



Monthly Indicators

October 2013

Now that the baton is in grasp of the final quarter of our annual relay, it's a good time to look back and reflect. This year has been spectacular for residential real estate. Robust gains in sales and prices were felt throughout San Francisco's 10 Residential Districts, with median single family home prices cresting the \$1 million mark in both April and May. Homes have also been selling at a fast clip, with an average of 37 days on the market. While consumers have felt empowered by lower interest rates, sellers are starting to regain their footing. Seller confidence is crucial to refill inventory bins, which are still relatively sparse.

New Listings were down 7.7 percent for single family homes but increased 0.3 percent for Condo/TIC/Coop properties. Pending Sales decreased 13.6 percent for single family homes but increased 20.9 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 11.1 percent to \$921,945 for single family homes and 13.8 percent to \$865,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 20.0 percent for single family units and 25.0 percent for Condo/TIC/Coop units.

The economy continues to snail forward. The government shutdown had a modest impact on borrowing – mostly centered on USDA and VA borrowers. Consumer confidence is central to ongoing recovery, and confidence was hindered by the shutdown. Consumer spending accounts for roughly 70 percent of U.S. economic activity and impacts the likelihood for big-ticket purchases like homes and cars. Future shutdowns are unwelcome.

Monthly Snapshot

+ 11.1% **+ 13.8%** **+ 10.6%**

One-Year Change in Median Sales Price
Single Family One-Year Change in Median Sales Price
Condo/TIC/Coop One-Year Change in Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



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Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2012	10-2013	Percent Change	YTD 2012	YTD 2013	Percent Change
New Listings		287	265	- 7.7%	2,689	2,688	- 0.0%
Pending Sales		287	248	- 13.6%	2,229	2,240	+ 0.5%
Sold Listings		255	243	- 4.7%	2,152	2,175	+ 1.1%
Median Sales Price		\$830,000	\$921,945	+ 11.1%	\$750,000	\$908,000	+ 21.1%
Average Sales Price		\$1,296,224	\$1,374,513	+ 6.0%	\$1,075,729	\$1,290,404	+ 20.0%
Days on Market		45	34	- 24.4%	54	36	- 33.3%
Active Listings		545	443	- 18.7%	--	--	--
% of Properties Sold Over List Price		65.5%	81.8%	+ 24.9%	58.2%	77.1%	+ 32.5%
% of List Price Received		105.2%	110.6%	+ 5.1%	104.1%	110.3%	+ 6.0%
Affordability Ratio		65	54	- 16.9%	72	55	- 23.6%
Months Supply		2.5	2.0	- 20.0%	--	--	--

Condo/TIC/Coop Activity Overview



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Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

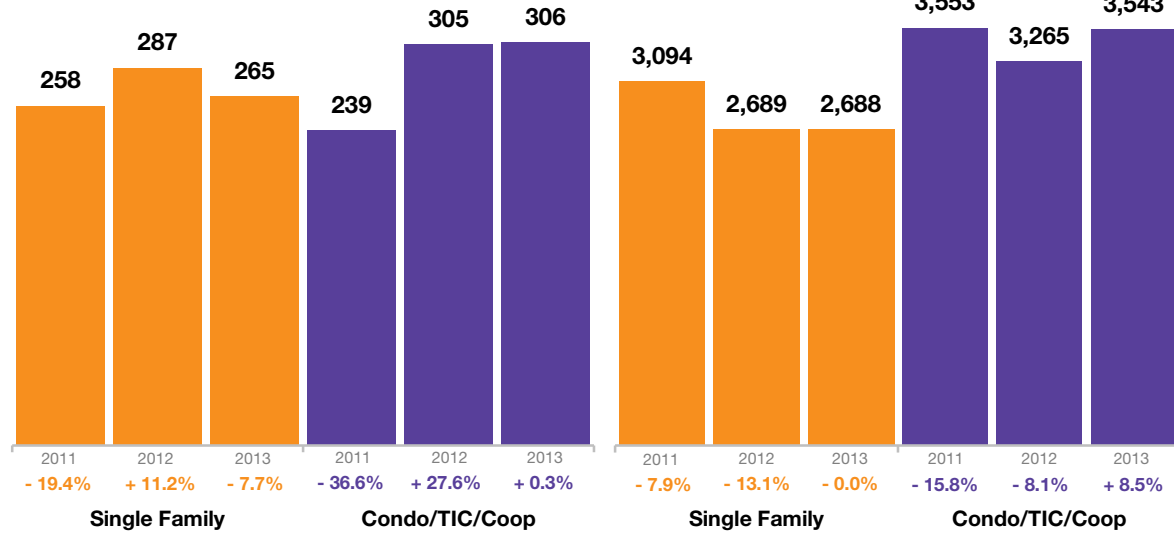
Key Metrics	Historical Sparkbars	10-2012	10-2013	Percent Change	YTD 2012	YTD 2013	Percent Change
New Listings		305	306	+ 0.3%	3,265	3,543	+ 8.5%
Pending Sales		277	335	+ 20.9%	2,680	2,874	+ 7.2%
Sold Listings		275	325	+ 18.2%	2,644	2,787	+ 5.4%
Median Sales Price		\$760,000	\$865,000	+ 13.8%	\$700,000	\$825,000	+ 17.9%
Average Sales Price		\$888,741	\$1,004,705	+ 13.0%	\$800,106	\$955,925	+ 19.5%
Days on Market		55	38	- 30.9%	64	41	- 35.9%
Active Listings		716	574	- 19.8%	--	--	--
% of Properties Sold Over List Price		60.7%	67.4%	+ 11.0%	44.6%	65.7%	+ 47.3%
% of List Price Received		103.6%	105.6%	+ 1.9%	101.4%	105.5%	+ 4.0%
Affordability Ratio		71	58	- 18.3%	76	60	- 21.1%
Months Supply		2.8	2.1	- 25.0%	--	--	--

New Listings

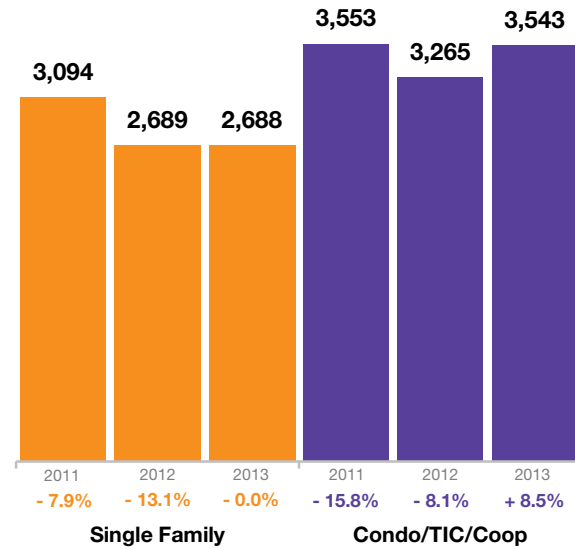
A count of the properties that have been newly listed on the market in a given month.



