

Monthly Indicators



January 2019

Despite a strong U.S. economy, historically low unemployment and steady wage growth, home sales began to slow across the nation late last year. Blame was given to a combination of high prices and a steady stream of interest rate hikes by the Federal Reserve. This month, the Fed responded to the growing affordability conundrum. In a move described as a patient approach to further rate changes, the Fed did not increase rates during January 2019.

New Listings were down 16.0 percent for single family homes and 22.9 percent for Condo/TIC/Coop properties. Pending Sales decreased 2.3 percent for single family homes and 35.0 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.6 percent to \$1,378,000 for single family homes but decreased 4.5 percent to \$1,050,000 for Condo/TIC/Coop properties. Months Supply of Inventory increased 5.9 percent for single family units but was down 8.3 percent for Condo/TIC/Coop units.

While the home affordability topic will continue to set the tone for the 2019 housing market, early signs point to an improving inventory situation, including in several markets that are beginning to show regular year-over-year percentage increases. As motivated sellers attempt to get a jump on annual goals, many new listings enter the market immediately after the turn of a calendar year. If home price appreciation falls more in line with wage growth, and rates can hold firm, consumer confidence and affordability are likely to improve.

Monthly Snapshot

+ 3.6% **- 4.5%** **- 3.6%**

One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types
+ 3.6%	- 4.5%	- 3.6%

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		188	158	- 16.0%	188	158	- 16.0%
Pending Sales		87	85	- 2.3%	87	85	- 2.3%
Sold Listings		95	97	+ 2.1%	95	97	+ 2.1%
Median Sales Price		\$1,330,000	\$1,378,000	+ 3.6%	\$1,330,000	\$1,378,000	+ 3.6%
Avg. Sales Price		\$1,787,311	\$1,685,104	- 5.7%	\$1,787,311	\$1,685,104	- 5.7%
Days on Market		33	40	+ 21.2%	33	40	+ 21.2%
Active Listings		316	332	+ 5.1%	--	--	--
% of Properties Sold Over List Price		70.5%	60.8%	- 13.8%	70.5%	60.8%	- 13.8%
% of List Price Received		112.3%	106.0%	- 5.6%	112.3%	106.0%	- 5.6%
Affordability Ratio		37	36	- 2.7%	37	36	- 2.7%
Months Supply		1.7	1.8	+ 5.9%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

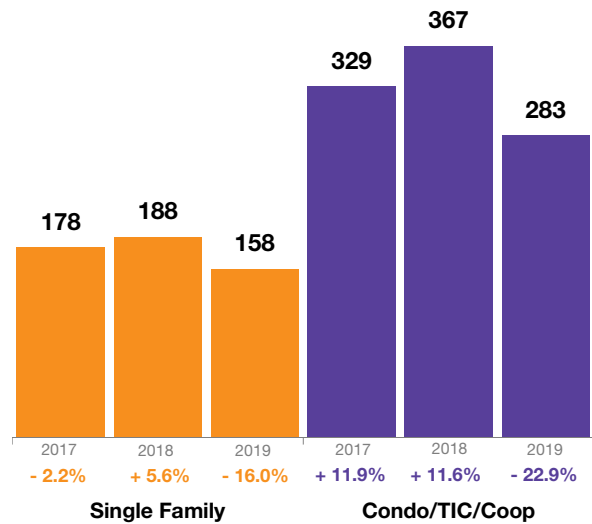
Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		367	283	- 22.9%	367	283	- 22.9%
Pending Sales		180	117	- 35.0%	180	117	- 35.0%
Sold Listings		149	113	- 24.2%	149	113	- 24.2%
Median Sales Price		\$1,100,000	\$1,050,000	- 4.5%	\$1,100,000	\$1,050,000	- 4.5%
Avg. Sales Price		\$1,321,377	\$1,181,047	- 10.6%	\$1,321,377	\$1,181,047	- 10.6%
Days on Market		55	56	+ 1.8%	55	56	+ 1.8%
Active Listings		579	543	- 6.2%	--	--	--
% of Properties Sold Over List Price		33.6%	41.6%	+ 23.8%	33.6%	41.6%	+ 23.8%
% of List Price Received		101.7%	101.1%	- 0.6%	101.7%	101.1%	- 0.6%
Affordability Ratio		52	54	+ 3.8%	52	54	+ 3.8%
Months Supply		2.4	2.2	- 8.3%	--	--	--

New Listings

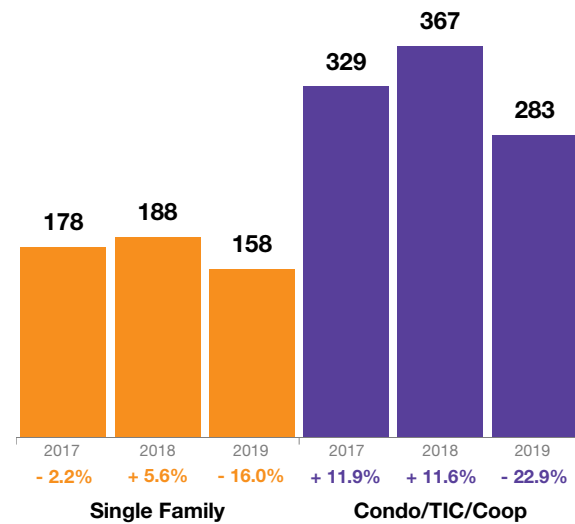
A count of the properties that have been newly listed on the market in a given month.



January

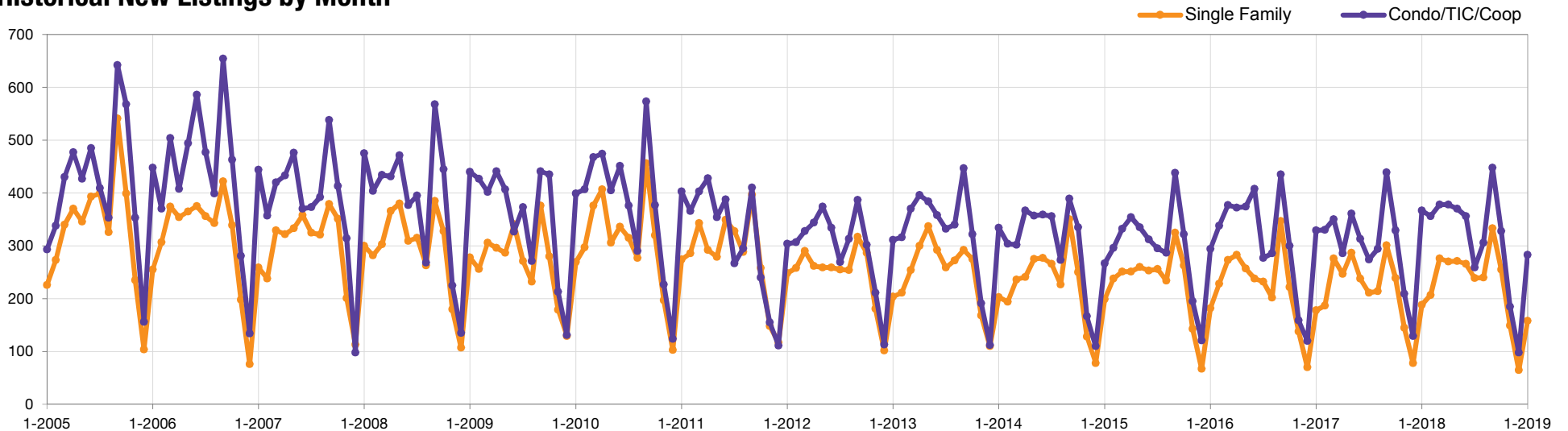


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	207	+10.7%	356	+7.9%
Mar-2018	276	0.0%	378	+8.0%
Apr-2018	270	+9.3%	378	+32.2%
May-2018	271	-5.6%	370	+2.5%
Jun-2018	266	+11.8%	356	+13.7%
Jul-2018	239	+13.3%	259	-5.5%
Aug-2018	240	+12.1%	306	+4.1%
Sep-2018	333	+10.6%	448	+2.1%
Oct-2018	255	+6.7%	328	-0.3%
Nov-2018	149	+2.8%	185	-11.5%
Dec-2018	65	-16.7%	98	-24.0%
Jan-2019	158	-16.0%	283	-22.9%
12-Month Avg	227	+4.5%	312	+1.7%

