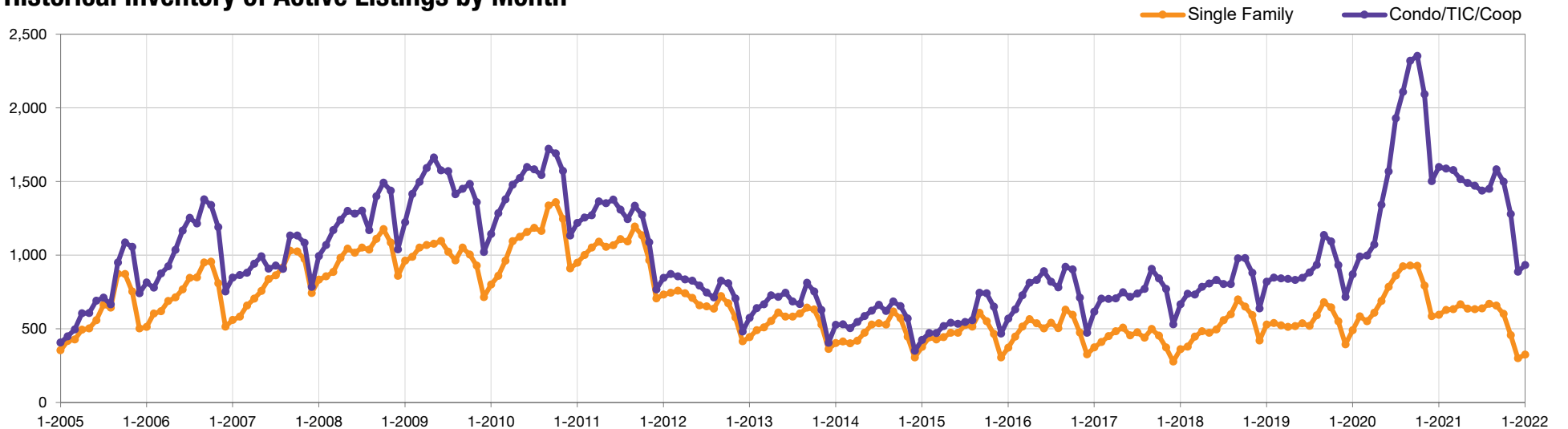
January



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	627	+7.4%	1,587	+60.3%
Mar-2021	633	+14.9%	1,576	+58.1%
Apr-2021	666	+9.5%	1,515	+41.5%
May-2021	635	-7.7%	1,490	+11.0%
Jun-2021	633	-19.2%	1,470	-6.2%
Jul-2021	637	-25.9%	1,438	-25.5%
Aug-2021	668	-27.7%	1,449	-31.3%
Sep-2021	657	-29.3%	1,581	-31.8%
Oct-2021	601	-35.2%	1,498	-36.3%
Nov-2021	457	-42.3%	1,279	-38.9%
Dec-2021	299	-48.9%	886	-41.0%
Jan-2022	323	-45.5%	932	-41.6%
12-Month Avg*	570	-22.5%	1,392	-15.9%

