

Monthly Indicators



January 2018

Last year, U.S. consumers seemed to be operating with a renewed but cautious optimism. The stock market was strong, wages were edging upwards and home buying activity was extremely competitive. Not much has changed in 2018 in terms of those measures, yet there is a sort of seasoned prudence mixed into the high emotions that go with a major expense like a home purchase. We are now several years deep into a period of rising prices and low inventory. Those in the market to buy a home have caught on. As sellers attempt take advantage of rising prices, expect buyers to be more selective.

New Listings were down 18.1 percent for single family homes and 19.1 percent for Condo/TIC/Coop properties. Pending Sales decreased 7.5 percent for single family homes but increased 21.5 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 6.4 percent to \$1,330,000 for single family homes and 9.5 percent to \$1,095,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 33.3 percent for single family units and 29.2 percent for Condo/TIC/Coop units.

Whatever external forces are placed upon residential real estate markets across the country – whether they are related to tax legislation, mortgage rates, employment situation changes, new family formations, the availability of new construction and the like – the appetite for home buying remains strong enough to drive prices upward in virtually all markets across the country. New sales are not necessarily following that trend, but monthly increases are expected until at least late summer.

Monthly Snapshot

+ 6.4%

+ 9.5%

+ 7.7%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		177	145	- 18.1%	177	145	- 18.1%
Pending Sales		93	86	- 7.5%	93	86	- 7.5%
Sold Listings		106	93	- 12.3%	106	93	- 12.3%
Median Sales Price		\$1,250,000	\$1,330,000	+ 6.4%	\$1,250,000	\$1,330,000	+ 6.4%
Avg. Sales Price		\$1,633,150	\$1,721,446	+ 5.4%	\$1,633,150	\$1,721,446	+ 5.4%
Days on Market		42	34	- 19.0%	42	34	- 19.0%
Active Listings		323	226	- 30.0%	--	--	--
% of Properties Sold Over List Price		62.3%	71.0%	+ 14.0%	62.3%	71.0%	+ 14.0%
% of List Price Received		107.6%	112.3%	+ 4.4%	107.6%	112.3%	+ 4.4%
Affordability Ratio		39	37	- 5.1%	39	37	- 5.1%
Months Supply		1.8	1.2	- 33.3%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

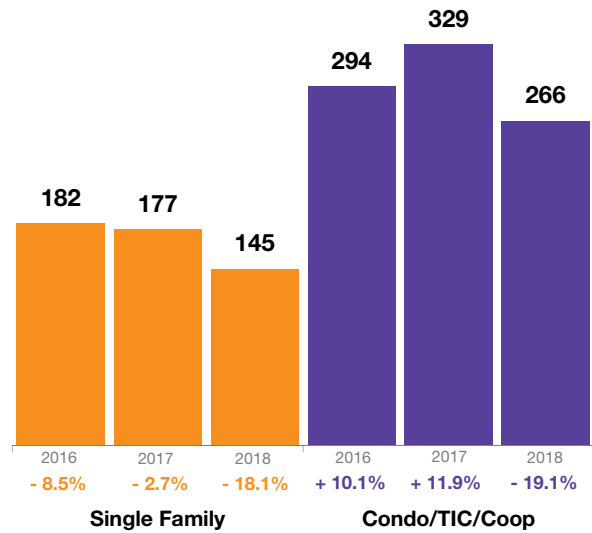
Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		329	266	- 19.1%	329	266	- 19.1%
Pending Sales		144	175	+ 21.5%	144	175	+ 21.5%
Sold Listings		150	141	- 6.0%	150	141	- 6.0%
Median Sales Price		\$1,000,000	\$1,095,000	+ 9.5%	\$1,000,000	\$1,095,000	+ 9.5%
Avg. Sales Price		\$1,161,831	\$1,325,969	+ 14.1%	\$1,161,831	\$1,325,969	+ 14.1%
Days on Market		59	57	- 3.4%	59	57	- 3.4%
Active Listings		565	425	- 24.8%	--	--	--
% of Properties Sold Over List Price		38.7%	35.5%	- 8.3%	38.7%	35.5%	- 8.3%
% of List Price Received		101.4%	101.9%	+ 0.5%	101.4%	101.9%	+ 0.5%
Affordability Ratio		56	52	- 7.1%	56	52	- 7.1%
Months Supply		2.4	1.7	- 29.2%	--	--	--

New Listings

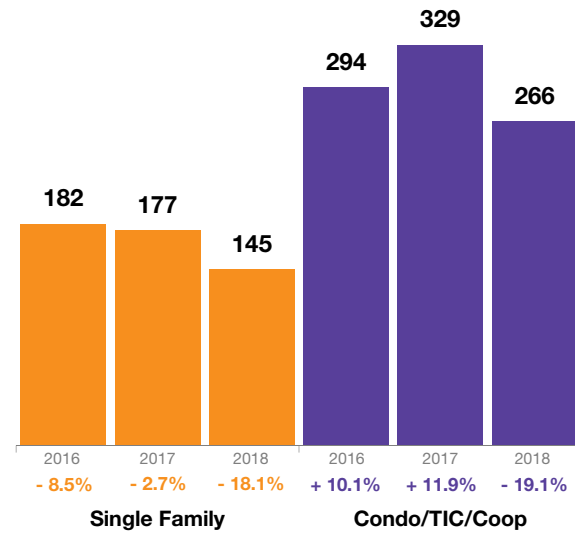
A count of the properties that have been newly listed on the market in a given month.



January

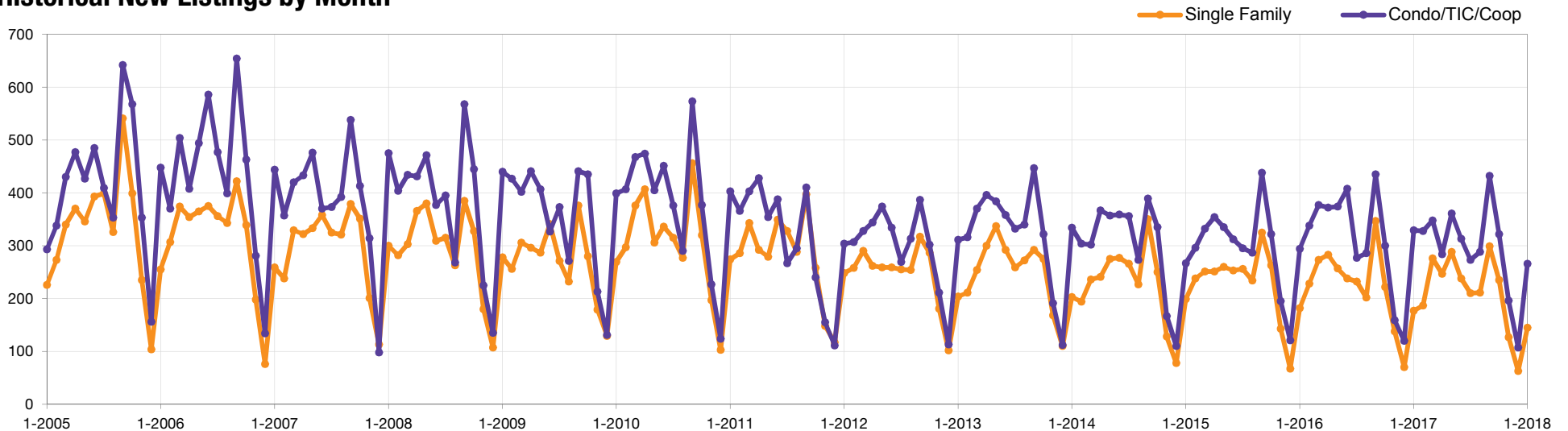


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	187	-18.0%	328	-3.0%
Mar-2017	276	+1.1%	348	-7.7%
Apr-2017	247	-12.7%	284	-23.7%
May-2017	288	+12.1%	361	-3.5%
Jun-2017	238	0.0%	313	-23.3%
Jul-2017	210	-9.5%	273	-1.4%
Aug-2017	211	+4.5%	288	+0.7%
Sep-2017	299	-13.8%	432	-0.7%
Oct-2017	235	+5.9%	322	+7.3%
Nov-2017	127	-8.0%	196	+23.3%
Dec-2017	63	-10.0%	107	-10.8%
Jan-2018	145	-18.1%	266	-19.1%
12-Month Avg	211	-5.3%	293	-6.8%