Historical New Listings by Month



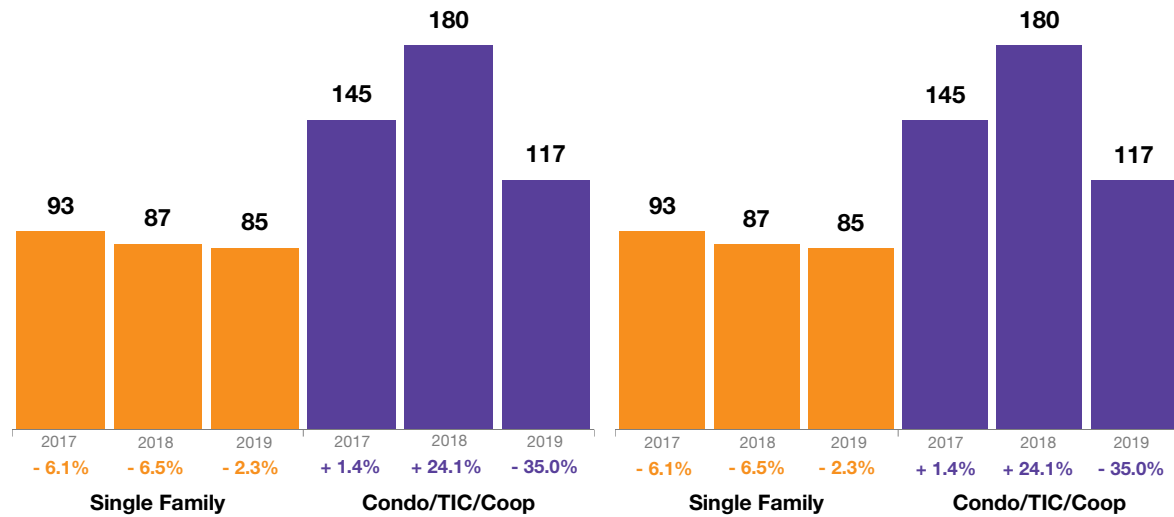
Pending Sales

A count of the properties on which offers have been accepted in a given month.



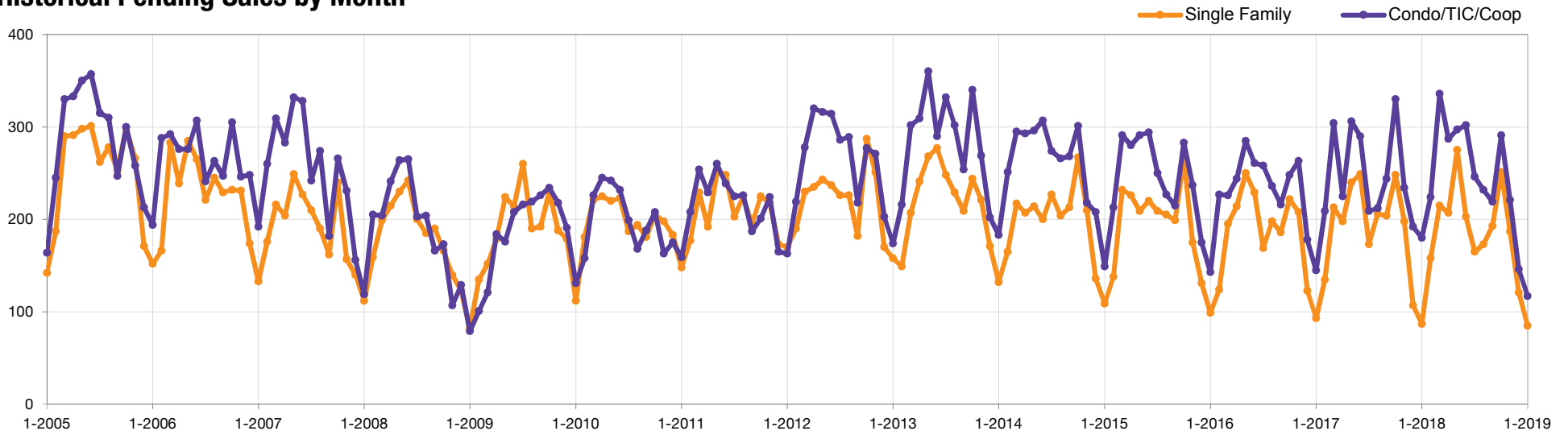
January

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	158	+17.0%	224	+7.2%
Mar-2018	215	+0.9%	336	+10.5%
Apr-2018	207	+4.5%	287	+27.6%
May-2018	275	+14.6%	297	-2.9%
Jun-2018	203	-18.5%	302	+4.1%
Jul-2018	165	-4.6%	246	+17.7%
Aug-2018	173	-16.0%	232	+9.4%
Sep-2018	193	-5.4%	219	-10.2%
Oct-2018	251	+1.2%	291	-11.8%
Nov-2018	187	-5.6%	221	-5.6%
Dec-2018	121	+13.1%	146	-24.0%
Jan-2019	85	-2.3%	117	-35.0%
12-Month Avg	186	-1.1%	243	-0.6%

Historical Pending Sales by Month

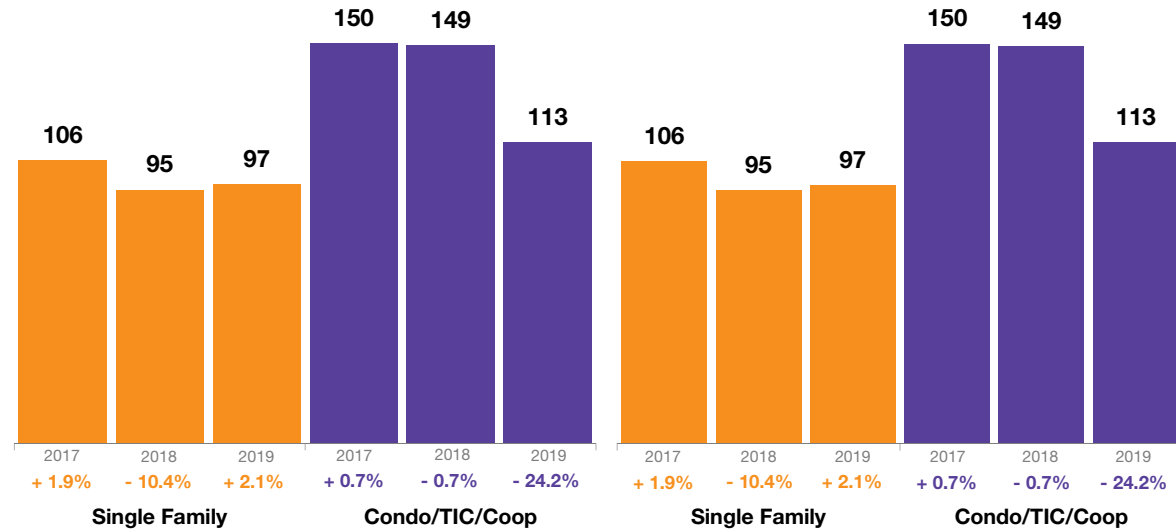


Sold Listings

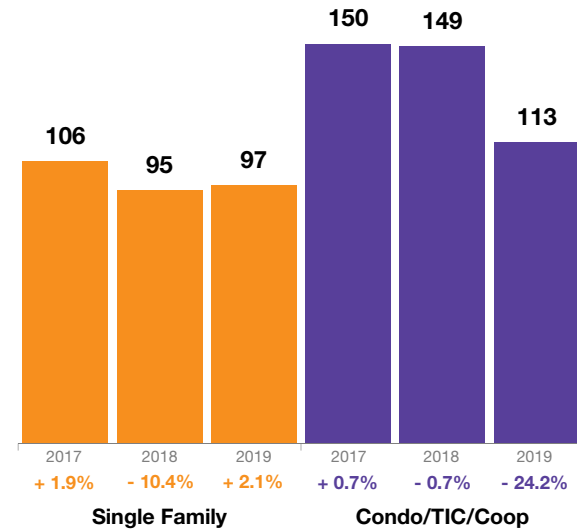
A count of the actual sales that closed in a given month.