* Active Listings for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

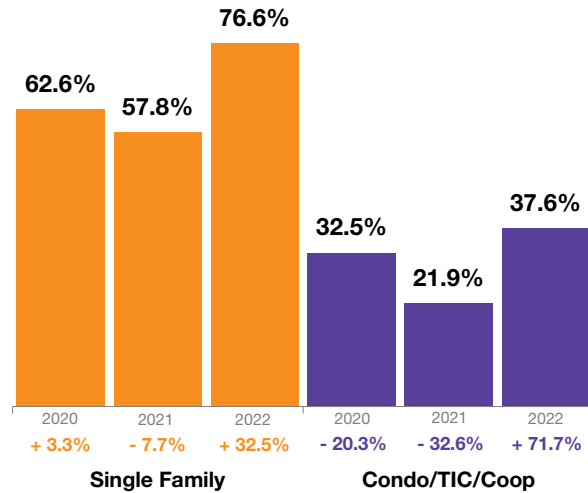


% of Properties Sold Over List Price

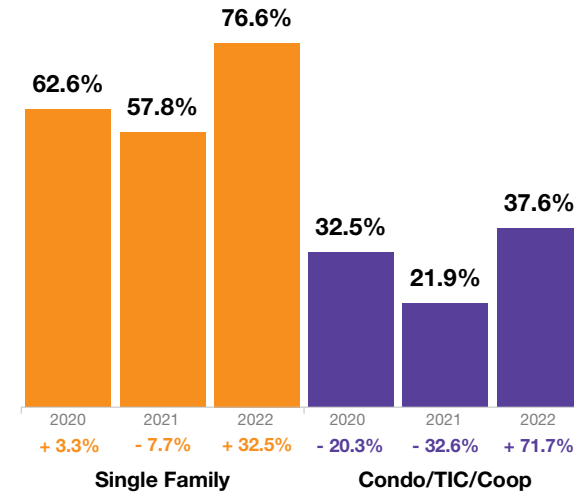


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

January



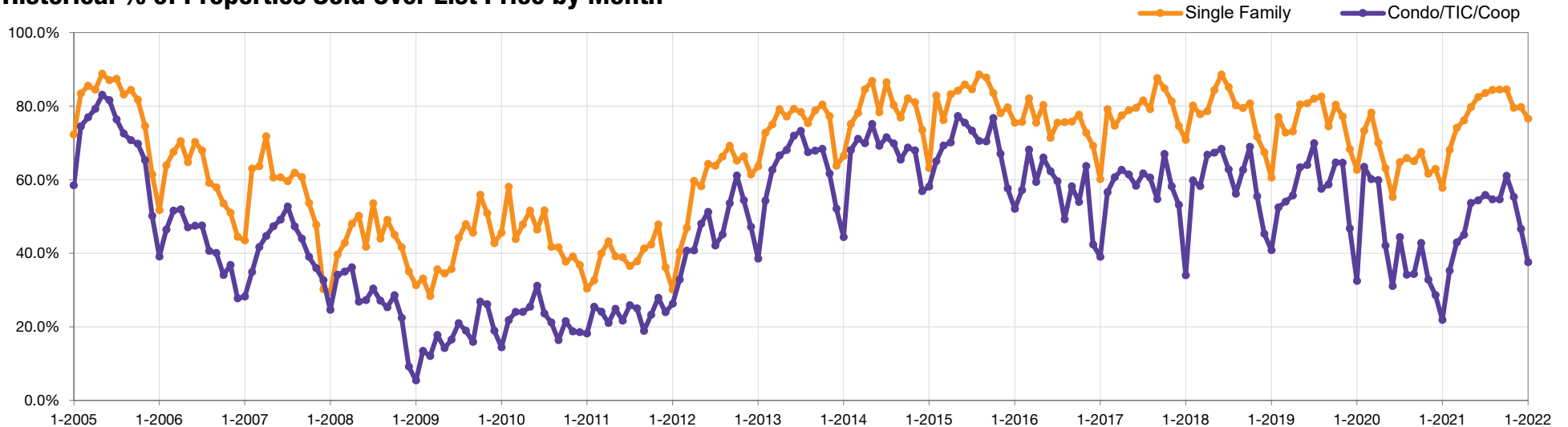
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	68.1%	-7.1%	35.3%	-44.4%
Mar-2021	74.1%	-5.2%	42.9%	-28.7%
Apr-2021	76.1%	+8.7%	45.0%	-24.7%
May-2021	79.7%	+26.1%	53.6%	+27.3%
Jun-2021	82.5%	+49.5%	54.4%	+74.9%
Jul-2021	83.5%	+29.1%	55.8%	+25.7%
Aug-2021	84.4%	+28.3%	54.6%	+59.6%
Sep-2021	84.5%	+30.0%	54.6%	+58.7%
Oct-2021	84.5%	+25.2%	61.0%	+42.5%
Nov-2021	79.5%	+29.1%	55.3%	+68.6%
Dec-2021	79.7%	+26.7%	46.6%	+62.9%
Jan-2022	76.6%	+32.5%	37.6%	+71.7%
12-Month Avg	80.0%	+22.9%	50.5%	+29.1%