Historical New Listings by Month



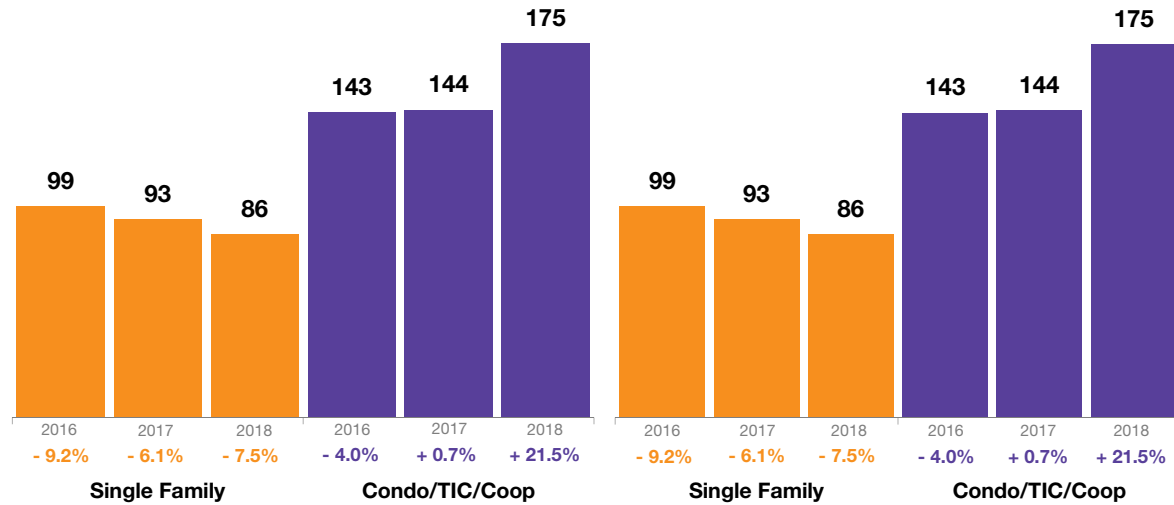
Pending Sales

A count of the properties on which offers have been accepted in a given month.



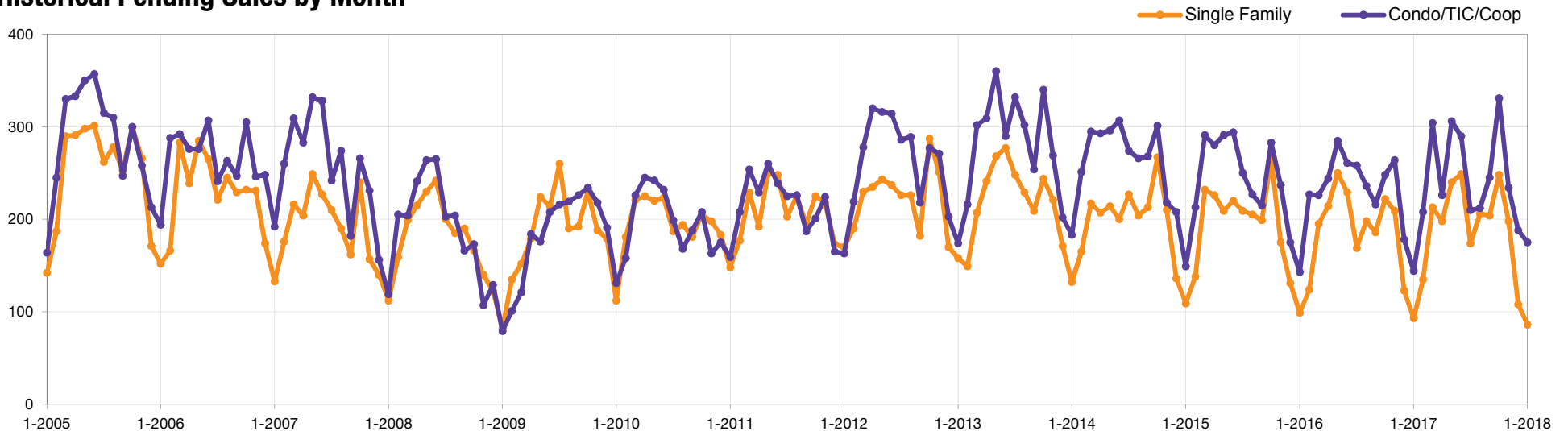
January

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	135	+8.9%	208	-8.4%
Mar-2017	213	+9.2%	304	+34.5%
Apr-2017	198	-7.5%	226	-7.4%
May-2017	240	-4.0%	306	+7.4%
Jun-2017	249	+8.7%	290	+11.1%
Jul-2017	174	+3.0%	210	-18.6%
Aug-2017	206	+4.0%	212	-10.2%
Sep-2017	204	+9.7%	245	+13.4%
Oct-2017	248	+11.7%	331	+33.5%
Nov-2017	198	-5.3%	234	-11.4%
Dec-2017	108	-12.2%	188	+5.6%
Jan-2018	86	-7.5%	175	+21.5%
12-Month Avg	188	+2.1%	244	+5.1%

Historical Pending Sales by Month

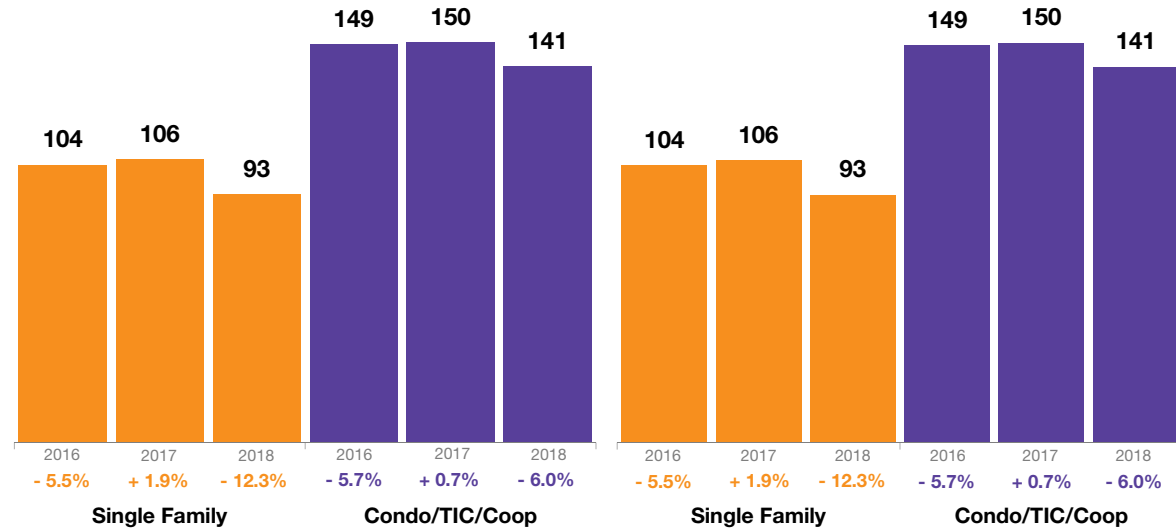


Sold Listings

A count of the actual sales that closed in a given month.