January

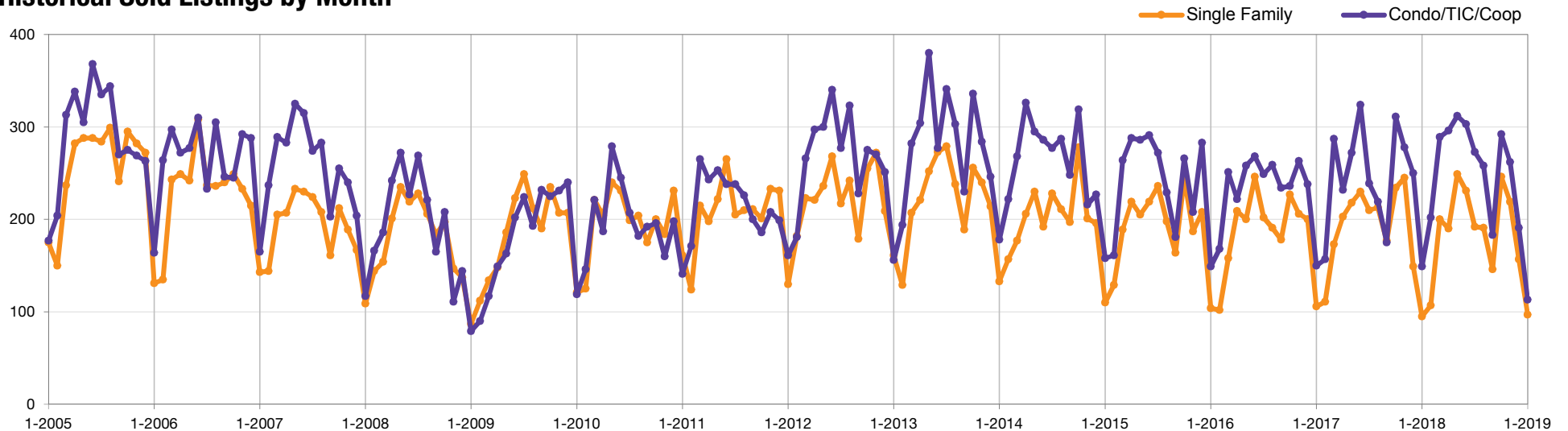


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	107	-3.6%	202	+28.7%
Mar-2018	200	+15.6%	289	+0.7%
Apr-2018	190	-6.4%	296	+27.6%
May-2018	249	+14.2%	312	+14.7%
Jun-2018	231	+0.4%	303	-6.5%
Jul-2018	192	-8.6%	273	+14.2%
Aug-2018	191	-10.3%	258	+17.8%
Sep-2018	146	-17.5%	183	+4.6%
Oct-2018	246	+5.1%	292	-6.1%
Nov-2018	219	-10.6%	262	-5.8%
Dec-2018	157	+5.4%	191	-23.6%
Jan-2019	97	+2.1%	113	-24.2%
12-Month Avg	185	-1.5%	248	+2.8%

Historical Sold Listings by Month

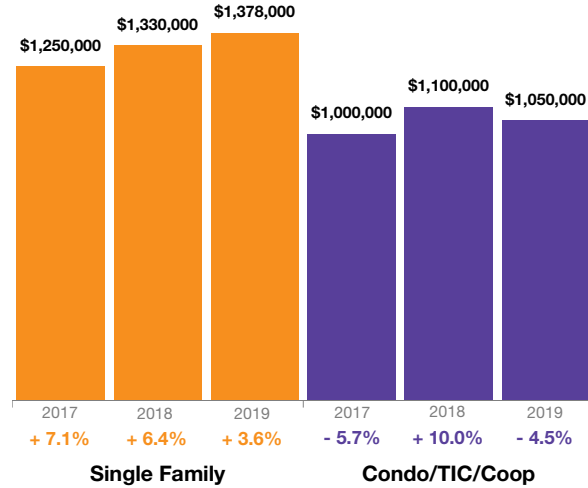


Median Sales Price

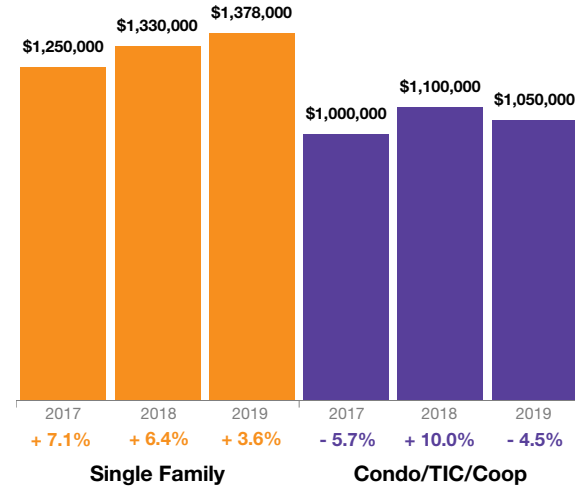
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



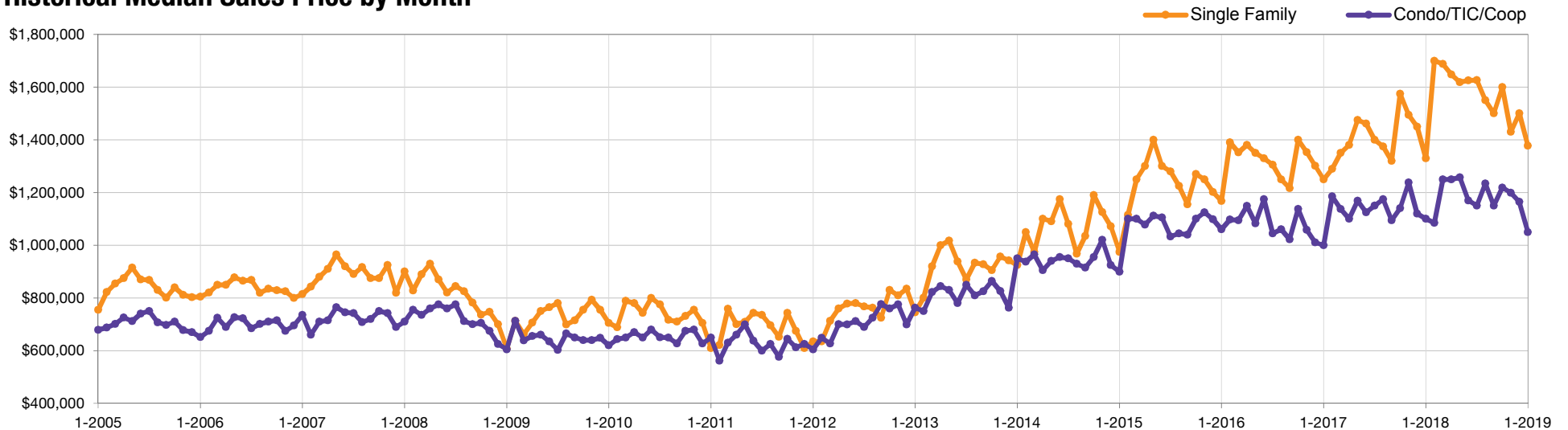
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	\$1,700,000	+31.8%	\$1,085,000	-8.4%
Mar-2018	\$1,687,500	+25.0%	\$1,250,000	+9.9%
Apr-2018	\$1,648,000	+19.4%	\$1,250,000	+13.6%
May-2018	\$1,618,888	+9.8%	\$1,257,500	+7.6%
Jun-2018	\$1,625,000	+11.2%	\$1,170,000	+4.0%
Jul-2018	\$1,626,250	+16.2%	\$1,150,000	0.0%
Aug-2018	\$1,550,000	+12.7%	\$1,234,400	+5.1%
Sep-2018	\$1,500,000	+13.6%	\$1,150,000	+5.0%
Oct-2018	\$1,600,000	+1.6%	\$1,218,500	+6.9%
Nov-2018	\$1,430,000	-4.3%	\$1,198,625	-3.1%
Dec-2018	\$1,500,000	+3.4%	\$1,165,000	+4.0%
Jan-2019	\$1,378,000	+3.6%	\$1,050,000	-4.5%
12-Month Avg*	\$1,580,000	+11.3%	\$1,200,000	+4.3%