October

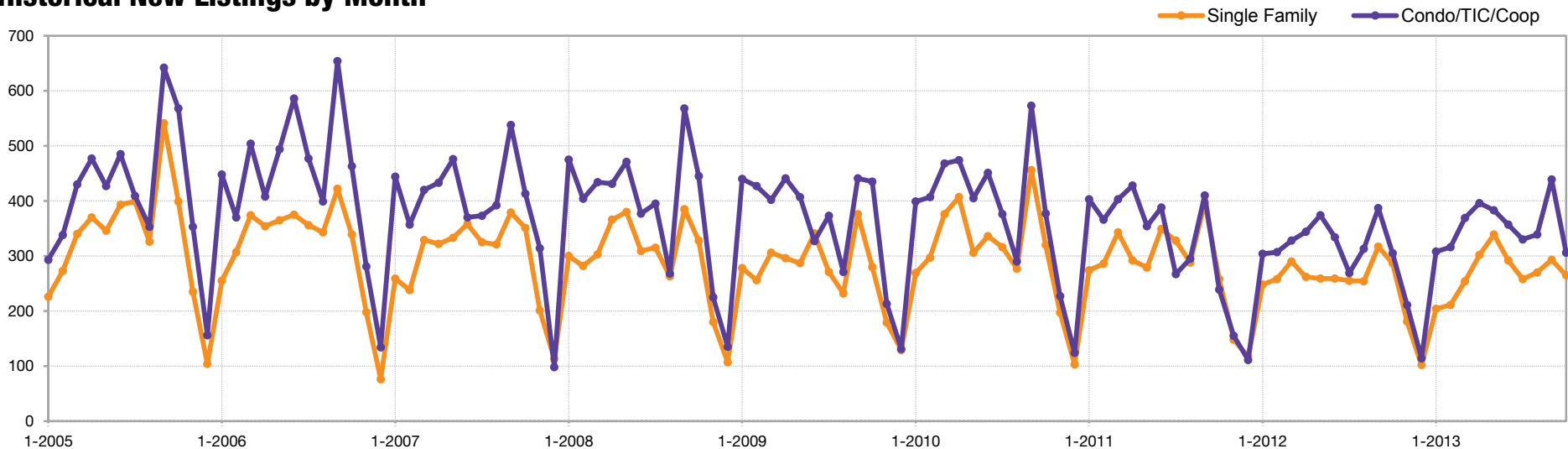


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	181	+22.3%	211	+36.1%
Dec-2012	102	-12.8%	114	+2.7%
Jan-2013	204	-17.7%	308	+1.3%
Feb-2013	211	-18.2%	316	+2.9%
Mar-2013	254	-12.4%	369	+12.5%
Apr-2013	302	+15.3%	396	+15.1%
May-2013	339	+30.9%	383	+2.4%
Jun-2013	292	+12.7%	357	+6.9%
Jul-2013	258	+1.2%	330	+22.7%
Aug-2013	270	+6.3%	339	+8.3%
Sep-2013	293	-7.6%	439	+13.4%
Oct-2013	265	-7.7%	306	+0.3%
12-Month Avg	248	+0.6%	322	+9.5%

Historical New Listings by Month



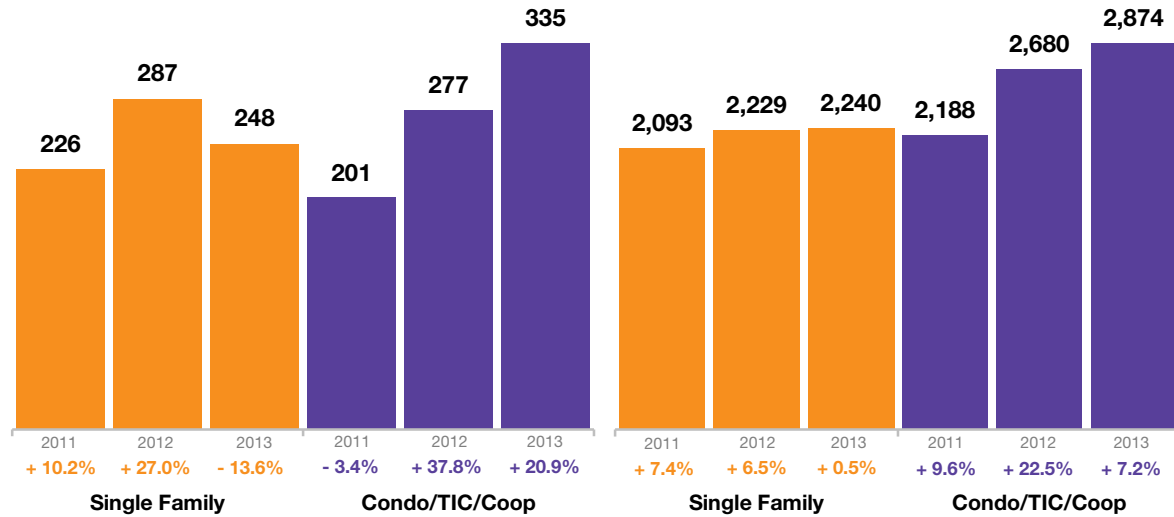
Pending Sales

A count of the properties on which offers have been accepted in a given month.



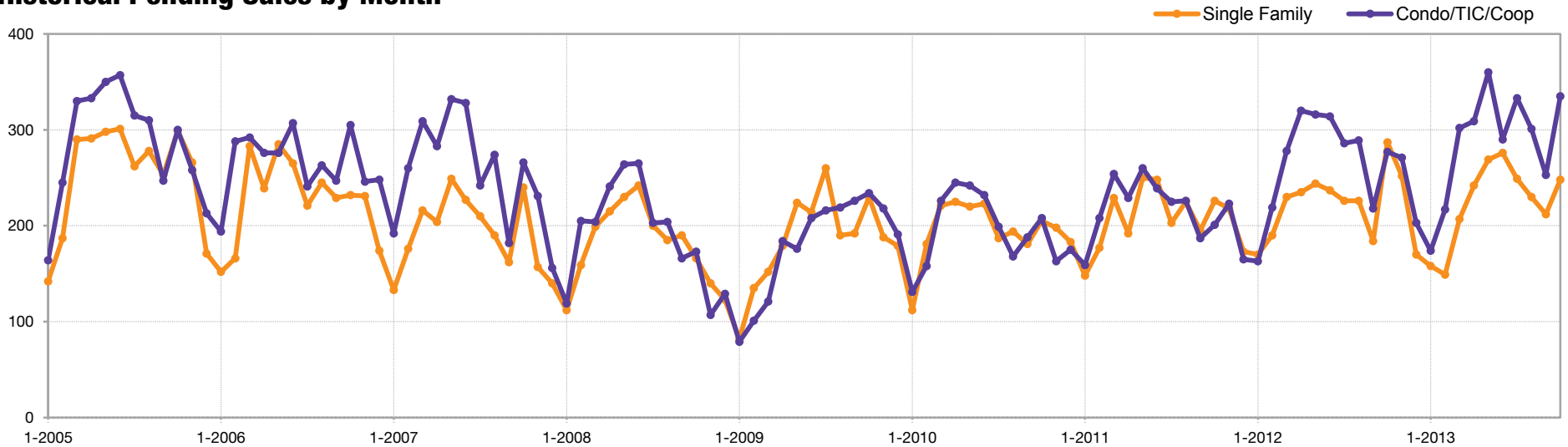
October

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	252	+15.6%	271	+21.5%
Dec-2012	170	-1.7%	203	+23.0%
Jan-2013	158	-7.1%	174	+6.7%
Feb-2013	149	-21.6%	217	-0.9%
Mar-2013	207	-10.0%	302	+8.6%
Apr-2013	242	+3.0%	309	-3.4%
May-2013	269	+10.2%	360	+13.9%
Jun-2013	276	+16.5%	290	-7.6%
Jul-2013	249	+10.2%	333	+16.4%
Aug-2013	230	+1.8%	301	+4.2%
Sep-2013	212	+15.2%	253	+16.1%
Oct-2013	248	-13.6%	335	+20.9%
12-Month Avg	222	+1.6%	279	+9.1%

Historical Pending Sales by Month

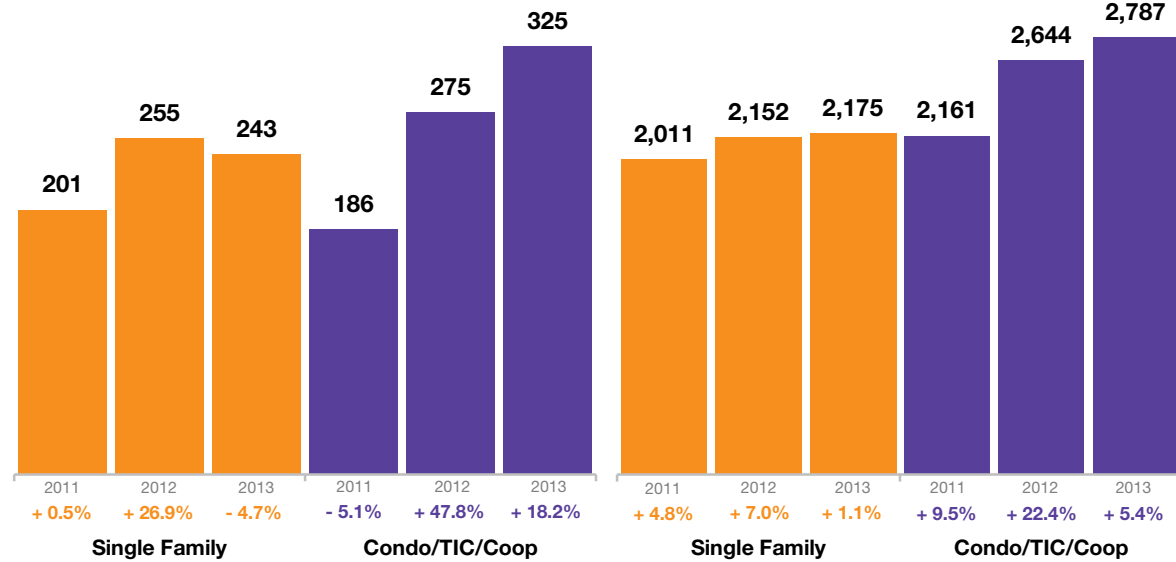


Sold Listings

A count of the actual sales that closed in a given month.