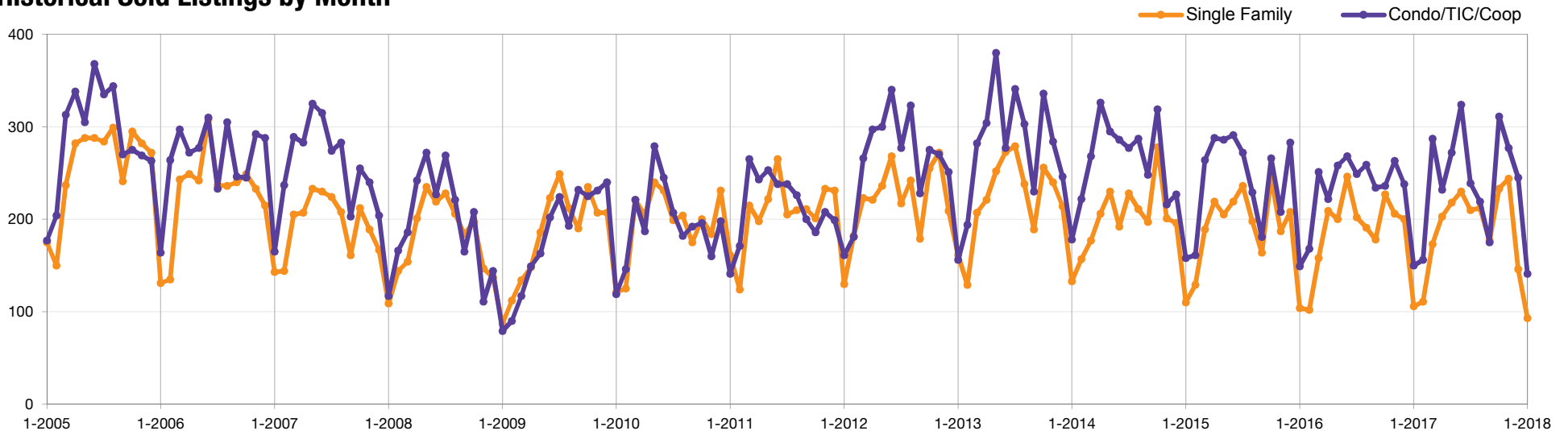
January



Year to Date

Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	111	+8.8%	156	-7.1%
Mar-2017	173	+9.5%	287	+14.3%
Apr-2017	203	-2.9%	232	+4.5%
May-2017	218	+9.0%	272	+5.4%
Jun-2017	230	-6.5%	324	+20.9%
Jul-2017	210	+4.0%	239	-4.0%
Aug-2017	212	+11.0%	219	-15.4%
Sep-2017	177	-0.6%	175	-25.2%
Oct-2017	233	+2.6%	311	+31.8%
Nov-2017	244	+18.4%	277	+5.3%
Dec-2017	146	-27.0%	245	+2.9%
Jan-2018	93	-12.3%	141	-6.0%
12-Month Avg	188	+1.1%	240	+2.9%

Historical Sold Listings by Month

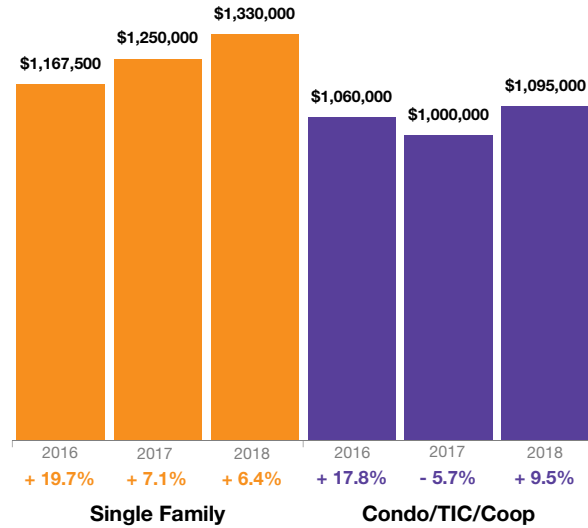


Median Sales Price

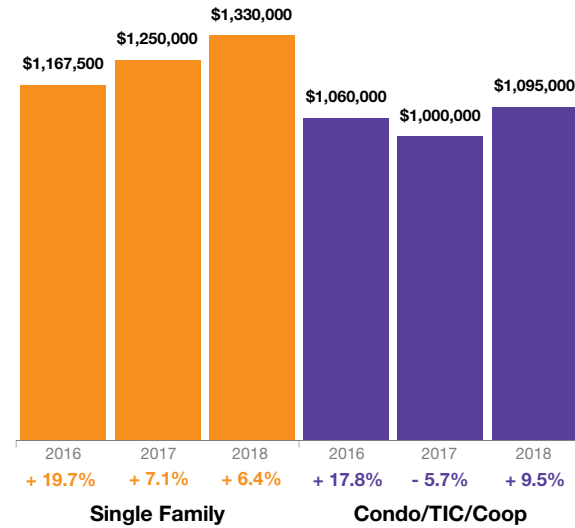
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



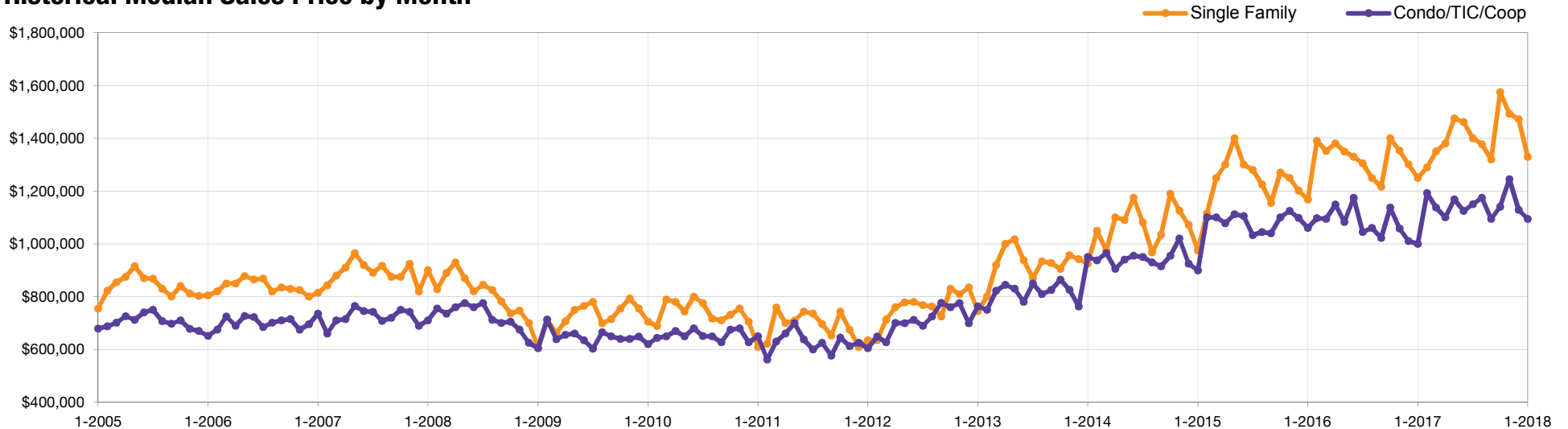
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	\$1,290,000	-7.2%	\$1,192,500	+8.7%
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,380,000	0.0%	\$1,100,000	-4.3%
May-2017	\$1,475,000	+9.3%	\$1,169,044	+8.0%
Jun-2017	\$1,461,000	+9.8%	\$1,125,000	-4.3%
Jul-2017	\$1,400,000	+7.3%	\$1,150,000	+10.0%
Aug-2017	\$1,377,500	+10.2%	\$1,175,000	+10.8%
Sep-2017	\$1,320,000	+8.5%	\$1,095,000	+7.1%
Oct-2017	\$1,575,000	+12.5%	\$1,140,000	+0.2%
Nov-2017	\$1,492,500	+10.3%	\$1,245,000	+17.7%
Dec-2017	\$1,472,500	+13.1%	\$1,129,000	+11.7%
Jan-2018	\$1,330,000	+6.4%	\$1,095,000	+9.5%
12-Month Avg*	\$1,420,000	+6.8%	\$1,150,000	+6.5%