* Median Sales Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

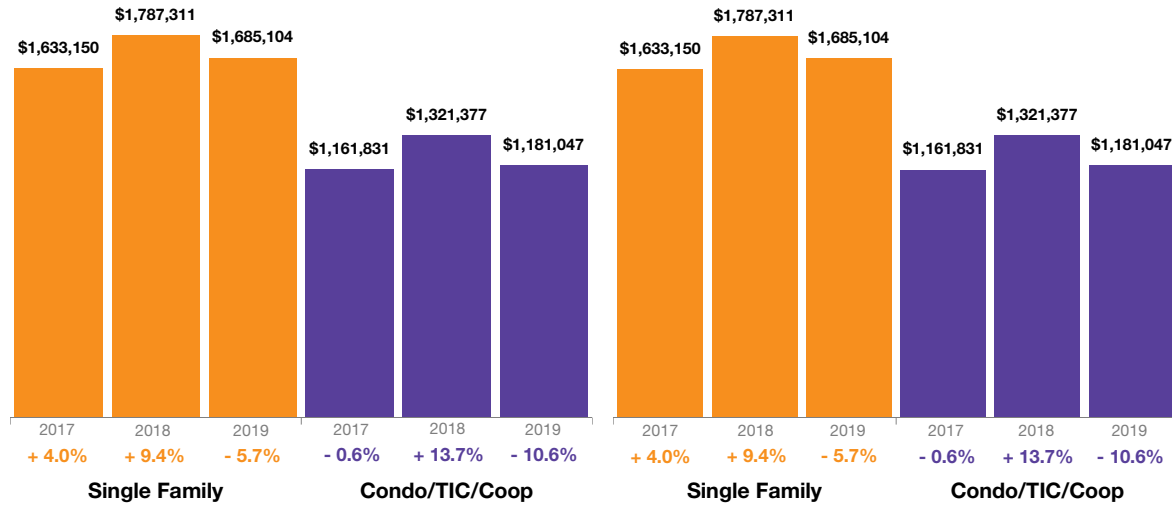


Average Sales Price

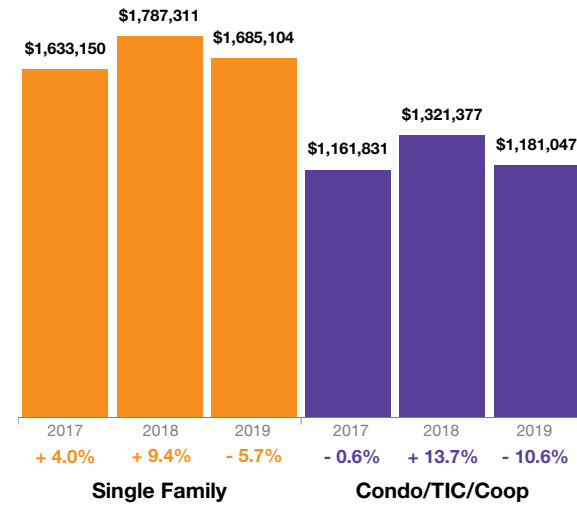
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



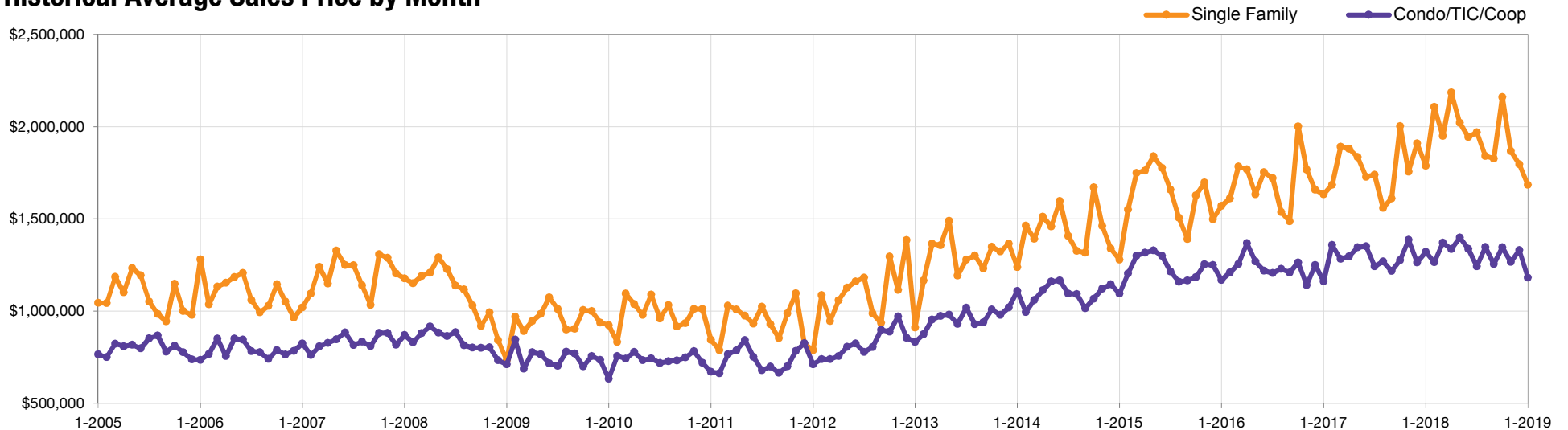
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	\$2,107,409	+25.1%	\$1,264,649	-6.9%
Mar-2018	\$1,949,493	+3.1%	\$1,371,131	+6.9%
Apr-2018	\$2,185,545	+16.2%	\$1,335,639	+3.0%
May-2018	\$2,020,490	+10.1%	\$1,399,046	+3.9%
Jun-2018	\$1,943,346	+12.5%	\$1,337,494	-1.0%
Jul-2018	\$1,969,483	+13.3%	\$1,242,279	-0.1%
Aug-2018	\$1,841,198	+18.0%	\$1,347,023	+6.1%
Sep-2018	\$1,826,997	+13.4%	\$1,255,936	+3.2%
Oct-2018	\$2,160,394	+7.9%	\$1,345,345	+5.5%
Nov-2018	\$1,867,825	+6.4%	\$1,266,048	-8.7%
Dec-2018	\$1,796,156	-5.9%	\$1,330,737	+5.3%
Jan-2019	\$1,685,104	-5.7%	\$1,181,047	-10.6%
12-Month Avg*	\$1,961,875	+10.0%	\$1,317,254	+1.1%

* Avg. Sales Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month



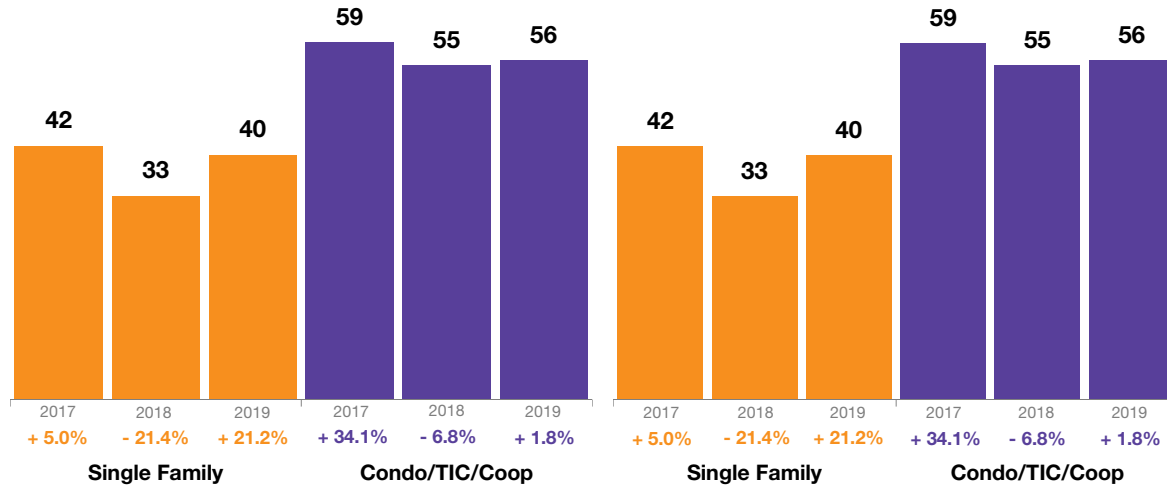
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