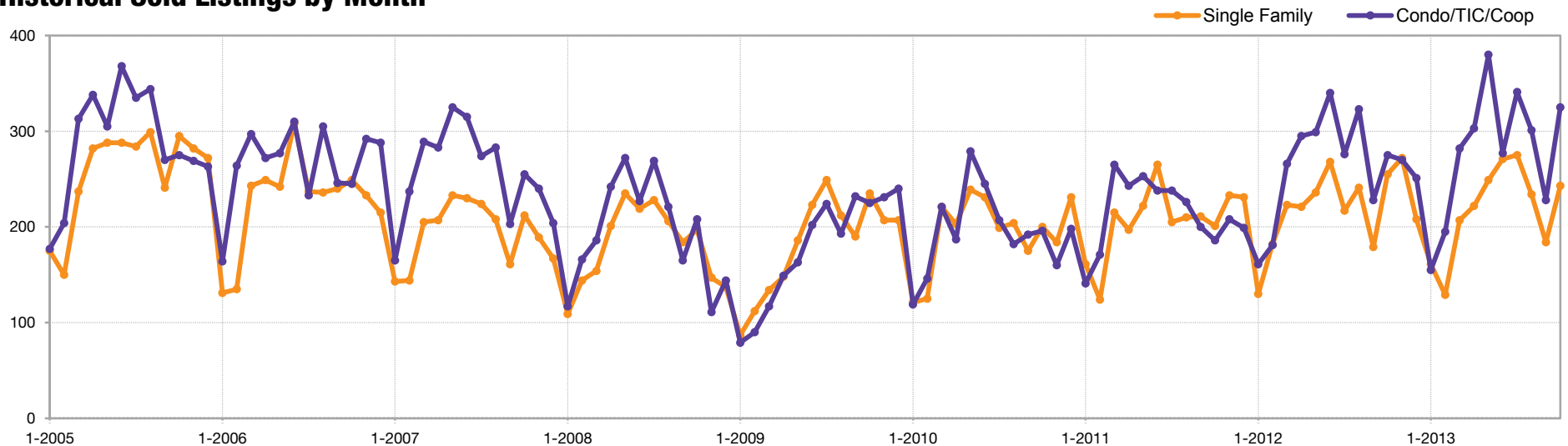


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Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	272	+16.7%	270	+29.8%
Dec-2012	208	-10.0%	251	+26.1%
Jan-2013	161	+23.8%	155	-3.7%
Feb-2013	129	-29.1%	195	+7.7%
Mar-2013	207	-7.2%	282	+6.0%
Apr-2013	222	+0.5%	303	+2.7%
May-2013	249	+5.5%	380	+27.1%
Jun-2013	271	+1.1%	277	-18.5%
Jul-2013	275	+26.7%	341	+23.6%
Aug-2013	234	-2.9%	301	-6.8%
Sep-2013	184	+2.8%	228	0.0%
Oct-2013	243	-4.7%	325	+18.2%
12-Month Avg	221	+1.5%	276	+8.4%

Historical Sold Listings by Month

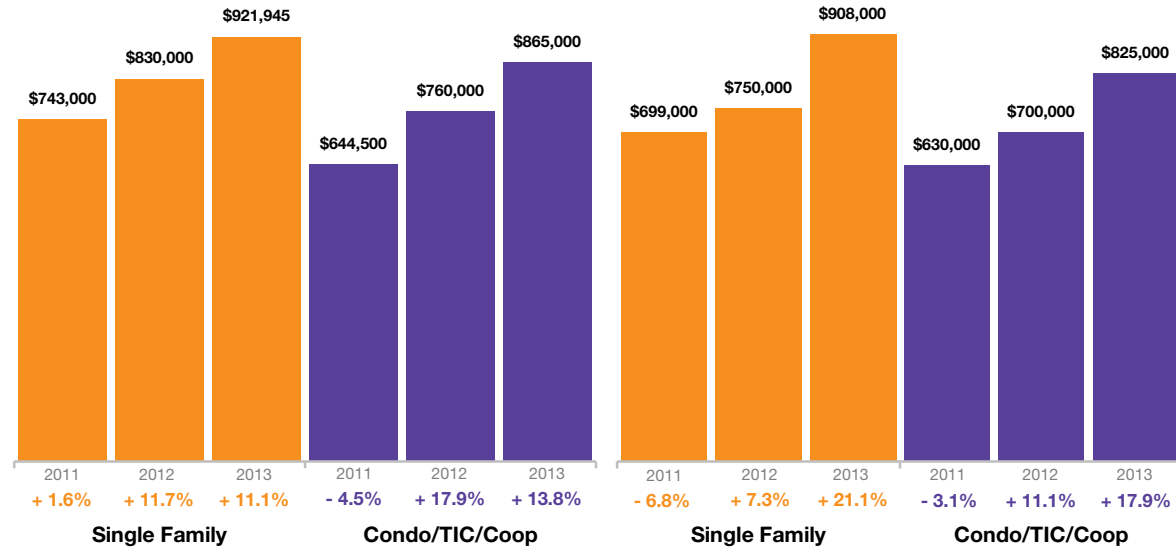


Median Sales Price

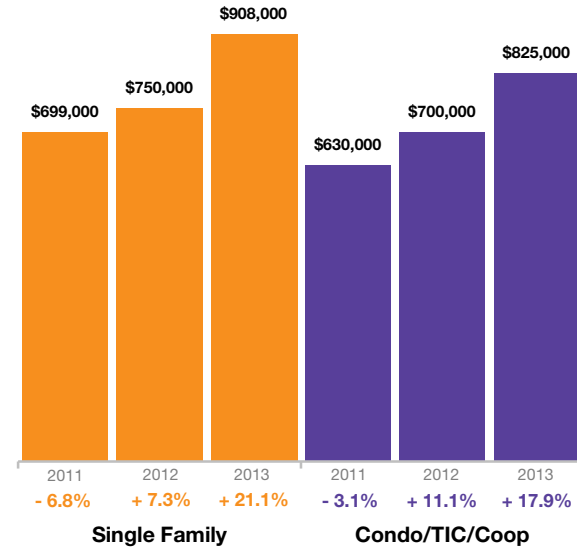


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

October



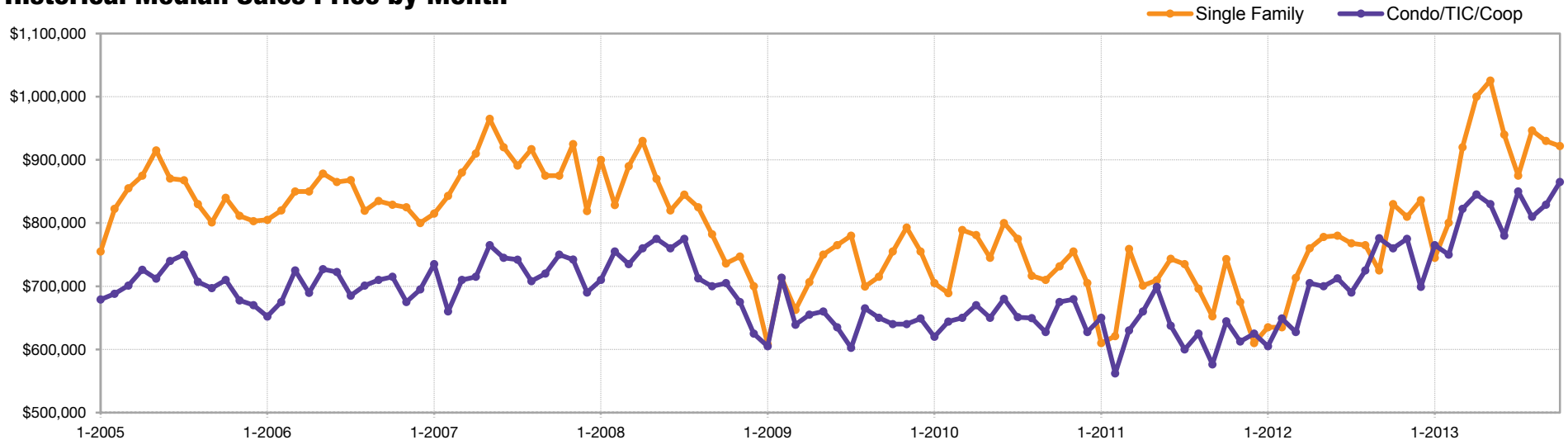
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	\$810,000	+20.0%	\$775,000	+26.5%
Dec-2012	\$836,250	+37.1%	\$699,000	+11.8%
Jan-2013	\$745,000	+17.3%	\$765,000	+26.4%
Feb-2013	\$800,500	+26.1%	\$750,000	+15.6%
Mar-2013	\$920,000	+29.0%	\$822,500	+31.1%
Apr-2013	\$1,000,000	+31.6%	\$845,250	+19.9%
May-2013	\$1,025,544	+31.8%	\$830,000	+18.6%
Jun-2013	\$940,000	+20.5%	\$780,000	+9.5%
Jul-2013	\$875,000	+13.9%	\$850,000	+23.2%
Aug-2013	\$946,500	+23.7%	\$810,000	+11.7%
Sep-2013	\$930,000	+28.3%	\$829,044	+6.8%
Oct-2013	\$921,945	+11.1%	\$865,000	+13.8%
12-Month Avg*	\$895,000	+21.8%	\$810,000	+17.4%