* % of Properties Sold Over List Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

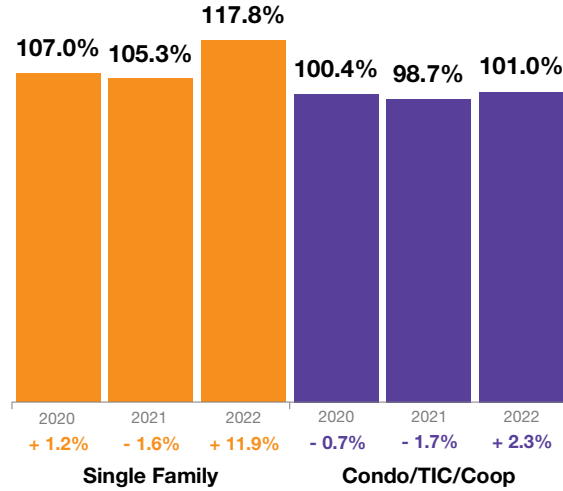


% of List Price Received

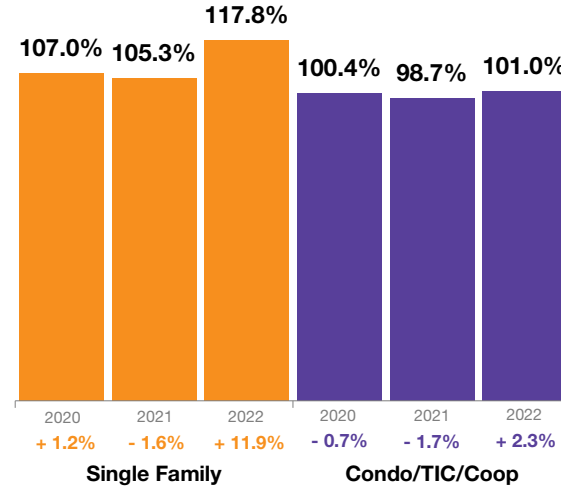


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

January



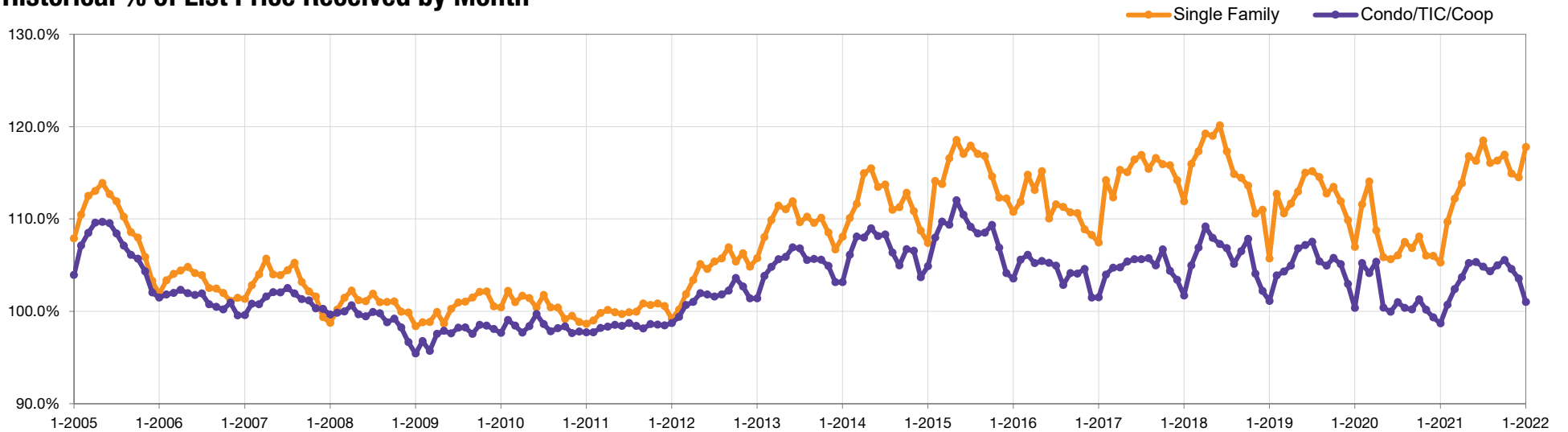
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	109.7%	-1.7%	100.7%	-4.3%
Mar-2021	112.2%	-1.7%	102.4%	-1.6%
Apr-2021	113.8%	+4.6%	103.7%	-1.5%
May-2021	116.8%	+10.4%	105.2%	+4.8%
Jun-2021	116.3%	+10.1%	105.3%	+5.4%
Jul-2021	118.5%	+11.8%	104.8%	+3.8%
Aug-2021	116.1%	+8.0%	104.3%	+3.9%
Sep-2021	116.3%	+8.9%	105.0%	+4.8%
Oct-2021	117.0%	+8.2%	105.5%	+4.1%
Nov-2021	114.9%	+8.4%	104.6%	+4.4%
Dec-2021	114.5%	+8.0%	103.5%	+4.2%
Jan-2022	117.8%	+11.9%	101.0%	+2.3%
12-Month Avg*	115.4%	+7.5%	104.0%	+3.0%