January

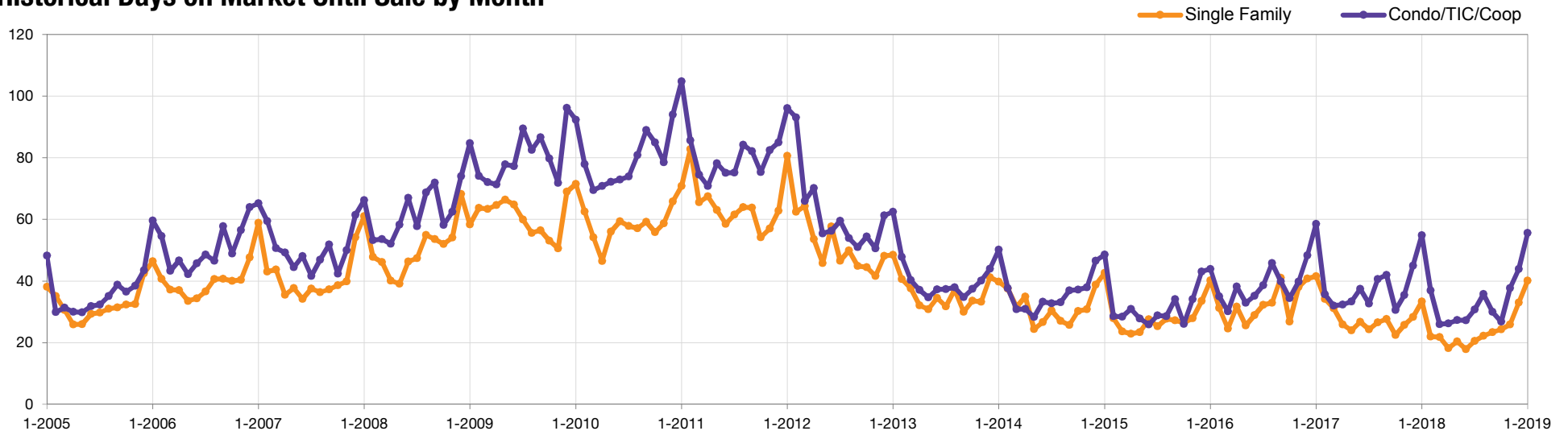
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	22	-35.3%	37	+2.8%
Mar-2018	22	-29.0%	26	-18.8%
Apr-2018	18	-30.8%	26	-18.8%
May-2018	20	-16.7%	27	-18.2%
Jun-2018	18	-33.3%	27	-27.0%
Jul-2018	21	-12.5%	31	-6.1%
Aug-2018	22	-18.5%	36	-12.2%
Sep-2018	23	-17.9%	30	-28.6%
Oct-2018	24	+9.1%	27	-12.9%
Nov-2018	26	0.0%	38	+8.6%
Dec-2018	33	+17.9%	44	-2.2%
Jan-2019	40	+21.2%	56	+1.8%
12-Month Avg*	23	-13.1%	32	-13.1%

* Days on Market for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

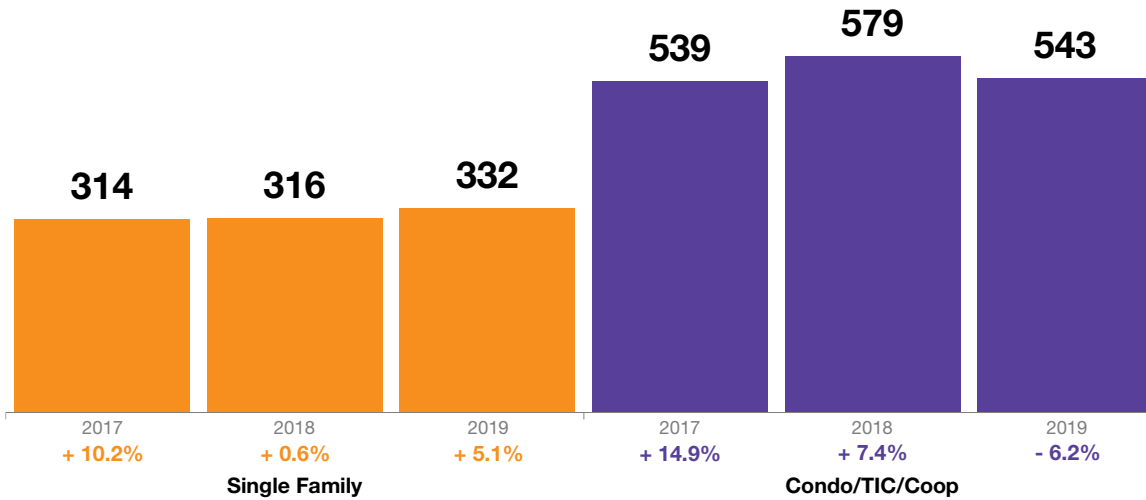


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



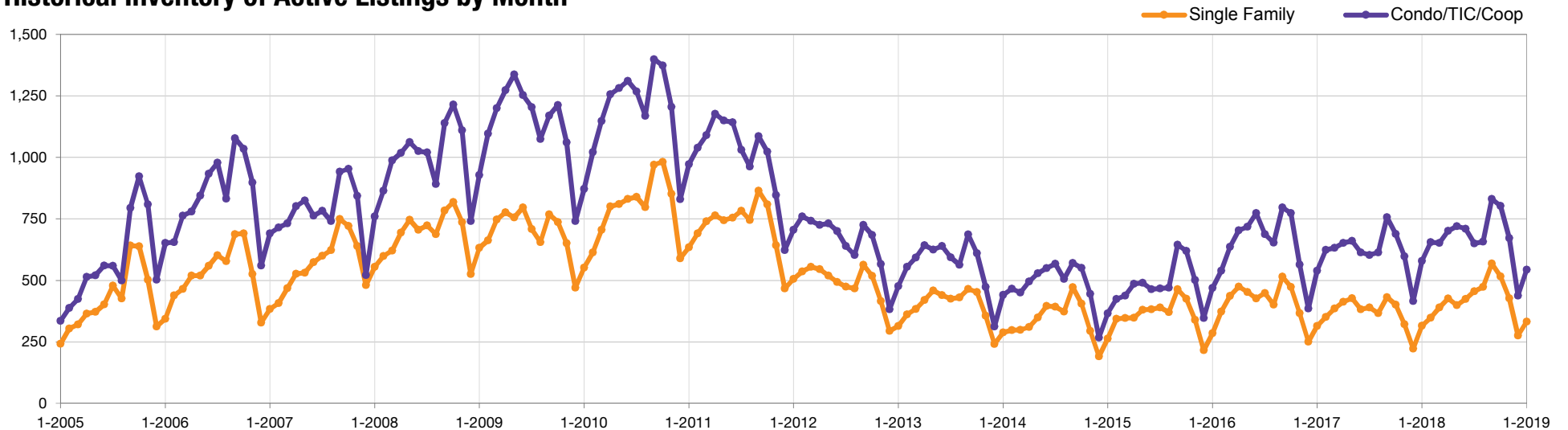
January



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	348	-0.9%	655	+5.0%
Mar-2018	390	+1.0%	652	+3.2%
Apr-2018	426	+3.1%	701	+7.5%
May-2018	399	-6.6%	720	+8.9%
Jun-2018	424	+11.0%	710	+15.6%
Jul-2018	456	+16.9%	650	+7.8%
Aug-2018	473	+28.9%	657	+7.2%
Sep-2018	569	+31.7%	831	+9.8%
Oct-2018	516	+28.7%	803	+16.5%
Nov-2018	427	+32.6%	672	+12.4%
Dec-2018	276	+24.3%	438	+5.3%
Jan-2019	332	+5.1%	543	-6.2%
12-Month Avg*	420	+14.2%	669	+8.0%