* Median Sales Price for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Median Sales Price by Month



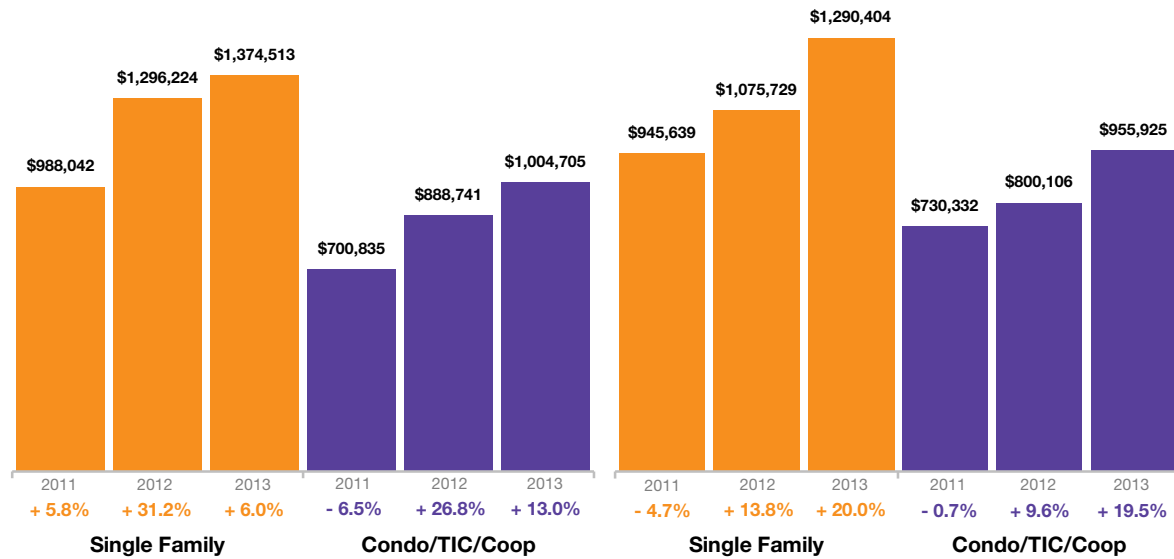
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October

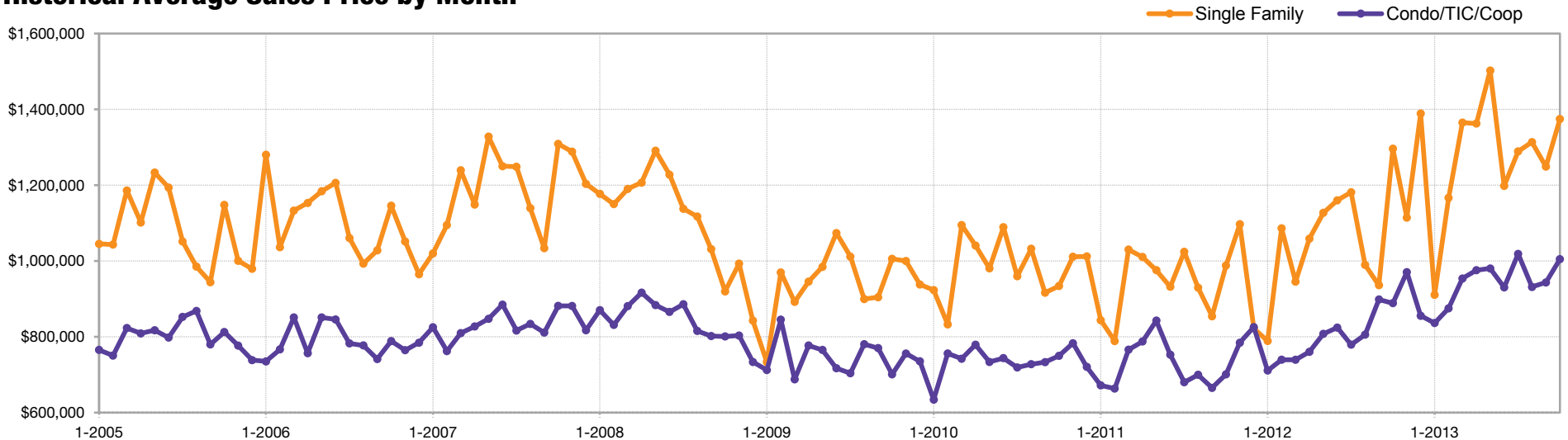
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	\$1,114,319	+1.6%	\$970,414	+23.7%
Dec-2012	\$1,388,972	+68.9%	\$855,315	+3.6%
Jan-2013	\$910,606	+15.4%	\$836,342	+17.6%
Feb-2013	\$1,166,453	+7.4%	\$874,966	+18.3%
Mar-2013	\$1,365,029	+44.4%	\$953,615	+29.0%
Apr-2013	\$1,362,627	+28.7%	\$975,623	+28.3%
May-2013	\$1,502,367	+33.3%	\$980,113	+21.3%
Jun-2013	\$1,198,063	+3.3%	\$930,338	+12.9%
Jul-2013	\$1,289,068	+9.1%	\$1,018,542	+30.7%
Aug-2013	\$1,313,541	+32.7%	\$931,307	+15.6%
Sep-2013	\$1,248,973	+33.4%	\$943,235	+5.0%
Oct-2013	\$1,374,513	+6.0%	\$1,004,705	+13.0%
12-Month Avg*	\$1,280,079	+21.3%	\$949,474	+18.6%

* Average Sales Price for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Average Sales Price by Month

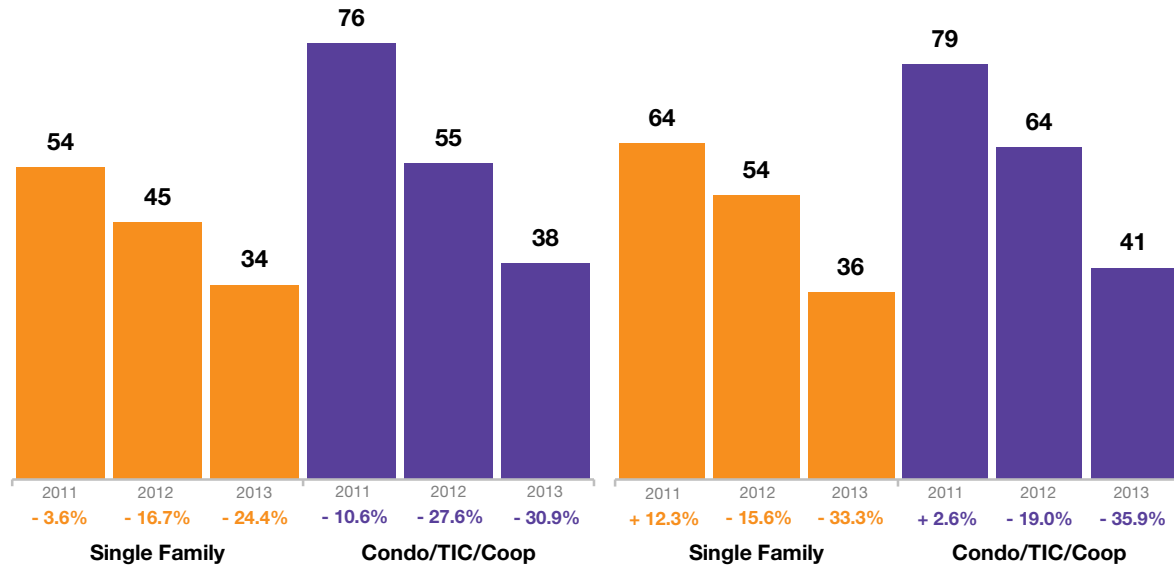


Days on Market Until Sale

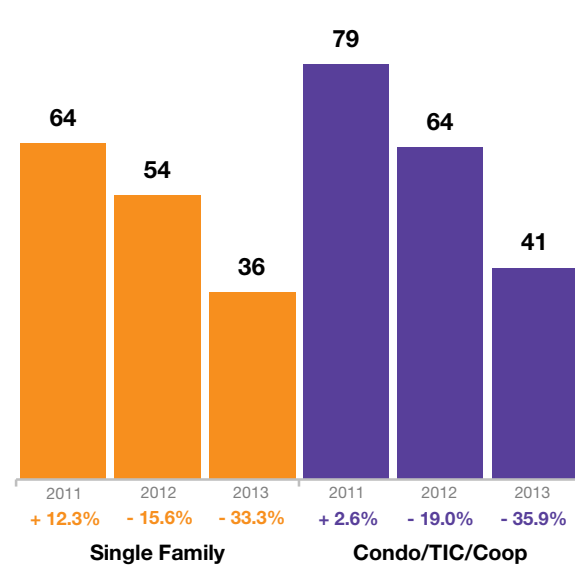


Average number of days between when a property is listed and when an offer is accepted in a given month.