* % of List Price Received for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical % of List Price Received by Month

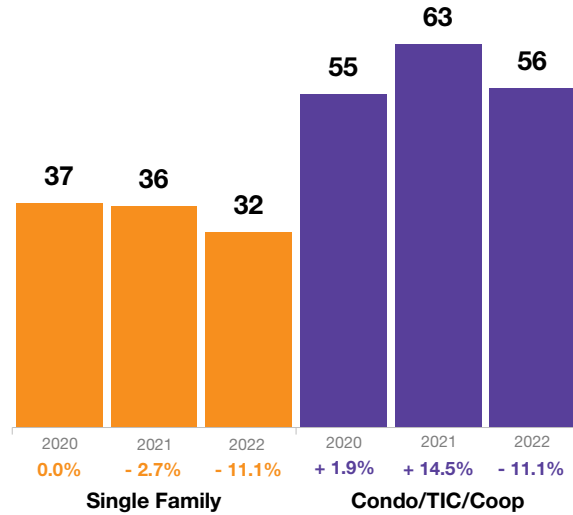


Housing Affordability Ratio

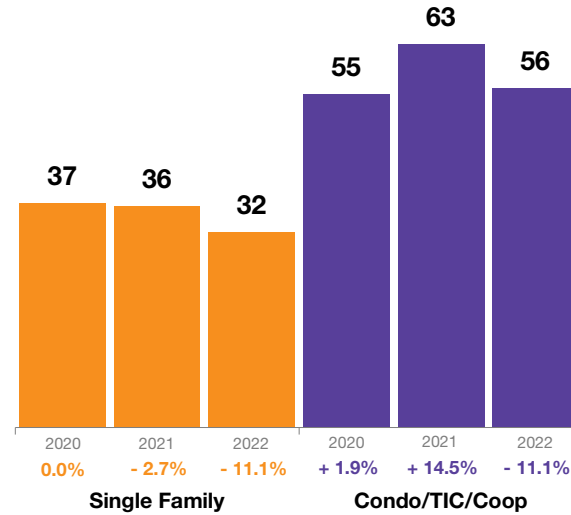


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January



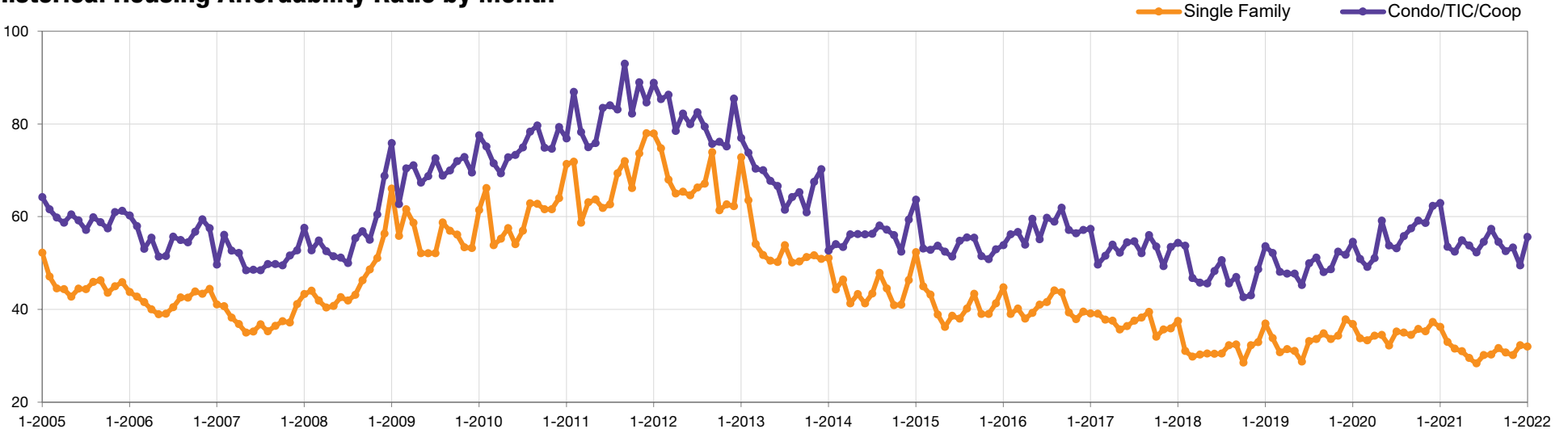
Year to Date



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	33	-2.9%	53	+3.9%
Mar-2021	32	-3.0%	52	+6.1%
Apr-2021	31	-8.8%	55	+7.8%
May-2021	30	-14.3%	54	-8.5%
Jun-2021	28	-12.5%	52	-3.7%
Jul-2021	30	-14.3%	55	+3.8%
Aug-2021	30	-14.3%	57	+1.8%
Sep-2021	32	-8.6%	55	-3.5%
Oct-2021	31	-13.9%	53	-10.2%
Nov-2021	30	-14.3%	53	-10.2%
Dec-2021	32	-13.5%	49	-21.0%
Jan-2022	32	-11.1%	56	-11.1%
12-Month Avg*	31	-8.0%	35	-0.2%