* Median Sales Price for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

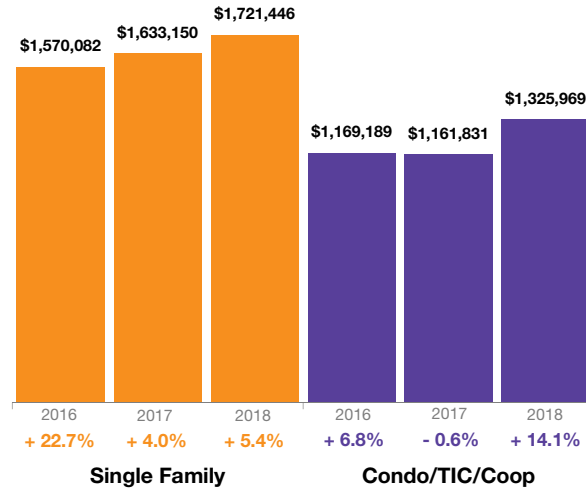


Average Sales Price

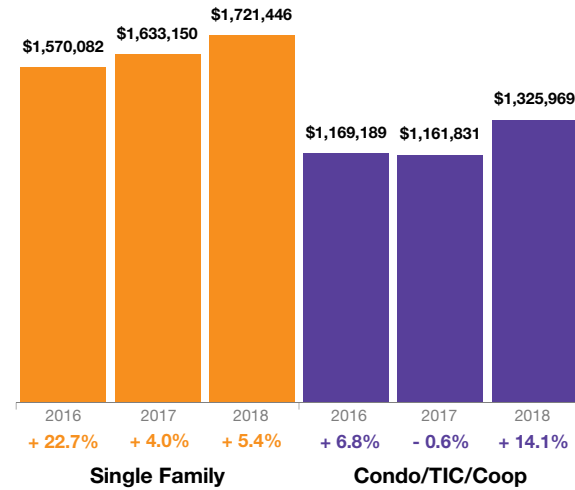
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



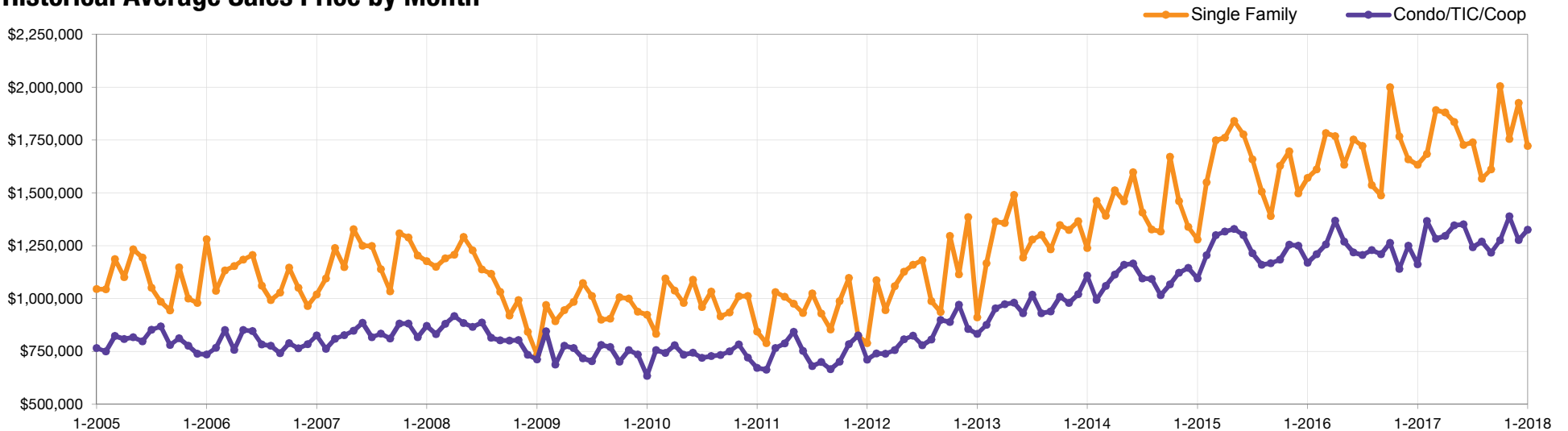
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	\$1,684,181	+4.5%	\$1,367,391	+13.1%
Mar-2017	\$1,891,127	+6.0%	\$1,282,583	+2.2%
Apr-2017	\$1,880,160	+6.3%	\$1,296,502	-5.2%
May-2017	\$1,835,738	+12.4%	\$1,346,544	+6.1%
Jun-2017	\$1,727,201	-1.4%	\$1,351,503	+10.9%
Jul-2017	\$1,738,803	+1.0%	\$1,242,939	+3.1%
Aug-2017	\$1,567,141	+2.0%	\$1,269,212	+3.3%
Sep-2017	\$1,611,232	+8.3%	\$1,217,415	+0.7%
Oct-2017	\$2,005,321	+0.3%	\$1,275,773	+0.9%
Nov-2017	\$1,754,366	-0.7%	\$1,389,080	+21.8%
Dec-2017	\$1,925,709	+16.1%	\$1,276,945	+2.1%
Jan-2018	\$1,721,446	+5.4%	\$1,325,969	+14.1%
12-Month Avg*	\$1,783,268	+4.4%	\$1,304,993	+5.8%

* Avg. Sales Price for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month



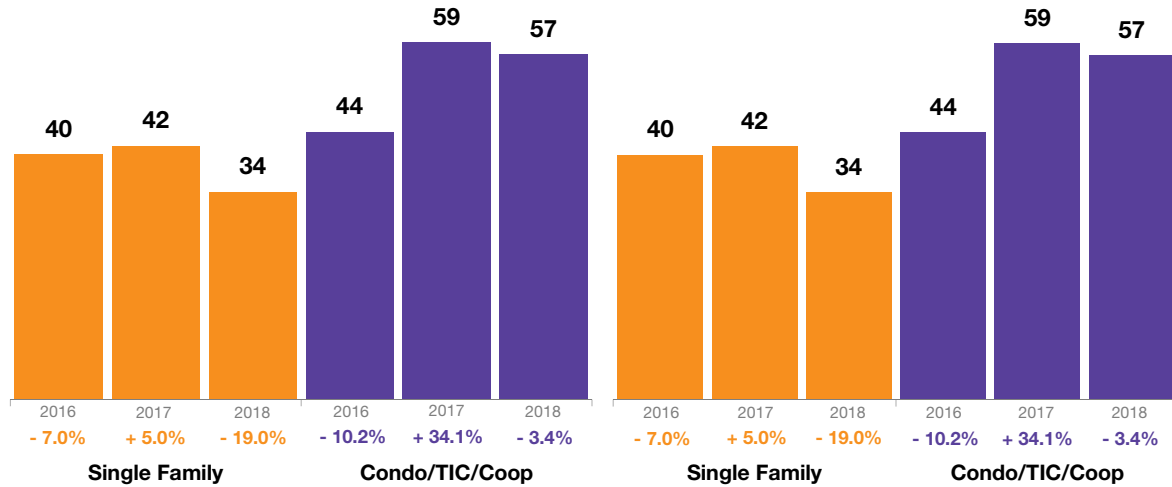
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



