

Monthly Indicators



April 2020

While the stock market recovered significantly in March, the effects of COVID-19 to the economy continue to build. In just the last four weeks, more than 20 million people filed initial unemployment claims according to the United States Department of Labor, fueled by stay at home orders and a slowdown of economic activity across the country. Added to the unemployment claims from March, more than 30 million people have become unemployed since COVID-19 has become widespread in the U.S. In the face of these challenging times, real estate activity in April slowed significantly.

New Listings were down 61.9 percent for single family homes and 62.9 percent for Condo/TIC/Coop properties. Pending Sales decreased 68.0 percent for single family homes and 72.0 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 5.4 percent to \$1,699,500 for single family homes and 6.1 percent to \$1,300,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 15.4 percent for single family units and 13.3 percent for Condo/TIC/Coop units.

While the effect of COVID-19 continues to vary widely across the country, it is expected that social distancing, higher unemployment, and lower overall economic activity is likely to continue to constrain real estate activity in the near term. At the same time, the industry is adapting to the current environment by conducting business using technologies such as virtual showings and e-signing to help buyers and sellers with their housing needs in the face of these challenges.

Monthly Snapshot

+ 5.4%

+ 6.1%

+ 2.8%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		252	96	- 61.9%	907	628	- 30.8%
Pending Sales		222	71	- 68.0%	665	458	- 31.1%
Sold Listings		226	102	- 54.9%	611	474	- 22.4%
Median Sales Price		\$1,612,500	\$1,699,500	+ 5.4%	\$1,590,000	\$1,612,500	+ 1.4%
Avg. Sales Price		\$2,235,456	\$2,346,348	+ 5.0%	\$2,035,711	\$2,136,699	+ 5.0%
Days on Market		26	22	- 15.4%	29	25	- 13.8%
Active Listings		482	359	- 25.5%	--	--	--
% of Properties Sold Over List Price		73.9%	68.6%	- 7.2%	72.2%	71.1%	- 1.5%
% of List Price Received		112.4%	108.8%	- 3.2%	110.9%	111.1%	+ 0.2%
Affordability Ratio		31	32	+ 3.2%	32	34	+ 6.3%
Months Supply		2.6	2.2	- 15.4%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

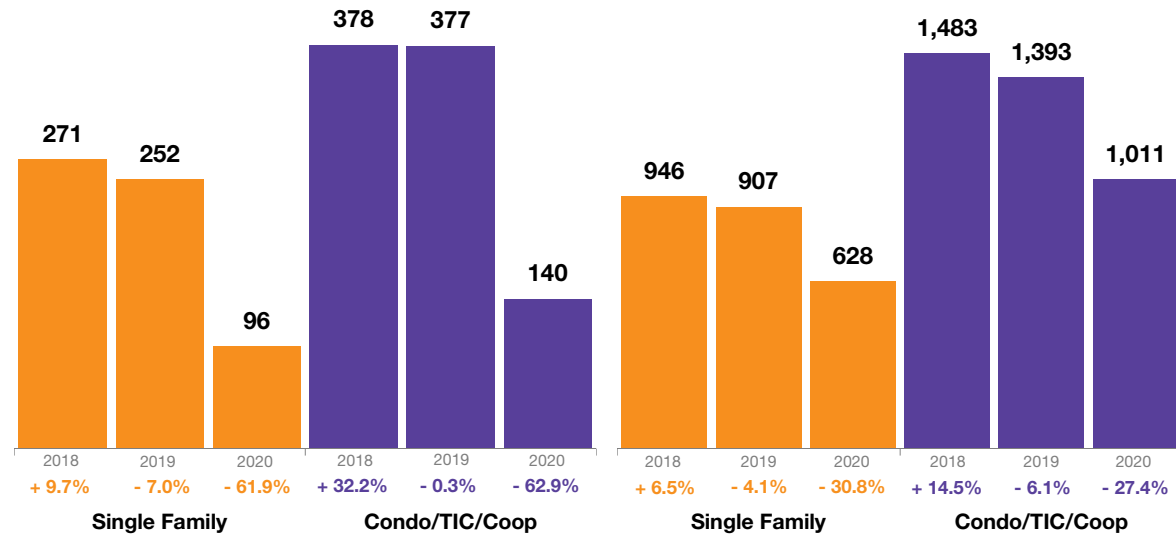
Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		377	140	- 62.9%	1,393	1,011	- 27.4%
Pending Sales		311	87	- 72.0%	959	662	- 31.0%
Sold Listings		319	111	- 65.2%	862	666	- 22.7%
Median Sales Price		\$1,225,000	\$1,300,000	+ 6.1%	\$1,187,500	\$1,260,500	+ 6.1%
Avg. Sales Price		\$1,363,254	\$1,394,775	+ 2.3%	\$1,330,162	\$1,376,549	+ 3.5%
Days on Market		38	32	- 15.8%	40	36	- 10.0%
Active Listings		735	570	- 22.4%	--	--	--
% of Properties Sold Over List Price		55.2%	59.5%	+ 7.8%	53.1%	54.7%	+ 3.0%
% of List Price Received		104.9%	105.7%	+ 0.8%	104.2%	103.9%	- 0.3%
Affordability Ratio		48	50	+ 4.2%	49	52	+ 6.1%
Months Supply		3.0	2.6	- 13.3%	--	--	--

New Listings

A count of the properties that have been newly listed on the market in a given month.

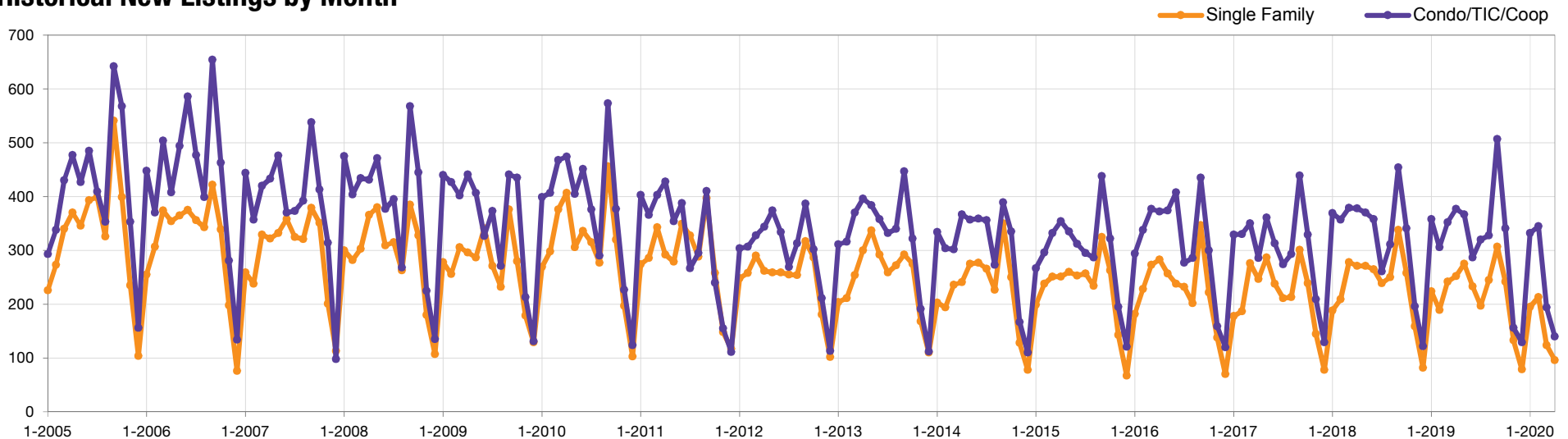


April



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	275	+1.5%	367	-0.8%
Jun-2019	233	-12.1%	287	-19.8%
Jul-2019	197	-17.6%	320	+22.6%
Aug-2019	245	-2.0%	328	+5.5%
Sep-2019	307	-9.2%	507	+11.7%
Oct-2019	242	-6.2%	341	0.0%
Nov-2019	133	-16.4%	156	-20.4%
Dec-2019	79	-3.7%	129	+5.7%
Jan-2020	195	-12.9%	332	-7.3%
Feb-2020	213	+12.7%	345	+12.7%
Mar-2020	124	-48.8%	194	-44.9%
Apr-2020	96	-61.9%	140	-62.9%
12-Month Avg	195	-15.5%	287	-9.5%