* Affordability Ratio for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

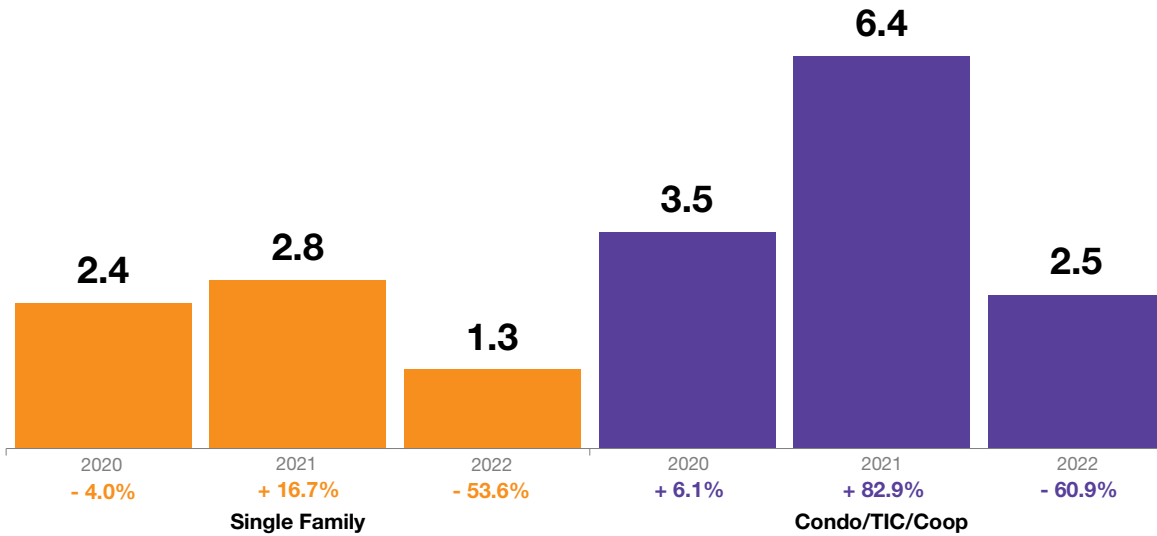


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

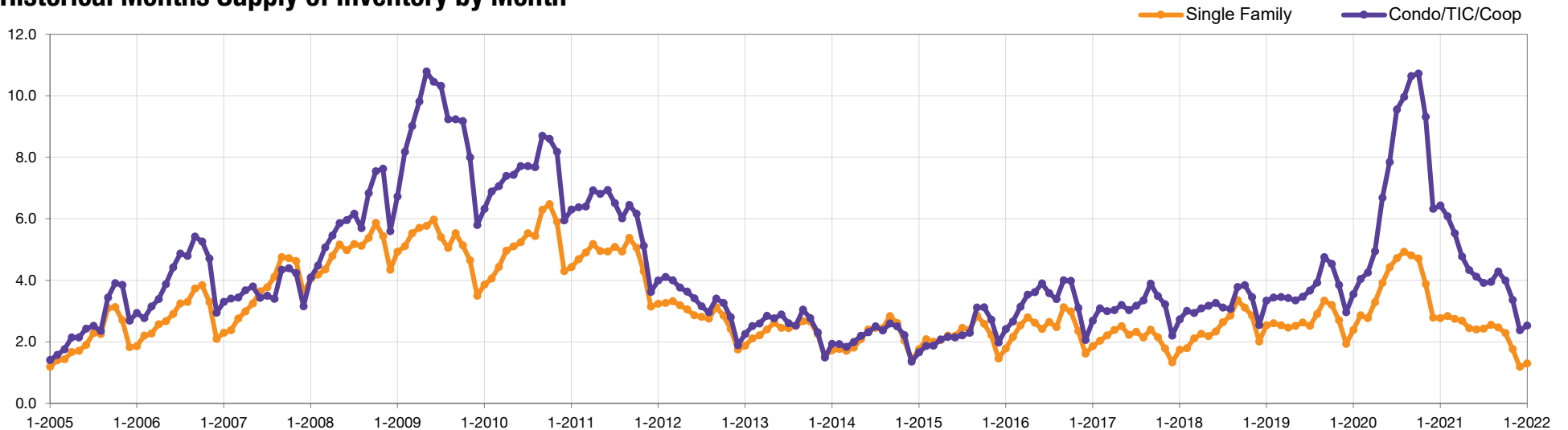
January



estate market begins where 2021 left off, in which	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2021	2.8	-3.4%	6.1	+52.5%
Mar-2021	2.7	-3.6%	5.5	+31.0%
Apr-2021	2.7	-18.2%	4.8	-2.0%
May-2021	2.4	-38.5%	4.3	-35.8%
Jun-2021	2.4	-45.5%	4.1	-47.4%
Jul-2021	2.4	-48.9%	3.9	-58.9%
Aug-2021	2.5	-49.0%	4.0	-60.0%
Sep-2021	2.5	-47.9%	4.3	-59.4%
Oct-2021	2.3	-51.1%	4.0	-62.6%
Nov-2021	1.8	-53.8%	3.4	-63.4%
Dec-2021	1.2	-57.1%	2.4	-61.9%
Jan-2022	1.3	-53.6%	2.5	-60.9%
12-Month Avg*	2.3	-40.9%	4.1	-45.7%