* Active Listings for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

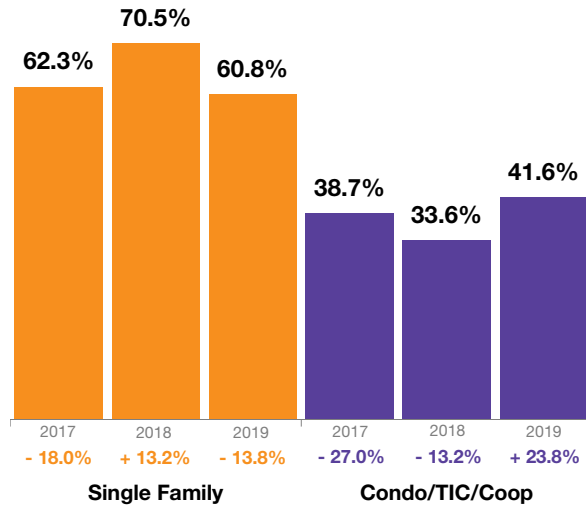


% of Properties Sold Over List Price

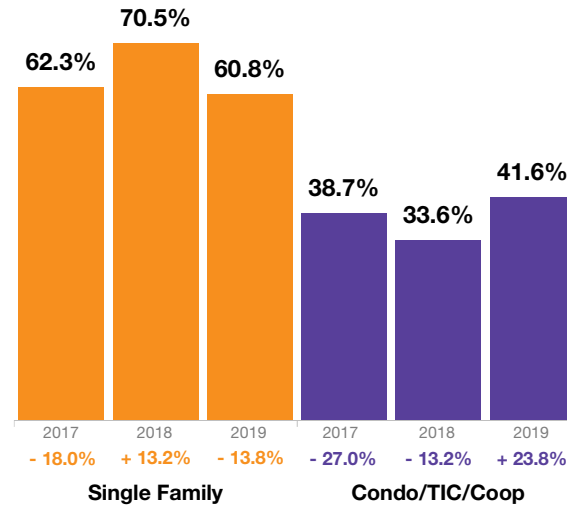


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

January



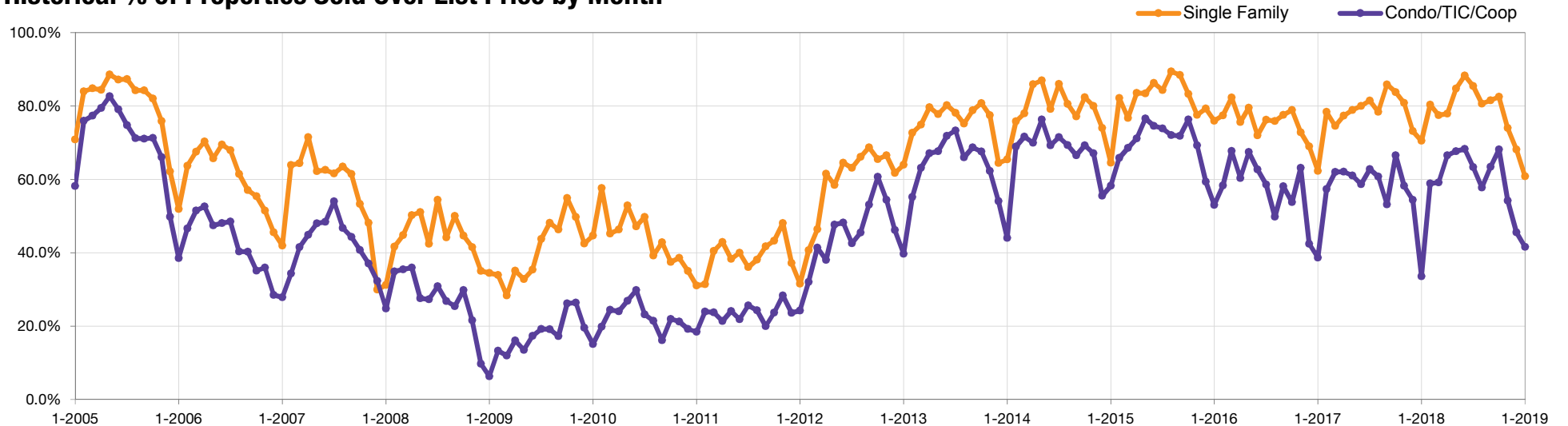
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	80.4%	+2.6%	58.9%	+2.8%
Mar-2018	77.5%	+3.9%	59.2%	-4.5%
Apr-2018	77.9%	+0.8%	66.6%	+7.2%
May-2018	84.7%	+7.4%	67.6%	+10.8%
Jun-2018	88.3%	+10.4%	68.3%	+16.6%
Jul-2018	85.4%	+4.9%	63.4%	+1.0%
Aug-2018	80.6%	+2.8%	57.8%	-4.8%
Sep-2018	81.5%	-5.1%	63.4%	+19.4%
Oct-2018	82.5%	-1.6%	68.2%	+2.4%
Nov-2018	74.0%	-8.4%	54.2%	-7.0%
Dec-2018	68.2%	-6.8%	45.5%	-16.4%
Jan-2019	60.8%	-13.8%	41.6%	+23.8%
12-Month Avg	79.6%	+0.5%	61.1%	+4.1%

* % of Properties Sold Over List Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

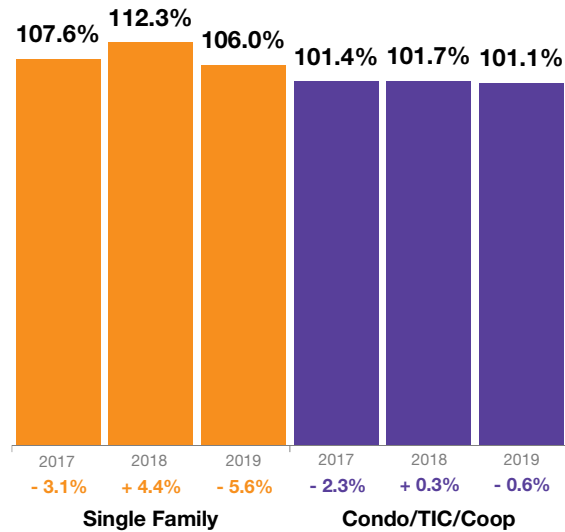


% of List Price Received

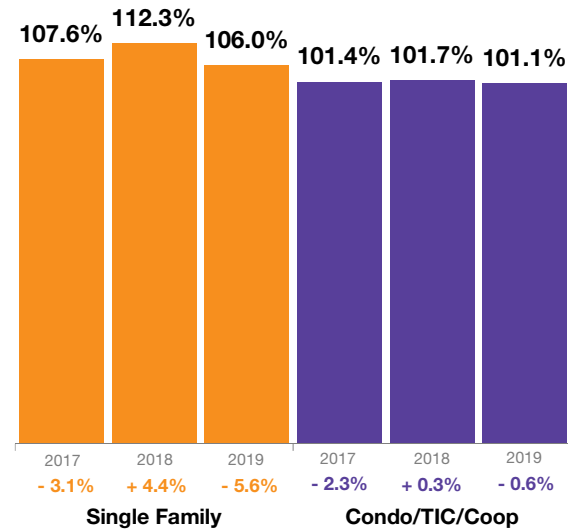


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

January



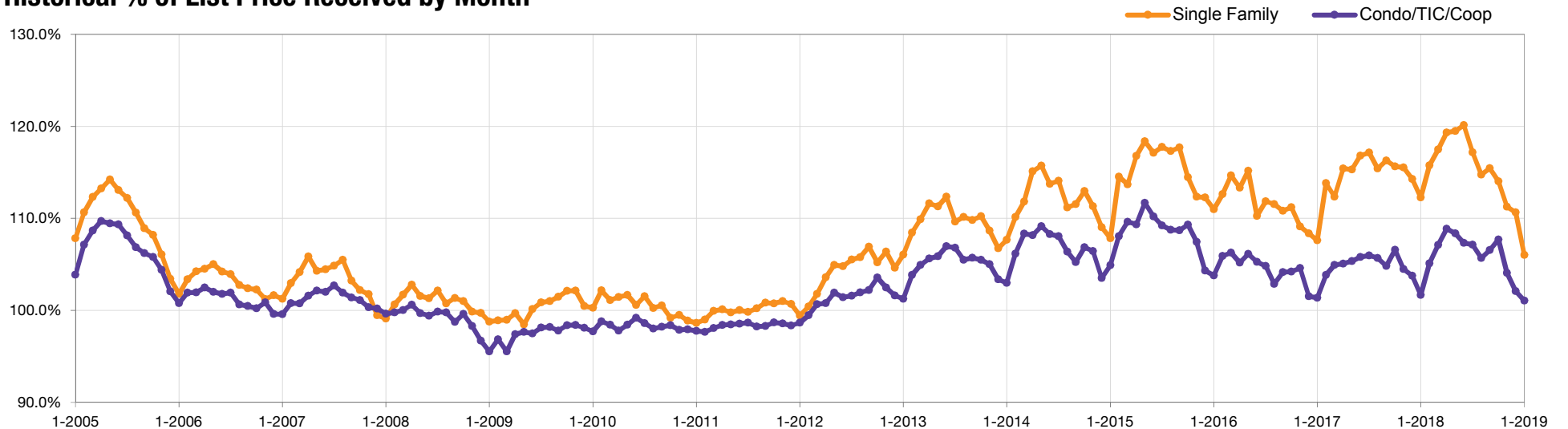
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	115.8%	+1.8%	105.1%	+1.2%
Mar-2018	117.5%	+4.5%	107.1%	+2.1%
Apr-2018	119.3%	+3.4%	108.9%	+3.6%
May-2018	119.5%	+3.6%	108.4%	+2.8%
Jun-2018	120.1%	+2.8%	107.3%	+1.4%
Jul-2018	117.2%	+0.1%	107.1%	+1.0%
Aug-2018	114.8%	-0.5%	105.7%	0.0%
Sep-2018	115.4%	-0.8%	106.5%	+1.6%
Oct-2018	114.0%	-1.4%	107.7%	+1.0%
Nov-2018	111.3%	-3.6%	104.1%	-0.4%
Dec-2018	110.6%	-3.2%	102.1%	-1.6%
Jan-2019	106.0%	-5.6%	101.1%	-0.6%
12-Month Avg*	115.7%	+0.3%	106.4%	+1.3%