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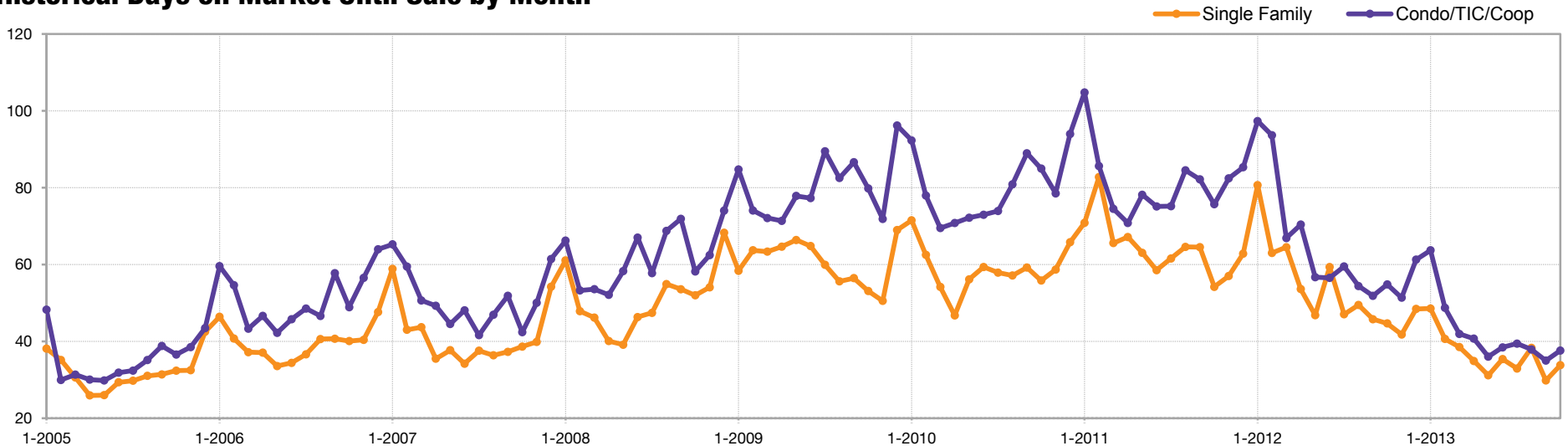
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	42	-26.3%	51	-37.8%
Dec-2012	48	-23.8%	61	-28.2%
Jan-2013	49	-39.5%	64	-34.0%
Feb-2013	41	-34.9%	49	-47.9%
Mar-2013	39	-39.1%	42	-37.3%
Apr-2013	35	-35.2%	41	-41.4%
May-2013	31	-34.0%	36	-36.8%
Jun-2013	35	-40.7%	38	-33.3%
Jul-2013	33	-29.8%	39	-33.9%
Aug-2013	38	-22.4%	38	-29.6%
Sep-2013	30	-34.8%	35	-32.7%
Oct-2013	34	-24.4%	38	-30.9%
12-Month Avg*	37	-32.4%	43	-35.2%

* Days on Market for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

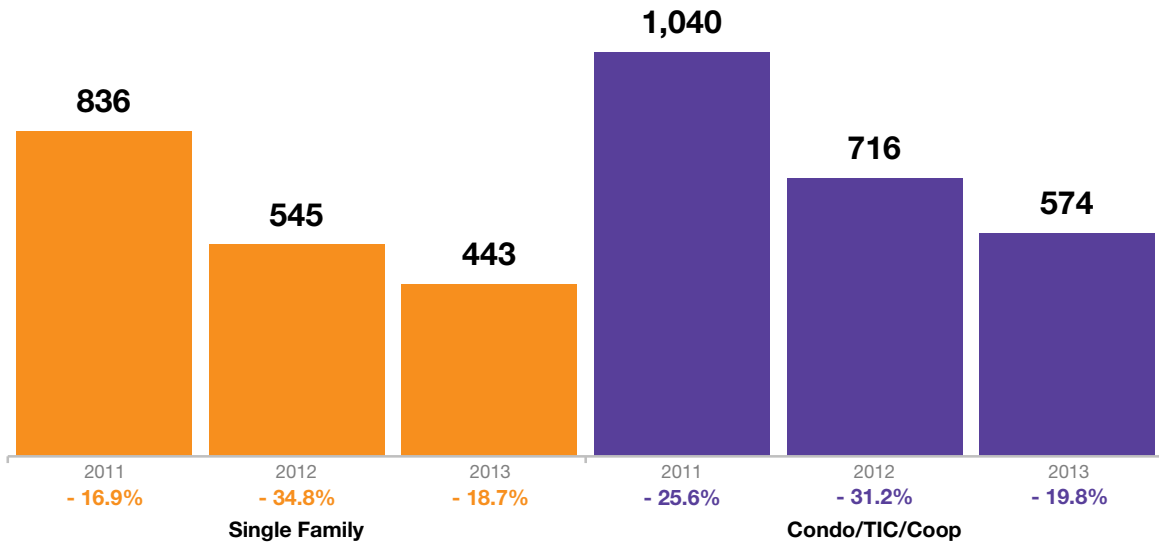


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



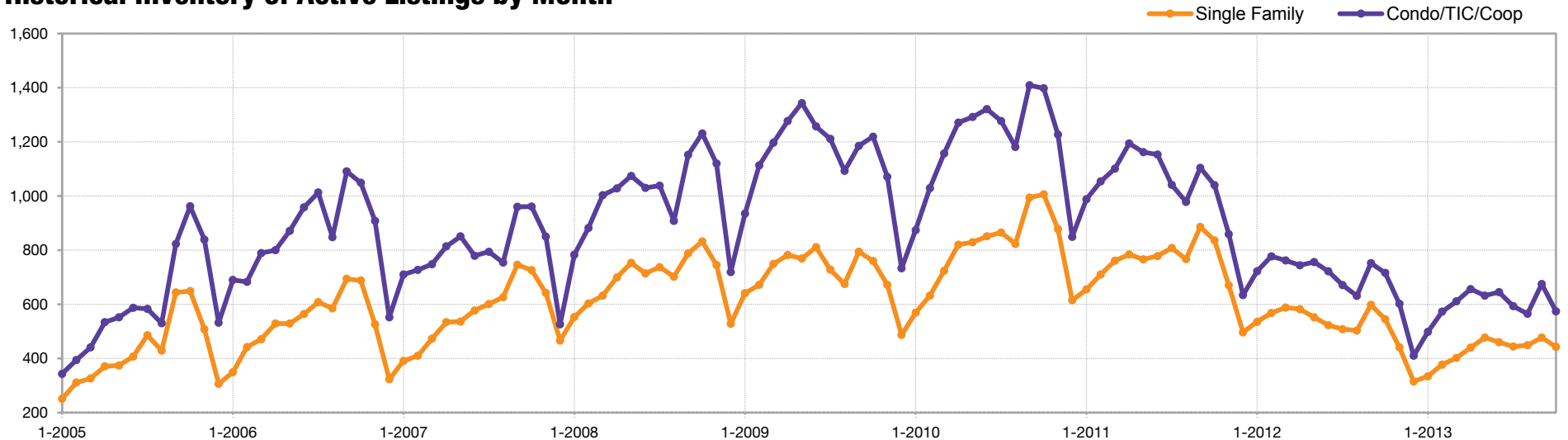
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Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	441	-34.2%	602	-29.9%
Dec-2012	315	-36.5%	410	-35.3%
Jan-2013	334	-37.6%	498	-31.0%
Feb-2013	377	-33.6%	573	-26.3%
Mar-2013	402	-31.6%	611	-19.8%
Apr-2013	440	-24.4%	656	-11.8%
May-2013	477	-13.6%	632	-16.4%
Jun-2013	460	-12.0%	645	-10.7%
Jul-2013	444	-12.6%	593	-11.6%
Aug-2013	449	-10.7%	565	-10.5%
Sep-2013	477	-20.2%	675	-10.2%
Oct-2013	443	-18.7%	574	-19.8%
12-Month Avg*	422	-24.1%	586	-19.6%