Historical New Listings by Month

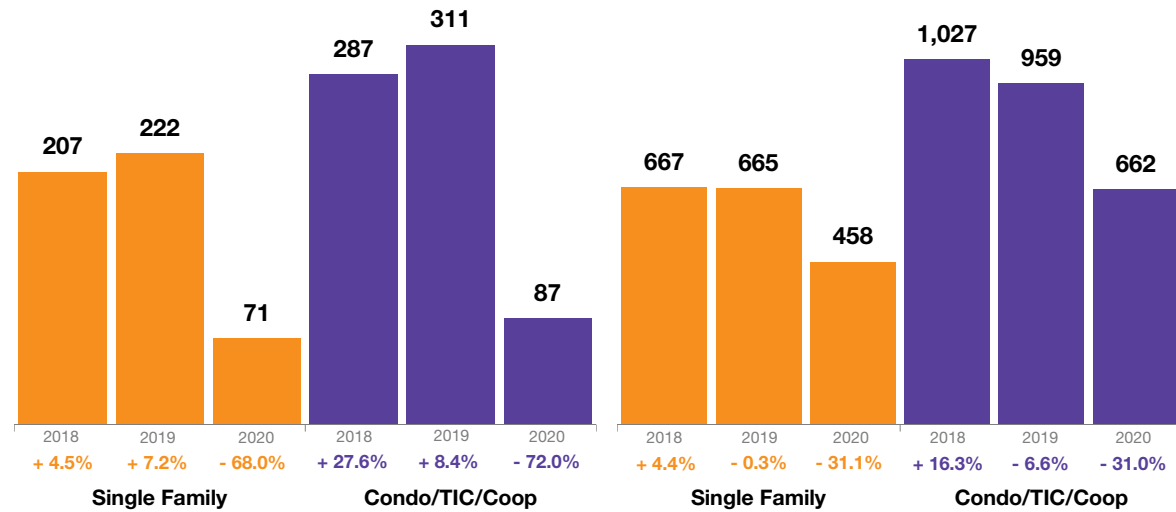


Pending Sales

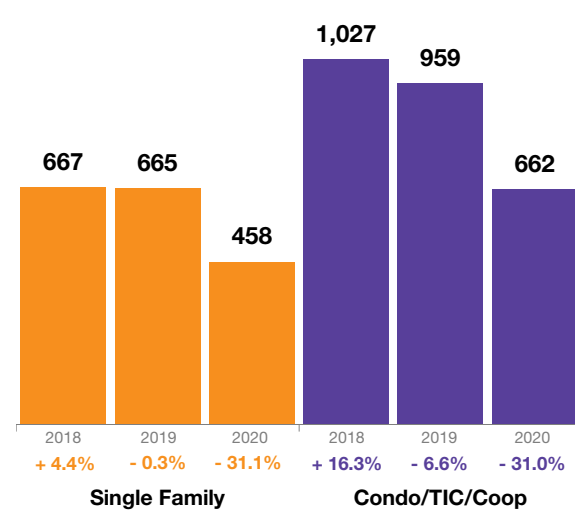
A count of the properties on which offers have been accepted in a given month.



April

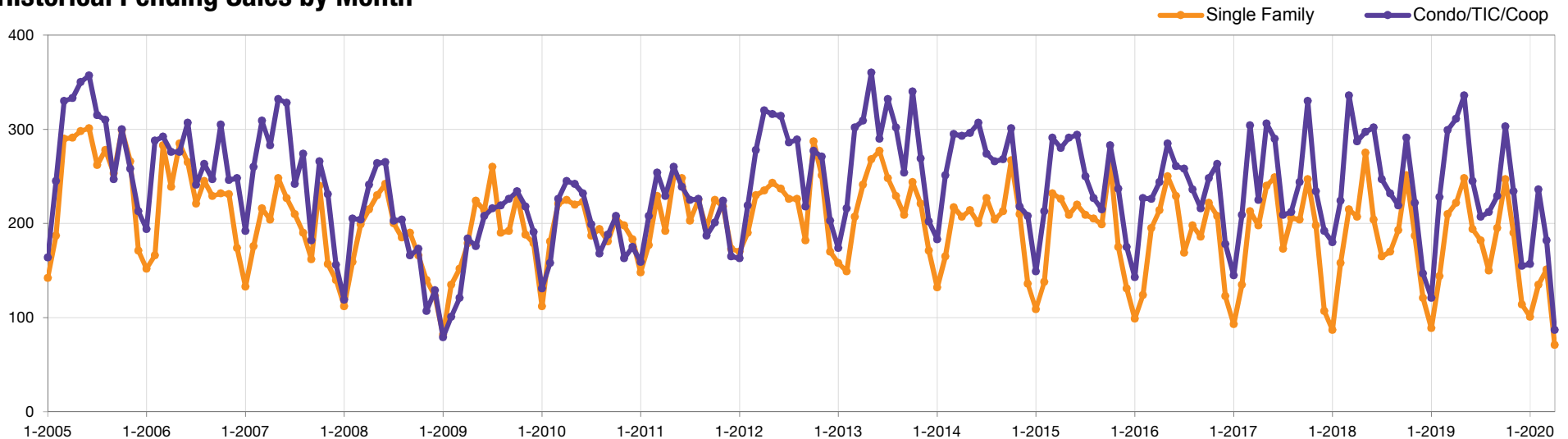


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	248	-9.8%	336	+13.1%
Jun-2019	194	-4.9%	245	-18.9%
Jul-2019	182	+10.3%	207	-16.2%
Aug-2019	150	-11.8%	212	-8.6%
Sep-2019	195	+1.0%	229	+4.6%
Oct-2019	247	-1.6%	303	+4.1%
Nov-2019	190	+1.6%	234	+5.4%
Dec-2019	114	-5.8%	155	+5.4%
Jan-2020	101	+13.5%	157	+29.8%
Feb-2020	135	-6.3%	236	+3.5%
Mar-2020	151	-28.1%	182	-39.1%
Apr-2020	71	-68.0%	87	-72.0%
12-Month Avg	165	-11.3%	215	-11.4%

Historical Pending Sales by Month

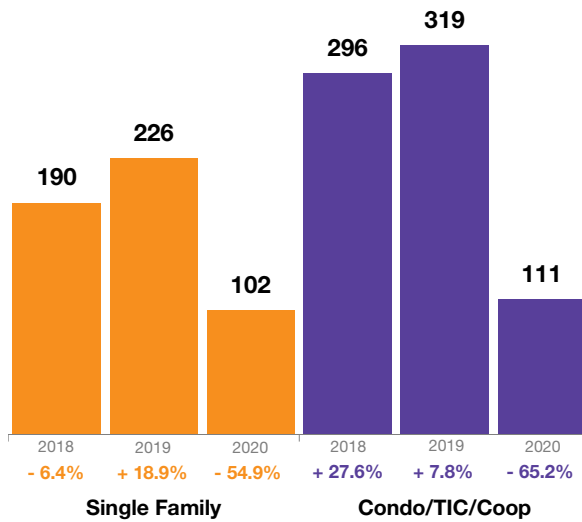


Sold Listings

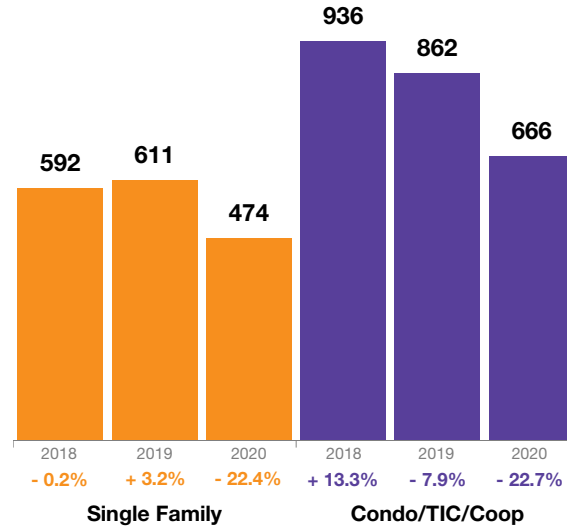
A count of the actual sales that closed in a given month.