January

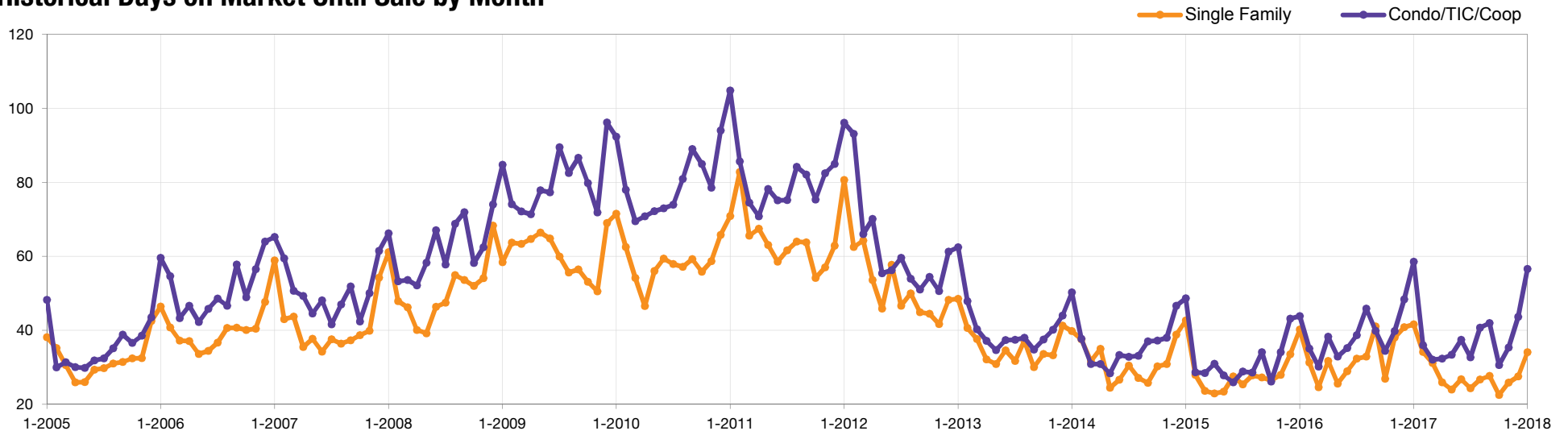
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	24	-7.7%	33	0.0%
Jun-2017	27	-6.9%	37	+5.7%
Jul-2017	24	-25.0%	33	-15.4%
Aug-2017	27	-18.2%	41	-10.9%
Sep-2017	28	-31.7%	42	+5.0%
Oct-2017	23	-14.8%	31	-8.8%
Nov-2017	26	-31.6%	35	-12.5%
Dec-2017	28	-31.7%	44	-8.3%
Jan-2018	34	-19.0%	57	-3.4%
12-Month Avg*	27	-17.9%	37	-6.4%

* Days on Market for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

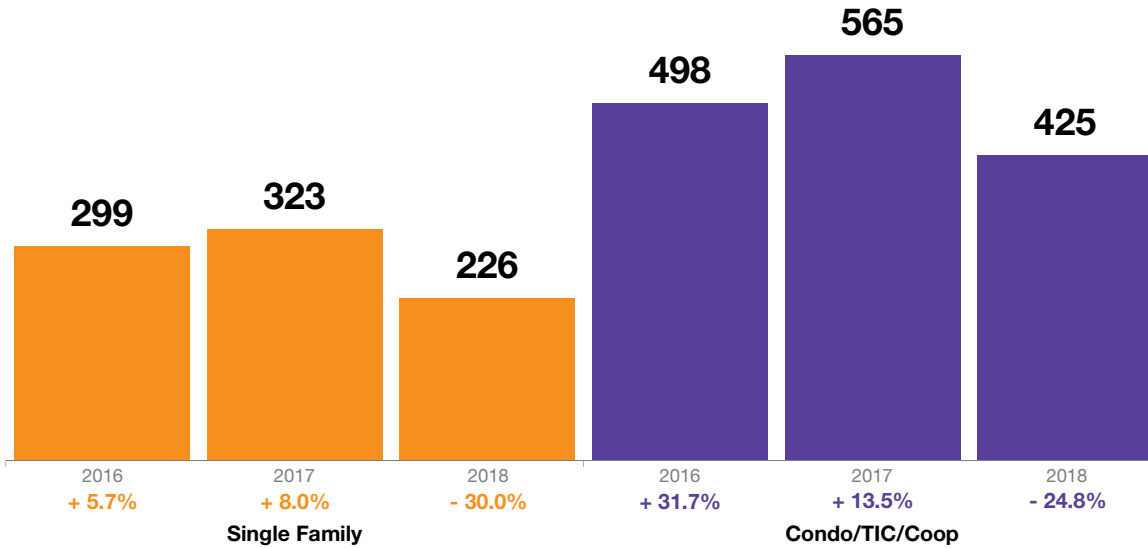


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



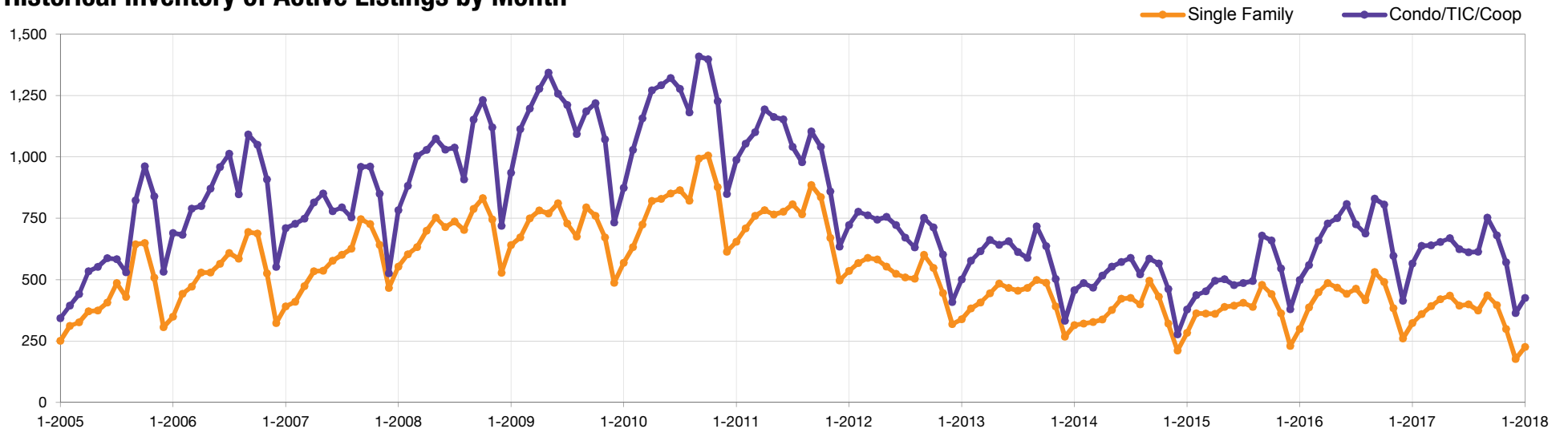
January



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	359	-7.2%	638	+14.1%
Mar-2017	392	-12.5%	640	-2.9%
Apr-2017	420	-13.6%	653	-10.3%
May-2017	435	-6.9%	669	-10.8%
Jun-2017	394	-10.9%	624	-22.8%
Jul-2017	399	-13.8%	611	-15.7%
Aug-2017	374	-10.1%	613	-10.9%
Sep-2017	436	-17.9%	753	-9.3%
Oct-2017	396	-19.2%	680	-15.6%
Nov-2017	299	-21.9%	571	-4.4%
Dec-2017	176	-32.3%	364	-12.1%
Jan-2018	226	-30.0%	425	-24.8%
12-Month Avg*	359	-15.5%	603	-10.9%