* % of List Price Received for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical % of List Price Received by Month

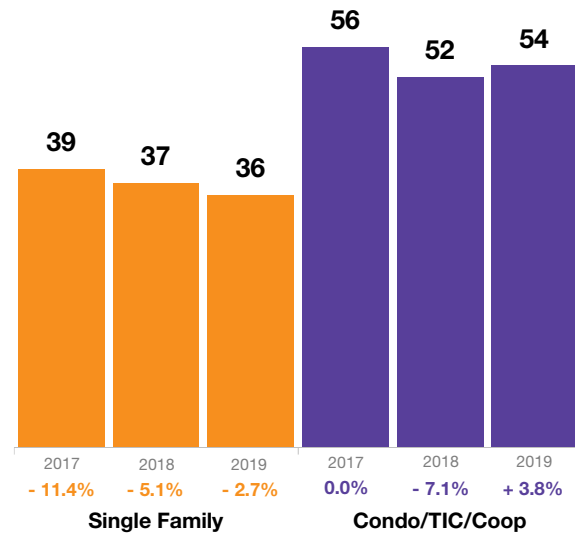


Housing Affordability Ratio

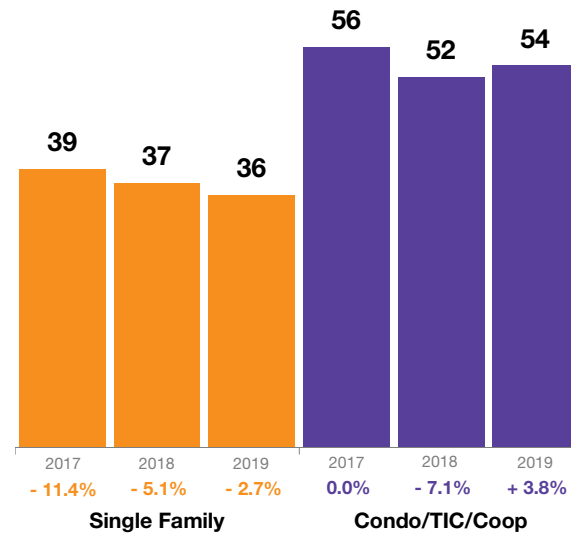


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January



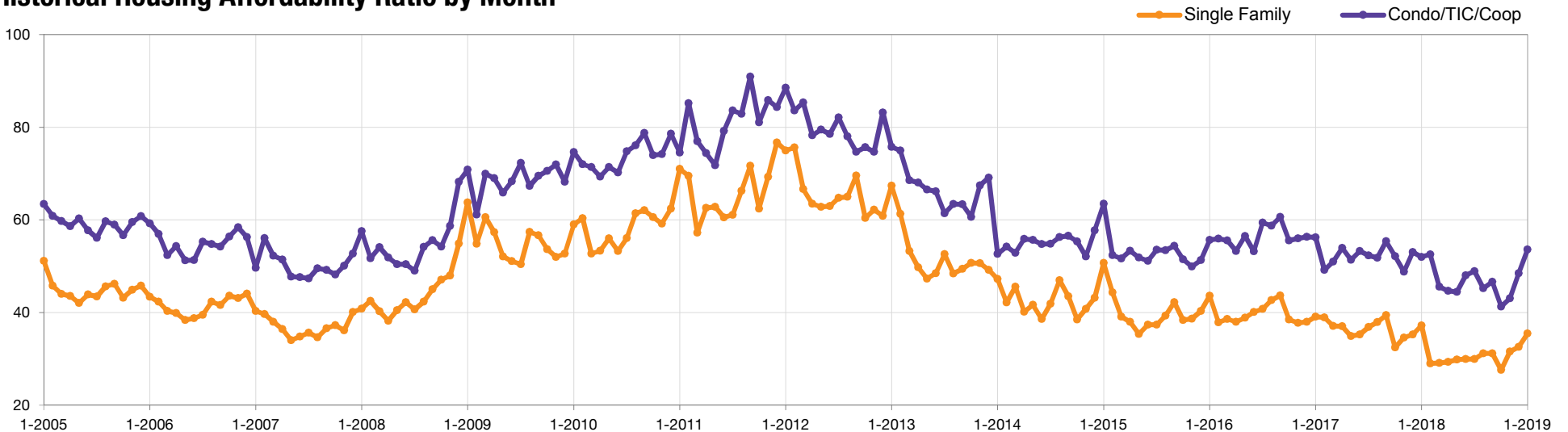
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	29	-25.6%	53	+8.2%
Mar-2018	29	-21.6%	46	-9.8%
Apr-2018	29	-21.6%	45	-16.7%
May-2018	30	-14.3%	44	-13.7%
Jun-2018	30	-14.3%	48	-9.4%
Jul-2018	30	-18.9%	49	-5.8%
Aug-2018	31	-18.4%	45	-13.5%
Sep-2018	31	-20.5%	47	-14.5%
Oct-2018	28	-12.5%	41	-21.2%
Nov-2018	32	-8.6%	43	-12.2%
Dec-2018	33	-5.7%	48	-9.4%
Jan-2019	36	-2.7%	54	+3.8%
12-Month Avg*	31	-1.2%	36	+3.8%

* Affordability Ratio for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

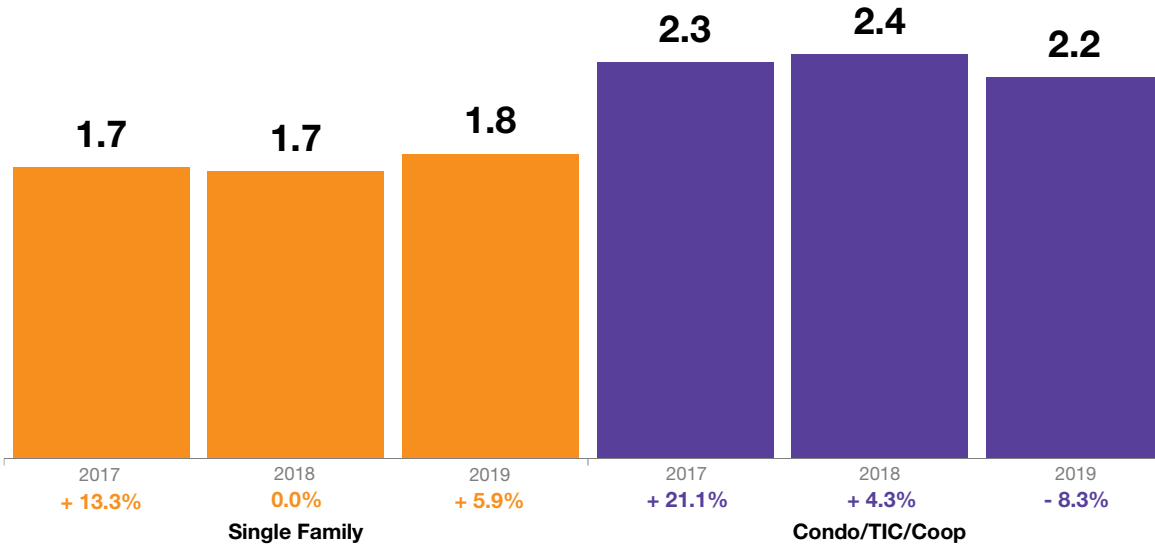
Historical Housing Affordability Ratio by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