April

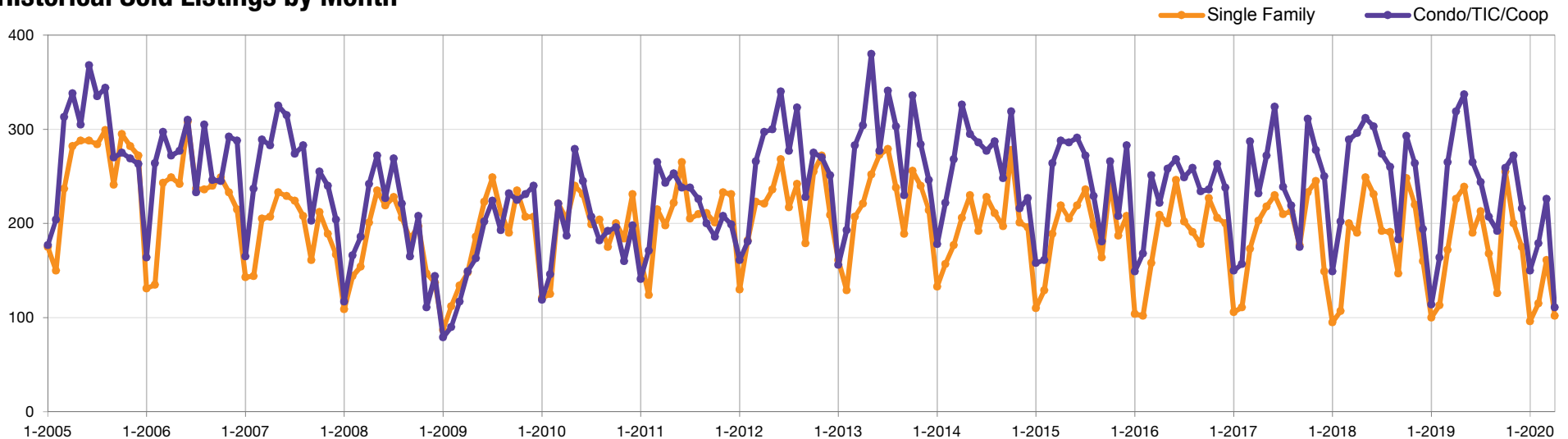


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	239	-4.0%	337	+8.0%
Jun-2019	190	-17.7%	265	-12.5%
Jul-2019	213	+10.9%	244	-10.9%
Aug-2019	168	-12.0%	207	-20.4%
Sep-2019	126	-14.3%	192	+4.9%
Oct-2019	255	+2.8%	259	-11.6%
Nov-2019	200	-9.1%	272	+3.0%
Dec-2019	175	+9.4%	216	+11.3%
Jan-2020	96	-4.0%	150	+31.6%
Feb-2020	115	+1.8%	179	+9.1%
Mar-2020	161	-6.4%	226	-14.7%
Apr-2020	102	-54.9%	111	-65.2%
12-Month Avg	170	-9.3%	222	-9.7%

Historical Sold Listings by Month

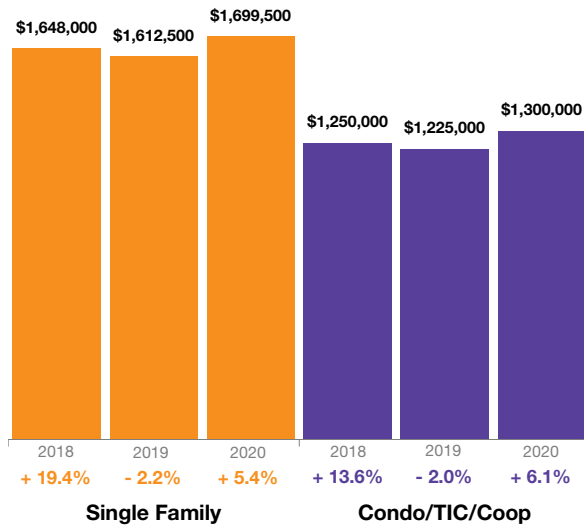


Median Sales Price

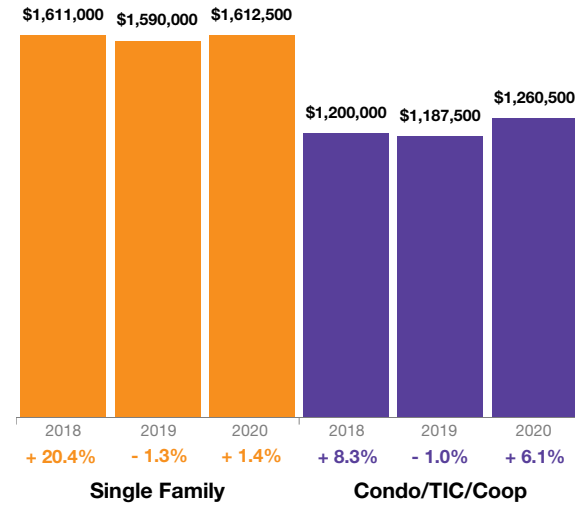
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April



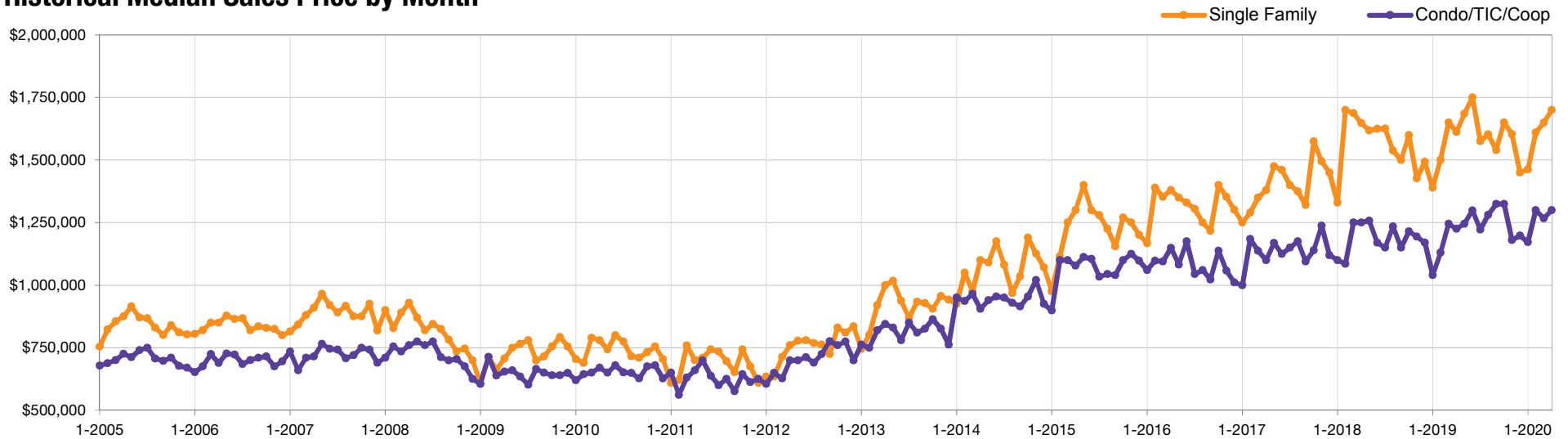
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	\$1,685,000	+4.1%	\$1,245,000	-1.0%
Jun-2019	\$1,750,000	+7.7%	\$1,299,000	+11.0%
Jul-2019	\$1,576,000	-3.1%	\$1,222,444	+6.3%
Aug-2019	\$1,602,500	+4.2%	\$1,281,250	+3.8%
Sep-2019	\$1,540,000	+2.7%	\$1,325,000	+15.2%
Oct-2019	\$1,650,000	+3.1%	\$1,325,000	+9.1%
Nov-2019	\$1,604,000	+12.4%	\$1,180,000	-1.1%
Dec-2019	\$1,450,000	-2.8%	\$1,198,283	+2.4%
Jan-2020	\$1,462,500	+5.3%	\$1,172,000	+12.7%
Feb-2020	\$1,610,000	+7.3%	\$1,300,000	+15.0%
Mar-2020	\$1,650,000	0.0%	\$1,267,500	+1.8%
Apr-2020	\$1,699,500	+5.4%	\$1,300,000	+6.1%
12-Month Avg*	\$1,608,000	+2.4%	\$1,260,000	+5.0%