* Months Supply for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		794	540	- 32.0%	794	540	- 32.0%
Pending Sales		474	385	- 18.8%	474	385	- 18.8%
Sold Listings		443	315	- 28.9%	443	315	- 28.9%
Median Sales Price		\$1,225,000	\$1,350,000	+ 10.2%	\$1,225,000	\$1,350,000	+ 10.2%
Avg. Sales Price		\$1,499,223	\$1,595,807	+ 6.4%	\$1,499,223	\$1,595,807	+ 6.4%
Days on Market		58	52	- 10.3%	58	52	- 10.3%
Active Listings		2,223	1,288	- 42.1%	--	--	--
% of Properties Sold Over List Price		35.4%	53.7%	+ 51.7%	35.4%	53.7%	+ 51.7%
% of List Price Received		101.1%	107.9%	+ 6.7%	101.1%	107.9%	+ 6.7%
Affordability Ratio		46	39	- 15.2%	46	39	- 15.2%
Months Supply		4.7	2.1	- 55.3%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Ric **The 2022**)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -
Single Family															
1 SF District 1	32	30	-6.3%	9	15	+66.7%	\$1,800,000	\$2,350,000	+30.6%	42	17	-59.5%	1.7	1.5	-11.8%
2 SF District 2	58	34	-41.4%	25	22	-12.0%	\$1,550,000	\$1,615,000	+4.2%	29	37	+27.6%	1.6	0.7	-56.3%
3 SF District 3	36	22	-38.9%	10	10	0.0%	\$1,465,908	\$1,319,000	-10.0%	54	41	-24.1%	2.6	1.3	-50.0%
4 SF District 4	53	26	-50.9%	30	12	-60.0%	\$1,875,000	\$1,766,500	-5.8%	26	27	+3.8%	1.7	0.7	-58.8%
5 SF District 5	110	41	-62.7%	14	10	-28.6%	\$2,437,500	\$2,475,000	+1.5%	44	48	+9.1%	3.4	1.1	-67.6%
6 SF District 6	16	8	-50.0%	4	8	+100.0%	\$2,080,000	\$2,827,500	+35.9%	37	47	+27.0%	3.1	1.7	-45.2%
7 SF District 7	58	36	-37.9%	6	3	-50.0%	\$3,500,000	\$4,200,000	+20.0%	44	61	+38.6%	7.5	2.8	-62.7%
8 SF District 8	19	21	+10.5%	5	3	-40.0%	\$2,360,000	\$3,637,500	+54.1%	62	172	+177.4%	8.1	7.3	-9.9%
9 SF District 9	99	47	-52.5%	17	14	-17.6%	\$1,540,000	\$1,955,000	+26.9%	44	15	-65.9%	4.0	1.7	-57.5%
10 SF District 10	112	58	-48.2%	41	31	-24.4%	\$1,020,000	\$1,180,000	+15.7%	32	38	+18.8%	2.6	1.3	-50.0%
Condo/TIC/Coop															
1 SF District 1	63	32	-49.2%	13	7	-46.2%	\$1,299,900	\$1,250,000	-3.8%	42	28	-33.3%	4.1	1.8	-56.1%
2 SF District 2	14	14	0.0%	4	2	-50.0%	\$839,500	\$1,348,000	+60.6%	135	38	-71.9%	2.5	2.7	+8.0%
3 SF District 3	12	2	-83.3%	3	4	+33.3%	\$770,000	\$797,500	+3.6%	63	41	-34.9%	4.3	0.5	-88.4%
4 SF District 4	16	14	-12.5%	5	5	0.0%	\$855,125	\$550,000	-35.7%	85	76	-10.6%	3.5	2.8	-20.0%
5 SF District 5	154	75	-51.3%	49	19	-61.2%	\$1,200,000	\$1,400,000	+16.7%	55	40	-27.3%	3.5	1.4	-60.0%
6 SF District 6	129	89	-31.0%	34	22	-35.3%	\$1,140,000	\$1,150,000	+0.9%	67	49	-26.9%	4.5	2.2	-51.1%
7 SF District 7	152	54	-64.5%	22	21	-4.5%	\$1,187,500	\$1,500,000	+26.3%	60	73	+21.7%	5.6	1.3	-76.8%
8 SF District 8	322	192	-40.4%	43	35	-18.6%	\$1,075,000	\$958,500	-10.8%	92	64	-30.4%	8.5	3.0	-64.7%
9 SF District 9	690	419	-39.3%	87	63	-27.6%	\$960,000	\$1,050,000	+9.4%	70	74	+5.7%	8.7	3.3	-62.1%
10 SF District 10	45	41	-8.9%	10	3	-70.0%	\$710,000	\$785,000	+10.6%	83	91	+9.6%	7.8	5.0	-35.9%