* Active Listings for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

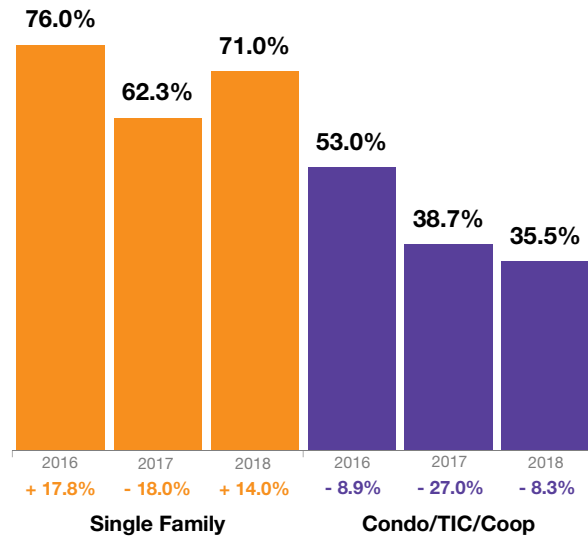


% of Properties Sold Over List Price

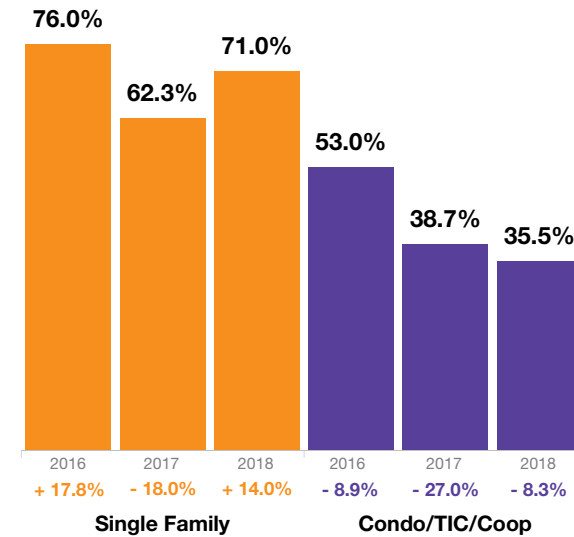


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

January



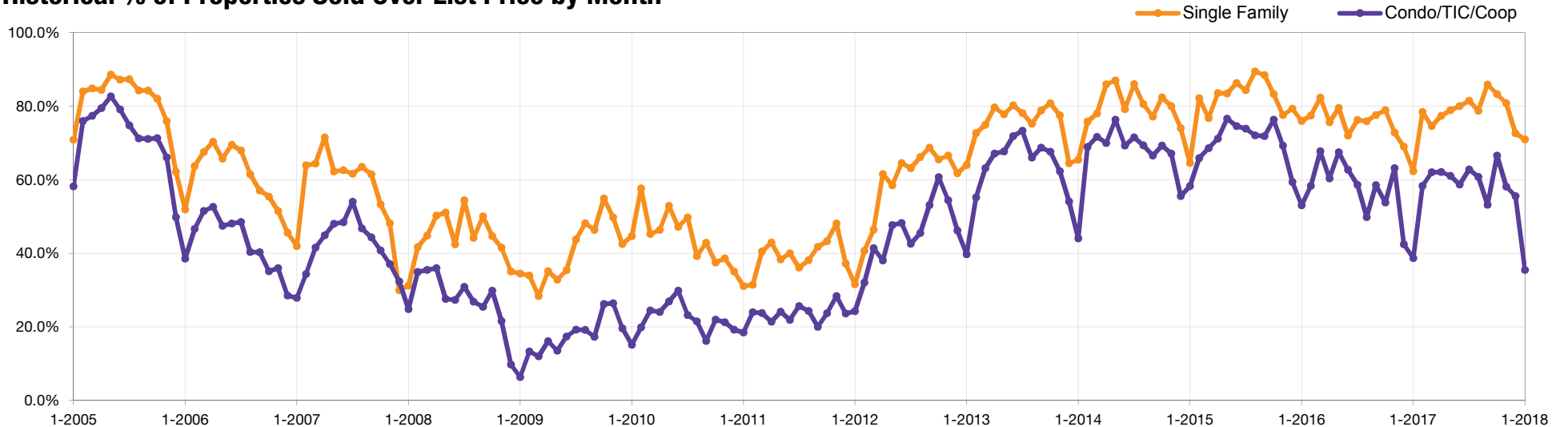
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	78.4%	+1.2%	58.3%	0.0%
Mar-2017	74.6%	-9.4%	62.0%	-8.4%
Apr-2017	77.3%	+2.2%	62.1%	+2.8%
May-2017	78.9%	-0.8%	61.0%	-9.5%
Jun-2017	80.0%	+11.1%	58.6%	-6.5%
Jul-2017	81.4%	+6.8%	62.8%	+7.2%
Aug-2017	78.8%	+3.8%	60.7%	+21.9%
Sep-2017	85.9%	+10.8%	53.1%	-9.2%
Oct-2017	83.3%	+5.6%	66.6%	+23.8%
Nov-2017	80.7%	+10.9%	58.1%	-7.9%
Dec-2017	72.6%	+5.2%	55.5%	+30.9%
Jan-2018	71.0%	+14.0%	35.5%	-8.3%
12-Month Avg	79.2%	+5.3%	59.0%	+2.6%

* % of Properties Sold Over List Price for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

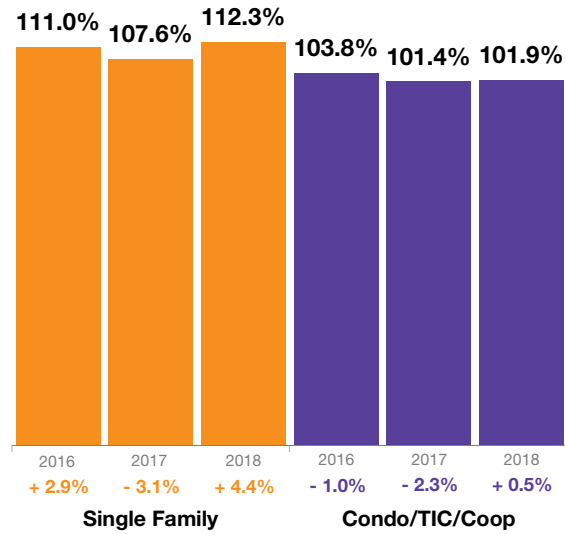


% of List Price Received

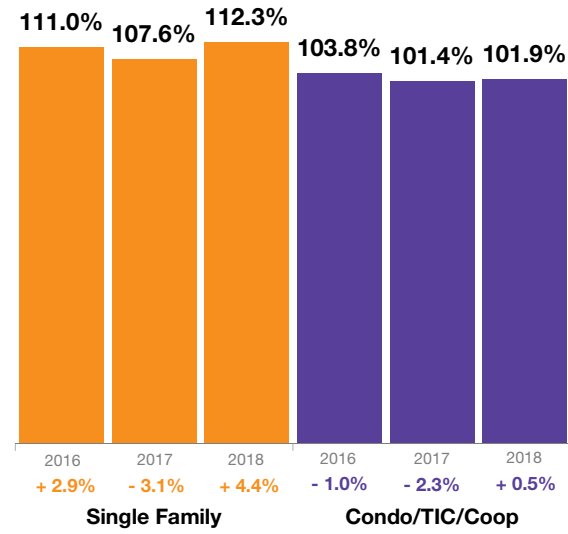


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

January



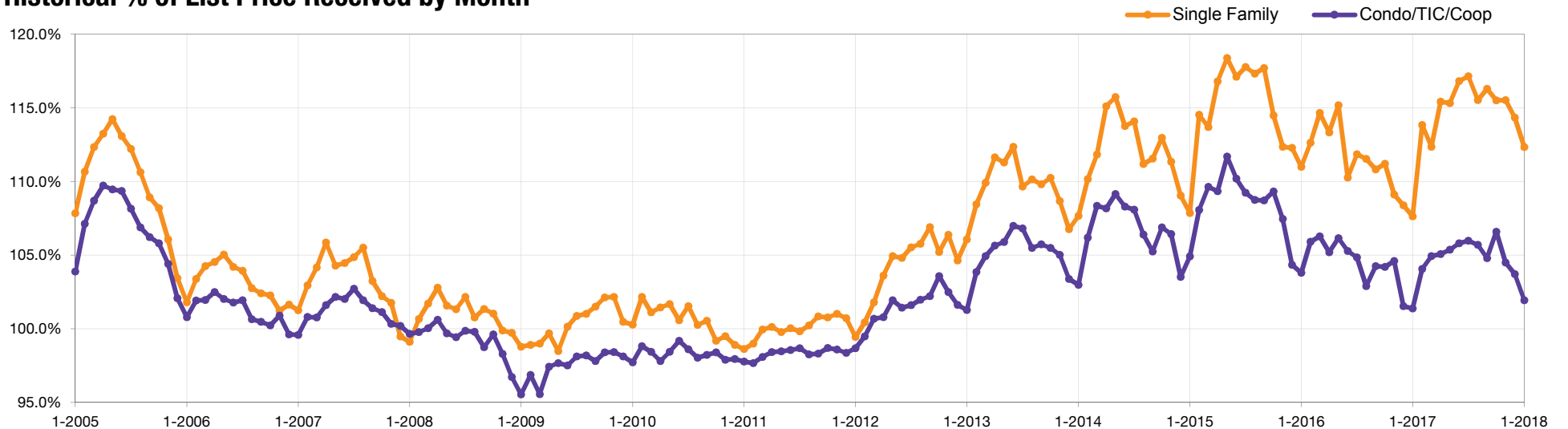
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	113.8%	+1.1%	104.1%	-1.7%
Mar-2017	112.4%	-2.0%	104.9%	-1.3%
Apr-2017	115.4%	+1.9%	105.1%	-0.1%
May-2017	115.3%	+0.1%	105.4%	-0.7%
Jun-2017	116.8%	+5.9%	105.8%	+0.5%
Jul-2017	117.1%	+4.7%	106.0%	+1.1%
Aug-2017	115.5%	+3.6%	105.7%	+2.7%
Sep-2017	116.3%	+5.0%	104.8%	+0.5%
Oct-2017	115.5%	+3.9%	106.6%	+2.3%
Nov-2017	115.5%	+5.9%	104.5%	-0.1%
Dec-2017	114.3%	+5.4%	103.7%	+2.2%
Jan-2018	112.3%	+4.4%	101.9%	+0.5%
12-Month Avg*	115.3%	+3.5%	105.1%	+0.6%