* Median Sales Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Median Sales Price by Month

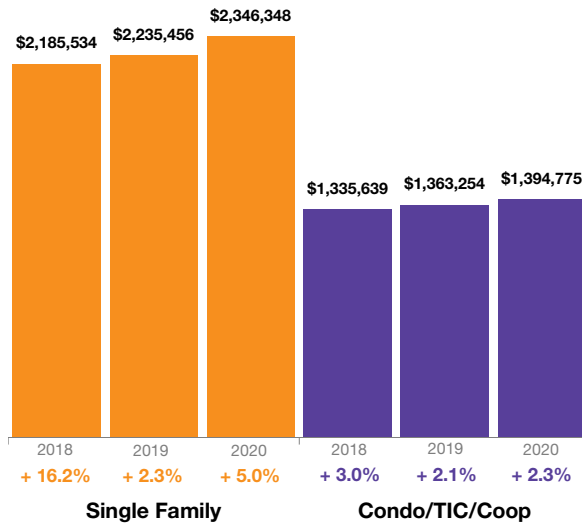


Average Sales Price

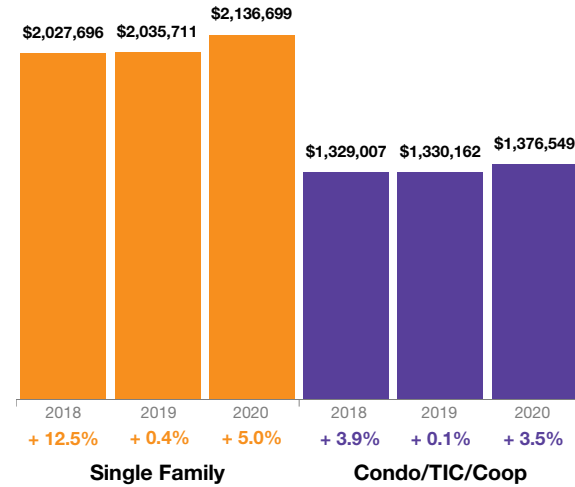
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



April



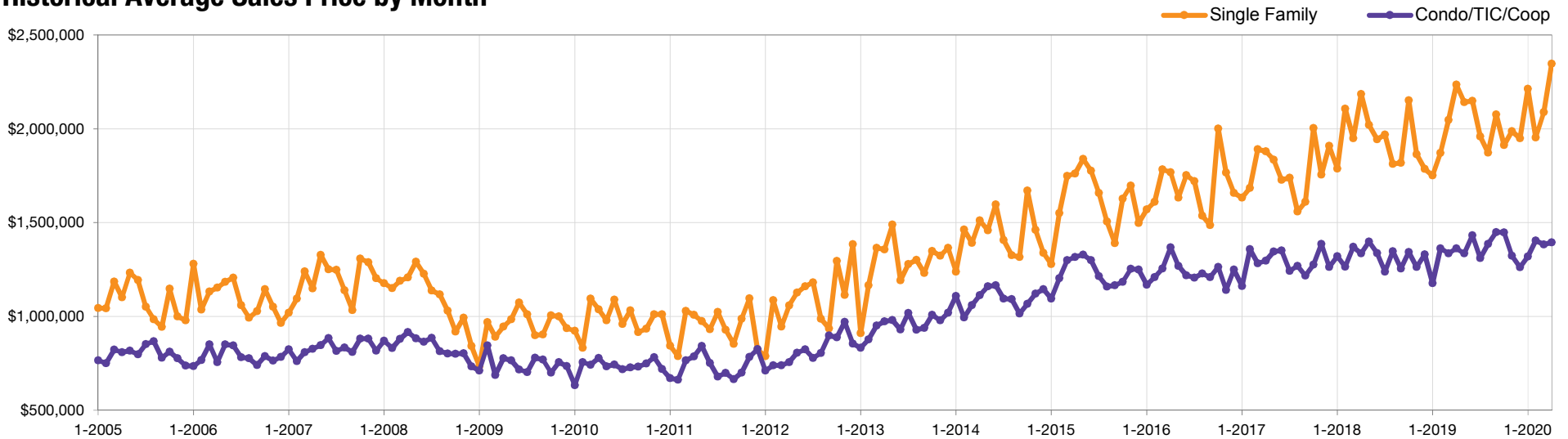
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	\$2,141,318	+6.0%	\$1,335,560	-4.5%
Jun-2019	\$2,148,466	+10.6%	\$1,431,991	+7.1%
Jul-2019	\$1,959,574	-0.5%	\$1,310,687	+5.8%
Aug-2019	\$1,872,478	+3.3%	\$1,386,808	+2.9%
Sep-2019	\$2,075,848	+14.1%	\$1,449,604	+15.4%
Oct-2019	\$1,912,555	-11.1%	\$1,447,421	+7.8%
Nov-2019	\$1,986,456	+6.6%	\$1,322,998	+4.7%
Dec-2019	\$1,948,749	+9.1%	\$1,261,689	-5.1%
Jan-2020	\$2,212,609	+26.3%	\$1,319,209	+12.1%
Feb-2020	\$1,953,875	+4.4%	\$1,404,496	+3.0%
Mar-2020	\$2,089,204	+2.1%	\$1,383,520	+3.6%
Apr-2020	\$2,346,348	+5.0%	\$1,394,775	+2.3%
12-Month Avg*	\$2,035,454	+3.6%	\$1,369,002	+3.6%

* Avg. Sales Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Average Sales Price by Month



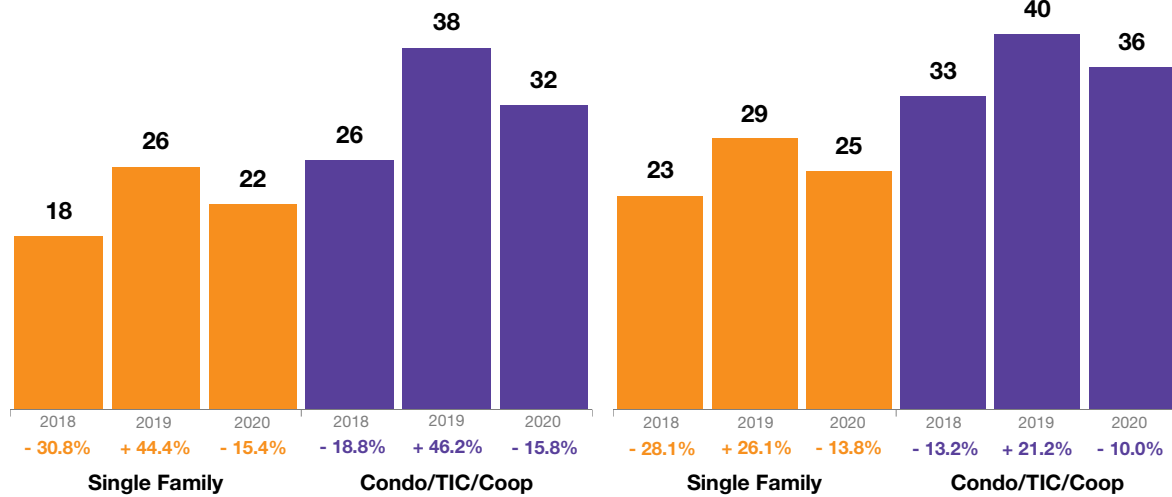
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