* Active Listings for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

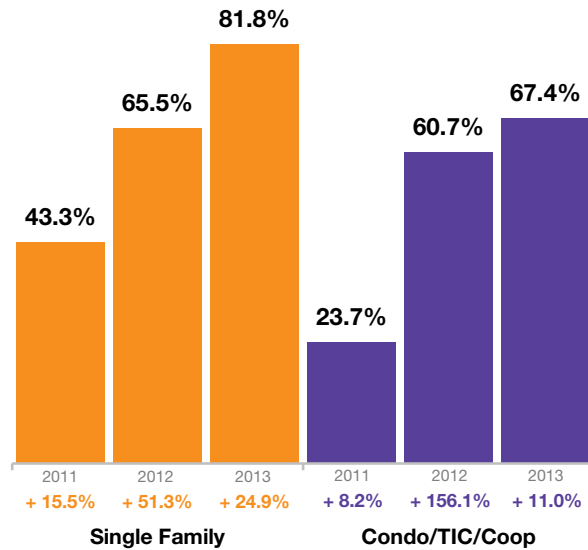


% of Properties Sold Over List Price

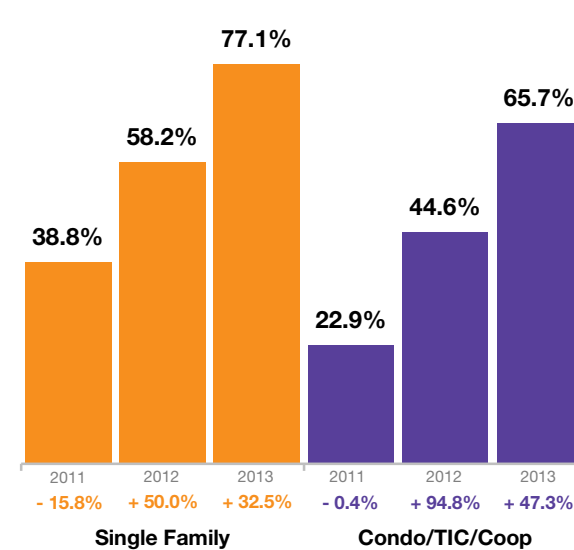


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

October



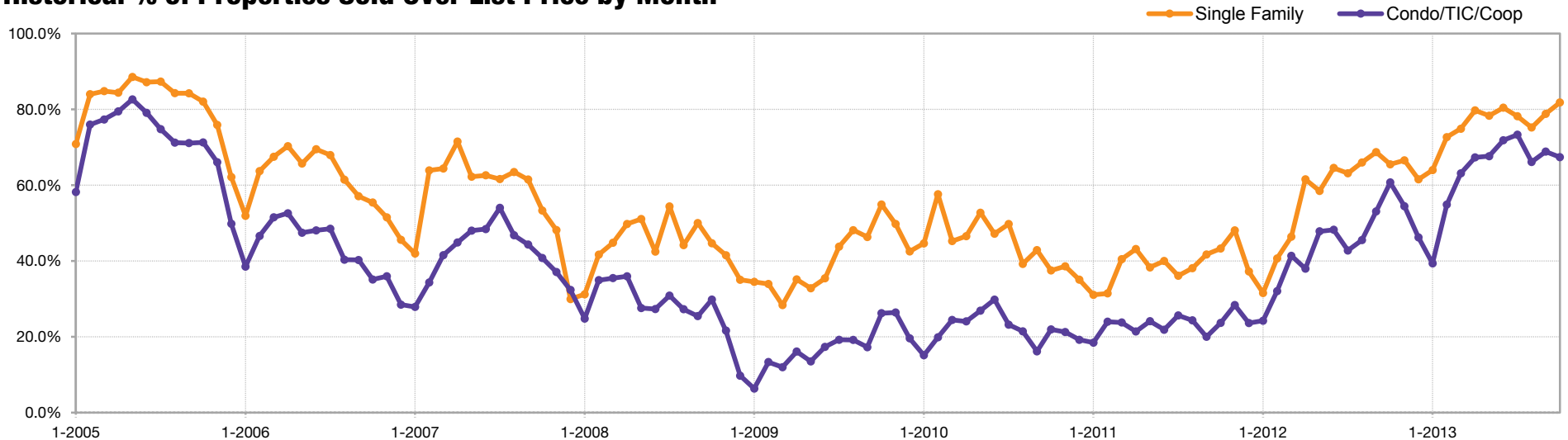
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	66.5%	+38.3%	54.4%	+91.5%
Dec-2012	61.5%	+65.3%	46.2%	+95.8%
Jan-2013	64.0%	+103.2%	39.4%	+62.8%
Feb-2013	72.7%	+78.6%	54.9%	+71.6%
Mar-2013	74.9%	+61.4%	63.1%	+52.4%
Apr-2013	79.7%	+29.6%	67.3%	+77.1%
May-2013	78.3%	+33.8%	67.6%	+41.4%
Jun-2013	80.4%	+24.5%	71.8%	+49.0%
Jul-2013	78.2%	+23.9%	73.3%	+71.3%
Aug-2013	75.2%	+13.9%	66.1%	+45.3%
Sep-2013	78.8%	+14.7%	68.9%	+29.8%
Oct-2013	81.8%	+24.9%	67.4%	+11.0%
12-Month Avg	74.8%	+35.0%	63.3%	+50.3%

* % of Properties Sold Over List Price for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