* % of List Price Received for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical % of List Price Received by Month

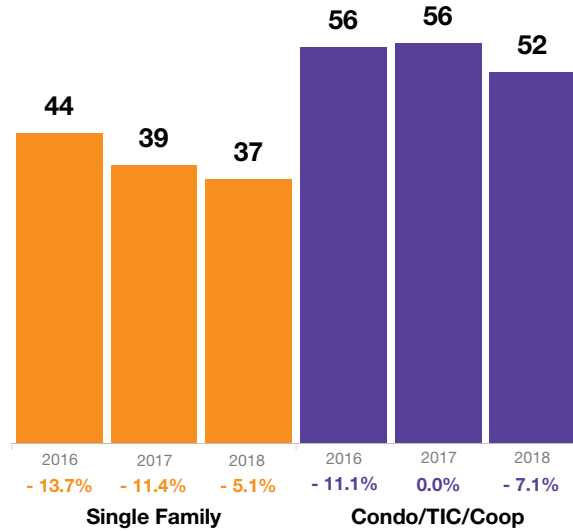


Housing Affordability Ratio

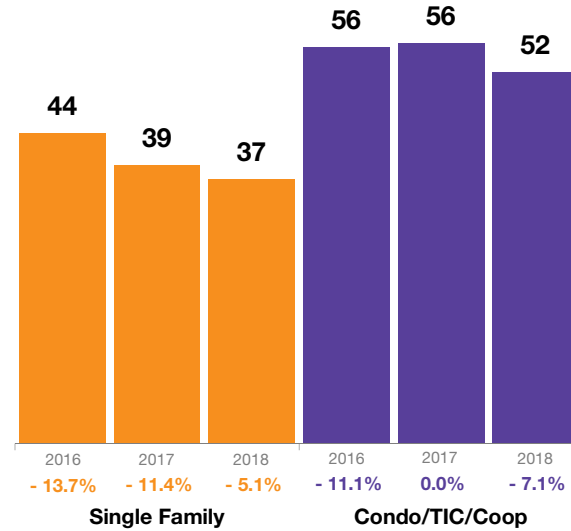


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January



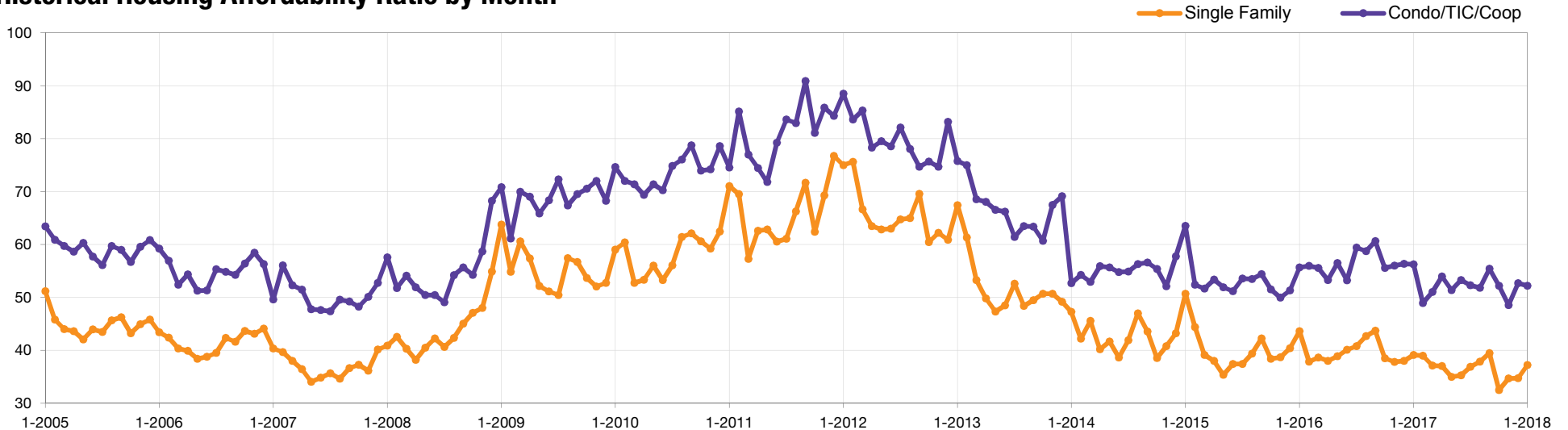
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	39	+2.6%	49	-12.5%
Mar-2017	37	-5.1%	51	-8.9%
Apr-2017	37	-2.6%	54	+1.9%
May-2017	35	-10.3%	51	-8.9%
Jun-2017	35	-12.5%	53	0.0%
Jul-2017	37	-9.8%	52	-11.9%
Aug-2017	38	-11.6%	52	-11.9%
Sep-2017	39	-11.4%	55	-9.8%
Oct-2017	32	-17.9%	52	-7.1%
Nov-2017	35	-7.9%	49	-12.5%
Dec-2017	35	-7.9%	53	-5.4%
Jan-2018	37	-5.1%	52	-7.1%
12-Month Avg*	36	-6.3%	40	-7.9%