April

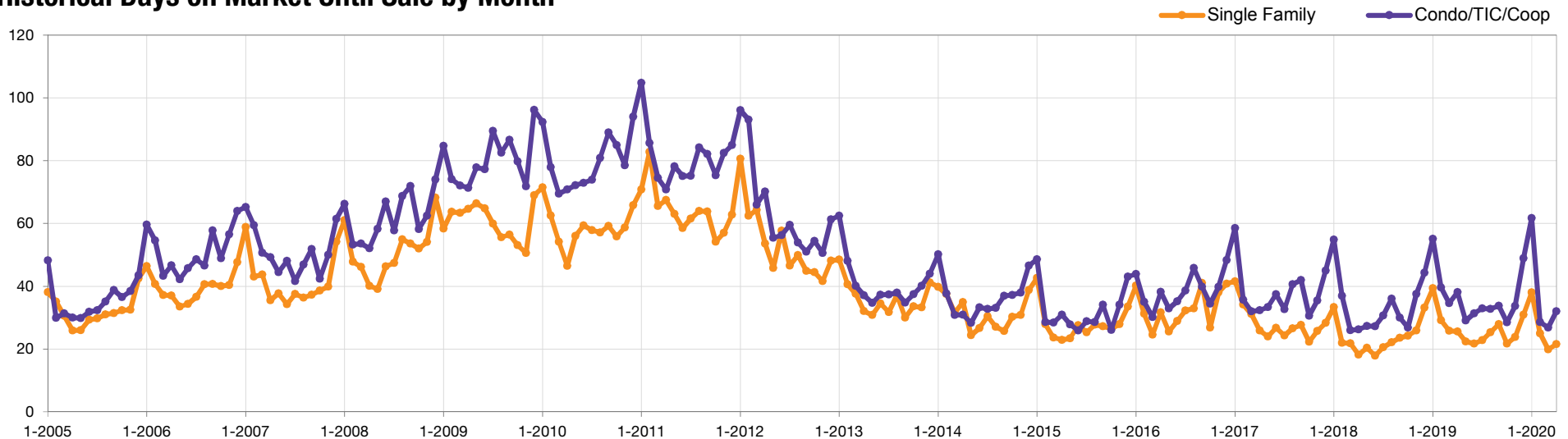
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	22	+10.0%	29	+7.4%
Jun-2019	22	+22.2%	31	+14.8%
Jul-2019	23	+9.5%	33	+6.5%
Aug-2019	25	+13.6%	33	-8.3%
Sep-2019	28	+16.7%	34	+13.3%
Oct-2019	22	-8.3%	28	+3.7%
Nov-2019	24	-7.7%	34	-10.5%
Dec-2019	31	-6.1%	49	+11.4%
Jan-2020	38	-2.6%	62	+12.7%
Feb-2020	25	-13.8%	29	-27.5%
Mar-2020	20	-23.1%	27	-22.9%
Apr-2020	22	-15.4%	32	-15.8%
12-Month Avg*	24	-0.9%	34	-0.2%

* Days on Market for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

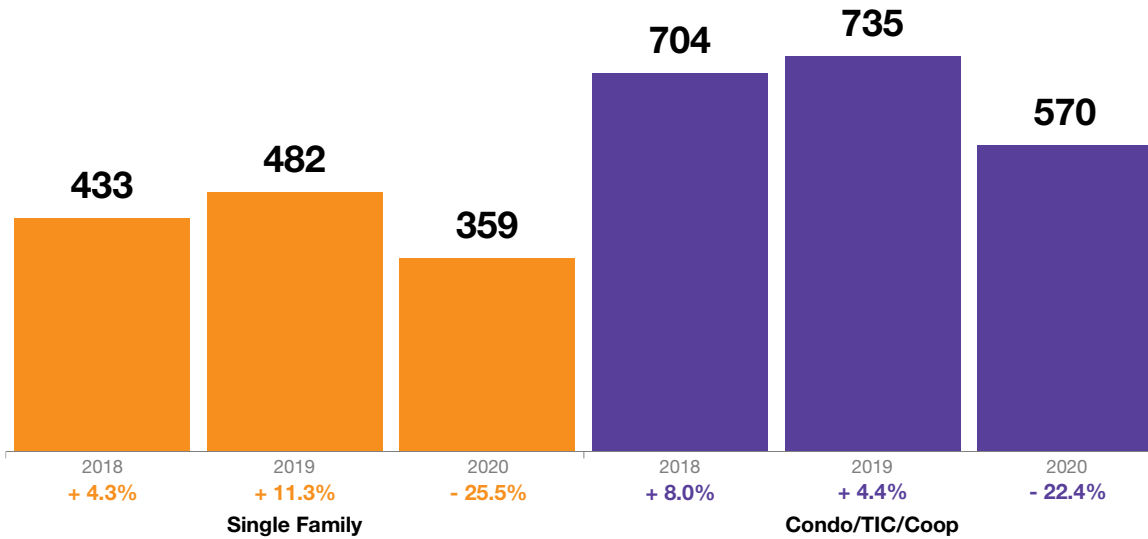


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



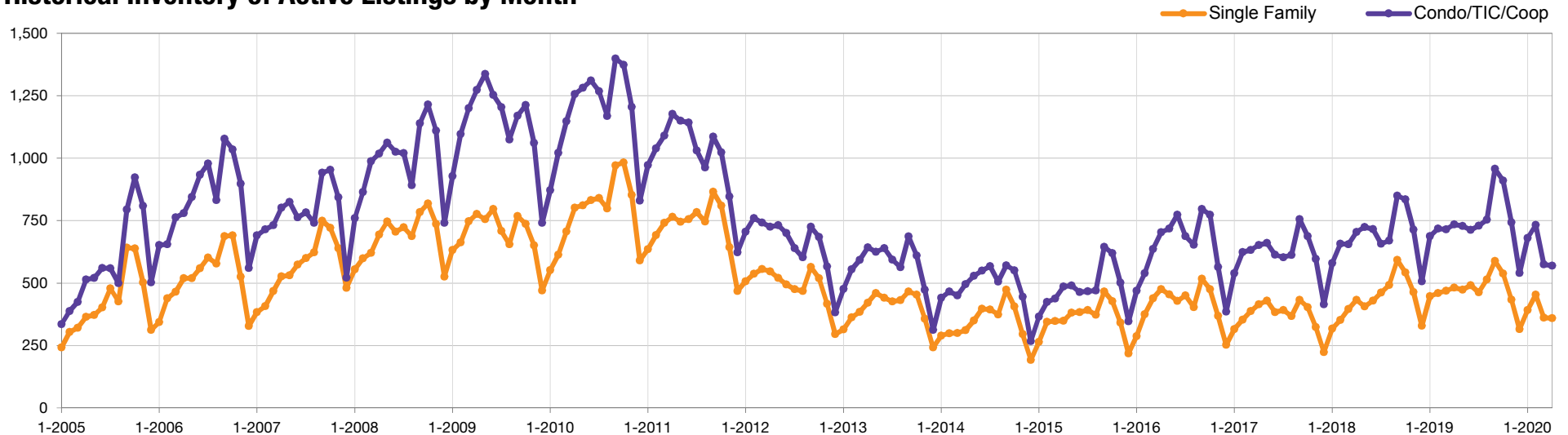
April



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	473	+16.5%	729	+0.7%
Jun-2019	491	+14.2%	713	-0.4%
Jul-2019	463	+0.2%	730	+11.1%
Aug-2019	514	+4.5%	754	+12.5%
Sep-2019	588	-0.8%	957	+12.6%
Oct-2019	538	-0.7%	910	+9.0%
Nov-2019	434	-6.5%	743	+4.1%
Dec-2019	316	-4.0%	540	+6.5%
Jan-2020	392	-12.3%	680	-1.2%
Feb-2020	454	-1.3%	733	+2.1%
Mar-2020	362	-22.8%	575	-19.6%
Apr-2020	359	-25.5%	570	-22.4%
12-Month Avg*	449	-3.4%	720	+1.2%