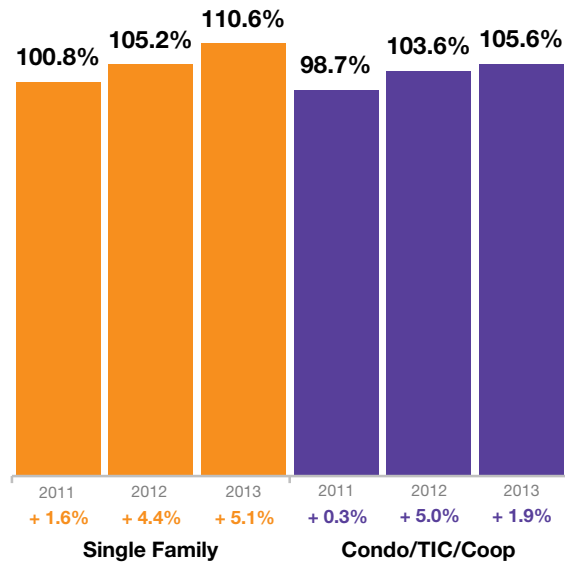


% of List Price Received

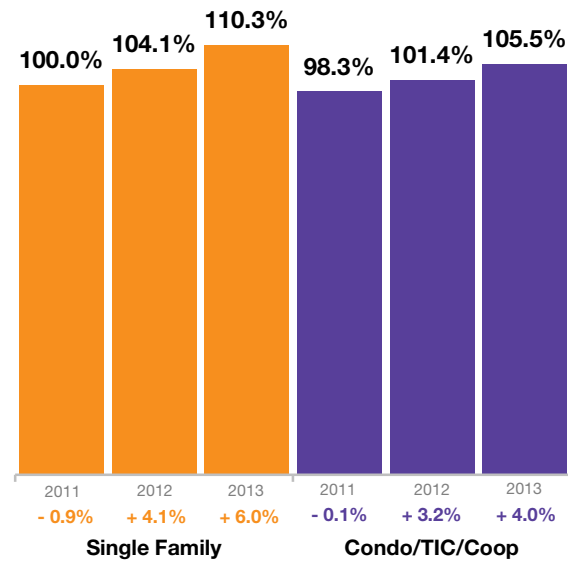


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October



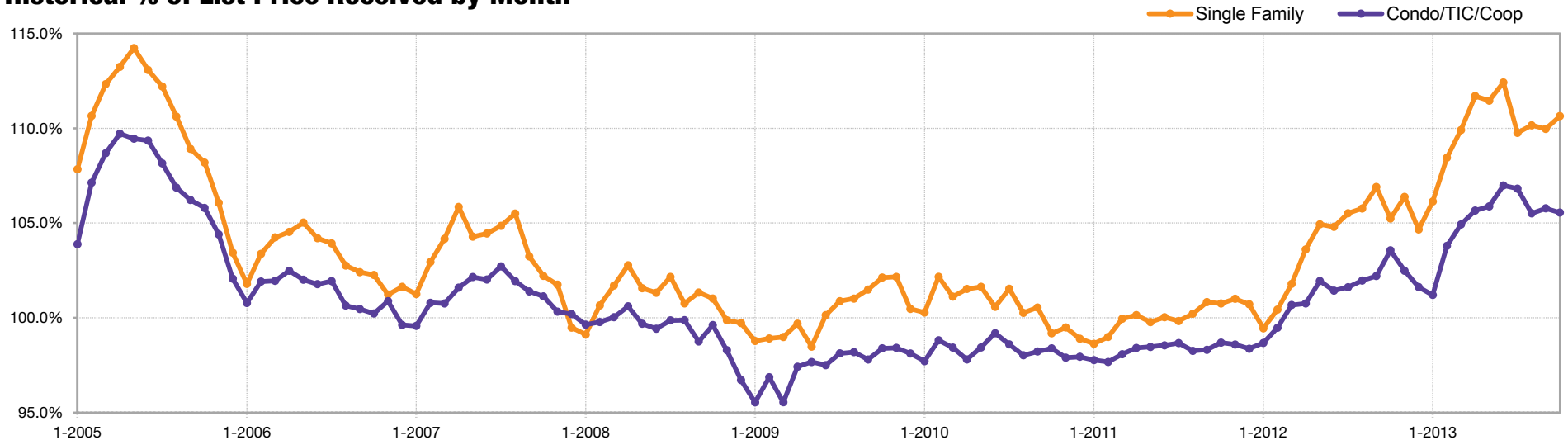
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	106.4%	+5.3%	102.5%	+4.0%
Dec-2012	104.7%	+4.0%	101.6%	+3.3%
Jan-2013	106.1%	+6.7%	101.2%	+2.5%
Feb-2013	108.4%	+8.0%	103.8%	+4.3%
Mar-2013	109.9%	+8.0%	104.9%	+4.2%
Apr-2013	111.7%	+7.8%	105.7%	+4.9%
May-2013	111.5%	+6.3%	105.9%	+3.9%
Jun-2013	112.4%	+7.3%	107.0%	+5.5%
Jul-2013	109.8%	+4.1%	106.8%	+5.1%
Aug-2013	110.2%	+4.2%	105.5%	+3.4%
Sep-2013	110.0%	+2.9%	105.8%	+3.5%
Oct-2013	110.6%	+5.1%	105.6%	+1.9%
12-Month Avg*	109.5%	+5.7%	105.0%	+3.9%

* % of List Price Received for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical % of List Price Received by Month

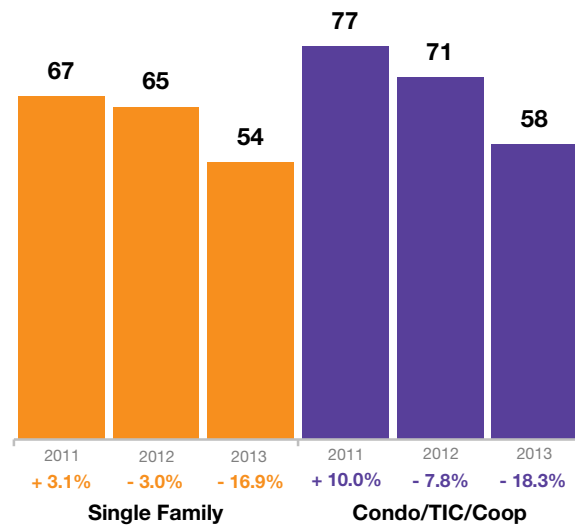


Housing Affordability Ratio

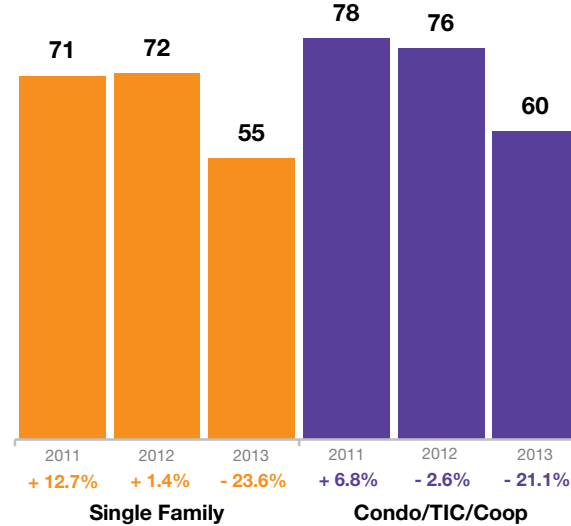


This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October



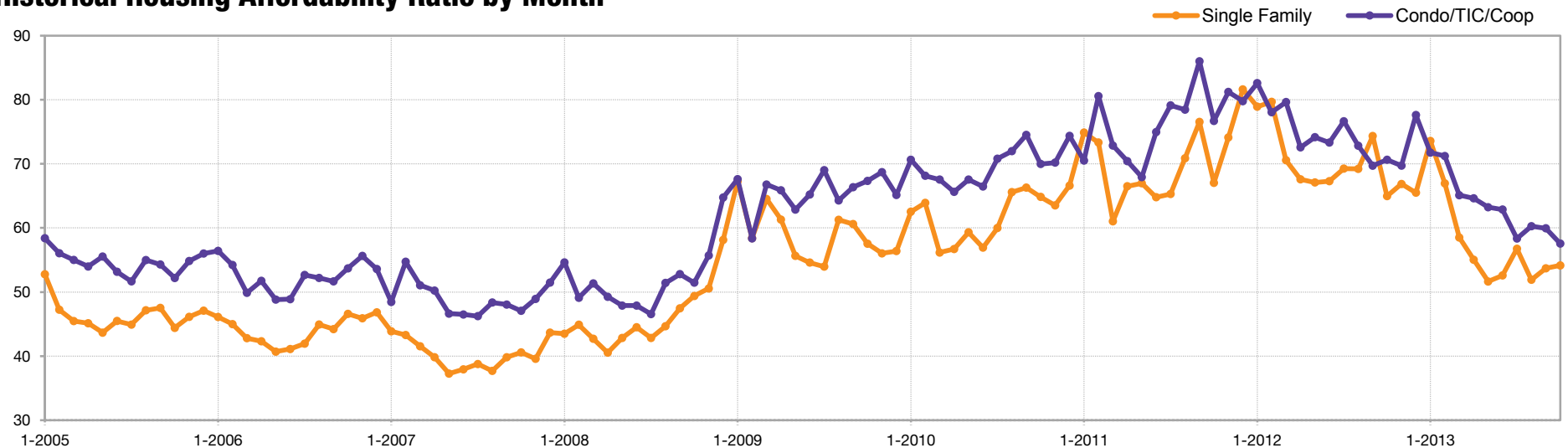
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	67	-9.5%	70	-13.6%
Dec-2012	66	-19.5%	78	-2.5%
Jan-2013	74	-6.3%	72	-13.3%
Feb-2013	67	-16.3%	71	-9.0%
Mar-2013	59	-16.9%	65	-18.8%
Apr-2013	55	-19.1%	65	-11.0%
May-2013	52	-22.4%	63	-14.9%
Jun-2013	53	-20.9%	63	-13.7%
Jul-2013	57	-17.4%	58	-24.7%
Aug-2013	52	-24.6%	60	-17.8%
Sep-2013	54	-27.0%	60	-14.3%
Oct-2013	54	-16.9%	58	-18.3%
12-Month Avg*	59	-25.1%	72	-23.6%