* Affordability Ratio for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

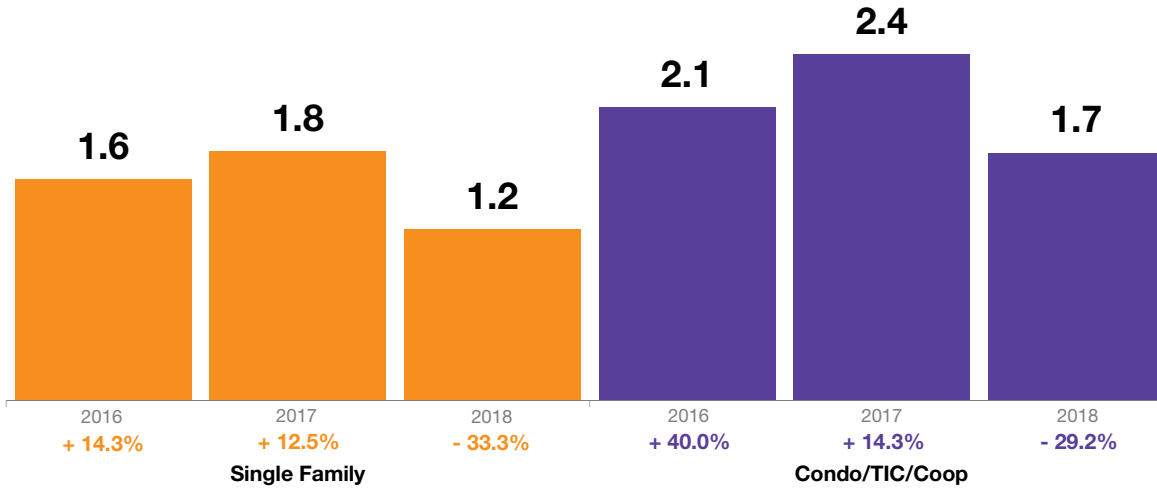


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

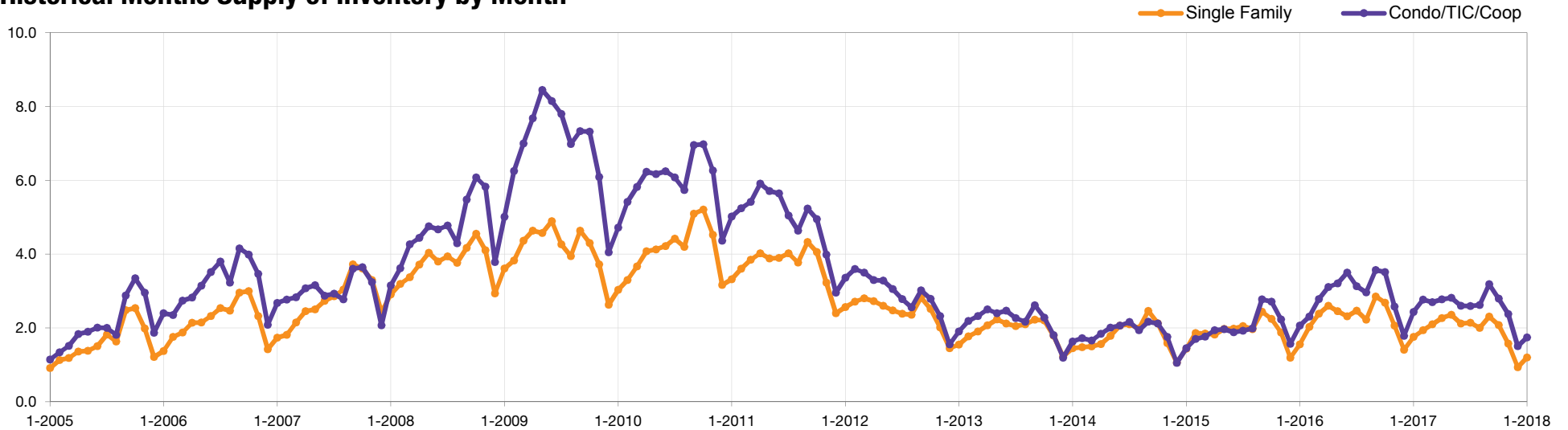
January



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2017	1.9	-5.0%	2.8	+21.7%
Mar-2017	2.1	-12.5%	2.7	-3.6%
Apr-2017	2.3	-11.5%	2.8	-9.7%
May-2017	2.4	-4.0%	2.8	-12.5%
Jun-2017	2.1	-8.7%	2.6	-25.7%
Jul-2017	2.1	-16.0%	2.6	-16.1%
Aug-2017	2.0	-9.1%	2.6	-13.3%
Sep-2017	2.3	-17.9%	3.2	-11.1%
Oct-2017	2.1	-22.2%	2.8	-20.0%
Nov-2017	1.6	-23.8%	2.4	-7.7%
Dec-2017	0.9	-35.7%	1.5	-16.7%
Jan-2018	1.2	-33.3%	1.7	-29.2%
12-Month Avg*	1.9	-15.5%	2.5	-12.6%

* Months Supply for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

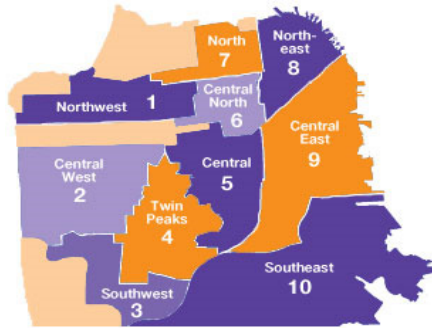


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		506	411	- 18.8%	506	411	- 18.8%
Pending Sales		237	261	+ 10.1%	237	261	+ 10.1%
Sold Listings		256	234	- 8.6%	256	234	- 8.6%
Median Sales Price		\$1,114,550	\$1,200,000	+ 7.7%	\$1,114,550	\$1,200,000	+ 7.7%
Avg. Sales Price		\$1,356,987	\$1,483,146	+ 9.3%	\$1,356,987	\$1,483,146	+ 9.3%
Days on Market		52	48	- 7.7%	52	48	- 7.7%
Active Listings		888	651	- 26.7%	--	--	--
% of Properties Sold Over List Price		48.4%	49.6%	+ 2.5%	48.4%	49.6%	+ 2.5%
% of List Price Received		104.0%	106.1%	+ 2.0%	104.0%	106.1%	+ 2.0%
Affordability Ratio		42	39	- 7.1%	42	39	- 7.1%
Months Supply		2.1	1.5	- 28.6%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
Single Family															
1 SF District 1	23	12	-47.8%	12	1	-91.7%	\$2,107,500	\$1,750,000	-17.0%	42	0	-100.0%	1.5	0.9	-40.0%
2 SF District 2	32	18	-43.8%	17	17	0.0%	\$1,121,100	\$1,350,000	+20.4%	40	21	-47.5%	1.0	0.5	-50.0%
3 SF District 3	14	11	-21.4%	15	11	-26.7%	\$943,000	\$945,000	+0.2%	43	33	-23.3%	0.9	0.9	0.0%
4 SF District 4	32	23	-28.1%	14	10	-28.6%	\$1,311,250	\$1,890,500	+44.2%	48	18	-62.5%	1.2	0.9	-25.0%
5 SF District 5	65	40	-38.5%	11	9	-18.2%	\$2,710,000	\$2,025,000	-25.3%	20	56	+180.0%	2.4	1.5	-37.5%
6 SF District 6	6	11	+83.3%	2	3	+50.0%	\$2,687,500	\$1,950,000	-27.4%	87	53	-39.1%	1.9	3.7	+94.7%
7 SF District 7	27	22	-18.5%	5	6	+20.0%	\$4,500,000	\$3,950,000	-12.2%	31	55	+77.4%	3.2	2.6	-18.8%
8 SF District 8	11	9	-18.2%	1	1	0.0%	\$1,700,000	\$3,480,000	+104.7%	102	69	-32.4%	5.5	3.6	-34.5%
9 SF District 9	48	31	-35.4%	9	8	-11.1%	\$1,450,000	\$2,005,000	+38.3%	53	43	-18.9%	2.4	1.4	-41.7%
10 SF District 10	65	49	-24.6%	20	27	+35.0%	\$824,668	\$988,000	+19.8%	39	32	-17.9%	1.9	1.2	-36.8%
Condo/TIC/Coop															
1 SF District 1	15	11	-26.7%	4	4	0.0%	\$925,000	\$1,150,000	+24.3%	58	44	-24.1%	1.3	1.1	-15.4%
2 SF District 2	4	7	+75.0%	1	1	0.0%	\$800,000	\$1,275,000	+59.4%	88	126	+43.2%	0.9	2.4	+166.7%
3 SF District 3	7	3	-57.1%	4	5	+25.0%	\$1,007,500	\$881,000	-12.6%	52	13	-75.0%	1.7	1.1	-35.3%
4 SF District 4	9	8	-11.1%	2	1	-50.0%	\$704,000	\$535,000	-24.0%	33	89	+169.7%	4.0	2.3	-42.5%
5 SF District 5	50	42	-16.0%	18	12	-33.3%	\$1,112,500	\$1,230,500	+10.6%	50	44	-12.0%	1.5	1.2	-20.0%
6 SF District 6	75	49	-34.7%	18	17	-5.6%	\$1,212,500	\$1,245,000	+2.7%	63	48	-23.8%	2.8	1.9	-32.1%
7 SF District 7	52	39	-25.0%	15	16	+6.7%	\$1,439,000	\$2,197,500	+52.7%	63	41	-34.9%	2.0	1.5	-25.0%
8 SF District 8	100	66	-34.0%	32	33	+3.1%	\$1,074,000	\$995,000	-7.4%	59	85	+44.1%	2.6	1.6	-38.5%
9 SF District 9	238	182	-23.5%	53	42	-20.8%	\$891,000	\$1,100,000	+23.5%	60	53	-11.7%	3.0	2.0	-33.3%
10 SF District 10	15	18	+20.0%	3	10	+233.3%	\$568,000	\$662,000	+16.5%	43	49	+14.0%	2.3	2.1	-8.7%