* Active Listings for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

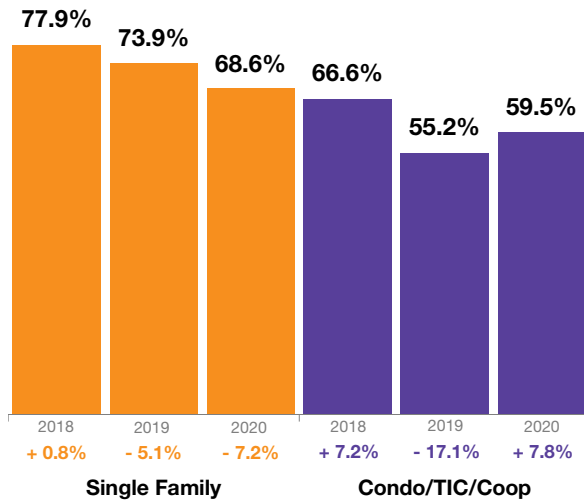


% of Properties Sold Over List Price

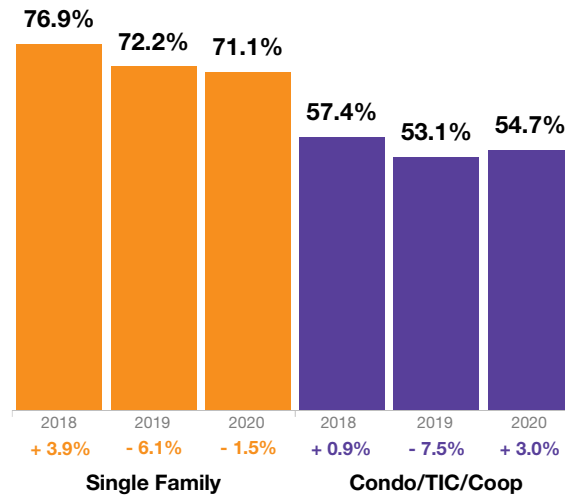


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

April



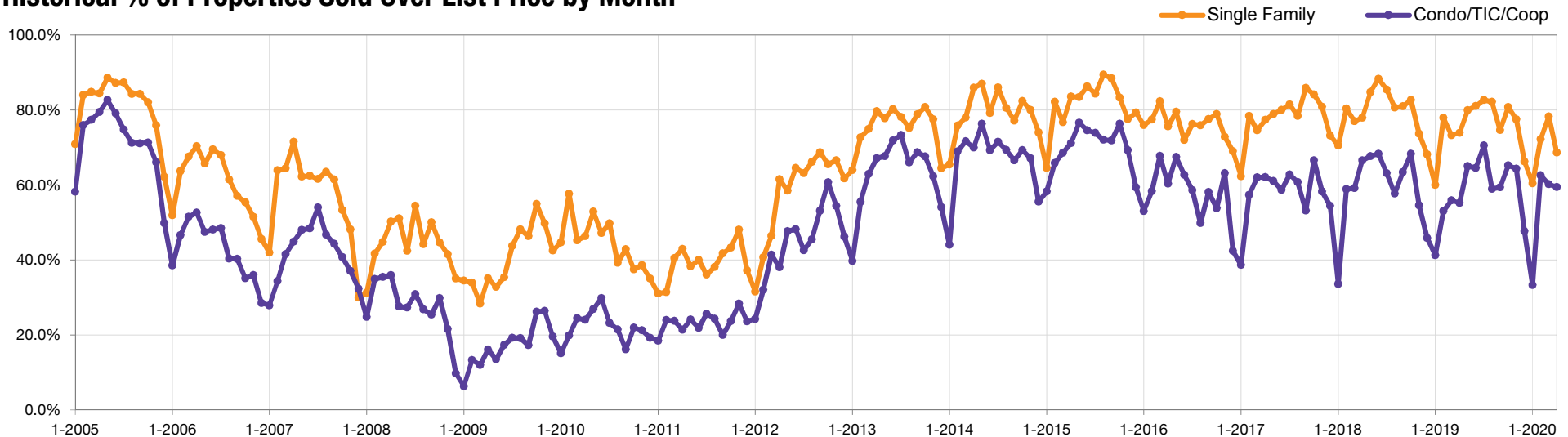
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	79.9%	-5.7%	65.0%	-3.8%
Jun-2019	81.1%	-8.2%	64.5%	-5.6%
Jul-2019	82.6%	-3.3%	70.5%	+11.7%
Aug-2019	82.1%	+1.9%	58.9%	+2.1%
Sep-2019	74.6%	-7.9%	59.4%	-6.3%
Oct-2019	80.8%	-2.3%	65.3%	-4.4%
Nov-2019	77.5%	+5.3%	64.3%	+18.0%
Dec-2019	66.3%	-2.6%	47.7%	+3.9%
Jan-2020	60.4%	+0.7%	33.3%	-19.2%
Feb-2020	72.2%	-7.3%	62.6%	+18.1%
Mar-2020	78.3%	+6.8%	60.2%	+7.9%
Apr-2020	68.6%	-7.2%	59.5%	+7.8%
12-Month Avg	76.8%	-2.3%	60.5%	+2.0%

* % of Properties Sold Over List Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

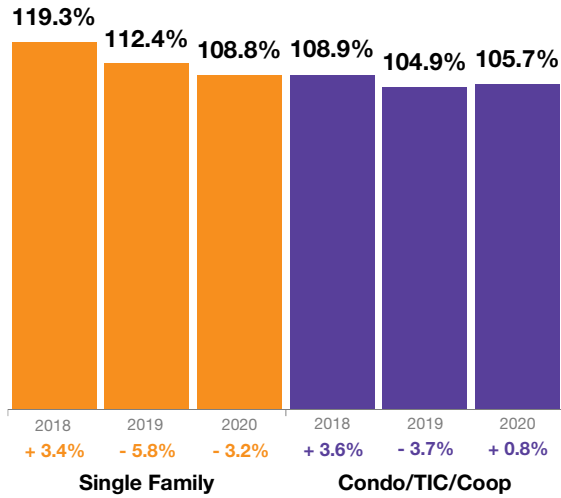


% of List Price Received

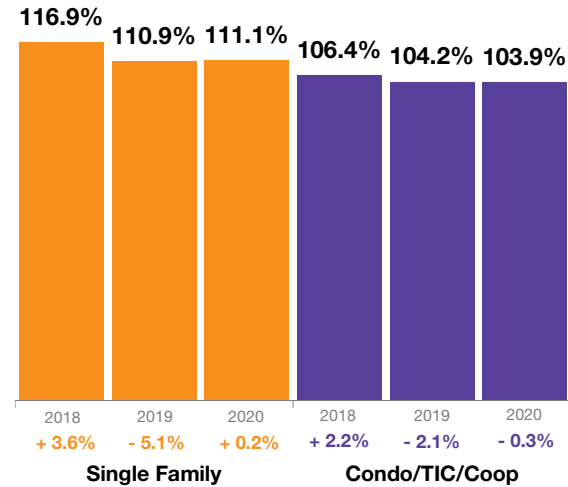


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

April



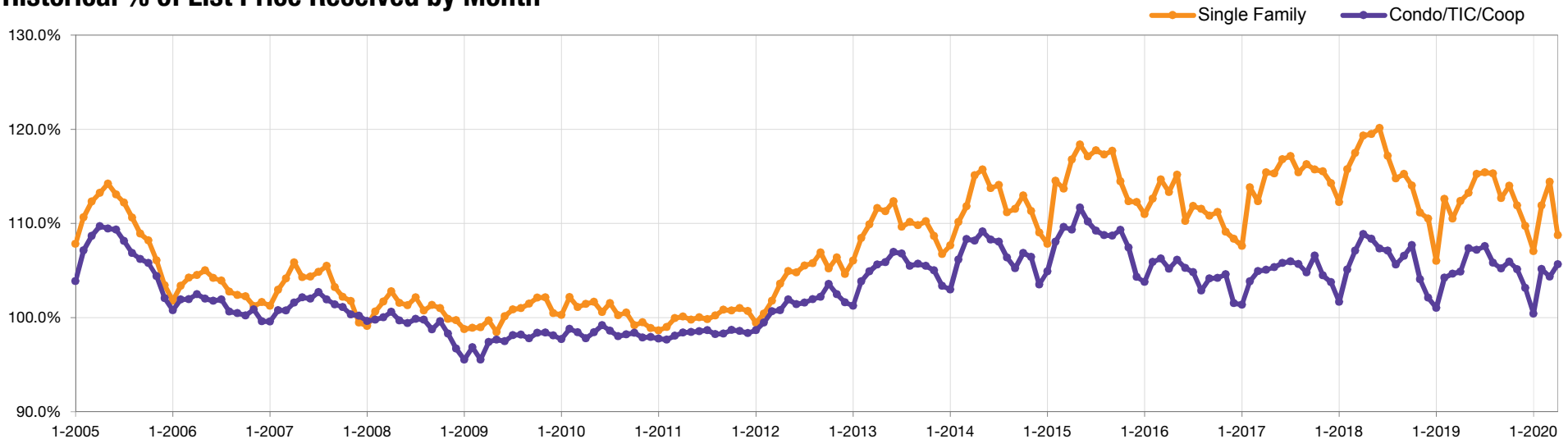
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	113.2%	-5.3%	107.4%	-0.9%
Jun-2019	115.3%	-4.0%	107.2%	-0.1%
Jul-2019	115.4%	-1.5%	107.6%	+0.5%
Aug-2019	115.3%	+0.4%	105.8%	+0.2%
Sep-2019	112.7%	-2.3%	105.2%	-1.2%
Oct-2019	114.0%	0.0%	105.9%	-1.7%
Nov-2019	111.9%	+0.6%	105.1%	+1.0%
Dec-2019	109.7%	-0.7%	103.1%	+1.0%
Jan-2020	107.1%	+1.0%	100.4%	-0.6%
Feb-2020	111.9%	-0.6%	105.2%	+1.0%
Mar-2020	114.4%	+3.5%	104.3%	-0.4%
Apr-2020	108.8%	-3.2%	105.7%	+0.8%
12-Month Avg*	113.0%	-1.2%	105.5%	-0.2%