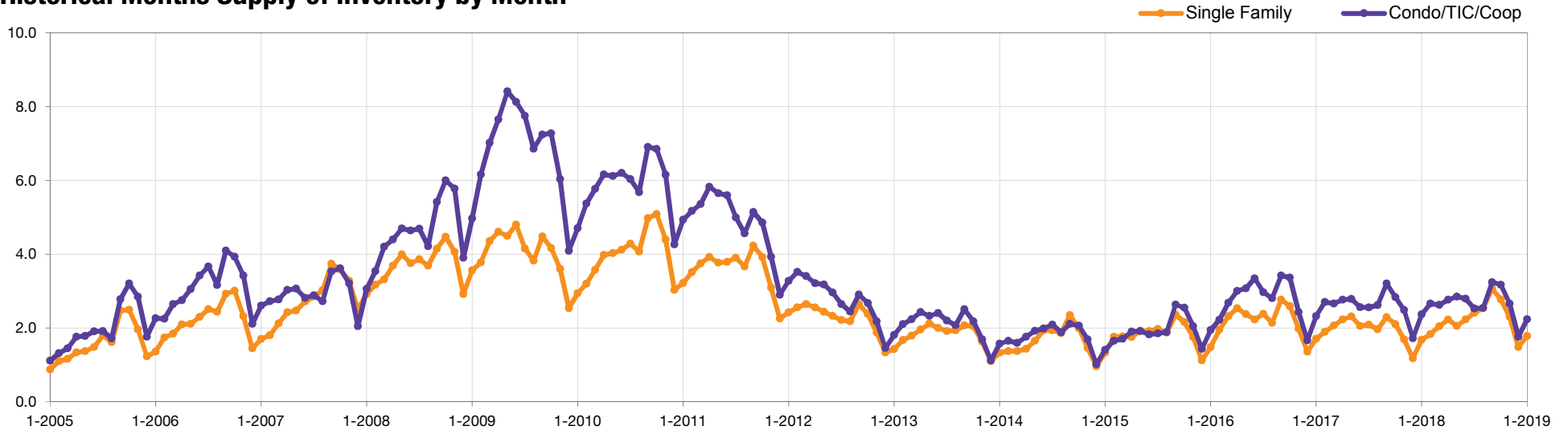
January



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2018	1.8	-5.3%	2.7	0.0%
Mar-2018	2.0	-4.8%	2.6	-3.7%
Apr-2018	2.2	0.0%	2.8	0.0%
May-2018	2.1	-8.7%	2.8	0.0%
Jun-2018	2.2	+4.8%	2.8	+7.7%
Jul-2018	2.4	+14.3%	2.5	-3.8%
Aug-2018	2.5	+25.0%	2.5	-3.8%
Sep-2018	3.1	+34.8%	3.2	0.0%
Oct-2018	2.8	+33.3%	3.2	+14.3%
Nov-2018	2.3	+35.3%	2.7	+8.0%
Dec-2018	1.5	+25.0%	1.8	+5.9%
Jan-2019	1.8	+5.9%	2.2	-8.3%
12-Month Avg*	2.2	+13.6%	2.7	+1.8%

* Months Supply for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

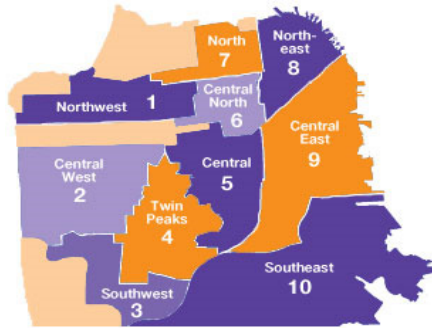


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		555	441	- 20.5%	555	441	- 20.5%
Pending Sales		267	202	- 24.3%	267	202	- 24.3%
Sold Listings		244	210	- 13.9%	244	210	- 13.9%
Median Sales Price		\$1,245,000	\$1,200,000	- 3.6%	\$1,245,000	\$1,200,000	- 3.6%
Avg. Sales Price		\$1,502,785	\$1,413,873	- 5.9%	\$1,502,785	\$1,413,873	- 5.9%
Days on Market		46	48	+ 4.3%	46	48	+ 4.3%
Active Listings		895	875	- 2.2%	--	--	--
% of Properties Sold Over List Price		48.0%	50.5%	+ 5.2%	48.0%	50.5%	+ 5.2%
% of List Price Received		105.8%	103.3%	- 2.4%	105.8%	103.3%	- 2.4%
Affordability Ratio		38	40	+ 5.3%	38	40	+ 5.3%
Months Supply		2.1	2.0	- 4.8%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
Single Family															
1 SF District 1	21	25	+19.0%	1	11	+1000.0%	\$1,750,000	\$1,575,000	-10.0%	0	40	--	1.6	1.5	-6.3%
2 SF District 2	28	36	+28.6%	17	18	+5.9%	\$1,350,000	\$1,374,000	+1.8%	21	37	+76.2%	0.8	1.1	+37.5%
3 SF District 3	16	16	0.0%	11	6	-45.5%	\$945,000	\$951,500	+0.7%	33	35	+6.1%	1.2	1.2	0.0%
4 SF District 4	35	37	+5.7%	11	10	-9.1%	\$2,125,000	\$1,750,000	-17.6%	16	42	+162.5%	1.4	1.4	0.0%
5 SF District 5	57	50	-12.3%	9	13	+44.4%	\$2,025,000	\$2,550,000	+25.9%	56	36	-35.7%	2.2	1.8	-18.2%
6 SF District 6	13	10	-23.1%	3	3	0.0%	\$1,950,000	\$1,800,000	-7.7%	53	35	-34.0%	4.3	2.7	-37.2%
7 SF District 7	28	31	+10.7%	6	3	-50.0%	\$3,950,000	\$4,695,000	+18.9%	55	59	+7.3%	3.3	3.8	+15.2%
8 SF District 8	12	12	0.0%	2	1	-50.0%	\$5,165,000	\$2,650,000	-48.7%	35	147	+320.0%	4.6	4.9	+6.5%
9 SF District 9	41	49	+19.5%	8	10	+25.0%	\$2,005,000	\$1,312,500	-34.5%	43	37	-14.0%	1.9	2.5	+31.6%
10 SF District 10	65	66	+1.5%	27	22	-18.5%	\$988,000	\$929,000	-6.0%	32	40	+25.0%	1.6	1.8	+12.5%
Condo/TIC/Coop															
1 SF District 1	14	31	+121.4%	5	4	-20.0%	\$1,200,000	\$1,187,500	-1.0%	36	68	+88.9%	1.3	2.3	+76.9%
2 SF District 2	11	4	-63.6%	1	2	+100.0%	\$1,275,000	\$957,500	-24.9%	126	41	-67.5%	3.6	0.9	-75.0%
3 SF District 3	7	12	+71.4%	5	0	-100.0%	\$881,000	\$0	-100.0%	13	0	-100.0%	2.4	4.4	+83.3%
4 SF District 4	10	10	0.0%	1	5	+400.0%	\$535,000	\$648,000	+21.1%	89	84	-5.6%	2.9	1.9	-34.5%
5 SF District 5	62	51	-17.7%	12	14	+16.7%	\$1,230,500	\$1,255,000	+2.0%	44	22	-50.0%	1.8	1.4	-22.2%
6 SF District 6	63	45	-28.6%	17	6	-64.7%	\$1,245,000	\$777,500	-37.6%	48	109	+127.1%	2.4	2.0	-16.7%
7 SF District 7	56	56	0.0%	16	14	-12.5%	\$2,197,500	\$1,190,000	-45.8%	41	53	+29.3%	2.2	2.3	+4.5%
8 SF District 8	108	123	+13.9%	35	22	-37.1%	\$998,000	\$900,000	-9.8%	81	73	-9.9%	2.7	3.1	+14.8%
9 SF District 9	227	186	-18.1%	47	41	-12.8%	\$1,100,000	\$989,818	-10.0%	51	45	-11.8%	2.5	2.1	-16.0%
10 SF District 10	21	25	+19.0%	10	5	-50.0%	\$662,000	\$805,000	+21.6%	49	70	+42.9%	2.4	4.1	+70.8%