* Affordability Ratio for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

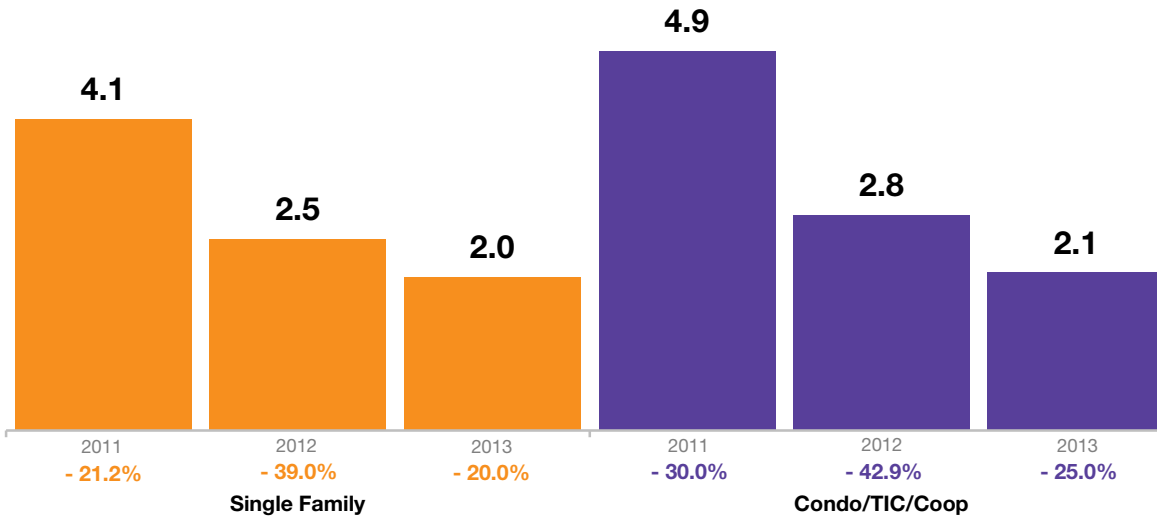


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

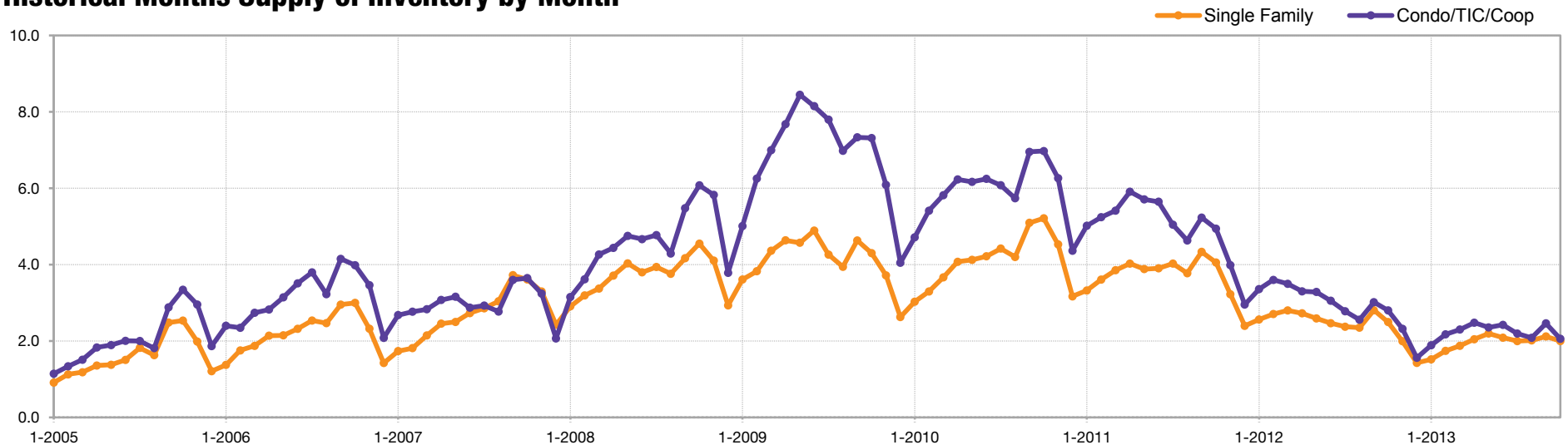
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Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2012	2.0	-37.5%	2.3	-42.5%
Dec-2012	1.4	-41.7%	1.6	-46.7%
Jan-2013	1.5	-42.3%	1.9	-44.1%
Feb-2013	1.7	-37.0%	2.2	-38.9%
Mar-2013	1.9	-32.1%	2.3	-34.3%
Apr-2013	2.0	-25.9%	2.5	-24.2%
May-2013	2.2	-15.4%	2.4	-27.3%
Jun-2013	2.1	-16.0%	2.4	-22.6%
Jul-2013	2.0	-16.7%	2.2	-21.4%
Aug-2013	2.0	-13.0%	2.1	-19.2%
Sep-2013	2.1	-25.0%	2.5	-16.7%
Oct-2013	2.0	-20.0%	2.1	-25.0%
12-Month Avg*	1.9	-26.9%	2.2	-31.1%

* Months Supply for all properties from November 2012 through October 2013. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



SAN FRANCISCO
ASSOCIATION of REALTORS®

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2012	10-2013	Percent Change	YTD 2012	YTD 2013	Percent Change
New Listings		592	571	- 3.5%	5,954	6,231	+ 4.7%
Pending Sales		564	583	+ 3.4%	4,909	5,114	+ 4.2%
Sold Listings		530	568	+ 7.2%	4,796	4,962	+ 3.5%
Median Sales Price		\$800,000	\$885,000	+ 10.6%	\$725,000	\$850,000	+ 17.2%
Average Sales Price		\$1,084,794	\$1,162,542	+ 7.2%	\$923,748	\$1,102,462	+ 19.3%
Days on Market		50	36	- 28.0%	59	38	- 35.6%
Active Listings		1,261	1,017	- 19.3%	--	--	--
% of Properties Sold Over List Price		63.0%	73.5%	+ 16.7%	50.7%	70.7%	+ 39.4%
% of List Price Received		104.4%	107.7%	+ 3.2%	102.6%	107.6%	+ 4.9%
Affordability Ratio		50	43	- 13.9%	59	46	- 22.3%
Months Supply		2.7	2.0	- 25.9%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarmdn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	10-2012	10-2013	+ / -	10-2012	10-2013	+ / -	10-2012	10-2013	+ / -	10-2012	10-2013	+ / -	10-2012	10-2013	+ / -
Single Family															
1 SF District 1	38	34	-10.5%	25	20	-20.0%	\$1,050,000	\$1,430,000	+36.2%	35	38	+9.6%	2.1	1.8	-13.3%
2 SF District 2	79	76	-3.8%	56	52	-7.1%	\$750,500	\$800,000	+6.6%	46	36	-22.1%	2.3	1.9	-18.2%
3 SF District 3	35	39	+11.4%	12	16	+33.3%	\$695,000	\$845,000	+21.6%	52	34	-34.1%	2.0	2.6	+29.1%
4 SF District 4	80	62	-22.5%	37	29	-21.6%	\$918,500	\$1,050,000	+14.3%	41	25	-39.6%	2.9	2.2	-23.4%
5 SF District 5	71	53	-25.4%	83	35	-57.8%	\$1,350,000	\$1,595,000	+18.1%	29	32	+10.1%	2.2	1.7	-25.7%
6 SF District 6	13	8	-38.5%	46	3	-93.5%	\$1,550,000	\$1,550,000	0.0%	27	42	+58.4%	3.3	2.1	-35.5%
7 SF District 7	39	28	-28.2%	42	14	-66.7%	\$3,785,000	\$4,027,000	+6.4%	60	25	-59.1%	4.0	2.4	-39.5%
8 SF District 8	11	8	-27.3%	55	4	-92.7%	\$1,295,000	\$4,087,500	+215.6%	38	41	+7.5%	4.3	3.8	-11.1%
9 SF District 9	50	38	-24.0%	104	25	-76.0%	\$800,000	\$1,055,000	+31.9%	37	29	-20.3%	2.7	1.6	-38.5%
10 SF District 10	129	97	-24.8%	60	45	-25.0%	\$542,500	\$610,000	+12.4%	61	41	-33.2%	2.4	2.0	-14.2%
Condo/TIC/Coop															
1 SF District 1	33	31	-6.1%	10	8	-20.0%	\$922,500	\$1,125,000	+22.0%	48	31	-35.0%	2.3	2.3	+1.6%
2 SF District 2	11	19	+72.7%	8	9	+12.5%	\$702,500	\$759,000	+8.0%	43	42	-3.4%	2.2	4.4	+99.3%
3 SF District 3	5	6	+20.0%	2	3	+50.0%	\$405,000	\$525,000	+29.6%	285	48	-83.0%	1.4	2.2	+57.7%
4 SF District 4	12	8	-33.3%	7	5	-28.6%	\$450,000	\$549,000	+22.0%	45	48	+7.7%	2.6	1.6	-38.9%
5 SF District 5	101	57	-43.6%	47	56	+19.1%	\$875,000	\$1,115,000	+27.4%	42	35	-17.2%	2.8	1.3	-53.8%
6 SF District 6	59	65	+10.2%	35	42	+20.0%	\$597,000	\$780,000	+30.7%	84	26	-68.9%	2.2	2.2	-1.1%
7 SF District 7	98	56	-42.9%	24	36	+50.0%	\$1,061,000	\$1,272,500	+19.9%	29	38	+33.9%	3.7	1.7	-54.9%
8 SF District 8	127	129	+1.6%	47	50	+6.4%	\$829,000	\$740,000	-10.7%	65	55	-16.1%	2.6	2.9	+10.0%
9 SF District 9	236	187	-20.8%	89	110	+23.6%	\$775,000	\$846,250	+9.2%	48	34	-27.9%	2.8	2.0	-30.7%
10 SF District 10	34	16	-52.9%	6	6	0.0%	\$370,000	\$710,927	+92.1%	76	45	-41.1%	4.9	2.5	-48.6%