* % of List Price Received for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical % of List Price Received by Month

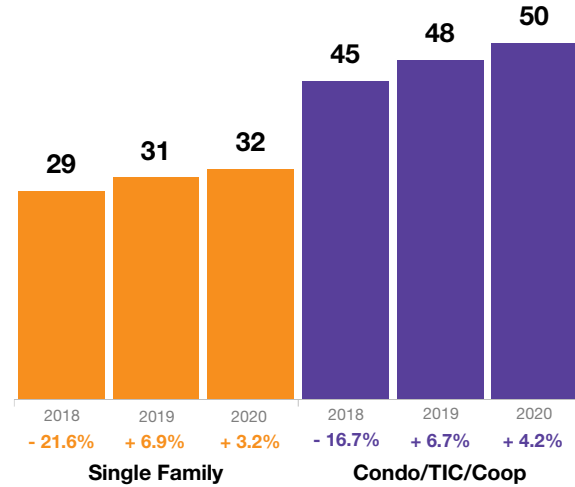


Housing Affordability Ratio

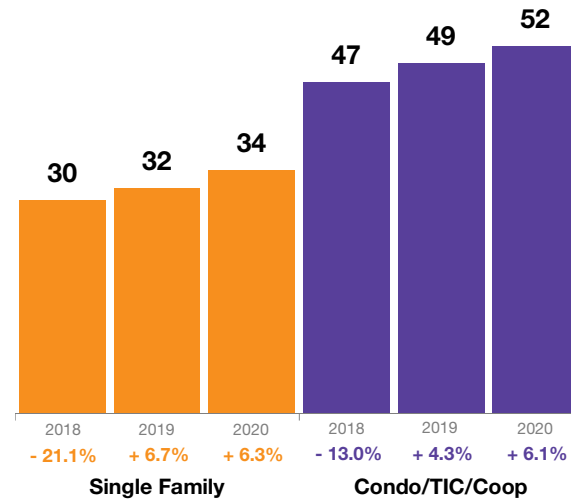


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

April



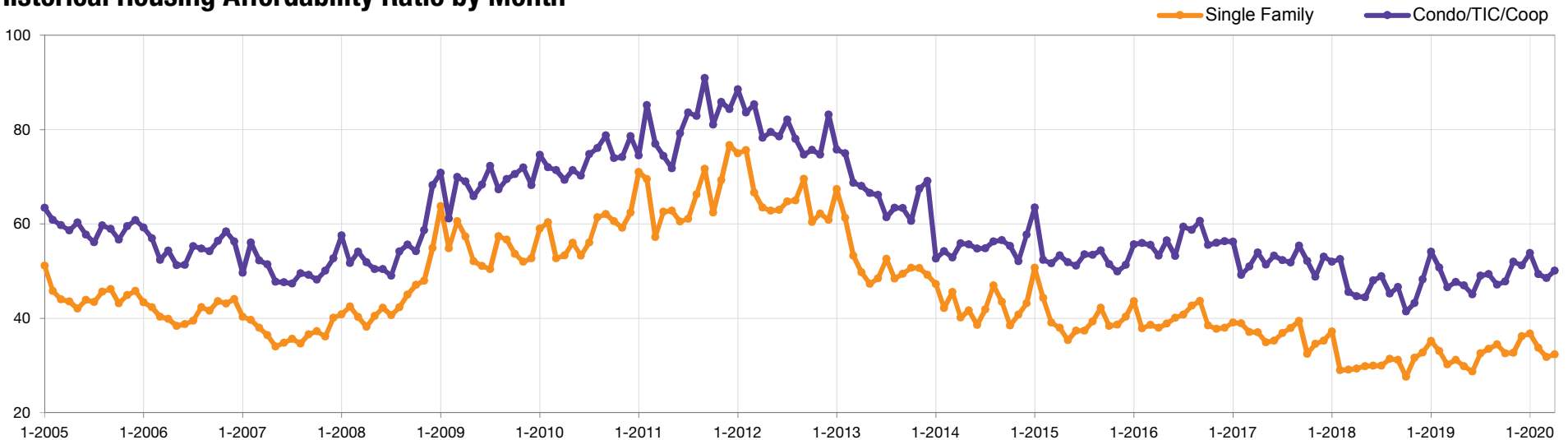
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	30	0.0%	47	+6.8%
Jun-2019	29	-3.3%	45	-6.3%
Jul-2019	33	+10.0%	49	0.0%
Aug-2019	34	+9.7%	49	+8.9%
Sep-2019	34	+9.7%	47	0.0%
Oct-2019	33	+17.9%	48	+17.1%
Nov-2019	33	+3.1%	52	+20.9%
Dec-2019	36	+9.1%	51	+6.3%
Jan-2020	37	+5.7%	54	0.0%
Feb-2020	34	+3.0%	49	-3.9%
Mar-2020	32	+6.7%	49	+4.3%
Apr-2020	32	+3.2%	50	+4.2%
12-Month Avg*	33	+2.6%	31	+6.1%

* Affordability Ratio for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

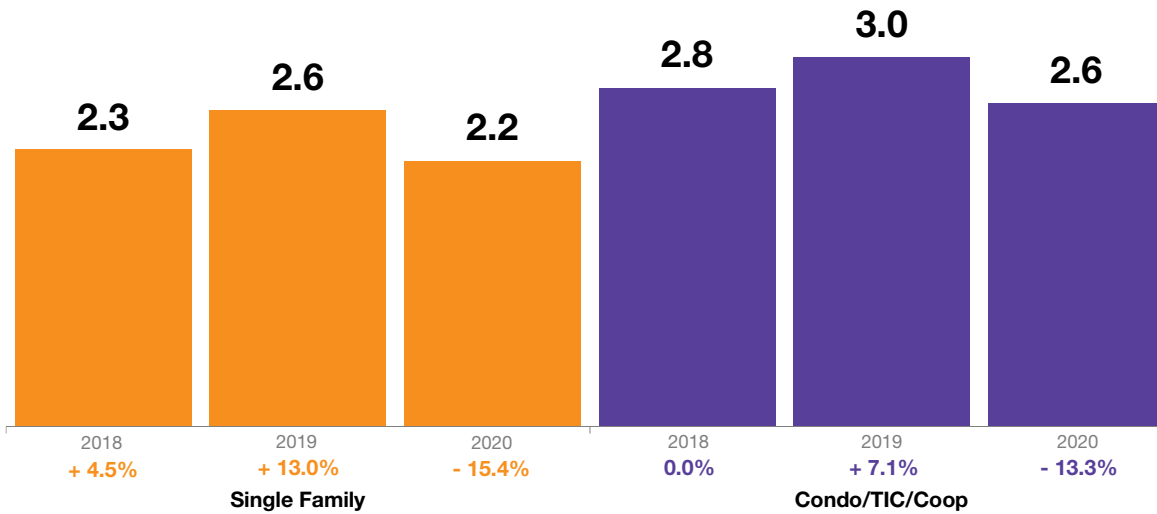


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



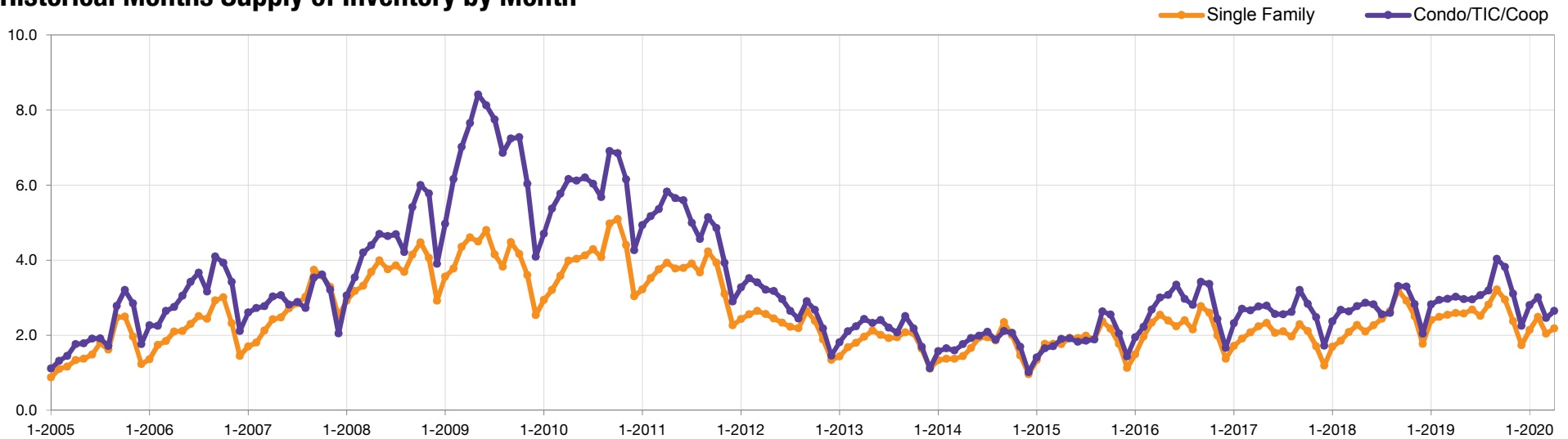
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Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
May-2019	2.6	+23.8%	3.0	+3.4%
Jun-2019	2.7	+17.4%	3.0	+7.1%
Jul-2019	2.5	+4.2%	3.1	+19.2%
Aug-2019	2.8	+7.7%	3.2	+23.1%
Sep-2019	3.2	0.0%	4.0	+21.2%
Oct-2019	2.9	0.0%	3.8	+15.2%
Nov-2019	2.4	-4.0%	3.1	+10.7%
Dec-2019	1.7	-5.6%	2.3	+15.0%
Jan-2020	2.1	-12.5%	2.8	0.0%
Feb-2020	2.5	0.0%	3.0	+3.4%
Mar-2020	2.0	-20.0%	2.5	-16.7%
Apr-2020	2.2	-15.4%	2.6	-13.3%
12-Month Avg*	2.5	-0.4%	3.0	+6.5%

* Months Supply for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		629	236	- 62.5%	2,300	1,639	- 28.7%
Pending Sales		533	158	- 70.4%	1,624	1,120	- 31.0%
Sold Listings		545	213	- 60.9%	1,473	1,140	- 22.6%
Median Sales Price		\$1,410,000	\$1,450,000	+ 2.8%	\$1,350,000	\$1,407,778	+ 4.3%
Avg. Sales Price		\$1,724,938	\$1,850,458	+ 7.3%	\$1,622,824	\$1,692,611	+ 4.3%
Days on Market		33	27	- 18.2%	35	32	- 8.6%
Active Listings		1,217	929	- 23.7%	--	--	--
% of Properties Sold Over List Price		62.9%	63.8%	+ 1.4%	61.0%	61.5%	+ 0.8%
% of List Price Received		108.0%	107.1%	- 0.8%	107.0%	106.9%	- 0.1%
Affordability Ratio		34	36	+ 5.9%	36	39	+ 8.3%
Months Supply		2.8	2.4	- 14.3%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -
Single Family															
1 SF District 1	35	29	-17.1%	16	8	-50.0%	\$2,190,000	\$1,732,500	-20.9%	24	27	+12.5%	2.1	2.0	-4.8%
2 SF District 2	55	34	-38.2%	40	15	-62.5%	\$1,600,000	\$1,450,000	-9.4%	24	16	-33.3%	1.7	1.1	-35.3%
3 SF District 3	28	19	-32.1%	18	8	-55.6%	\$1,155,500	\$1,148,750	-0.6%	29	23	-20.7%	2.2	1.7	-22.7%
4 SF District 4	54	33	-38.9%	34	17	-50.0%	\$1,760,000	\$1,905,000	+8.2%	23	15	-34.8%	2.0	1.5	-25.0%
5 SF District 5	80	69	-13.8%	35	16	-54.3%	\$1,920,000	\$2,725,500	+42.0%	19	22	+15.8%	2.9	2.8	-3.4%
6 SF District 6	22	13	-40.9%	2	3	+50.0%	\$2,622,500	\$2,155,000	-17.8%	14	24	+71.4%	6.4	3.9	-39.1%
7 SF District 7	35	30	-14.3%	15	6	-60.0%	\$6,200,000	\$7,750,000	+25.0%	45	48	+6.7%	3.9	4.2	+7.7%
8 SF District 8	21	21	0.0%	1	0	-100.0%	\$4,400,000	\$0	-100.0%	7	0	-100.0%	11.1	9.1	-18.0%
9 SF District 9	62	45	-27.4%	23	9	-60.9%	\$1,600,000	\$1,699,000	+6.2%	29	19	-34.5%	3.2	2.6	-18.8%
10 SF District 10	90	66	-26.7%	42	20	-52.4%	\$1,020,000	\$1,016,500	-0.3%	26	22	-15.4%	2.4	2.0	-16.7%
Condo/TIC/Coop															
1 SF District 1	32	31	-3.1%	27	11	-59.3%	\$1,400,000	\$1,515,000	+8.2%	38	41	+7.9%	2.2	2.6	+18.2%
2 SF District 2	6	9	+50.0%	2	3	+50.0%	\$1,387,500	\$1,315,000	-5.2%	15	16	+6.7%	1.5	2.2	+46.7%
3 SF District 3	9	5	-44.4%	5	1	-80.0%	\$950,000	\$1,260,000	+32.6%	47	13	-72.3%	3.0	1.6	-46.7%
4 SF District 4	10	7	-30.0%	5	2	-60.0%	\$1,100,000	\$855,000	-22.3%	41	20	-51.2%	1.9	1.4	-26.3%
5 SF District 5	76	64	-15.8%	46	19	-58.7%	\$1,490,000	\$1,480,000	-0.7%	20	15	-25.0%	2.1	1.9	-9.5%
6 SF District 6	67	39	-41.8%	23	6	-73.9%	\$1,210,000	\$1,437,500	+18.8%	16	17	+6.3%	3.2	1.9	-40.6%
7 SF District 7	64	47	-26.6%	28	12	-57.1%	\$1,537,500	\$1,459,000	-5.1%	37	37	0.0%	2.6	2.0	-23.1%
8 SF District 8	173	104	-39.9%	65	17	-73.8%	\$1,010,000	\$1,275,000	+26.2%	53	46	-13.2%	4.1	3.0	-26.8%
9 SF District 9	264	234	-11.4%	113	35	-69.0%	\$1,220,000	\$1,151,000	-5.7%	40	35	-12.5%	3.0	3.1	+3.3%
10 SF District 10	34	30	-11.8%	5	5	0.0%	\$815,000	\$771,000	-5.4%	80	32	-60.0%	6.0	5.5	-8.3%